

French swoop stops big IRA gun shipment

Booby-trap on mystery trawler defused

By Philip Jacobson in Brest, Roger Boyes in Valletta, John Cooney in Dublin and Richard Ford in London

The massive 150-tonne haul of arms, ammunition and explosives discovered on board a vessel seized off the French coast is suspected of being en route from the Provisional IRA for their terrorist campaign in Northern Ireland.

This morning the French authorities will begin unloading the huge cache from the Panama-registered trawler *Eksund*, which had been booby-trapped with plastic explosives designed to blow it to pieces at the touch of a switch.

Customs officers, who had been shadowing the 250-tonne trawler for three days before they swooped as it entered French territorial waters off the coast of Finistère on Friday, discovered five loaded and cocked AK-47 rifles in the crew quarters.

But the speed with which the officers swooped on the vessel took the five crewmen, who have Irish passports, by surprise as they donned frogmen's suits and prepared to launch a rubber dinghy.

The crewmen, led by their captain, Mr Adrian Hopkins, aged 49, from Bray in Co Wicklow were last night being

interrogated at the heavily-guarded police headquarters in Brest and are expected to appear before an investigating magistrate later today.

Mr Hopkins was one of the Irish Republic's largest holiday tour operators until his company, Bray Travel International, went into liquidation in 1980. Also on board the vessel were Mr Henry Cairns from Bray and three other crew members from Donegal and Mayo.

The three unnamed men on board the vessel had passports whose serial numbers were contained in the batch of 125 stolen from the passport office in Dublin last year. They were using aliases when detained and told customs officers that they were on a journey from



The Prince and Princess of Wales during the welcoming ceremony in West Berlin's parliament building.

Berlin cheers royal couple

From Alan Hamilton West Berlin

The Prince and Princess of Wales yesterday flew into the grey November gloom of West Berlin to add yet another British dimension to the city's 750th anniversary celebrations, which have already brought it visits from the Queen, the Queen Mother and the Princess Royal, the gift of a statue of England's greatest playwright, and have caused it to rename one of its squares William Shakespeare Platz.

With the Prince at the controls of a BAe 146 aircraft of the Queen's Flight, the Royal couple landed at RAF Gatow, only yards from the barbed wire of the East German frontier. They were met by the British Commandant in Berlin, Major-General Patrick Brooking, the British Ambassador to Bonn, Sir Julian Bullard, and a large crowd of servicemen and their families from the 3,300-strong British garrison. The Prince inspected a guard of honour formed by the First Battalion, the Black Watch.

Their visit comes only two days after the final demolition and obliteration of one of West Berlin's last remnants of an earlier era, Spandau prison, where Rudolf Hess languished for more than 40 years.

A crowd of several hundred Berliners waving Union Jacks gathered in the dusk to see the Royal couple arrive at the Rathaus Schöneberg, the seat of West Berlin's own parliament. There Herr Eberhard Diepgen, Governing Mayor of West Berlin, told them: "You are among the most popular personalities today, not only in Great Britain but in Germany."

During the speech, the Prince passed remarks to his wife, seated beside him in a startling black and yellow coat by the German designer Escada, and at one stage the Princess fought to suppress a giggle.

In his reply, the Prince said that he and his wife had both previously visited Berlin separately on regimental duties. The Princess "as one of the most glamorous colonels in the British Army." She is Colonel-in-Chief of the Royal Hampshire Regiment.

"The fortitude and vitality of Berlin's people are greatly admired by those of us living in other parts of Europe," the Prince said.

The main purpose of their brief visit, before beginning an official tour of the Federal Republic in Bonn today, was to attend a gala performance in the Berlin Opera House of a trilogy of Stravinsky works by the Royal Ballet.

City losses could be in millions

By Our City Staff

A wave of bad debts — possibly running into many millions of pounds — is expected as the City today counts the cost of the stock market crash. All share deals between Monday, October 12, and Friday, October 23 — including those struck as the market plunged 500 points on October 19 and 20 — have to be settled today.

Two groups of buyers are vulnerable: those who bought shares just before the crash and those who bought after the first market fall.

Nearly 140,000 bargains were struck in the week before the crash, and a further 56,790 deals were done on October 19, when the FT-SE index fell 250 points. Most of those buyers were left with a loss after the index fell another 250 points on October 20.

The index began the account at 2,366.5 and ended it at 1,795.2. It is estimated that more than £100 billion was wiped off listed share values during the account.

Brokers whose clients default will have to make up the purchases from their own funds. The extent of losses is not known, and even by the end of today the full picture is unlikely to have emerged.

One analyst said: "Everyone has been waiting to see the true picture. We are all treading very cautiously because we just don't know how much has been lost."

Thatcher pressure over US deficit stepped up

By Robin Oakley, Political Editor

The Prime Minister and Mr Nigel Lawson, the Chancellor of the Exchequer, are continuing to press for a significant reduction in the US budget deficit as the key element in ending the turbulence on the world's stock markets.

Mr Lawson has been in touch with Mr James Baker, the US Treasury Secretary, regarding the US deficit and its revenue by raising taxes.

The British interventions have been unusually blunt in making clear that London does not believe sufficiently dramatic action is being considered in the negotiations between President Reagan and Congress.

Mr Lawson is also believed to have made clear that Britain's expressed willingness to help relieve the dollar by co-operating with the West Germans and the Japanese in a package of interest rate cuts and other measures will require more evidence of Washington's strength of purpose in tackling the deficit than has been seen so far.

Whitehall sources yesterday made it clear that Britain's views had been thoroughly aired and that Mr Baker was well seized of them.

It was also being emphasized that the British Government's course in setting interest rates will be governed primarily by the level appropriate to Britain's domestic conditions. What

happened to the dollar, it was being said, was only a factor in that.

Meanwhile the extraordinary controversy over who was responsible for the idea of the 70p share safety net in the buy-back scheme by the Bank of England rumbled on.

The initial angry reaction of Downing Street and the Treasury to the claims by the Bank of England and others in-

Market crisis 20
US notebook 25

involved in the BP deal that the idea had come from them had cooled somewhat yesterday.

The claims had been dismissed as "rubbish" by a Treasury spokesman and prompted an on-the-record comment from Downing Street that others were "seeking to knock the gilt off the Chancellor's gingerbread".

It was emphasized that while Mr Lawson had aired the idea, first that did not mean that other experienced minds involved could not have come to the same idea independently.

Mr Lawson went out of his way to exculpate Mr Robert Leigh-Pemberton, the Governor of the Bank of England, from any part in the clash.

He said that relations between him and the governor "remained very good" and that Mr Leigh-Pemberton "retained his full confidence".

Old era ends in China

Deng wins his battle to go

From Mary Dejevsky, Peking

Mr Deng Xiaoping, aged 83, the Chinese leader who has shaped China's reform programme for nine years, has won his battle to step down. His name, along with those of all of China's old revolutionaries, was missing when the Communist Party's new Central Committee was announced at the end of the 13th party congress yesterday.

Mr Deng will now be excluded from today's elections to the party's ruling Politburo and its Standing Committee.

A congress resolution yesterday paid tribute to his "important contribution to shaping and developing" China's policy over the past nine years.

Mr Deng has served in the party leadership for half a century, with only two brief interruptions — when he was purged by Mao Tse-tung and Mao's wife, Jiang Qing. He returned to the leadership in

1977 and the following year presided over the committee of planners which set China on its present course of economic decentralization and opening to the outside world.

In the past year, Mr Deng has repeatedly spoken of his desire to retire and transfer power to the next generation of leaders. During the eight-

Deng's triumph 11

day party congress, however, his plans appeared to encounter strong resistance, and there was even speculation that he would be persuaded to stay on.

Although he has retired from the Central Committee, he is expected to retain his chairmanship of the party's Military Commission, and the party constitution has been amended to allow him to do so. The Commission, which oversees the armed forces, is

considered a key to power in China.

Like most of his retiring colleagues, Mr Deng is joining the second tier of party leadership, the Central Advisory Commission, whose influence may thus be enhanced. The press spokesman for the congress, Mr Zhu Muzhi, said that whatever post he held, Mr Deng's authority ensured that he would continue to play a leading role.

Altogether, nearly half the Central Committee has been replaced and eight of the 20 members of the Politburo apart from Mr Deng are retiring.

Mr Chen Yun, aged 82, an orthodox Marxist economist, who is believed to have resisted retirement before, and Mr Li Xiannian, aged 82, the State President, have both left the Central Committee, as

Continued on page 24, col 5

Cloud over Gorbachov showpiece

From Christopher Walker Moscow

The Soviet leader, Mr Mikhail Gorbachov, faces his most serious political crisis since he came to power as he prepares to deliver a keynote speech today marking the opening of official celebrations of the 70th anniversary of the Bolshevik Revolution.

Mr Gorbachov's problems stem from an apparent deep-

Strategic arms hopes 9
Gorbachov book 9
Leading article 17
Letters 17

ening of opposition to his reform programme within the Soviet power structure, marked by the recent threat by one of his senior supporters, Mr Boris Yeltsin, to resign from the Politburo.

Mr Yeltsin's gesture of frustration at the obstacles to reform being imposed by senior figures in the hierarchy was made at a heated session of the Central Committee on October 21, later leaked to Western reporters, and only

Continued on page 24, col 8

IN PART 2

Fiquet's title

Nelson Piquet of Brazil won the world motor racing championship despite having to retire during the Japanese Grand Prix, which was won by Gerhard Berger of Austria in a Ferrari. Page 47

MOVIES FOCUS

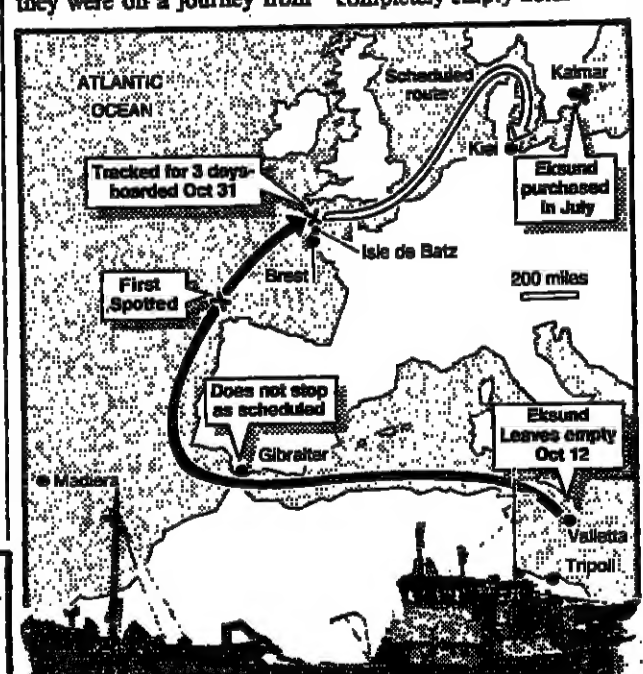
Timeshare has its critics, but now an association is to be launched to change the image. A special report examines what this will mean to holidaymakers. Pages 35-38

Portfolio

The £8,000 weekly prize in The Times Portfolio Gold competition was shared on Saturday by three readers, while the daily prize of £4,000 was shared by two readers. Details, page 3. Portfolio list, page 29.

INDEX

Home News	2-4, 6
Overseas	9, 11, 13
Business	25-30
Sport	43-48
Arts	18
Births, deaths, marriages	21
Chess	27
City Diary	20
Court	41, 42
Crème de la Crème	14, 24
Crosswords	16
Diary	39, 40
Educational appts.	22
Entertainments	14-16
Features	22
Information	43
Law Report	17
Leading articles	17
Letters	20
Nature notes	20
Obituary	21
Religion	23
Sale room	23
Science	24
TV & Radio	24
Weather	24



Madeira to Kiel, in West Germany.

Irish security sources said that at least three of the crew have connections with the Provisional IRA and that the cargo of mortars, semi-automatic rifles and hand grenades came from Libya. The weapons had been crated below decks and the identification marks removed from some of the rifles examined by officials.

The seizure is a major coup for the authorities and a setback for the Provisional IRA, which has been forced to seek arms in Europe and the Middle East because of the success of the American authorities in smashing gun running across the Atlantic.

The customs team swooped on the Eksund after it had been kept under air and sea surveillance since last Tuesday when it was spotted off the coast of Spain. It is unclear whether the French authori-

The Eksund, registered in Panama and with a small Irish crew, berthed in Valletta between August 27 and October 12 when it set out to sea, apparently destined for Gibraltar. Customs officials in Gibraltar say, however, that it did not dock there and its only port of call before being intercepted off France was the island of Madeira — hardly a notorious arms trafficking centre.

Workers on the dockside who remember the Eksund well — an ancient blue cargo vessel that moored for an unusually long time — say it left port at least once before October 12. That raises the possibility of the arms being loaded just outside Maltese waters. Western diplomats however said last night that the ship was unlikely to have travelled the whole way to Libya.

In Dublin a high-ranking

Continued on page 24, col 2

Top footballers charged with breach of peace

By Kerry Gill

Three Scottish Premier Division football players were charged yesterday with conduct likely to cause a breach of the peace.

England internationals Chris Woods and Graham Roberts of Rangers, and Frank McAvennie of Celtic, a Scottish club, were charged at Govan police office, Glasgow, within one mile of Rangers' Ibrox Stadium where the incidents are alleged to have taken place on the pitch during the "Old Firm" match on October 17.

During the match Woods, aged 27, the Rangers goalkeeper, Terry Butcher, the Rangers captain, and McAvennie, aged 27, the Celtic striker, were sent off. Roberts, aged 28, took over in the

Rangers goal after Woods was dismissed.

Glasgow's Procurator Fiscal, Mr Sandy Jessop, ordered Strathclyde police to mount an inquiry after he had watched incidents at the game on television.

Under Scottish law he is responsible for deciding whether proceedings should take place. No date for the players' appearance in court has been fixed.

Last week police in Glasgow, who are continuing their inquiries, removed a video recording of the from the headquarters of Scottish Television.

During the match, which ended 2-2, some 62 fans were arrested, mostly for minor offences. The Scottish Football Association is due to study a separate

report on the match today compiled by the referee, Mr James Duncan.

In another disciplinary development, Rangers revealed that they had fined four of their players £1,000 each for their part in an incident at an Airdrie nightclub a month ago in which a scuffle developed.

One of the players involved was reserve goalkeeper Nicky Walker, who took part in Rangers' Skol Cup final victory over Aberdeen last Sunday in the absence of the suspended Woods.

The others were forward Robert Fleck and midfielder players John McGregor and Ian Durrant. Another unnamed player has been fined £500. The club's action follows a statement by chief executive Mr David Holmes last week in which he declared that Rangers' employees

were obliged to conduct themselves "in a manner consistent with the best standards and traditions of the club".

Chris Woods's place in the England squad is safe in spite of the charge made against him.

Mr Bert Millichip, the Football Association chairman, said last night: "As far as I'm concerned this does not affect the situation at all. I'm concerned with the behaviour of any player in the England squad at any time. But I'm more concerned with the law and order of this country rather than what happens elsewhere."

Chris Hutchings, a Chelsea player, was fined £250 by Brighton magistrates in 1983 for using threatening behaviour during a match at Brighton. Hutchings's behaviour sparked a pitch invasion.

PAY ALL YOUR CREDIT CARDS AND BILLS NOW

REPAY UP TO 50% LESS PER MONTH

with UK Finance

and have just one easy monthly repayment

YOUR REPAYMENTS DO NOT START FOR 4 MONTHS

NOTHING TO REPAY UNTIL APRIL '88

1st PAYMENT FREE at an APR of only 15.8% VARIABLE

We believe you won't find a better offer!

ANY PURPOSE LOANS FROM £2000

SECURED ON PROPERTY FOR 20 YEARS OR LONGER

- No fees charged
- Immediate decision given
- Written quotations
- Self-employed welcome
- Free Life Cover
- Redundancy, accident, sickness cover can be included in all repayments
- Licensed lenders and brokers

MANY OTHER PLANS AVAILABLE

EXAMPLE: £10,000 LOAN

WHY PAY 36 months at £399 pm = £13,224

WHEN YOU CAN PAY 36 months at £359 pm = £12,916

WITH UK YOU SAVE £308

FOR FASTER FRIENDLY ADVICE

DAILY 11 AM - 8 PM (MONDAY - FRIDAY)

UK 0800 717171

IT'S FREE UK ARE PAYING FOR YOUR CALL

UK FINANCE LTD. FREEPOST United Kingdom House, Whitehouse, Basingstoke, Hants RG24 0LN

Please send me full details

Name _____

Address _____

Post Code _____

Yes _____ No _____

NEWS SUMMARY

Labour clash on pro-nuclear MP

Mr Derek Foster, Labour's Chief Whip, will today meet Mr Neil Kinnock, the party's leader, over a controversy on the staffing of Commons select committees. He will also have a showdown meeting this week with former Labour members of the Select Committee on Defence who are wanting to prevent the dismissal of Dr John Gilbert, a right winger.

The Labour hierarchy is planning to remove Dr Gilbert because it feels he has used his position to fight internal party battles on the nuclear deterrent, which he favours and which the party does not.

Sex abuse Murder allegation report

Allegations of child abuse which led to 10 children being removed from a private children's home in South Devon involve "sexual matters as well as allegations of excessive discipline". Mr David Padfield, director of social services for South Devon, said last night.

Mr Padfield, who ordered the children to be removed, said: "The allegations come from the children, boys and girls aged between 10 and 16".

Neither he nor the police will name the home, which is near Newton Abbot.

An independent inquiry's report into the case of Kimberley, the four-year-old battered to death by her stepfather Nigel Hall, will be published by Greenwich council, south-east London, early next month.

The inquiry has been led by Mr Louis Blom-Cooper, QC. The case led to criticism at the Central Criminal Court about the way social workers had abandoned the girl two months before her death in June 1986.

Hall was sentenced to life imprisonment for murder.

Criticism of Runcie

A junior minister yesterday criticized the Archbishop of Canterbury's plans to attend an "overtly political" TUC campaign meeting.

Dr Robert Runcie will sit in on a TUC committee on November 30 and a press conference being held in support of the TUC Public Service Year, designed to counter "the threat posed to public services by government policies".

Mr Patrick Nicholson, Under Secretary of State for Employment, said: "I think that will disappoint a lot of people who do not see this as the church's role".

Lambeth Palace insisted that the visit had no political dimension. "It is simply an example of the archbishop involving himself in all aspects of life in this country."

Car death Arrests charge at shoot

A youth aged 17 has been charged with the manslaughter of Martin Hancock, who was killed last week as he drove his Vauxhall Cavalier car near his parents' home at Amersham, Buckinghamshire.

It is alleged that a paving brick was thrown through the windscreen.

Another youth, aged 18, has been accused of possessing paving bricks with intent to commit criminal damage. Both are expected to appear today before magistrates at Beaconsfield.

Sixty-nine hunt saboteurs were arrested during a game shoot. Several beaters were injured, one seriously, when fighting broke out on Colonel Edward York's estate at Hutton Wandesley, near York.

Those arrested, from the Leeds, Bradford and Huddersfield areas of West Yorkshire, were released later on police bail.

They had come across the shoot after disrupting the weekend meet of the Bramham Moor Hunt at nearby Billingham Manor, which was called off.

Equality on oil rigs

Women will be able to obtain jobs more easily on oil rigs and claim equal pay with men under a widening of the equality laws which came into force yesterday.

The Sex Discrimination and Equal Pay Acts have been extended to cover offshore employment on the UK Continental Shelf. Before this, offshore employment was excluded from the scope of the equality laws.

Jobs which involve exploring the seabed or exploring natural resources anywhere on the UK Continental Shelf will be open equally to men and women and they will be entitled to equal pay.

Weapons haul is fresh blow to Provos' morale

By Richard Ford
Political Correspondent

The seizure of 150 tonnes of arms, ammunition and explosives aboard a vessel off the French coast is another big blow to the Provisional IRA's attempts to smuggle munitions into Ireland.

It came as the organization's political wing, Provisional Sinn Féin, displayed the other side of the "Armalite and ballot box" strategy by holding its annual conference in Dublin.

Provisional Sinn Féin's leader, Mr Gerry Adams, the MP for West Belfast, boasted that the worst efforts of the British Government to defeat and isolate the organization

could never match the Provos at their best.

Hardly had the words been uttered when news came of the weapons seizure, another setback to morale in a week in which two terrorists died when the bomb they were transporting in Londonderry exploded prematurely.

The republican leadership is resigned to setbacks and tries to dismiss them as part of the ebb and flow of a campaign that has lasted almost twenty years.

Thirteen Provisional IRA men have died so far this year, eight in the SAS ambush at the Royal Ulster Constabulary's Loughall station. There have been significant arrests in Belfast including two men believed to be almost as

important as Gilbert McNamara, the master bomber who was jailed at the Central Criminal Court last week.

The haul of explosives this year comes to 5.6 tonnes, the highest total since 1976. Last month, in the biggest single find since the "Troubles" began, 3,000 pounds of home-made explosive was discovered packed into 30 bags at an isolated farm near Beragh, Co Tyrone.

The Provisional IRA has become increasingly anxious to replenish its depleted armory by securing a large consignment of weapons.

Successes in breaking smuggling operations from America have forced the terrorists to look to Europe, the Middle East and Libya for supplies.

Undercover operations and close co-operation between Britain and the United States have dramatically reduced the flow of weapons across the Atlantic. The FBI has used classic entrapment operations to capture gunrunners and its surveillance techniques have unnerved the IRA leadership in Ireland.

In 1984, surveillance led to the breaking of the Provisionals' most ambitious efforts to smuggle weapons into Ireland. A ship loaded with arms and ammunition worth £1.5 million was tracked across the Atlantic and the Irish navy seized the haul after it had been transferred to the trawler Marita Ann off the coast of Co Kerry.

Two years later a plot to

supply and smuggle arms, including ground to air missiles, was smashed by the FBI after a 12-month inquiry in Boston. The consignment would have included automatic weapons, ammunition and, most importantly, the ground to air missiles which the Provisionals have long wanted to attack helicopters ferrying supplies and troops.

In the same year eight parcels posted in Chicago burst open in Dublin's main sorting office to reveal 11 handguns and a specialized sniper weapon for attacking helicopters.

In January 1986, 140 Soviet-made assault rifles and German-made weapons were discovered in three arms dumps in Co Roscommon

and Co Sligo. They were in crates marked "Libya Armed Forces", though this was believed to be a deliberate attempt to divert attention from the real source.

However, the security forces suspect that Libya provided more than £1 million for the military and political operations of the Provisional IRA in 1985. Ammunition totalling 700 rounds of rifle and revolver found in a plane at Dublin Airport that year came from Libya. Since then Colonel Gaddafi has twice reaffirmed his support for the Provisionals.

His link with the IRA began in 1972 and led to the attempt to smuggle five tonnes of Russian-made weapons and explosives into the Republic aboard the Claudia in 1973.

Lord Young may lead party in poll run-up

By Robin Oakley, Political Editor

As the Prime Minister began the search over the weekend for a new Conservative party chairman, ministers were forecasting that whoever is chosen in the interim, Lord Young of Graffham is still likely to return to favour in time to be installed in the post for the run-up to the next election.

If not, some were saying, Mrs Thatcher may try to persuade Mr Cecil Parkinson, the successful party chairman in the 1983 election, to take up the post again.

Several of the early favourites to succeed Mr Norman Tebbit, who is reluctantly holding on to the post until the end of the week while Mrs Thatcher makes her choice, are said to have been ruled out.

Mr John MacGregor, Minister of Agriculture Fisheries and Food, who would have been a popular choice and the kind of figure to provide the calm and stability needed after the future over Lord Young, is now said to be too busy travelling to Europe to deal with the Common Agricultural Policy to be able to run the party chairmanship as well.

Much the same arguments apply to Mr George Younger, the Secretary of State for Defence, who was strongly canvassed for the role last week.

Meanwhile a number of the party's bright young middle rank ministers are highly nervous of finding themselves landed with the job. They believe that whoever goes into Central Office is likely to have to suffer all the opprobrium attached to the dismissals involved in a big shake-up of the Tory machine only to see a

senior figure come in and take over the job in the more glamorous and satisfying period running up to the next election.

There is agreement at senior levels of the party that the Conservative headquarters need a ruthless new broom who would bring in management consultants, take the party away from its outdated headquarters and streamline the Central Office departments.

Ministers say that the work must be completed in time to give the new team a clear run up to the 1989 county council elections which are seen as crucial to Tory plans.

The party has been handicapped in seeking to drive through reforms in education and local government finance by the fact that so many councils have become "hung" that it longer has its traditional majority on the Association of County Councils.

On that timetable, the Central Office reforms would need to be carried through by Christmas 1988 at the latest.

Senior ministers have been urged by constituency representatives to press the claims for the chairmanship of Mr Jeffrey Archer, the novelist and playwright who was deputy chairman of the party until October 1986. But it is considered unlikely that he will be chosen.

The Conservative Charter Movement yesterday wrote to Sir Peter Lane, the chairman of the executive committee of the National Union, the Tory party's governing body, calling the party chairmanship question a "fiasco" and urging that the party should make the chairmanship an elected post.

Author finds another plot



Off duty: Penelope Lively, who last week won the Booker Prize with her novel *Moon Tiger*, taking a stroll with her husband Jack Lively, Professor of Politics at Warwick University, on the couple's farm at Chipping Norton, north Oxfordshire (Photograph: Chris Harris).

No-strike deals defended

By Roland Radd

Unions are deliberately misleading and misinforming their members over controversial no-strike deals, according to Mr Eric Hammond, general secretary of the Electronic, Electrical, Telecommunications and Plumbing Union (EETPU).

Writing in *First* magazine, published today, Mr Hammond said he was amazed by

the "wholesale hypocrisy" of so many of his opponents who have attacked his union's agreements sacrificing the right to strike.

Mr Hammond said his union's main obstacle in signing strike-free deals has been "recalcitrant anti-union employers".

Mr Hammond added: "There was an employer of precisely that type who recently refused to make a

strike-free deal and was condemned by the entire TUC. That employer was the Government at GCHQ, the Cheltenham intelligence centre.

"The Government it seems, is in the wrong there. Everywhere else, according to our critics among the unions, the EETPU is wrong for making the kind of agreements that Mrs Thatcher so foolishly spurned."

Sell-offs 'will mean worse services'

By Robin Oakley
Political Editor

The public believes that the service offered by British Telecom has deteriorated since it passed from the public sector into private hands.

An opinion poll for Times Newspapers shows that a strong majority of voters believe that the privatization of the water and electricity industries would lead to a worse service in those fields too.

The MORI poll shows that 6 per cent believe British Telecom's service to domestic users has improved, while nearly half the public thinks it has worsened.

When asked the same question about British Gas only 8 per cent said that the service to domestic users had worsened, while 9 per cent said that it had improved and 59 per cent believed that there had been no change.

The bad news for the Government is the public pessimism about the likely results of further privatization and the proposed community charge. Asked if they believed selling the water industry to private shareholders would mean a better service to consumers, would make no difference or would result in a worse service, 53 per cent believed service would decline, compared with only 20 per cent who believed it would get better.

The figures were almost identical on government plans to sell off the electricity generation industry.

Suggestions that the electricity supply industry should be split up when it is privatized would cost hundreds of millions of pounds a year, and supplies would be less reliable, the Central Electricity Generating Board's top manager said yesterday.

MORI interviewed a representative quota sample of 1109 adults aged 18 plus in 74 sampling points throughout Great Britain on October 19, 1987. Copyright MORI/Times Newspapers.

Counsellor to advise MI5 staff

By Richard Ford
Political Correspondent

An independent counsellor to whom dissatisfied intelligence officers can complain is to be appointed to the security services in an effort to improve personnel management and limit breaches of security.

The Government is expected to announce this week that a senior figure will be appointed to ensure that officers with personal problems, suspicious about colleagues and concerns about their work can turn in absolute confidence to the counsellor.

The new internal complaints procedure and greater emphasis on personnel management comes after a series of changes in MI5 after recommendations made by a committee of inquiry into the case of Michael Bettaney, a former MI5 officer jailed for spying.

Senior management were urged to be more open to ideas from younger members.

Curriculum gaps shown in survey

By John Clare, Education Correspondent

The gap between the compulsory curriculum the Government is proposing and what is taught in schools is shown in a survey published yesterday by the Department of Education and Science.

It shows that 50 per cent of pupils in state secondary schools in England do not study a modern foreign language after the age of 13. The Government is planning to require all pupils to study one until they are 16.

At present, 48 per cent of secondary pupils study no technology after the age of 13. Again, the Government may require all pupils to take technology until they are 16.

Nearly 40 per cent of secondary pupils drop music, drama, art or a combination of arts subjects after the age of 13. The national curriculum will require all pupils to study a mixture of art, music, drama and design until they are 16. The survey shows that even

Kidnapper gives a warning

Desire O'Hare, the terrorist known as the Border Fox, has contacted a Dublin newspaper to say that the man he kidnapped at gunpoint three weeks ago is alive, the *Sunday Tribune* said yesterday.

He gave a warning that he would kill Mr John O'Grady if police harmed any of his gang of six.

He said he soon be in touch with the O'Grady family about his demand for a £300,000 ransom, and said efforts had been made to contact him by the London-based security firm Control Risks, which specializes in negotiating kidnapping ransoms.

The Irish police have insisted there should be no payment. Mr O'Grady, aged 38 with three children, was kidnapped as a substitute for his millionaire father-in-law Dr Austin Darragh.

D Darragh said: "We are desperately anxious that John be returned unharmed."

Pesticide anger

Attempts to force the Government to tighten controls on pesticides are set to founder after an all-party committee failed to produce a report.

The failure has led to bitter recriminations and criticism of Sir Richard Body, the Conservative chairman of the agriculture committee. He has been accused of attempting to

"bounce" members into agreeing a draft report which, it was alleged, was scaremongering.

However, Sir Richard last night denied that he was scaremongering. He said: "No one could be anything but impressed by the strength of evidence on the effects pesticides have on human health."

Brilliant defence rescues Kasparov

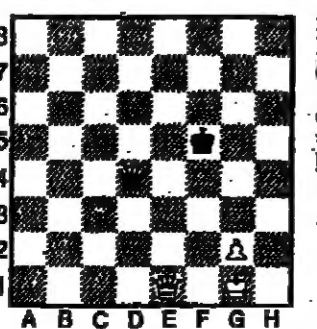
By Raymond Keene
Chess Correspondent

Gary Kasparov, the defending world champion, held out for a draw in the seventh game of his title match against his compatriot Anatoly Karpov in Seville, southern Spain.

Kasparov's black defence on Saturday was brilliant. Grandmasters on the spot again and again pronounced the champion's position beyond salvation, but each time he confounded them.

When the draw was agreed Karpov had used up much more thinking time than the champion, who had fired off his paradoxical moves with machine-gun like rapidity.

At the adjournment on Friday, Karpov's position had appeared menacing. The black king was boxed in and white held the advantage of rook



The final position.

against black's bishop and two pawns. An unfortunate sealed move 42 by Karpov allowed the black king to escape from its confinement and Karpov then resorted to an attempt to win an end game after the exchange of queens.

Kasparov was expected to defend in passive fashion, setting up an impenetrable

fortress. To universal surprise he moved over to sudden counter-attack.

Although Karpov held an extra pawn at this stage there was no chance of victory. He leads by four points to three, Seventh game's moves:

White	Black	White	Black
1 d4 Nf6	17 Qd1 Qd4	33 Rf5 Qd1+	57 R7 e4+
2 c4 g5	18 g5 Qd5	34 Rf1 Qd5	58 Kf3 Qd5+
3 Nc3 g5	19 Nf4 Nf4	35 Kf1 b5	59 Kd2 Qd4
4 cxd5 Nxd5	20 Kg1 Qf4	36 Qd4 Qd5	60 Rf4+ Kd4
5 e4 Nc3	21 e4 Nf4	37 Qf5 Qd2	61 Rf5 Kc3
6 bxc3 Bg7	22 Rd2 Nf3	38 Rf1 Bf8	62 Rf5 Kd4
7 Bg4 g5	23 Qd1 g4	39 Qg6 Qd6	63 Rf5 Kc3
8 Nc2 Nc5	24 Qd3 Qd5	40 Rf1 Qd4	64 Rf5 Kc4
9 Bc3 d4	25 Nf4 Qd7	41 Rf1 Qd7	65 Rf5 Rf6
10 d5 Bg4	26 Nf5 Qd6	42 Qd5+ Kg7	66 Rf5 Rf4
11 d4 Nf5	27 Qd4+ Qd6	43 Rf1 Qd2	67 Rf5 Rf6
12 Bf7+ Rd7	28 Rf2 Qd4	44 Rg4+ Kf8	68 Rf5 Rf4
13 f3 Rf7	29 Qd4 Qd6	45 Qd5 Qd7+	69 Rf4 d5
14 Kf1 Qd8	30 Qf7 Rf4	46 Kd2+ Qd7+	70 Qd5 e4
15 e5 Qd5	31 Bxd4 Qd4	47 Qd4 Qd4+	71 Rf4 e4
16 Bf2 Rf8	32 Rf2 Qd5		

Draw agreed.



Forget-me-not.

Remember those who gave their lives, by giving life to those in need. Wear your Poppy with pride on Remembrance Sunday.

FOR MORE INFORMATION WRITE TO THE POPPY APPEAL, DEPT. T11, ROYAL BRITISH LEGION VILLAGE, MAIDSTONE ME20 7NX.

Post Office accused again over slow deliveries of mail

By Edward Townsend, Industrial Correspondent

The Post Office is criticized today for failing to meet delivery targets and for a worsening service in the South-east and the Thames Valley.

The Post Office Users' National Council says that only 66 per cent of letters arrive the next day although the Post Office says the figure is 87 per cent.

The council also says that the savings brought about by greater efficiency are being spent on higher wages instead of a better service.

The criticism comes as the Post Office faces the possibility of a Christmas strike if a

dispute over working hours is not resolved.

The council's annual customer review and audit echoes recent criticism made by the Mail Users' Association, representing business.

"The letter delivery service has not been good enough and the customer is suffering far too much through the increased incidence of disputes", the report says.

The council says that investment has been insufficient to cope with the huge increase in mail volume.

The report says that more than half of domestic users

want the return of Sunday collections. "This is particularly important as the performance of first class mail posted on Friday is appalling."

Deteriorating industrial relations and the rising tide of criticism have provided an uneasy baptism for the new Post Office Chairman, Sir Bryan Nicholson, who said: "Service excellence is my watchword. I am urgently looking into the views expressed by POUNC and those of other customer representatives. My aim is to find out what the customer wants and go all out to deliver it fast."

"I want to look at the sort of mail service we offer at weekends - in particular on Saturdays. And by providing the most reliable measurement of letter deliveries performance the customer will know just how well we are doing."

On the question of next-day deliveries, the report says the discrepancy between the figures of the Post Office and the council arises because the Post Office surveys do not cover delivery hold-ups after leaving the sorting offices, including missed delivery or the result of sickness of postmen.

The report says that after the huge increase in business, parts of the mail delivery system are "creaking". Services have deteriorated in and around London and the South-east and along the M4 corridor, where there are serious staff shortages.

On the financing issue, the council says that in the past 10 years the Post Office contributed £482 million to the Treasury under the system of negative external financing limits, against targets totalling £387 million.

Prince's manners upset drivers

By Howard Foster

Prince Michael of Kent, President of the Royal Automobile Club and trustee of the National Motor Museum descended from the seat of his 1903 Napier sports car at the end of the London to Brighton veteran car run yesterday into a heated debate about his road manners.

Five of the 380 entrants claimed to police that he had committed a variety of errors during the 57-mile journey, including "cutting them up" at a speed of 40mph and overtaking on double white lines.

Prince Michael, however, complained about the standard of driving of some of his fellow competitors.

Mr Sidney Ripley, of Eastbourne, East Sussex, who was driving his 1903 De Dion Bouton complained: "The Prince cut me up just outside Brighton. At least four other drivers on the run have complained about his bad driving."

"He was making a third line of traffic by overtaking two cars abreast and going over double white lines. He did it several times, the first just through Gatwick", said Mr Ripley who also complained to police that Prince Michael's security escort had driven "appallingly".

Sussex police confirmed last night that the names and addresses of the complainants had been taken. "It is too early to say what action, if any, will be taken. One of our officers had a word with the Prince", a police spokesman said.

The RAC is also to investigate the allegations although an official would not comment on the prospect of the club considering possible disciplinary action against its president.

The Prince was at the wheel of the Napier, which had been lent to him by the National Motor Museum. It is the oldest surviving British racing car and is the subject of a £150,000 public appeal to buy it from a Californian collector.



A 1903 White Steamer bursts into flames at Hyde Park yesterday before the start of the London to Brighton veteran car run. The owner is Mr Alan Betteridge, from Southampton.

Portfolio - Gold -

Prize ends long run of ill fortune

A man who described himself as "definitely not one of the world's winners" ended a losing streak on Saturday by netting £2,000 in *The Times* Portfolio Gold competition.

Mr George Humm, aged 71, said: "I have broken two legs, two arms, have arthritis and have rarely won anything."

Mr Humm, a retired tool-room superintendent, of Early Common, Three Bridges, Crawley, West Sussex, has been a reader of *The Times* for 50 years.

He shared the Saturday win of £4,000 with Mr Alastair Alexander, of Lochgilhead, Argyll.

The weekly £8,000 win was shared between Mr John Sykes of Paddock Close, Castle Donington, Derby; Mr Lambros Lambrou, of Ram-part Road, Bitters Manor, Southampton; and Mr Edward Howell, of Brandy Cove Road, Bishopston, Swansea.

Readers wishing to play Portfolio Gold can obtain a card by sending a stamped addressed envelope to:

Portfolio Gold,
The Times,
PO Box 40,
Blackburn, BB1 6AJ.

Razor woman wins asylum appeal review

The Home Office is to review the case of an Iranian family after the wife slashed her wrist with a razor at Heathrow Airport when being sent back to Sweden.

She was sent for medical treatment and her family to an immigration centre. They had arrived in September on their way back to Iran from Sweden.

Nicholson's tough warning for union

The Post Office is prepared to see the Christmas mail disrupted and its letters monopoly lifted rather than give in to postal workers' demands for a shorter working week (Our Industrial Correspondent writes).

Sir Bryan Nicholson, the Post Office chairman, yesterday said he would not succumb to pressure from the Union of Communications Workers nor would he agree to arbitration.

Postal workers are currently taking part in a ballot on whether to take industrial action over the union's claim for reducing the working week from 43 to 40 hours.

Sir Bryan said: "It is still possible to solve this by negotiation. We urge the UCW even at this late stage to come in and talk to us. Our door is open. But there is

nothing to be gained by arbitration; arbitrators do not run businesses."

The Post Office has offered to reduce the working week by one hour and claims this will put postal workers in the top 10 per cent of manual workers in terms of hours worked.

Sir Bryan said that to meet the claim would cost £50 million and all but wipe out the £76 million profit made by the letters business last year.

Ministers have already said that to minimize any disruption, the Post Office monopoly might be lifted at Christmas, giving competitors a boost.

The Post Office has recently been affected by a series of wildcat strikes. Since April there have been 90 stoppages involving a loss of more than 40,000 man days and delays to 90 million letters.

Support for Aids testing

Men and women worried about Aids should consider taking a blood test at "milestones" in their lives, such as when they are about to marry or start a family, an adviser on Aids tests said yesterday (Our Science Correspondent writes).

The test might also be appropriate when changes of sexual partners are contemplated, or when an individual has an affair outside an established relationship, Dr Michael Pistole said.

He is medical adviser to the Ibis Trust, a London group which offers Aids antibody tests. He said adequate counselling was essential for those taking the test.

A negative test result was not a licence to be sexually irresponsible, while a positive result need not be disastrous, he said.

"The important thing is for people to take their sexual behaviour more seriously. That is the only way to stop the Aids epidemic."

Individuals found to be antibody-positive might remain healthy and never develop Aids, but they needed skilled counselling about safer sex.

The British Medical Association said that people considering taking the test should go to a National Health Service unit rather than to a private agency.

Addicts help £5m anti-drugs drive

By Thomson Prentice, Science Correspondent

The Government today starts using voices of heroin addicts to push the latest stage of its £5 million anti-drugs campaign.

A series of taped interviews with addicts in London, Merseyside and Scotland is being broadcast on commercial radio stations from tonight until the end of the year.

The interviews, condensed into 90-second segments, have been described as harrowing by Mrs Edwina Currie, junior Health Minister.

A young woman with a child aged five says that she has contemplated suicide because she is so addicted that she barricades herself in a bedroom to inject the drug while her daughter cries to get in.

A boy aged 15 admits to using heroin for about two years. He says sampling the drug was "the worst mistake I could ever have done".

Another addict says he has been imprisoned five times for crimes committed to finance his habit.

"You get more dependent on the drug because you want to get back to the same high as you did at first, and to maintain that you've got to have some sort of income."

"You turn to crime and house break-ins, muggings, things like that. It controls you."

The latest campaign is not

specifically linked to Aids prevention but one of the addicts says that he and about six others contracted the virus by sharing needles.

All the interviews are followed by details of a confidential telephone service for advice and information.

The addicts were found by researchers from the TBWA advertising agency which the Government has employed to produce its Aids and drugs publicity campaigns.

The Department of Health estimates that there may be about 50,000 heroin abusers in Britain and it said yesterday: "The addicts' voices convey the truth about heroin in a powerful, stark and realistic way."

● About 20,000 people in Britain suffering from a potentially dangerous form of sleeping sickness may be helped by scientists.

The disorder, which is believed to be inherited, is described today in a new book by Mrs Betty Barrington, a sufferer aged 70, of Harrow, north-west London, who says that researchers have identified the gene which causes the condition, narcolepsy, and a cure may be developed as a result.

Getting On Top Of Narcolepsy (Published by Lifford Publishing, 29 Francis Road, Harrow HA1 2QX, £3.34, inc postage and package).

A show of hands please, for our increased frequency to Brussels.

If you've already experienced our very business-like service between London Stansted and Brussels you'll be pleased to know that we've boosted our frequency to 15 flights a week.

So now, from Monday to Friday, you have a choice of 3 flights a day, conveniently timed to give you the option of an early morning, lunchtime or afternoon departure.

Make a fresh start from Stansted

Flying from some of Britain's major airports can make you feel as if you've done a days work before you get off the ground.

But flying from Stansted is delightfully different. Just 30 miles from central London, yet a world away

from the traffic congestion of the capital, you'll benefit from cheap and plentiful parking; fast, uncrowded check-in and a quiet relaxed atmosphere.

So you'll be off to a good start and, with the advantage of Air UK's attentive in-flight service, you'll arrive fresh, relaxed and ready for business.

Details of flights and fares are available from your travel agent or from Air UK on Linkline 0345 666 777. Information is also available on Prestel 60647.

AirUK

Departs
0705
Monday
Tuesday
Wednesday
Thursday
Friday

Departs
1320
Monday
Tuesday
Wednesday
Thursday
Friday

Departs
1650
Monday
Tuesday
Wednesday
Thursday
Friday

All eyes on Van Gogh sale

By Sarah Jane Checkland, Art Market Correspondent

The sale of Van Gogh's *Irises* in New York next week is being regarded as a test of the entire art market. To sell at its estimated twenty million dollars will augur well, while failure to sell will be taken as the signal for a slump.

It is foolish to hang the future of the entire market on one artefact. However, a factor in all markets is psychology: one event can start a landslide, as has been grimly noted in recent weeks.

The future is in the balance, just as Van Gogh himself was unstable at the time of painting *Irises*. Shortly after its completion, the artist committed suicide.

So far, the art market has appeared, if anything, healthier since the stock market crash. Record prices have been registered daily, although for some sales, the failure rate has risen 25 per cent.

Some dealers say investors are taking money out of the stock market and putting it into art, and they cite the example of the man who paid the record price of more than a three million dollars for a three diamond in New York. Others say that, due to the orgy of trading over the past couple of years, dealers have simply run out of goods, and are busy stocking up.

Previous stock market

crashes, in 1929 and 1974, developed more slowly, and the art market took up to six months to register a response. This crash is distinct due to its instantaneous combustion. There are fond hopes that the main markets will recover before art prices are affected.

In the meantime, established dealers hope that recent events will have a salutary effect. They say the market has been moving too fast,

SALEROOM

manipulated by the wrong type of people in an outbreak of greed without responsibility.

The first culprits are the auctioneers. Not content with their traditional role as suppliers to the trade, they use marketing tactics to go direct to private buyers. In turn these new, keen but inexperienced buyers were paying more and more, until prices charged by dealers were actually lower than those at auction.

Next come the opportunistic new breed of traders, who saw the fast profits from areas of collecting such as Impressionist paintings - where buying is often done according to name rather than quality - and set out in quest of the quick buck.

Thus certain goods had been repeatedly reappearing for sale in different cities, with a hefty mark-up at each stop. These riders on the gravy train may now fade away.

The last, risky development was that of institutions using art as pure investment. Art, however, is unique as a commodity, involving unquantifiable emotional or spiritual content, and so it is dangerous to apply such calculations. Also, there can never be any guarantee of finding a buyer when one is required.

Rid of the unhealthy, inflationary factors, the optimists look forward to the art market returning to a sane pace. They hope any such rationalization is not seen as collapse.

Meanwhile, Sotheby's and Christie's have been busy trumpeting each record price, although there are rumours that Sotheby's is to postpone its much-heralded flotation. Over the past two weeks, £126 million has been slashed off the value of Christie's on the stock exchange.

From the British public's point of view, the best news is that our museums may have a chance of competing on the market with their meagre purchasing funds if prices become more realistic.

Motorway repairs

Deaths lead to 'new warning' call

By David Sagsted and Michael McCarthy

The Royal Automobile Club is pressing for a meeting with Mr Peter Bottomley, transport minister, to demand the introduction of a comprehensive, Continental-style system of emergency warning signs on the motorways.

The demand comes in the wake of last Wednesday's M61 crash which has claimed 13 lives, including that of a teenage girl who died at the weekend.

Within days of that accident, a survey of some of the country's busiest motorways by *The Times* has shown that motorists — even along the same stretch in Lancashire on which last week's crash occurred — are failing to obey speed limits.

The thirteenth victim of the accident, Miss Deborah Caddy, aged 15, from Mansfield, died in Preston Royal Hospital, the fifth child fatality from the crash which occurred when a tanker rumbled into a traffic queue approaching roadworks. Both the girl's parents are being treated in the same hospital.

A senior traffic police officer has issued a warning that, even if existing advisory speed restrictions on motorways, there will be difficulties in enforcement and that the move would still not solve the problem of worsening motorway-driving habits.

The RAC said: "The great problem with present matrix signs is that they lack credibility: signs are left on when the roads clear or left off when it is not. Drivers know this and ignore them."

The RAC intends to ask the Government for a new system which will not only give the driver earlier notice of impending hold-ups and restrictions "but will also keep him fully informed about what the problem is, be it roadworks, an accident, the weather or whatever."

"We feel this could go a long way to making drivers adhere to restrictions."

Both Inspector Peter Smith, senior officer at Lancashire police's motorway traffic control, and *The Times* survey support the theory that last week's crash will have little or no effect on drivers' observance of speed limits.

"It is fresh in people's mind for the first day or so but, when the media stops talking about it, drivers generally resort to their old behaviour," Mr Smith said. *The Times* survey shows that:

● On the M61, now clear of hold-ups after completion of work on the adjoining stretch of M6, many motorists are travelling over the spot where the 13 died at speeds exceeding 90 mph.

● On three stretches of the M4 under repair where 59 mph speed restrictions are sig-

nalled, motorists travelling at the "normal" motorway speed of 80 mph-plus are given insufficient notice of upcoming restrictions and, invariably, fail to slow sufficiently quickly.

● Enforcement of a 50 mph limit between junctions 10 and 11 on the M1 has resulted in Bedfordshire police stopping 129 motorists over a two-month period for exceeding 70 mph.

Chief Inspector Derek Dawkes, in charge of policing the motorway in the Luton area, says: "People hog the middle or outside lanes and become mesmerized by the car in front."

● Roadworks until next Monday:

London and South-east

M11 Essex: Contraflow between junctions 6 and 7 (M25/Harlow); off peak lane closures and speed restrictions at junction 8 (Stansted airport).

M27 Hampshire: Contraflow between junction 3 and 4 (M27/A33).

M3 Hampshire: Contraflow and slip road restrictions between junctions 9 and 7 (Winchester/Basingstoke).

M4 Berkshire: Contraflow between junctions 14 and 15 (Hungerford/Swindon). The eastbound entry slip at junction 14 (Hungerford) is closed.

M4 Berkshire: Outside lane closures in both directions between junction 12 (Reading) and the Membury service area for crash barrier repairs.

M4 London: Lane closures on the eastbound exit slip at junction 4 (Heathrow) for widening work.

M40 Oxfordshire: Contraflow between junctions 6 and 7 (Watlington/Thame).

M40/A40 Buckinghamshire: Lane restrictions for painting work at Denham roundabout.

M1 London: Lane closures between junctions 4 and 5 (Edgware/A41-Watford) for resurfacing.

M2 Kent: Contraflow operating between junctions 4 and 7 (Gillingham/A2). Peak-hour delays.

Midlands

M5 W Midlands: Lane closures between junctions 1 and 2 (West Bromwich/Birmingham west).

M5 Hereford/Worcester: Lane closures and overnight carriageway closures between junctions 4 and 4a (Bromsgrove/M42).

M54 W Midlands/Shropshire: One lane only eastbound at junction 6 (Telford west). At junction 5 (Telford centre) the eastbound entry slip is closed.

North

M62/M6 Cheshire: Lane closures and contraflows on both

motorways at the intersection. M62 Lancashire/Yorkshire border: Construction work between junctions 21 and 22 (A640/A672). Slip road restrictions.

M62/M18 Humber: Contraflow between junctions 34 and 36 (A19/Goole).

M61 Greater Manchester: Diversions/in operation for resurfacing at junction 5 (A58 Bolton). Peak-hour delays.

M63 Greater Manchester: Restrictions for widening of Barton Bridge.

Wales and West

M4 Wiltshire: Contraflow between junctions 17 and 18 (Chippenham/A46 Bath).

M4 S Glamorgan: Lane closures between junctions 34 and 35 (J1/Llantrisant/Pen Coed).

Scotland

M8 East: Contraflow between junctions 3 and 4 (Livingston/Bathgate).

M8 Strathclyde: Outside lane closures between junctions 27 and 29 (Renfrew/A740) for resurfacing.

M74 Strathclyde: Northbound carriageway closed at junction 4 (M73). Two-way traffic southbound carriageway.

Information compiled and supplied by AA Roadwatch



Miss Leovigilda Bongay, with daughter Ronadel, came to Britain to marry a man she met via an introduction agency, but found he no longer wanted her (Photograph: Ros Drinkwater).

Philippines to ban mail-order brides

By Gregory Weingarten

Every year as many as 200 brides from the Philippines come to Britain to live with husbands found for them by marriage bureaux.

British men pay £25 to the bureaux, which promise in their advertisements a loving, happy marriage with a beautiful Filipino woman. The would-be brides in the Philippines pay the equivalent of two weeks' wages.

However, the Philippine national assembly is set to pass a Bill outlawing the marriage trade, with prison sentences for anyone operating a marriage bureau or advertising for women in the Press.

While some of the marriages made through introduction bureaux are successful, Filipino women coming to the West often find loneliness, abandonment and abuse.

Miss Leovigilda Bongay, a Filipino who was lured to the West by stories of a good life, faces possible deportation after her British husband-to-be decided he did not, after all, want to marry her.

Miss Bongay, aged 28, left her family and her job as a telephone operator to come to Britain. She paid 50 pesos to sign up with a marriage bureau in Manila.

Miss Bongay said: "Women are made to believe that British men will solve all their problems. When they get here, they are often dumped."

"They tell you that life is going to be a bed of roses and when you are poor that sounds attractive. They never tell you about the sacrifices you have to make. For a woman it's like being sold for 50 pesos."

Miss Bongay is a graduate in communications. Soon after signing up with a Manila marriage bureau, she began corresponding with Peter, a draftsman from west London. He visited her and they talked about marriage and it was arranged for her to join Peter in England. By this time she was pregnant.

Problems began as soon as she arrived. He decided he had made a mistake and wanted Miss Bongay to go back. Only a month after arriving, she had to leave his home and find lodgings.

Two years after arriving in Britain, she is living in a council flat in Acton, west London, raising her daughter Ronadel, aged 16 months, alone and on social security.

She admits she made a mistake, but is determined to make a life for herself and her child in Britain.

She wants to study and find a job but since she never married, she has no rights to remain here. Last March, she appealed against a Home Office deportation order and is hoping her appeal will be accepted on compassionate grounds.

Peter, aged 32, remains bitter about the chaos made in advertisements run in newspapers and magazines. He said: "The advertisements tell only the happy stories. It rarely happens like that."

"It was not until she came over here that I fully realized what a different culture she came from. She would only talk if I talked to her and she would not do anything unless I told her."

In Britain, the demand for Filipino brides continues to grow. Eight new agencies, ranging from pen-pal services to clubs which organize package trips for bride-seekers, opened in the last year, bringing the total to 20.

The first introduction bureau in Britain, the London-based Filipino Friendship Club, formed in 1979, has more than 7,000 members. It has about 400 marriages to its credit. Mr Douglas Knight, the club's director, said a law banning marriage bureaux in the Philippines would have little effect on his business.

For £70 a year, each male member receives a long list of Filipino women between the ages of 18 to 40, who supply their photographs along with short profiles.

Men can write to anyone on the list with the aim of travelling to the Philippines to choose a partner.

The six convicted men, all from the Birmingham area, are: William Power and Patrick Hill, both aged 42, John Walker, aged 52, Robert Gerald Hunter, aged 41, Noel Richard McKenny, aged 53, and Hugh Daniel Callaghan, aged 57.

Mr Hurd's decision was



ANOTHER STRAIGHT FORWARD OFFER FROM RENAULT.

Renault do it again, only this time they do it twice.

By offering 0% finance on two cars just waiting to be driven. The Renault 9 and the Renault 11.

With a minimum deposit of 20% (which you can even use your existing car to finance), the Renault 9 could cost as little as £4784 per week⁽¹⁾ And the Renault 11 from just £45.92 per week⁽¹⁾

And you can pay over a painless 24 months without paying a penny in interest.

TWO TYPICAL EXAMPLES	Renault 9 TC	Renault 11 TC
Price (incl. est. on the road costs)	£6,220.00	£5,970.00
Flat Interest Rate p.a.	0%	0%
APR	0%	0%
Minimum Deposit of	20% £1,244.08	20% £1,194.00
To be Financed	£4,975.92	£4,776.00
Finance Charges	Nil	Nil
Repayment Period	24 months	24 months
24 Monthly Payments ⁽¹⁾ of	£207.33	£199.00
Total Credit Price	£6,220.00	£5,970.00
CUSTOMER SAVING compared to the credit providers' normal 12.0% p.a. flat interest rate. (Normal APR 24%)	£1,203.16	£1,155.24
⁽¹⁾ Weekly Equivalent	£47.84	£45.92

For further details and a closer look at the Renault 9 and 11 ranges, pop round to your Renault dealer soon.

You'll find the nearest

one to you by calling

Linkline 0800 400415.



THE RENAULT 9 AND 11 AT 0% FINANCE.

Pub blasts appeal to begin today

By Stewart Tandler, Crime Reporter

The Lord Chief Justice, Lord Lane, and two appeal judges today begin hearing the appeal of the six men jailed for life for the IRA public houses bombings in Birmingham in 1974.

The case, which was referred back to the Court of Appeal by Mr Douglas Hurd, the Home Secretary, will be heard at the Central Criminal Court. The six men are expected to be present for the appeal, which is likely to last four weeks.

Lord Gifford, QC, for two of the defendants, has already said in pre-trial hearings that the defence will argue that their case had been subject to "a massive cover-up".

The six were convicted in 1975 for the attacks in November 1974 in which 21 people died after bombs exploded at two public houses, the Mulberry Bush and the Tavern in the Town.

Mr Hurd's decision was

influenced by new evidence from Mr Tom Clarke, a former Midlands policeman, who appeared on a television investigation claiming confessions were extracted by threats and violence.

Scientific evidence has also emerged to challenge the forensic tests showing the men had contact with explosives.

The convictions have also been challenged in a book written by Christopher Mullin, the journalist and Labour MP for Sunderland South. Mr Mullin said he had interviewed three men, living in Ireland, who claimed responsibility for the bombings.

The six convicted men, all from the Birmingham area, are: William Power and Patrick Hill, both aged 42, John Walker, aged 52, Robert Gerald Hunter, aged 41, Noel Richard McKenny, aged 53, and Hugh Daniel Callaghan, aged 57.

FROM MAJOR THE AIR HELP... our home base more convenient London to Euro...

Mid... cons... service... Together... ind... de... new... The...

BEAUTIFUL FILIPINO LADIES, 18-30, seeking considerate, intelligent British husbands. Eastern Promise Introductions.

AN EXAMPLE OF THE ADVERTISEMENTS, THIS ONE FROM THE CURRENT EDITION OF TRIBUNE.

what a different culture she came from. She would only talk if I talked to her and she would not do anything unless I told her.

In Britain, the demand for Filipino brides continues to grow. Eight new agencies, ranging from pen-pal services to clubs which organize package trips for bride-seekers, opened in the last year, bringing the total to 20.

The first introduction bureau in Britain, the London-based Filipino Friendship Club, formed in 1979, has more than 7,000 members. It has about 400 marriages to its credit.

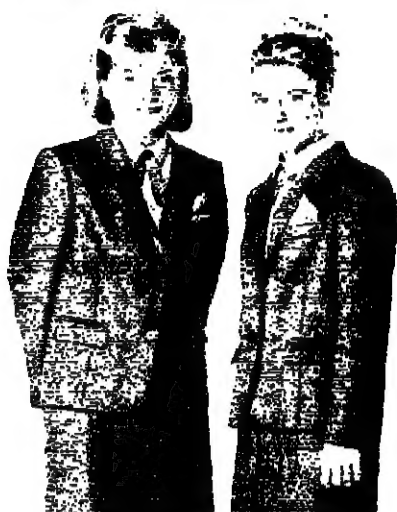
Men can write to anyone on the list with the aim of travelling to the Philippines to choose a partner.

The six convicted men, all from the Birmingham area, are: William Power and Patrick Hill, both aged 42, John Walker, aged 52, Robert Gerald Hunter, aged 41, Noel Richard McKenny, aged 53, and Hugh Daniel Callaghan, aged 57.

THE UNIVERSITY OF JORDAN
LIBRARY
SERIALS No. 66613
CLASS
DATE 18 OCT 1987

**FROM 26TH OCTOBER, TWO
MAJOR DEVELOPMENTS IN
THE AIRLINE BUSINESS WILL
HELP BUSINESS ALL ROUND.**

_____ and London City Airport,
our home base. Together they offer a faster,
more convenient way to get from the City of
London to Europe and back.



_____ is a sister airline to British
Midland, the airline that has
consistently won awards for the
service it offers.

Together with Manx Airlines
and Loganair, they form Airlines
of Britain Holdings PLC.

_____ has been
created exclusively to serve the
new London City Airport.

The experience gained over

the years by British Midland,
the reliability, the excellent
standards of service in the air
and on the ground, will back
_____ putting them
in the forefront of the airline business.

**AN ULTRA-MODERN AIRPORT.
ONLY SIX MILES FROM THE
CITY OF LONDON.**

The London City Airport is the most modern
in the world. An easy journey from the heart
of the City of London, it is only six miles from
the Bank of England to the Terminal Building.



Long and short-term car parking facilities
are available. There is also a regular coach
service between Victoria and the Airport, with
convenient stops in the City.

**AN AIRLINE FOR
BUSINESS PEOPLE.**

Together the Airport and _____
serve the needs of business people who wish
to fly quickly, without inconvenience, from the

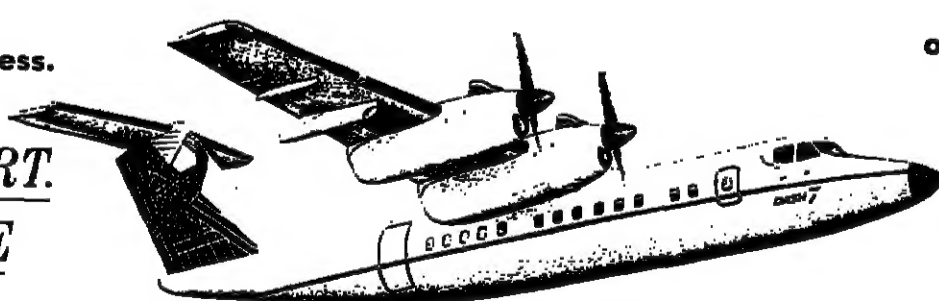


heart of The City of London to the major
business centres of Europe.

It is a service designed for business.

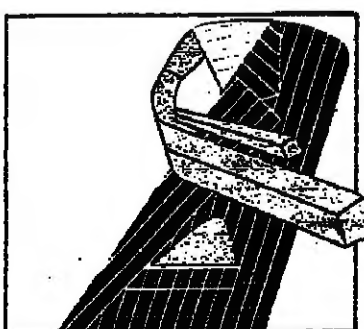
**IF YOU WANT
TO FLY FROM THE HEART
OF LONDON TO PARIS
AND BRUSSELS**

**ONLY ONE
AIRLINE FILLS
THE GAP.**



**WE FLY THE
DE HAVILLAND
DASH-7 AIRCRAFT.**

Aboard a _____ flight you will
quickly appreciate the spaciousness and
comfort that the Dash-7 provides. The seating
is either aisle or window, and there's absolutely
no feeling of being cramped.



**THE LATEST CHECK-IN TIME?
TEN MINUTES.**

_____ flies out of London City
Airport four times a day to Paris, three times a
day to Brussels.

The latest check-in time for these flights
is ten minutes. And since there is plenty of
luggage space aboard the aircraft there are
less of the baggage problems one normally
associates with flying - although International
baggage regulations still apply.

DEPARTURES				
PARIS MON-FRI	08:15	12:00	15:45	19:15
PARIS SATURDAY	10:15	PARIS SUNDAY	15:45	19:15
BRUSSELS MON-FRI	09:15	15:30	18:45	BRUSSELS SUNDAY 18:45

On Monday to Friday, there will be four
flights a day from Paris and three flights
a day from Brussels. There
are two flights on Saturday
and one on Sunday from Paris,
and one flight on Saturday
from Brussels.

You pay no premium for
flying from London City Airport.

The fare structure is
simple. Standard busi-
ness class

fares apply.

In the future _____

will expand its
services to cover Amsterdam,
Rotterdam, Dusseldorf, Jersey,
Guernsey and Manchester.

Flights from Brussels are
operated in association with Sabena.

**AND
LONDON CITY AIRPORT.
TOGETHER THEY CAN PUT
BUSINESS PEOPLE IN TOUCH
WITH EUROPE FASTER
THAN EVER BEFORE.**

An ultra-modern Airport only six miles from
the City of London. Latest check-in time? Just ten
minutes. Dash-7 aircraft. Truly the airline for
business people.

For more information contact your travel
agent, or ring _____ Reservations on
01-511 4200 or 0345 010300 (Linkline).

STRAIGHT FROM THE HEART.

IF YOU HAVEN'T GOT OUR NAME, HAVE OUR NUMBER

01-511 4200

'No one else would go where she went to take photographs'

Rare talent killed by a man's obsession

By Ruth Gledhill

The mother of a young photographer on the threshold of a brilliant career says she was shot dead by an elderly man obsessed by her beauty.

Sharon Chazan died from gunshot wounds three weeks ago while working on a photographic project about Jews in the East End of London.

Mrs Valerie Chazan disclosed that for months before her death, her daughter aged 24, was subjected to a constant campaign of harassment by the man found dead beside her.

Mr Maurice Drukash, aged 61, who was introduced to Miss Chazan through friends in the Jewish community, sent her roses, letters and gifts. He repeatedly paid her uninvited visits and on one occasion was arrested by police outside her home and charged with breach of the peace.

"I want the truth to be known about what really went on", her mother said. "I felt for months that something terrible was going to happen, yet I was powerless to prevent it."

"He phoned up several times a day. Finally, I arranged to meet him in St Katharine's Dock for a coffee, to try and talk some sense into him. He brought a briefcase full of the poetry he had written. I wanted to talk to him but he would not let me get a word in."

"He talked non-stop about Sharon for three hours. He started to cry. I said: 'What do you want from her, what do you want to do with her? She is a young girl on the threshold of her career'."

"That was when he told me she looked like his sister who he had seen raped and murdered in front of him, before he came to England. He told me she had written him a love letter. She had written him the letter, strictly a friendly one, and I told him to forget all this rubbish to stop all this nonsense."

Mr Drukash refused to forget. He sent Mrs Chazan a photograph of his sister, burned around the edges.

Miss Chazan was found dead at his home in Sandhurst House, Sidney Street, Stepney, three weeks ago. Beside her was Mr Drukash, a Polish Jew,



An example of the work of Miss Chazan who, at the age of 24, had already become a highly respected photographer, and (right) a self-portrait.

who also died from a gunshot wound.

Police are treating her death as murder, though no other people are sought as witnesses. Mr Drukash's death is not being treated as suspicious. An inquest is due in two months.

Her mother said: "Drukash was a man with an obsession. He wanted to possess all of us."

He came around at 6am one day and would not go away

He sent Sharon bunches of red silk roses, doused in aftershave. His room was found full of poetry he had written to her.

"He would send letters addressed to me and my sons so that we would be tricked into opening them. He would stand and wait outside our home and outside her studio. "Sharon was a conscientious girl who took a professional interest only in the people she was photographing. There was nothing sexual between them. Can you imagine a beautiful girl falling for him? It is pathetic."

Last May, Mr Drukash was arrested outside the Chazan's home on The Highway in Wapping after Miss Chazan complained to police. He appeared at North London Magistrates Court on June 6, charged with a breach of the peace. He was cleared and awarded £120 costs against the Crown Prosecution Service.

Mrs Chazan said: "It all started with one photograph. She was working on a project about Jews in the East End. "She was fearless in her work. No one else would go into the kind of places she went to take photographs. She went to photograph him once, and after that he would not leave us alone."



"At first I was not worried and even had him round here for meals. On the surface there was nothing to be afraid of."

"But then he began to turn weird. He came round at 6am one day and would not go away. My daughter was alone. I repeatedly asked him not to come round here again."

Miss Chazan had graduated in photography at Newport College of Art, South Wales, last June.

She moved in with her mother, who is divorced, and her two brothers Yigal and Guy. She found a studio and set herself up in business as a photographer with the help of

a grant under the enterprise allowance scheme.

She constantly refused Mr Drukash's request to meet him and had not seen him for nearly four months when she was killed.

Mrs Chazan said: "He kept phoning and demanding to talk to her. Finally I let slip that she had found a studio. I refused to say where it was. So he systematically went round the whole area until he found it for himself."

"I immediately packed Sharon into the car and took her to Leman Street police station where I made a statement that I felt her life was at risk."

"For a month before he was threatening suicide because she would not see him."

"He sent a massive parcel round by courier on the Jewish New Year. I told the courier to take it back. He

His room was full of poetry he had written to her

phoned me up, absolutely furious. He said the parcel contained £2,000 worth of presents."

"I called the Samaritans, saying he was threatening suicide. They said they were more worried about me."

"I can see now that he had his scheme all planned out. He said he had some documents for her and a picture for her to copy. I believe she must have met him in the pub, and then he sweet talked her into going to his flat."

Sharon was shot with her coat on, as she was about to leave.

"She had had such a lovely day that day. As she ran out to see him I said: 'Promise me you won't go to his flat'. She had promised to be home by 10.30."

"By midnight, my eldest son went to the police. He could see the light under the door and the car parked outside. He went hysterical."

"I still cannot believe it is true. She was so talented and had such tremendous moral courage. I cannot believe our family will ever get over it."

Her mother is launching an appeal to found a scholarship in her daughter's name.

Crime prevention: 1

Car thefts can be stopped by £20 black box

The "average" car thief is between 13 and 22 years old and the most skilled will break into a car in less than 15 seconds; four seconds is by no means uncommon. A briefcase or camera will be stolen at the blink of an eye, even a radio stereo can be prised from the dashboard in under 15 seconds.

If it is the car rather than the contents that is stolen, the thief is 200 times more likely to crash it than its rightful owner.

In London 240 cars are stolen each day; 90 are never recovered. On Merseyside, at least once a week a stolen hatchback car, often a Ford Sierra, is rammed backwards into a shop front by criminals and the loot heaved into the waiting boot.

It is not unknown for thieves to steal to order, providing the seat or door, or even an entire vehicle.

Car theft, which costs insurance companies more than £200 million a year, already outnumbers other forms of crime. It is growing fast in some parts of the country. There are probably more than 1.5 million cases of theft from cars each year although only 577,474 were reported in 1986, an increase of 20 per cent over the previous year. Stereos are stolen in at least half the crimes.

In Warwickshire, theft from cars has increased by 55 per cent in the first eight months of this year and the number of cars stolen has jumped by 29 per cent.

In the North-west, theft from vehicles is up by 8.5 per cent though successful detection has increased by almost 50 per cent in the January to August period, compared with the previous year.

There are signs that motorists in London, at least, are taking more precautions to deter the thief. In the first nine months of this year car theft dropped 6 per cent. Sales of car alarms for one popular marque have doubled.

One estimate suggests one in five cars stolen or broken into had been left unlocked. The carelessness extends to

About 240 cars are stolen in London daily. Country-wide, insurance companies report a loss of £200 million a year. Yet a simple £20 electronic black box can prevent the engine from starting. Daniel Ward, Motor Industry Correspondent, in the first of two articles, examines the crimes and methods to prevent them.

leaving expensive possessions on the back seat in sight of the thief or failing to switch on the burglar alarm.

Some expensive radios have anti-theft codes but owners forget to key in the code which would have made the stereo worthless to a thief. In London half the victims of a break-in lose goods worth £100 to £499.

Where a car is parked has a large influence on whether it is stolen or broken into. Inspector Ray Waddington, Scotland Yard's stolen car expert, says: "Communal car parks and multi-storey car parks are bad news together with pubs and cinema car parks."

Motorists living in Britain's main cities face mounting problems. At least one big insurance company already refuses to give theft cover in high risk areas while other companies are issuing fewer policies in cities where owners often claim twice as frequently as rural drivers.

Etching car windows with the registration number has become popular but it is likely to deter only the most professional thief, because the joy rider will pay no respect to it.

Car alarms are a worthwhile investment, particularly in inner city areas, because the thief will invariably reason that a car further down the road will not have an alarm fitted.

While it is true that the public pays little attention to an alarm sounding, Mr Waddington emphasizes, "the thief never knows who is watching or will respond to the alarm."

Tomorrow: Improving security

FIRST IMPRESSIONS COUNT

For over two centuries the name Christie's has been famous for the sale of great paintings at auction.

Today we generate more interest than ever in our sales and our name is a powerful attraction for collectors, dealers and museums around the world, as well as the general public.

The sale of van Gogh's 'Sunflowers' this year for a new record price of £24,750,000 served to confirm our expertise in marketing works of art and our standing in the international art market.

What you may not be aware of is that we sell works of art of every kind in our London salerooms. Old master and modern paintings. Sculpture, drawings, watercolours and prints. Furniture, glass and clocks. Jewellery and silver, ceramics and china. In fact there are few things we do not sell.

If you are interested in buying or selling at auction it will always pay you to consult Christie's first. For further information please telephone Richard Bishop on 01-839 2746 or send for a free copy of our brochure 'Buying and Selling at Christie's'.



CHRISTIE'S

85, Old Broad Street



'Frozen' earnings urged for jobless

By John Spicer, Employment Affairs Correspondent

Employment ministers are being urged to consider a scheme that would allow the long-term unemployed to earn up to £40 a week for six months without losing their benefit. But the earnings would be "frozen" in a bank or building society until the individual found a permanent job.

The idea comes from Action, an independent organization launched a year ago with the aim of helping the long-term unemployed, and has been discussed with officials from the Department of Employment.

Mr Peter Ashby, of Action, said he expected the proposals, which are set out in a booklet published today, to be considered by ministers. Mr Norman Fowler, Secretary of State for Employment, had made a commitment at the Conservative Party conference to introduce measures to deal with the growing black economy among the jobless.

Mr Ashby said that the "employment credit" scheme would have a significant impact on reducing the black economy because it would give jobless people the opportunity of getting back into employment without sacrificing their benefit.

The idea would enable the 1.2 million long-term unemployed to earn up to £40 a week with the money being held in a savings account earning interest. It could only be cashed once a full-time job was obtained.

Action says the incentive would encourage the long-term unemployed to look for work, knowing that a "nest egg" was available to them after a period of temporary or part-time work.

The organization suggests that anyone would be allowed to earn credits for a maximum of six months; the person must be available for full-time work; they could draw £4 a week of the money; and that the gross income would be taken into account for tax purposes.

The plan has emerged from studies and interviews among the jobless. Action's document quotes people who had been working illegally as saying they would rather legitimize their part-time earnings, even if they were not able to spend the money until they had left the unemployment register. They saw employment credit as "a big incentive to go out and get a job."

Action says that in recent years a number of local schemes of the kind had been set up with the approval of the Department of Health and Social Security, mainly for unemployed people who were keen on self-employment.

If successful, the plan could form an important part of the Government's strategy to tackle pockets of high long-term unemployment in inner-city areas.

A number of people involved in the study told Action that one of the main attractions to employment credit would be the opportunity to gain practical work experience. When asked what sort of work they saw themselves doing under the employment credit scheme, most said they favoured casual work in bars, shops, involving driving, catering, or work in the "caring services", such as in a children's nursery or old people's home.

Back in Credit (Action, 100 Park Village East, London NW1 3SR; £2.95).

Queue for top science link job

By Robert Matthews Technology Correspondent

The long-awaited Centre for the Exploitation of Science and Technology, aimed at identifying areas of national research with the greatest industrial potential, is to be launched in the next few weeks.

There has been growing suspicion in academic and industrial sectors that the centre, whose formation was recommended by the Government's Advisory Council for Applied Research and Development (Acad) last year, had become bogged down in bureaucracy.

However, a source within the centre's steering committee said that the apparent delays were the result of the large number of applicants for the key post of chief executive.

A panel headed by Mr John Fairclough, chief scientific adviser to the Government, is now conducting final interviews. The panel is anxious to avoid appointing someone who is on the run-in-to retirement.

Another panel is deciding where the centre should be based. More than a dozen possible sites are being considered.

Strong backing has come from Warwick University from a team of consultants appointed by the Government. A final decision is also expected later this month.

The centre is the brainchild of Sir Francis Tombs, chairman of Rolls-Royce and of the Advisory Committee on Science and Technology, which replaced Acad earlier this year.

Rolls-Royce is one of a number of companies, including ICI, IBM, Shell and BP, which will sponsor the centre.

Sellafield may get dump

By Ronald Faux, Employment Affairs Correspondent

A store for nuclear waste directly beneath the Sellafield reprocessing plant in Cumbria is being considered by British Nuclear Fuels.

The store would be built in clay some 2,000ft underground and would ensure that the waste was safe, secure and retrievable.

The company said: "As an answer to the concern expressed about how and where to store nuclear waste, this scheme would seem to be entirely logical."

In public relations terms the company believed the scheme had much to commend it, by

"keeping its muck in its own midden".

The protests of anti-nuclear groups have had little impact on the development of Sellafield as a world centre for nuclear reprocessing. Construction of the £1.6 billion thermal oxide reprocessing plant is well under way, employing 17,000 workers.

BNFL argued that since 65 per cent of all intermediate nuclear waste was generated from Sellafield it would be good housekeeping to store the material on site.

The company said: "The geological conditions would

seem to be right and we certainly would not complain."

The 50 years of the British nuclear programme had produced a high level waste in liquid form amounting to the volume of 12 double decker buses. At present this was stored in steel containers immersed in ponds on the Sellafield site.

When the £200 million Windscale vitrification project was completed this waste would be reduced to the volume of four double deckers, encased in glass and stainless steel.

FOR SALE. EXTREMELY COMFORTABLE SWEDISH 3-PIECE SUITE. £11,910.



Not many 3-piece suites boast a chair adjustable in height, rake and reach in 144 different ways.

This one does.

To prevent backache, both chairs also include an orthopaedically designed lumbar support.

And to keep you warm, each is furnished with thermostatically controlled heating elements.

This must also be the only suite in the world capable of reaching 60 mph in 10.7 seconds. (Comfortably, of course.)

But then it is powered by a 2-litre fuel-injected engine.

And it's protected from the elements by 14 layers of rust-resistant material.

If you'd like to test it out for yourself, just pop down to your local showroom.

You'll find the whole suite completely encased in a shiny new Volvo 740 GL.



To: Volvo, Springfield House, Princess Street, Bristol BS3 4EF.
For a brochure, phone (0800) 400 430 free. Or post the coupon.

Mr/Mrs/Miss _____ 74/50-04 F-45

Address _____

Postcode _____ Telephone _____

THE 1988 VOLVO 740 GL. £11,910.



"Does he really know about savings?" a girl whispered to Arthur. "Heavens no!" Arthur exclaimed. "He's never made a penny in all his life."

They Laughed When I Said I Saved With A Bank — But When I Explained Special Reserve!...

ARTHUR had just explained the benefits of the way in which he looked after his savings. The room rang with applause. I decided this would be a dramatic moment to make my revelation. To the amazement of all my friends, I confidently stood up and produced a Special Reserve leaflet from my cummerbund.

"Jack is up to his old tricks," chuckled the vicar. The crowd laughed. They were all certain that I hadn't a clue about savings accounts.

"Does he really know about savings?" a girl whispered to Arthur.

"Heavens no!" Arthur exclaimed. "He's never made a penny in all his life... But just you watch him. This is going to be good."

Making the most of the situation I unfolded the leaflet with mock dignity, and perched my glasses on the end of my nose, just as the Judge did when he wanted to appear particularly grave.

"What do you think of his deportment?" cried Miss Belcher from the rear.

"We're in favour of it!" came the reply, and the crowd rocked with laughter.

Then I Started to Explain

A tense silence descended on all the guests. The laughter died on their lips as I began to explain.

"There are many savings accounts that give you a high rate of interest. But this one is from a bank," I began, holding aloft the Special Reserve leaflet.

"If you have at least £2,000 deposited it will currently earn six and a half per cent net. Payable quarterly."

"Above £10,000 the rate goes up to six and five eighths per cent Net."

Modestly, I have to confess that my audience appeared impressed.

"But you've got to be able to call on your

reserves instantly!" barked the Major. "First rule of battle and all that."

Miss Willikins giggled, certain that I had met my match.

"Allow me to continue," I replied, warming to my theme. "The beauty of this account is that provided the amount is £250 or more, one can make a withdrawal or a transfer instantly. With no loss of interest."

The silence that followed was broken only by the tinkle of the Major's monocle as it fell into his brandy glass.

"What's more," I continued, pressing home my advantage, "because Special Reserve is a bank account, you can transfer funds to and from your Current Account with a simple telephone call. No more trudging back and forth to do it."

From a corner of my eye I spied Arthur, somewhat sheepishly trying to hide the holes in his brogues.

I spoke on, and as I spoke I forgot the people around me. I forgot the hour, the place, the breathless listeners. Only the Special Reserve account was real. Only the interest and other benefits it brought me. It seemed as if my bank manager himself was speaking through me!

A Complete Triumph

As the last words of my explanation died away, the room resounded with a sudden roar of applause. I found myself surrounded by excited faces.

How my friends carried on! Men shook my hand—wildly congratulated me—pounded me on the back in their enthusiasm.

Everybody was exclaiming with surprise, asking excited questions...

"Jack! Why didn't you tell us you were a financial wizard?"...

"Where did you learn?"... "Who is your accountant?"

"I simply don't have an accountant," I replied. "And just a short while ago I didn't know one interest rate from another."

"Stop your joshing," laughed Arthur, "you've been studying for years, I can tell."

"I have been studying only a short while," I insisted. "I decided to keep it a secret so I could surprise you all."

I decided to tell them the whole story.

How I Learned to Save Without Lessons from an Accountant

"Have you ever heard of the National Westminster Bank?" I asked.

"NatWest. Press for action and all that," harrumphed the Major.

"Exactly," I said. "They have a leaflet that can teach anyone how this account works in just a few moments." My leaflet arrived promptly and I began that very night to study it. "I was staggered to see how easy it was to save in this way."

"Bully for them!" cried Miss Belcher. How do I get one?"

"By happy coincidence," I answered, "NatWest are currently publishing advertisements for Special Reserve in newspapers and periodical magazines. At the end of each one, there's a convenient coupon, or a telephone number allowing you to call free of charge."

At this point the scraping sound of chairs being pushed back filled the room.

"I say," demanded Arthur, "how late does your newsgent stay open?"

 "Please send me more information about the Special Reserve Account."

Name _____
 (Please write plainly)

Address _____

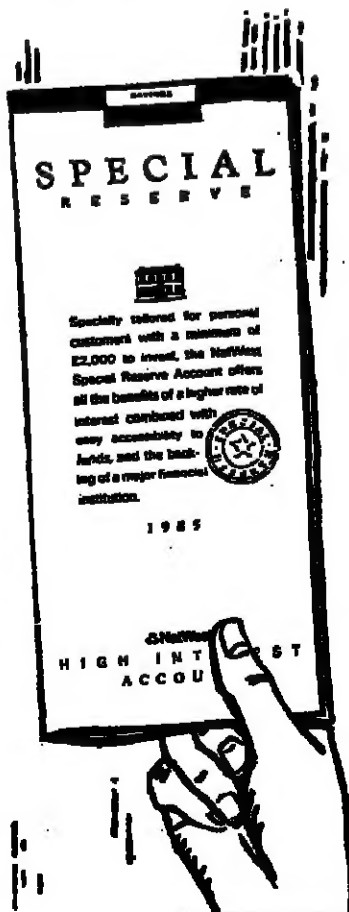
Postcode _____

Send to:
 Special Reserve Manager, National Westminster Bank PLC,
 FREEPOST, London EC2B 2ED

Or call free of charge 0800 282 702 Monday to Friday 8am to 8pm.

Interest rates may vary, but correct at time of going to press. Ask at your local branch for details of current rates.

NatWest The Action Bank



WORLD SUMMARY

Pretoria blamed for massacre

Johannesburg — The ruling Marxist party in Mozambique, Frelimo, yesterday accused South Africa of having encouraged "tactics of massacre" and of being responsible for the deaths of at least 278 people in an ambush some 50 miles north of Maputo, the Mozambique capital, on Thursday (Michael Horsby writes).

The Mozambique authorities said the victims, allegedly nearly all civilian men, women and children, were killed when "bandits" of the Renamo rebel movement attacked their convoy, destroying 80 vehicles. Many of the passengers were reportedly burnt to death inside their vehicles. Others were shot as they tried to run into the surrounding bush.

The Frelimo statement blamed Pretoria for "massive infiltration" of Renamo insurgents into the southern provinces of Mozambique with the specific purpose of carrying out an "extreme, horrific and inhuman form of terrorism". There was no immediate comment from Pretoria on the claims. Mozambique has repeatedly accused the South African Government of aiding the insurgents.

Witness to torture

A new Amnesty International report giving details of "substantial human rights abuses" by Uganda's ruling National Resistance army, has been corroborated by independent witnesses (Alexander Johnson writes).

Gerry O'Kane, aged 25, a British journalist, has told *The Times* he had seen evidence of a form of torture known as *kandooja* (three-piece tie), which is singled out in the Amnesty report. "I saw the marks on the arms of a 17-year-old schoolboy, Charles Odongo, where they had been tied tightly together above the elbow behind his back, so cutting off his circulation," he said.

According to Amnesty, this torture has led in many cases to paralysis, gangrene and amputation.

Round-up in Manila

Manila — Police in the Philippines yesterday arrested 39 people in a raid on a university here (Humphrey Hawksley writes). The raid was part of an operation to try to stop further assassinations, after communist guerrillas were blamed for killing 14 people — including three Americans.

Police say that those arrested are suspected of being linked to the New People's Army. But human rights lawyers said last night that the detainees were farmers from the central island of Leyte who had gone to Manila to testify in the Senate against anti-communist vigilante groups in their areas.

California Pacifists Aids grant on march

Los Angeles — California, the only state in America with a law enabling testing for an Aids cure without waiting for the US Government to approve new drugs, has awarded \$2 million (£1.2 million) in research grants (Ivor Davis writes).

The Governor, Mr George Deukmejian, said in his weekly radio address that by 1991 an estimated 50,000 Californians will have Aids and some 34,000 will have died from the disease.

The funds will go to two bio-technological companies based in northern California chosen by competitive bids under the provisions of a state law passed in 1986. Another law approved last year calls for \$6 million in funds for testing an Aids vaccine once it is developed.

Yaqub Khan resigns



Islamabad — Sahabzada Yaqub Khan, left, Foreign Minister of Pakistan for the past five years, resigned yesterday "for personal reasons" (Reuters reports).

His resignation follows his withdrawal from the contest last month for the office of Director General of Unesco after balloting that gave him first 16 votes and later 12 against the incumbent, Mr Amadou Mahtar M'Bow of Senegal. Mr M'Bow later also withdrew.

Poll reveals most Russians want Afghanistan pull-out

From Christopher Walker, Moscow

A majority of Soviet citizens want total withdrawal of Soviet troops from Afghanistan and more than two-fifths favour destruction of the Berlin Wall, according to an opinion poll conducted here with the participation of a French polling organization.

Contacted anonymously by telephone, 1,600 Moscovites aged between 18 and 65 took part in the poll, regarded by Western diplomatic sources as the most reliable indicator of Soviet public opinion yet to be published on the most sensitive political issues of the moment.

The findings, made available in full to *The Times* yesterday, showed 53 per cent in favour and 27 per cent opposed to a total pull-out of troops sent to Afghanistan, with 20 per cent not venturing an opinion.

On the vexed question of the Berlin Wall, whose continued existence is still publicly supported by the Kremlin, 44 per cent of those questioned between October 1 and October 12 replied "yes" when asked whether it should be destroyed. Only 32 per cent opposed the idea with 24 per cent not giving an opinion.

The poll was carried out by the respected Sociological Research Institute of the Soviet Academy of Sciences in co-

operation with the French polling organization, IPSOS. The venture, timed to coincide with celebrations of the 70th anniversary of the Bolshevik Revolution, was sponsored jointly by the French magazine *Le Point*, France-Inter and *Télévision Française 1*.

A fascinating picture of the historical perspective of ordinary Russians emerged in answers to the question as to which three Soviet personalities, living or dead, the respondents rated as most important.

Lenin scored 64 per cent, Mr Gorbachov came second with 31 per cent, followed by Stalin with 25 per cent. The earlier reforming leader, Nikita Khrushchev, did not appear in the first six, neither did the now discredited figure of Brezhnev.

Mr Gorbachov's mentor, Yuri Andropov, tied for fourth place with Marshal Zhukov, both scoring 16 per cent, followed by the founder of the secret police, Feliks Dzerzhinsky, with 15 per cent.

The poll pointed to the deep-seated difficulties Mr Gorbachov faces in liberalizing the treatment of dissidents and reforming the harsh penal code.

Asked to comment on plans to liberate dissidents from prison or internal exile, only

27 per cent approved, 42 per cent disapproved and 31 per cent had no opinion. In answer to another question, 88 per cent had heard of Dr Andrei Sakharov, while 10 per cent had never heard of him.

A convincing 85 per cent answered "no" to abolition of capital punishment, with only 9 per cent in favour and 6 per cent not replying. The strong support for the death penalty came after Kremlin hints of plans to abolish it for economic crimes and those committed by women and the elderly.

Except for the dissident question, Mr Gorbachov's main reform initiatives all got convincing support. In answer to a detailed question about the central thrust of perestroika (restructuring), 73 per cent claimed it represented "development and perfection" of socialist principles.

On a question about which country was the main declared enemy of the Soviet Union, Britain, with 12 per cent, ranked third after West Germany with 22 per cent and the USA with 52 per cent.

Commenting on the poll, M Ulysses Cosset, the Moscow correspondent of TFI, said: "The best result of all is that people here are now willing to talk, to air their opinions... No one can say how long that will last."

Superpower nuclear cuts

Reagan aiming for a strategic arms pact by next spring

From Michael Binyon, Washington

The Reagan Administration, insisting that a medium-range arms treaty was "98 per cent complete", foresees no difficulty in getting the treaty ratified by the Senate and is now starting work on getting a more complex treaty on strategic weapons ready for signing in Moscow next spring.

Mr Frank Carlucci, the National Security Adviser, said yesterday that such an aim was realistic and a Strategic Arms Reduction Treaty (Sart) could be drafted before President Reagan left office.

"There seems to be a sense — I feel it, they said it — that although we haven't reached agreement by any means, that if we work at it hard we can keep moving the ball forward in the strategic arms area," Mr George Shultz, the Secretary of State, said after his final meeting with Mr Eduard Shevardnadze, the Soviet Foreign Minister, who returned to Moscow at the weekend.

The most difficult question still to be resolved on a Sart treaty, which calls for cuts of 50 per cent in the large Soviet and US land-based offensive missiles, is verification. Mr Shevardnadze said before leaving that this would be "much more complicated" and the problems more numerous than in the verification of the Intermediate-range Nuclear Forces (INF) treaty.

Senior US officials said that decisions on this would have to be taken by President Reagan and Mr Mikhail Gorbachov, the Soviet leader, at their summit which begins here on December 7.

Verification will be the fo-

cus of opposition in the Senate to both the INF and any Sart treaty. Senator Alan Cranston, the Democratic whip, promised yesterday to do everything he could to ensure Democratic support for the INF treaty, but he predicted that at least 20 conservative Republicans would balk at the terms and introduce some amendments.

"If we have killer amend-

Moscow — In the first Soviet press reaction to news that Mr Mikhail Gorbachov, the Soviet leader, and President Reagan will meet in Washington on December 7, *Pravda* said yesterday that the summit would have to be followed by progress in cutting strategic arms (Reuters reports).

"Both sides have taken a very important step (in eliminating Intermediate Nuclear Forces) which really allows one to speak of the creation of a basis for new political thinking," commented Mr Vitaly Gan said.

ments attached, that could sink this treaty," he said.

Senator Robert Dole, the Republican minority leader, who expressed reservations about the INF agreement during last week's Republican presidential debate, said yesterday that he wanted to help President Reagan get the treaty ratified. But he said he wanted first to read the fine print.

He said a Sart agreement would be much harder to verify and he expressed doubts that this could be done during the Reagan presidency, even if a treaty was ready for

signing in the spring. "It might be possible, but I hope they're not going to rush to judgement," he said.

On the INF treaty, which the Administration will now make an all-out effort to sell to sceptical conservatives, Mr Carlucci insisted that 98 per cent of the details had been settled.

And in a sign of new flexibility that will upset the right wing, he suggested Moscow and Washington may reach some compromise on the Strategic Defence Initiative, or Star Wars. While Mr Reagan had repeatedly said he would pursue SDI, the Administration would follow up in talks the latest Soviet proposals on "strategic stability", which Mr Carlucci called a concept that the US side could live with.

He said Moscow was still arguing about the interpretation of the 1972 Anti-ballistic Missile Treaty, but there was "certainly a change in emphasis and the atmosphere". The Administration was therefore now ready to listen to the Soviet proposals on non-withdrawal from this treaty.

Asked about the political turmoil in Moscow and the offer by Mr Boris Yeltsin, the Moscow party chief, to resign, Mr Carlucci said there was "no question whatsoever" that Mr Gorbachov was still in charge.

Mr Yeltsin, in an unusual move, also personally denied in a US television interview that he had ever criticized Mr Gorbachov for a "cult of personality", as prominently reported by *The New York Times* last week.

Army's Action Man award



Lance Sergeant Hensen of The Scots Guards on an exercise in America in a picture chosen as Army Photograph of the Year. Entitled "Man of Action", it was taken by Staff Sergeant Arthur Thomson, who will receive his award today at the National Army Museum in London.

THE DANISH HEAVYWEIGHT

Strong enterprises need strong partners. That's why international big business operators count on the Danish heavyweight for real financial effectiveness. For real property investment in Denmark, the United Kingdom and Germany, financing by the Mortgage Credit Association Denmark often proves to be the cheapest and most efficient you could choose. Our Copenhagen, London and Frankfurt offices are always at your service for a comprehensive response to your financing needs.

KREDITFORENINGEN DANMARK

010 451 12 53 00
Copenhagen

4 91 04 04
London

010 49 69 72 50 12
Frankfurt

Linus 5126 a

The more you put down, the less you pay out.

Buy a new Fiesta,* Escort or Orion between October 15 and December 15
and choose how you pay. 20% deposit (9.5% APR) or 50% deposit (4.8% APR).

These days you can buy almost any car you like on credit. The question is, though, on whose terms? The manufacturers? Or yours?

As you can see, Ford do their best to be flexible. They offer a choice of finance plans so that you can choose whichever fits your circumstances best.

Briefly, here are the details.

Either you can put down a minimum deposit

of 20% in which case the interest rate is 4.9% (APR 9.5%). Or you can make a higher deposit, 50% or more, in which case the interest rate is lower, 2.5% (APR 4.8%).

Furthermore, your deposit can be in the form of cash, or a trade-in or a combination of both. So your present car can help you pay for your new one.

To decide which alternative might suit you

best, study the examples below. We've made the figures as clear as possible!

Or, better still, pay a visit to your Ford dealer and he'll explain in detail.

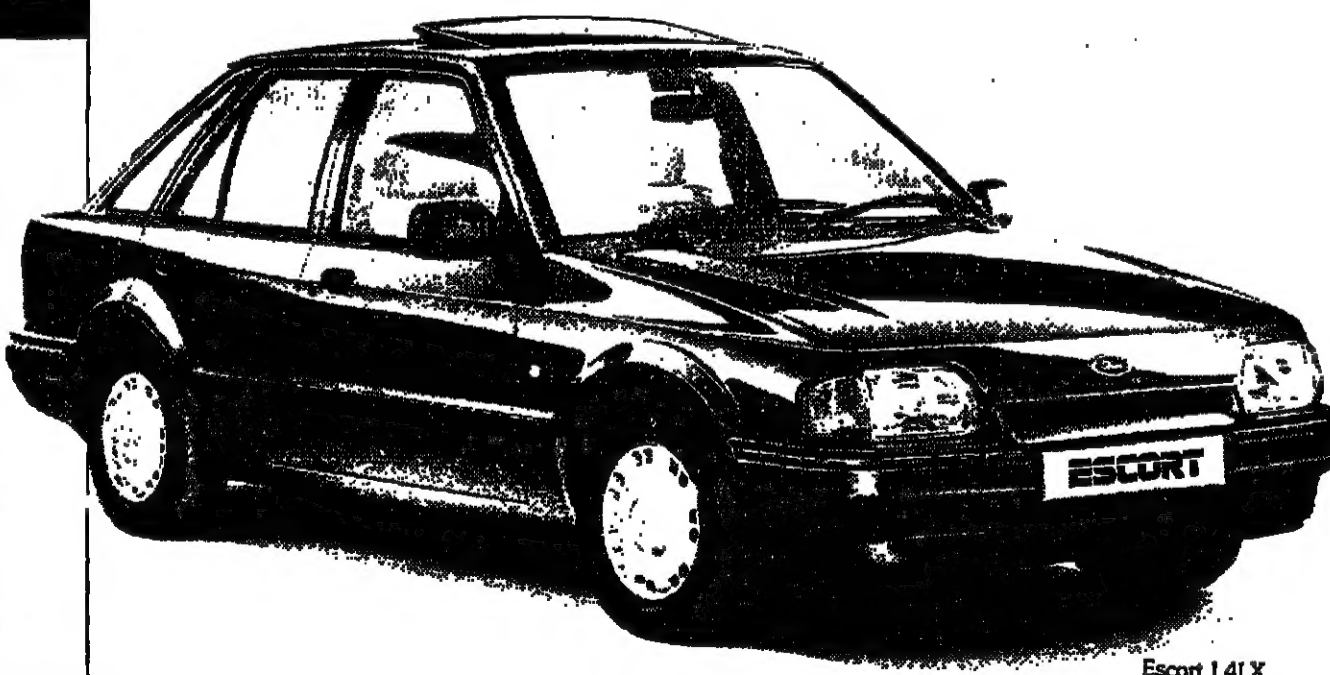
These finance plans are scheduled to run until December 15. But don't leave your decision too long. Due to demand some of the models on offer could be in short supply.



Fiesta 1.4 Ghia

FIESTA*	950 POPULAR	1.4 GHIA	XR2	1.6L DIESEL
Cash price† (inc. delivery)	£4853.14	£7407.86	£7499.78	£6863.74
9.5% APR				
Initial Payment (Minimum 20%)	£970.63	£1481.57	£1499.96	£1372.75
36 Monthly Payments of (Starting 1 month after contract)	£123.70	£188.82	£191.16	£174.95
Charge for Credit	£570.69	£871.23	£881.94	£807.21
Total Credit Price	£5423.83	£8279.09	£8381.72	£7670.95
4.8% APR				
Initial Payment (Minimum 50%)	£2426.57	£3703.93	£3749.89	£3431.87
36 Monthly Payments of (Starting 1 month after contract)	£72.46	£110.60	£111.98	£102.48
Charge for Credit	£181.99	£277.67	£281.39	£257.41
Total Credit Price	£5035.13	£7685.53	£7781.17	£7121.15

ESCORT	1.3L 3-door	1.4LX	1.6GL DIESEL	XR3i with anti- lock brakes
Cash price† (inc. delivery)	£6854.85	£7648.50	£8373.90	£9288.14
9.5% APR				
Initial Payment (Minimum 20%)	£1370.97	£1529.70	£1674.78	£1857.63
36 Monthly Payments of (Starting 1 month after contract)	£174.72	£194.95	£213.44	£236.74
Charge for Credit	£806.04	£899.40	£984.72	£1092.13
Total Credit Price	£7660.89	£8547.90	£9358.62	£10380.27
4.8% APR				
Initial Payment (Minimum 50%)	£3427.43	£3824.25	£4186.95	£4644.07
36 Monthly Payments of (Starting 1 month after contract)	£102.35	£114.20	£125.03	£138.68
Charge for Credit	£257.18	£286.95	£314.13	£348.41
Total Credit Price	£7112.03	£7935.45	£8688.03	£9636.55



Escort 1.4LX



Orion 1.6 Ghia

ORION	1.3L	1.4LX	1.6GL DIESEL	1.6 GHIA
Cash price† (inc. delivery)	£7234.80	£7740.42	£8612.27	£9310.82
9.5% APR				
Initial Payment (Minimum 20%)	£1446.96	£1548.08	£1722.45	£1862.16
36 Monthly Payments of (Starting 1 month after contract)	£184.41	£197.29	£219.52	£237.32
Charge for Credit	£850.92	£910.10	£1012.90	£1094.86
Total Credit Price	£8085.72	£8650.52	£9625.17	£10405.68
4.8% APR				
Initial Payment (Minimum 50%)	£3617.40	£3870.21	£4306.14	£4655.41
36 Monthly Payments of (Starting 1 month after contract)	£108.02	£115.57	£128.59	£139.02
Charge for Credit	£271.32	£290.31	£323.11	£349.31
Total Credit Price	£7506.12	£8030.73	£8935.38	£9660.13

Except Fiesta Bonus. The above Low Rate Finance Plan is subject to credit approval and applies to Fiesta, Escort and Orion cars and estate cars registered between October 15th and December 15th 1987 and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Limited, Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy. Please note various factory fitted options are available at extra cost. †Maximum retail price as at October 15th 1987 including delivery.



Triumph for Deng with sweeping changes in Chinese hierarchy

From Mary Dejevsky
Peking

The 13th Congress of the Chinese Communist Party which closed yesterday has transformed the face of the Chinese leadership. The new Central Committee, on which only 90 names remain from the previous membership of 208, represents one of the most sweeping personnel changes China or any communist country has seen at any party congress.

This is a victory for Mr

13th PARTY CONGRESS

Deng Xiaoping, the outgoing leader, and Mr Zhao Ziyang, the acting General Secretary. The changes have relieved him of several infirm and stubborn leaders who preferred to extend the reform programme. A series of constitutional changes should strengthen his position further.

Gone from the leadership, with Mr Deng Xiaoping, are the old revolutionaries Mr Chen Yun and Mr Li Xiannian. Mr Li, who is also State President, had long said he would retire. Mr Chen, however, who is regarded as ideologically out of sympathy with the economic reform programme, had made his intentions less clear.

More significant for the future course of Chinese policy was the retirement of two other senior officials, Mr Hu Qiaomu and Mr Deng Lihou, who had been bracketed together as ideological hardliners hostile to the reform programme as such, than to the individual and intellectual freedoms it had fostered.

Mr Hu, aged 82, was a candidate for honourable retirement. But Mr Deng Lihou's relegation, at the relatively young age of 72, to the Central Advisory Commission, means he is no longer in line for high office. It also means that, among the congress delegates, the enthusiastic reformers predominated.

Strong rumours that Mr Deng Lihou was voted off the Central Committee, after orig-



Mr Deng voting at yesterday's final session of the Communist Party congress that forced hardline veterans into retirement.

inally being nominated, were not confirmed yesterday. But the congress press spokesman, Mr Zhu Muzhi, said the retirement had not been voluntary.

Other noticeable omissions from the new Central Committee include Mr Gu Mu, the Minister in charge of Special Economic Zones; the Defence Minister, Mr Zhang Aiping, who has expressed misgivings about cuts in the Chinese armed forces; and the former Chief of the Armed Forces, Mr Yang Dezhi.

As significant as the personnel changes — in the longer term, perhaps, even more so —

are the amendments to the party Constitution which were also approved yesterday. As well as allowing Mr Deng Xiaoping to retain his chairmanship of the party's Military Commission, even though he will no longer be a member of the Central Committee or the Politburo, the amendments fundamentally change the function of the Central Committee Secretariat.

In the old leadership, the subordination of the Secretariat to the Politburo and its Standing Committee was not explicit. As the preponderance of old men started to weaken

the Politburo so the Secretariat gained power.

In 1985 it was used by Mr Deng Xiaoping to introduce some of the new leaders to power, among them Mr Li Peng and Mr Hu Qili who are expected to join the new Politburo.

Amendments to the Constitution place the Secretariat firmly back under the control of the Politburo, providing for its members to be nominated by the Standing Committee, and responsible to it. This provision looks designed to save Mr Zhao Ziyang from

having his power diminished by a hostile Secretariat.

Other changes include the removal of all reference to the people's communes — a legacy of Chairman Mao's policy — which are being phased out and a shift in emphasis from the party to professional administrators in government and economic work.

The Constitution now stipulates that party groups are not obligatory in enterprises and government departments and that where they exist, they should emphasize ideological and propaganda work and support the administrators.

Tale of two cities for leaders and the led in Peking

From Our Own Correspondent, Peking

Peking has been washed and brushed. The pavements are swept incessantly with huge brooms and the Uigur hawkers have been cleared out of the markets. The Chinese capital has put on its best face for the party congress, but the congress itself is almost invisible.

Tiananmen Square is unadorned. There are no flags outside the austere Great Hall of the People, no banners on Chang'an Avenue, the main thoroughfare. A single hammer announces that the congress is in progress. Even the delegates, 2,000 of them, have melted into the city. Some days their buses have been seen parked outside the Great Hall. In twos and threes they have been spotted in the hall foyer, outside some city guest houses. They exist in a different dimension.

Nor are the speeding black limousines, the tell-tale signs of party congresses in other parts, anywhere in evidence. Apocryphal writings tell of tunnels between the leaders' headquarters and the Great Hall of the People, a secret underground railway, but no one has seen it.

At lunch-times and towards the end of the working day, small crowds gather at the cordon which marks off the closed congress area. They strain to see what is to be seen, but the only curiosity is the spectacle of foreign journalists, festooned with cameras and tape-recorders, leaving their regular press conference.

For Chinese, the congress only comes to life in the evenings when central television news recites the dry news agency digests of the proceedings, followed by half an hour of "highlights" from the press conferences, which offer a rare opportunity for Chinese to see in action some of the people who purport to speak for them. Mainly they are unimpressed. The higher-ranking officials, the more evasive the answers, and they notice.

The comportment of the Western reporters and the questions themselves they find constantly fascinating. Un-

mentioned subjects — the student demonstrations, the unrest in Tibet, names erased from rolls of honour. Highly trained in deference, they like the aggression and the badgering of the Westerners. The most distinctive questioners have suddenly become celebrities, recognized in restaurants, greeted by name and congratulated on their performance.

Compared with much Chinese viewing, the press conferences are innovative entertainment. But that is a world which remains on television. The leaders' world is not the people's world.

Not only is it not theirs psychologically, it is not theirs physically. Across the road from the vast estate of the Forbidden City, with its walls within walls, its palaces and its gardens, is another forbidden city. It is better maintained, less architecturally distinctive and if anything more soulless than its counterpart, but no more the property of the people than the Forbidden City used to be before the nationalist revolution of 1911 made it theirs.

Zhongnanhai, a lake and country estate in the heart of Peking, is where the party leaders live and work. Only a corner is open to groups by prior arrangement, and then rarely to foreigners. The house where Mao once lived, its furnishings preserved in plastic sheeting, project his image as a book-loving ascetic. Pictures illustrate his authority. Once homage has been paid, however, and curiosity satisfied, Chinese visitors are more interested in buying red souvenir packages of sweets and cigarettes and plastic boats with a Mao portrait inset. They can even take a rowing boat onto the lake.

Or part of it. Much of the expanse of Zhongnanhai is hidden behind the pavilions, willow trees and rock gardens. Only the barest outline of the long, low office blocks can be seen from where one billion Chinese are ruled.

In Peking, the workers appear content to work. The congress remains invisible.

New fable of Hans Christian Andersen

Copenhagen — A literary controversy has broken out in Denmark after the publication of a new book which claims that the 19th-century author of fairy tales, Hans Christian Andersen, was really the illegitimate son of a Danish king (Christopher Follett writes).

Andersen, who died in 1875, has traditionally been regarded as the son of a poor washerwoman and a shoemaker.

In his book, *Hans Christian Andersen — A True Legend*, Mr Jens Jørgensen, writer, historian and headmaster at a school west of Copenhagen which Andersen attended for three years in the 1820s, provides evidence to support his theory that the author was in fact the illegitimate son of a Danish countess and Prince Christian, who became King Christian VIII of Denmark.

Rally deaths

Paris (Reuters) — Two French rally drivers, René Heitzler and Philippe Gerhardt, were killed when their Renault left the road in fog on a hill near Strasbourg during the Northern Vosges rally.

Drug factory

Belgrade (Reuters) — Yugoslav police have discovered an illegal laboratory producing hallucinogenic drugs and arrested seven people in Ljubljana, capital of Slovenia.

Lorry bombs

Karlsruhe, West Germany (Reuters) — A left-wing urban guerrilla group protesting against West German trade with South Africa destroyed 15 lorries in a bomb attack.

Baby shot

Johannesburg (AP) — A 10-month-old boy was shot dead in his pram when the pistol carried by his mother went off accidentally.

Desert feat

Peking (Reuters) — Four Frenchmen, led by the 59-year-old novelist Jacques Lanzmann, have completed a 28-day, 250-mile walk across China's Taklimakan desert.

Closing of Tibet's borders denied

A senior member of Tibet's Communist Party, Danzai, left, rebutting reports yesterday in Peking that the Government had closed the region following a riot there last month.

The Chinese authorities conceded that police might have opened fire on demonstrators in Tibet, but said they had strict orders not to do so (Our Correspondent writes from Peking).

Danzai said that he had witnessed the demonstration and had heard shots. But, he said, if police had fired into the crowd the death toll would have been much higher. Officials say 350 police were hurt. The official death toll remains six, but some reports say as many as 19 killed. Danzai was one of three

Tibetan officials who answered questions at a briefing organized by the Chinese Foreign Ministry. The briefing, the last in a series arranged for journalists covering the Communist Party congress, appeared to be the result of a change of heart by the Chinese authorities. Before the congress opened, they said that Tibet was not on the congress agenda.

The speakers on Saturday included the chairman of the Tibet regional government, Doji Cering, who is believed to be the most high-ranking Tibetan to speak publicly on the issue. All speakers appeared well-rehearsed in the party line: that the disturbances on October 1 were instigated "by a small group of separatists from the Dalai Lama clique".



Just part of the team that keeps Britain on the move

Team up with BRS and over 6000 transport specialists go to work for you. Day in, day out. On schedule and on budget.

Seeing to it that the contract hire fleet we operate on your behalf delivers the goods or ensuring you get the very best truck or trailer rental deal around.

Team up with us and you enter a partnership where the total commitment is to excellence.

With an expertise refined by being the

industry leaders for forty years, coupled with the clout a company turning over £250 million a year can call on, that's a promise BRS turn into fact every day of the week.

Whatever your transport problem call in the BRS team and it's as good as solved.

Put them to work on your behalf right now. Just dial 100 and ask for Freefone BRS 1050

Or write to George Inch, Group Sales & Marketing Director, BRS, The Merton Centre, 45 St Peters Street, Bedford MK40 2UB.

Join the winning team

BRS



A Member Company of the employee-owned APC National Freight Consortium plc

TV chief and two Christians seized

From David Watts, Kuala Lumpur

The Malaysian authorities arrested three more people under the Internal Security Act at the weekend, bringing the total in detention to 91.

The latest arrested are the managing director of Malaysia's third independent television channel, Mr Ahmad Sebin Abu Bakar, and two Christian religious workers.

Malaysia is as relaxed as ever on the surface, but there is an underlying tension which the cancellation of yesterday's big rally to celebrate the 41st anniversary of the ruling United Malays National Organisation (UMNO) did much to alleviate.

Riot police were deployed near the stadium where the rally was to have been held, but there were no attempts to enter Kuala Lumpur by some of the more radical Malays

who had seen the rally as an opportunity to demonstrate the supremacy of Malay political power over Chinese and Indian minorities.

Mr Bakar is known as an active constituency politician, but not a particularly outspoken one, and the authorities have given no information on Miss Patricia Lourdes Irene and Mr Sebil John Jose, the two Christians.

The Prime Minister, Datuk Seri Mahatir Muhammad, has thrown his net wide, but has not touched some of those most responsible for inflaming racial tensions in recent weeks.

"The most important elements in the equation are the problems within UMNO itself," said a West Asian diplomat. "It was a classic case of the over-heating of the minds

of the people. The Government had no choice, it took the right decision. Nobody wants to put themselves in a straitjacket, but it had to be done to cool the situation down."

Many ordinary Malaysians greeted the Prime Minister's moves with relief. They came after the police told him they could not guarantee a peaceful rally because many thousands of those expected to come to the capital from all over the country could not be accommodated in the Independence Stadium.

As early as the middle of last week, Chinese shopowners near the site were talking of closing their businesses for the duration because they were afraid of racial clashes. The police knew that the sight of the Chinese leaving was likely

to promote panic and incidents.

Despite the removal yesterday of some city road-blocks, people were still stocking up with food in case of shortages or rising prices caused by the departure of some traders for Singapore and elsewhere.

Malaysians are heeding the Government's edict not to spread rumours and to put the best possible construction on things. The *New Straits Times*, now Malaysia's only English-language daily newspaper after the removal of the publishing licence of the Chinese-owned newspaper *The Star*, led its front page yesterday with a story predicting that the police would allow families to visit detainees this week. That is something that has never happened before

Britain doubles flood relief aid to Bangladesh

From Our South Asia Correspondent
Dhaka

Mr Christopher Patten, the Minister for Overseas Development, has signed agreements virtually doubling certain programmes of British grants to flood-ravaged Bangladesh.

Mr Patten, who is here looking at Bangladesh's needs after the worst floods the country has known and at the way the country is being spent, has promised another 50,000 tons of wheat on top of the 50,000 tons already announced.

Immediately after the flood disaster, Britain announced that £500,000 of flood relief would be channelled through non-governmental organizations, such as Oxfam and the Irish charity, Concern. Mr Patten has now announced a further £500,000 of relief through similar channels.

He and Mr M. Syedurazzaman, the Bangladeshi Finance Minister, have also signed an agreement under which Britain

Kathmandu — The third annual summit of the South Asian Association for Regional Co-operation opens in the Nepalese capital today with the adoption of an anti-terrorism pact high on the agenda, although few contentious issues are expected to be brought up (A Correspondent writes). The seven-nation association, formed in 1985, groups Bangladesh, Bhutan, India, Pakistan, Nepal, the Maldives and Sri Lanka.

has increased the amount of commodity aid from £10 million to £20 million.

Mr Patten pointed out on his arrival here at the weekend that Bangladesh was already the second largest recipient of British overseas assistance (the first is India), and in the past five years the country has received £270 million of British help.

Mr Patten went to Sylhet yesterday, the part of Bangladesh from which most emigrants to Britain originate. He spent

the day looking at aid projects involving British money, including a £25 million natural gas project funded jointly with Canada and the World Bank, and the Sherpur bridge.

● 'Siege' build-up: Clashes between opposition and government party workers yesterday in the southern cities of Khulna and Chittagong marked a day of demonstrations called by the Opposition as part of the build-up to their proposed "siege of Dhaka" on November 10.

The various groups, who have combined for the first time to set in motion the campaign against the Government of President Ershad, also carried out a series of small demonstrations in the capital.

The Government is reacting to the build-up by continuing to arrest middle and second-rank leaders of the opposition parties. Eleven were detained at the weekend, including Mr Abdul Matin, Joint Secretary-General of the Bangladesh Nationalist Party.

Why do you drink Perrier?

You drink it, of course, because you like it.

Because it is pure, French, naturally sparkling, refreshing.

Or you drink it because you are usually given Perrier when you ask for mineral water.

Or because you ask for Perrier and not for mineral water, using the name as a generic.

None of which quite answers the question.

Why Perrier?

Why not some other mineral water?

Why mineral water at all?

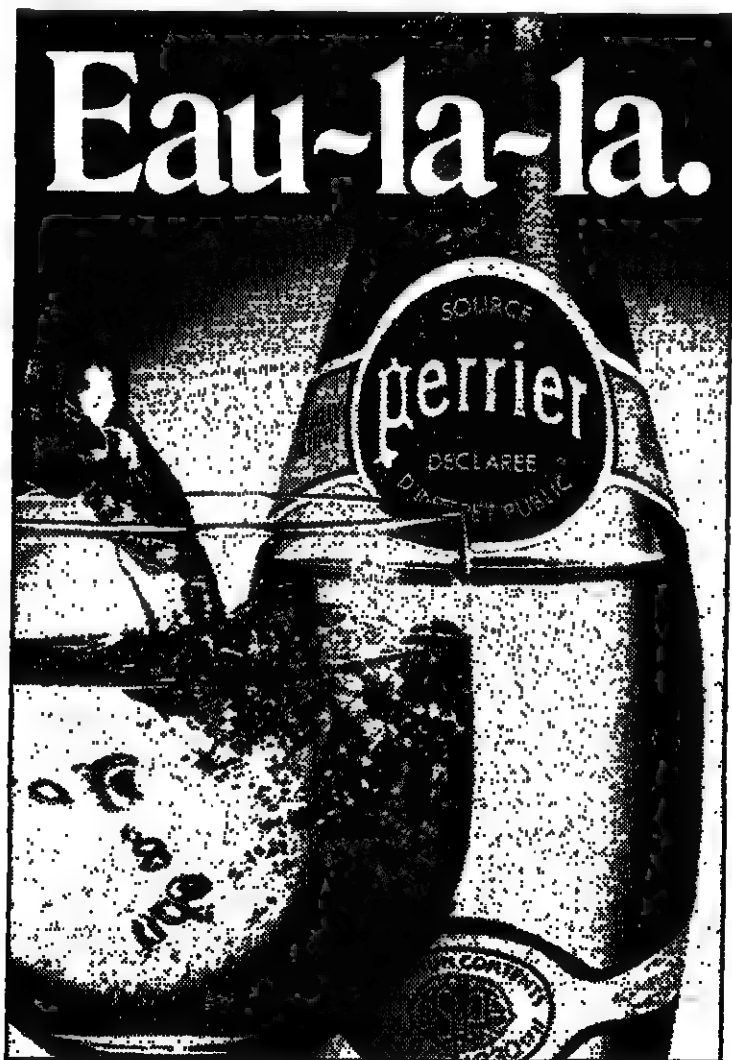
To answer those questions, we must go back eleven years.

In 1976, the British bought 6 million bottles of mineral water.

Fewer than 3 million of them were bottles of Perrier.

And somebody expressed the not unreasonable opinion that the British would never pay for water.

In 1978, Leo Burnett ran this modest four-sheet poster in London:



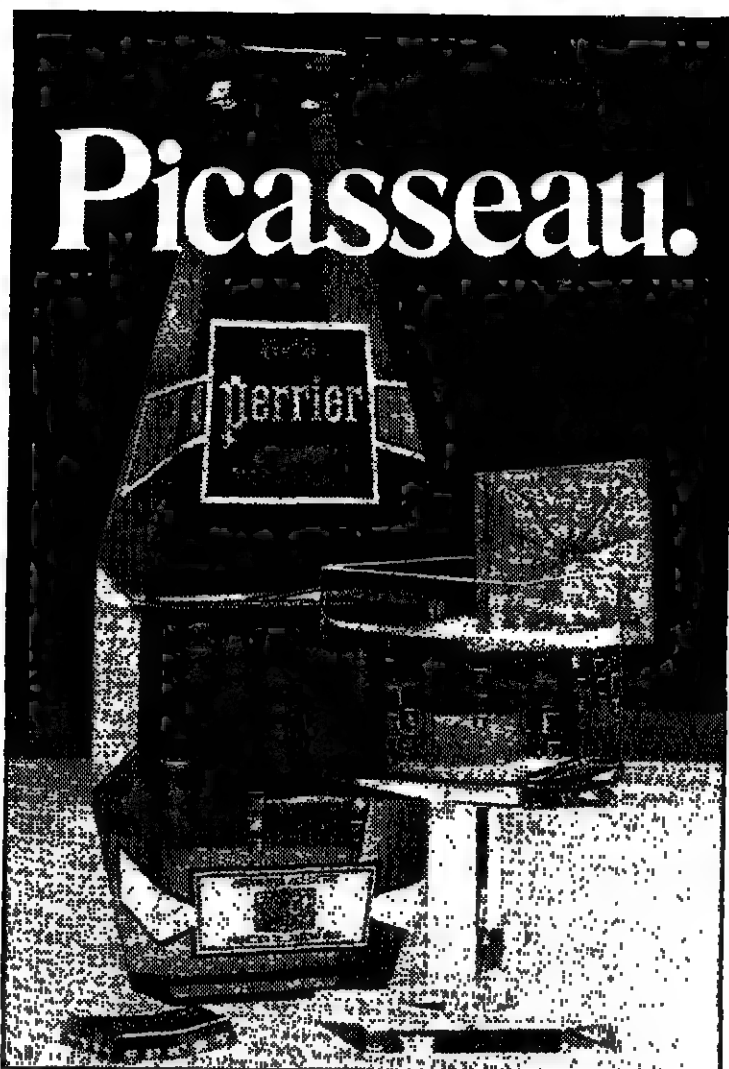
Since then, a lot of water has flowed under the bridge.

Last year, the British bought 128 million bottles of mineral water.

More than 77 million of them were bottles of Perrier.

In the last 12 months, Perrier have sold more than 100 million bottles and sold 4 million in one week alone.

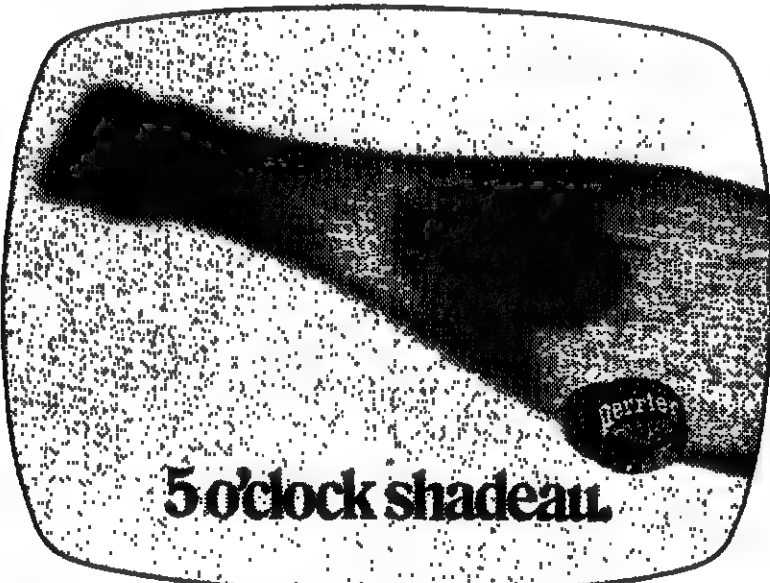
It has a bigger share of that much.



bigger market and is still far and away the brand leader.

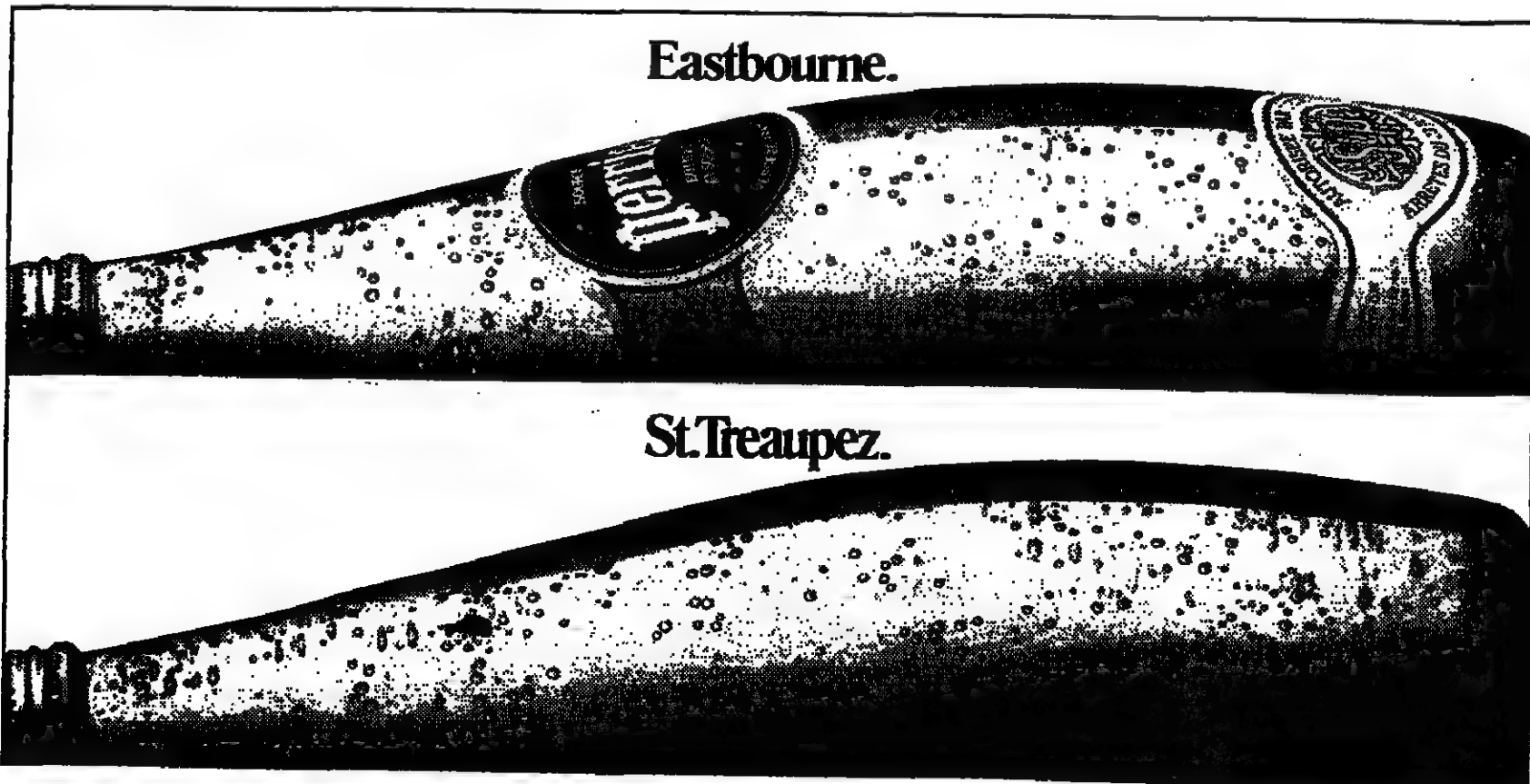
Despite the coming of many new waters.

Despite even the competition of own-label.



Not much, though, has happened to the advertising.

It appears in more media and more



parts of the country, but the campaign is still the same.

Not because we are complacent or have run out of ideas.

But because it is still building the brand and increasing the sales.

Its success, in fact, is deceptive.

The Perrier campaign looks far bigger than it is because it is long-running and consistent.

Which brings with it an added advantage:

Having built a brand, you can extend it.

Last year, Perrier introduced Perrier flavours.

We considered other campaigns, but this was the launch advertisement:



Perrier flavours have now sold more than 15 million bottles.

The advertising, of course, isn't the only reason.

Perrier is an excellent product, as you know.

But, without the advertising, would you have known it?

LEO BURNETT
— ADVERTISING —

Jeff Fergus, Managing Director,
Leo Burnett, 48 St. Martin's Lane, London WC2N 4EJ. Tel: 01-836 2424

Howe a
Soviet
over Gul
arms em

New team t
economic b

Tomato-thro
Briton flown

Diplomatic manoeuvring by Russia and the West in the Middle East

Howe attacks Soviet delay over Gulf War arms embargo

From Andrew McEwen, Cairo

Sir Geoffrey Howe, the Foreign Secretary, stripped the gloss off the Gulf shuttle diplomacy of Mr Yuri Vorontsov, the Soviet First Deputy Foreign Minister, now in Tehran on the third leg of his Gulf peace mission, by yesterday describing Moscow as the main obstacle to measures aimed at enforcing a ceasefire in the Gulf War.

Sir Geoffrey twice used Egypt as a verbal weapons platform for assaults on Soviet policy and planned a third offensive in Jordan later.

At a press conference before leaving Egypt yesterday, he recalled that United Nations Resolution 598, which the Security Council unanimously adopted on July 20, foresaw the need for enforcement measures. On September 25 Mr Eduard Shevardnadze, the Soviet Foreign Minister, agreed at a lunch with Sir Geoffrey and Mr George Shultz, the US Secretary of State, and the foreign ministers of France and China that measures should be drawn up.

But a month later nothing had been achieved.

"The main reason for this has been Soviet reluctance," Sir Geoffrey said.

In a speech to the Egyptian Diplomatic Institute on Saturday, he said: "Moscow has not yet made up its mind whether to put their full weight behind the Security Council's efforts to impose a ceasefire or to pursue their bilateral interests at the expense of peace."

British sources believe that Moscow is seeking a trade-off under which its acceptance of an arms embargo to enforce Resolution 598 would be exchanged for Western agreement to the Soviet proposal that foreign navies in the Gulf should be replaced by a UN naval force.

Sir Geoffrey did not rule out the naval force proposal, but made clear that it would not be accepted easily.

At his press conference he said: "It is ironic that the very country which is pushing the case for a UN naval force



Sir Geoffrey Howe and the Jordan Foreign Minister, Mr. Taber al-Masri, walking past a guard of honour at Amman airport yesterday after the Foreign Secretary arrived from Cairo for a three-day visit to discuss Middle East problems.

should be reluctant to grant the Secretary-General the vital means of pressure to help bring about a ceasefire."

In Jordan last night Sir Geoffrey was expected to tell the Jordan-British Society: "The Russians have no right to chastise us for looking long and hard at their proposal for a UN naval force."

Sir Geoffrey also planned to urge the summit meeting of the Arab League, to be held in Amman next week, to send "a clear message to Moscow that

Soviet foot-dragging at the UN must come to an end."

He hopes that the league will also step up pressure on Tehran and Baghdad. "Iran and Iraq must be brought to implement Resolution 598, and if they fail they must face the consequences."

● AMMAN: Sir Geoffrey will hold talks with King Hussein of Jordan in Amman today, which is the 70th anniversary of the Balfour Declaration which committed Britain to establishing a Jewish state.

Cairo — The only Briton in an Egyptian prison probably thought he had little to celebrate on his 40th birthday yesterday (Andrew McEwen writes). Because Paul Collett receives *The Times* three weeks late, he could hardly have known that the British and Egyptian Governments had taken the first step towards sending him home.

Agreement in principle to allow prisoners to be repatriated was reached during Sir

Geoffrey Howe's visit here. Although it remains to be signed and is likely to take a year to be ratified by both Parliaments, the Foreign Secretary said yesterday: "This will open the possibility of prisoners serving the remainder of their sentences in their home countries." According to British sources, there are 12 Egyptians in British prisons.

Collett, from Birmingham, still has 22 years of a drug smuggling sentence to serve.

Cairo smiles mask disappointment at lagging UK aid

From Our Diplomatic Correspondent, Cairo

The smiles were warm and the handshakes firm, but as Egyptian officials bade farewell to Sir Geoffrey Howe the feeling that Britain could do more to earn its influence in the region remained undisputed.

In a country where courtesy, dignity and resigned acceptance form part of the national character, it was never likely that British policy would be criticized during the Foreign Secretary's three-day visit.

The Egyptians had a more subtle way of conveying their disappointment. Government-controlled Cairo television made Sir Geoffrey's visit the third item in its English-language news, giving higher billing to the presence of a Pakistani admiral and a Swiss delegation.

It was not that there was nothing worth reporting. Sir Geoffrey had lunch with President Mubarak, together with his Prime Minister and Foreign Minister, and then made an important speech.

It is likely that disappointment with Britain's attitude to aid, which was conveyed to *The Times* before the visit, lay behind the low billing.

After at least a century of competition with France for influence in North Africa, Britain is increasingly leaving the field open to Paris. French aid is running miles ahead of

Britain's and the signing yesterday of an agreement to provide a further £10 million will do little to redress the balance.

Neither Britain nor France could hope to compete with the US, Japan or West Germany, but Britain is now in danger of being overtaken by Finland as a donor to Egypt.

Britain is also slipping behind in the two other principal methods of maintaining national "visibility." Although Sir Geoffrey's visit was the second in three years, France sends three times as many high-level visitors to Cairo.

By an ironic coincidence, while Sir Geoffrey was trying to shore up Britain's slipping influence, despondent civil servants were implementing policies stemming from his own department which will inevitably reduce it.

Officials of the British Council had just received orders to draft plans for cuts in their activities. Like ministerial visits, British Council programmes are designed mainly as a form of discreet advertising for Britain.

Informed sources said that the Council's Middle East and African department had been told to save up to £400,000 in 1988-1990, and probably similar amounts in the two following years.

Reshuffle in Syria

New team to fight economic battles

Damascus (Reuters) — Syria's Prime Minister-designate, Mr Mahmoud Zubi, set about forming a new government yesterday to tackle the pressing economic problems which defeated his predecessor.

President Assad named Mr Zubi to head a new Cabinet after the resignation on Saturday of Mr Abdel-Rauf al-Kasbi, the veteran Prime Minister, as a result of the censure by Parliament of four of his ministers for incompetence.

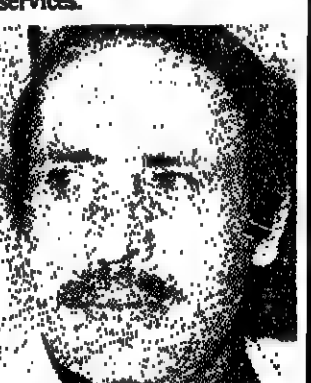
Political analysts expect a new Cabinet to be approved before an emergency Arab League summit meeting begins in Amman on Sunday to discuss the Iran-Iraq war and the Arab-Israeli conflict, but they foresee no change in Syrian foreign policy. They predict that more than half Mr Kasbi's Cabinet will be replaced, but they expect the ministers of defence, the interior and foreign affairs to retain their posts.



Mr Kasbi: censure vote led to his resignation.

Mr Kasbi, who in 1985 played a key role in reconciling Syria and Jordan, was finally overwhelmed by the economic problems, particularly in the agricultural sector, with which he had battled during almost eight years in power. He was unable to eradicate bad management and corruption, which reached alarming levels in the administration and the Baath Party.

After his resignation Mr Kasbi, who has had previous internal security experience, was named as head of the National Security Bureau, which liaises between the leadership of the Baath Party and the Syrian security services.



Mr Zubi: doubts whether he can solve the problems.

Tomato-throwing Briton flown out

From Michael Hornsby, Johannesburg

A British woman, Mrs Sally Hutchings, aged 31, was deported from South Africa at the weekend for throwing two tomatoes at President Botha and his wife, Elize, as they arrived to attend a ceremony at a university in Pretoria.

Before being put on a flight to London on Saturday night with her son, aged 18 months, Mrs Hutchings told reporters she was not sure whether the tomatoes had hit their target. "I just threw them and turned to leave. I hoped they at least splashed his shoes," she said.

Mrs Hutchings said she had no regrets and felt her action was a legitimate way of expressing anger at new regulations which require universities to keep campus political protest within bounds acceptable to the Government or face cuts in their subsidies.

Mrs Hutchings' tomato assault on Mr Botha, at about 10 am on Friday, was the main front-page story in most Sunday newspapers here, but it took 24 hours for the first garbled version of the incident to leak out.

In its Friday evening television news, the state-controlled South African Broadcasting Corporation reported that President Botha had been the host at a reception for recipients of awards for bravery at the University of South Africa (Unisa), which teaches largely by correspondence, but made no mention of the tomato throwing.

It was after 5 pm on Saturday when Mrs Hutchings' deportation was announced. Until then officials had repeatedly denied that there had been any incident.

A statement issued by the Acting Minister of Home Affairs, Mr F.W. de Klerk, said:

"(Mrs Hutchings') action, although without serious injurious consequences and in itself not perilous, is considered in a very serious light. Should the object have contained explosives, the lives of the State President and other persons could have been in jeopardy."

Mrs Hutchings, who had been a junior lecturer in statistics at Unisa since January 1986, came to South Africa with her husband, Graham, a professor of chemistry at the University of the Witwatersrand since 1984.

"I support what my wife did fully. As a form of protest in a country where white protest is minimal, it made its point," Professor Hutchings told *The Times* yesterday.

Professor Hutchings and his family, which also includes two daughters, aged 12 and 10, had in any event been planning to return to Britain on November 22. "We have had six wonderful years here, but have come to the conclusion that the Government's political reforms were only window-dressing," he explained.

"I had a suspicion what was in Sally's mind when she took some tomatoes from the fridge on Friday morning, but I did not think she would go through with it. She threw two at Mr Botha as he was coming out of a lift. She was about 10 yards away and standing right beside a security policeman at the time."

Later, quite by chance, Professor Hutchings said, the police car taking his wife to the police station in central Pretoria, was stopped by a street-vendor who offered her star-dusted police escort a bag of tomatoes. "No, no," the policeman cried, "they might be dangerous."

Guess who has our pharmaceutical industry under the closest scrutiny?

Over the last twelve months, Britain's medicine exports to Japan have increased by 95 per cent. And while our balance of trade in medicines is £850 million in the black, the land of the rising sun remains, perhaps rather aptly, in the red.

Such an impressive record is more than enough to raise the eyebrows of even our most determined competitors

And it has been gained largely through sustained capital investment and spending on research.

This is perhaps why Japan is encouraging investment in its own pharmaceutical industry by reforming its patent laws to give new medicines restored protection

It's a move we cannot afford to ignore if we want to maintain Britain's healthy balance of trade in medicine.

THE BRITISH PHARMACEUTICAL INDUSTRY. HELPING TO KEEP BRITAIN HEALTHY.



Strong man in the wings

With the Central American peace plan approaching its Thursday deadline, David Gollob in Managua looks at the man emerging as Nicaragua's main opposition leader

The crowd in the bar of Managua's luxurious Hotel Intercontinental roars with joy as the St Louis Cardinals surge ahead of the Minnesota Twins in a satellite broadcast of the fifth game of the World Series. Erick Ramirez, the bluff and burly leader of Nicaragua's fastest-growing opposition party, knocks back another whisky and grins. In Nicaragua, baseball is a passion that transcends politics. "That's my team," he says, gesturing with his glass to the television above the bar. "They've got a Nicaraguan player."

It's been a long day. The phone began ringing at five in the morning, and was still ringing when he left his home for Social Christian Party (PSC) headquarters three hours later. Western diplomats and journalists have been besieging Ramirez with interview requests. His role as opposition representative on the National Reconciliation Commission, a peace plan oversight body chaired by Nicaraguan Archbishop Cardinal Miguel Obando, has catapulted him into the spotlight.

The man whose opinions are suddenly in such demand is a shrewd and ambitious politician who has fought his way from a humble background to a pivotal position in Nicaraguan politics. Aged 40, separated from his wife and five children, Erick Ramirez typifies the self-made man: working-class origins, single mother, part-time jobs to put himself through school, boundless energy and an iron will. Political activism came early — he was only 13 when he joined the student opposition movement against the country's dictator, Anastasio Somoza.

Loyal followers say this apprenticeship of struggle and hardship groomed him for leadership of his country. His detractors call him a tyrant who has ruthlessly crushed anyone in his path.

Since he assumed the PSC presidency in 1985, membership has soared, particularly among peasant farmers disillusioned with a revolution that promised a better life but delivered bureaucracy, food shortages and endless war. Tireless campaigning, and a shift to the left have contributed to the mushrooming of support.

"After two years of travelling the country in lorries, on the backs of mules, even in dug-out canoes, the people have got to know us, and they're placing their hopes in us," he says. The unprecedented turn-out of 3,000 people at a PSC rally and protest march last September 27 underscored the party's gathering strength, inside and outside the country. Among the speakers



Self-made politician: Erick Ramirez meets relatives of some of Nicaragua's 7,000 political prisoners jailed for "counter-revolutionary crimes"

addressing the crowd were the former Venezuelan president Luis Herrera Campins, secretary general of the International Christian Democrats, to which the PSC is affiliated, and Horst Langes, a West German MP and personal envoy of Chancellor Helmut Kohl.

The PSC offices are in a dilapidated villa in a working-class neighbourhood of Managua. At the entrance, a dozen peasant women are waiting. They are wives, sisters, and mothers of Nicaraguan prisoners, many jailed for "counter-revolutionary crimes".

Of the estimated 7,000 prisoners in Nicaraguan jails on politically-related charges, as many as 2,000 have been held without trial for up to two years.

Some women come asking for legal aid. The PSC provides counselling and petitions the government for the release of relatives of party militants. Others, like Sanelia Munguilla, 24, a Miskito Indian woman from the Atlantic coast region, ask for money to return to their villages after visiting a relative in prison.

Erick Ramirez tells Señora Munguilla to wait while he receives a Western ambassador anxious for his thoughts on the peace process. "A taxi driver told me I could get help here," Munguilla explains.

Three hours later, Ramirez promises to pay her fare home. A \$100,000 grant from the West German Christian Democrats goes a long way in Nicaragua. Meanwhile, Ramirez has been holding court. "The Sandinistas will probably comply with the peace plan, but without relinquishing their grip

on power," he tells the Western ambassador. "Our strategy is to take advantage of the political space that is opening up. The challenge is to accept the invitation to dialogue, and to participate in the next elections."

This strategy has brought Ramirez into conflict with the Democratic Co-ordinating Committee (known as the "Co-ordinadora"), a coalition of right-wing parties and private-sector organizations virulently opposed to any accommodation with the Sandinistas. The PSC is a member of the Co-ordinadora, which, with the backing of the Reagan Administration, fielded a presidential candidate in the 1984 elections, and then pulled out.

In similar fashion, the Co-ordinadora is boycotting the current process of dialogue with the government. This time, though, the PSC has not joined the boycott.

The ambassador asks Señor Ramirez if the election boycott was a mistake. "Everything has been a mistake," he laughs. "The next election will not be 100 per cent free. But we will be the important players, not the Co-ordinadora. The United States has made an incredible error by attempting to broker power in Nicaragua. They negotiated the deal that put the Sandinistas in power, and now the Co-ordinadora is waiting to be installed by the United States. Their only goal is to be able to say that reconciliation is not going ahead, and that the US has to invade."

"This process isn't going to be over on November 5. But six years ago, who would have thought Ortega would sign such an agreement? The Sandinistas are becoming more pragmatic. We have to take advantage of that."

© Times Newspapers Ltd 1987

HOW THE PEACE PLAN IS WORKING

The most important steps in the 11-point Central American peace plan are supposed to take effect simultaneously in all five countries on November 5.

Ceasefire: The peace plan is vague on the mechanics of orchestrating a ceasefire, stating simply that governments must take "all necessary steps". The Contras insist on a negotiated ceasefire. The Nicaraguan government says it will only negotiate with the Reagan administration. President Daniel Ortega unilaterally declared partial ceasefires in three small areas on October 7 but his strategy of seeking negotiations with low-ranking rebel commanders in the ceasefire zones has failed, and a predicted flood of Contra deserters has not materialized.

Amnesty: The peace plan does not specify to whom amnesty decrees must apply, and in Nicaragua a dispute has arisen over the interpretation of this provision. The government says amnesty must be selective, and will mainly be given to rebels who renounce armed struggle, while the Church and most opposition groups insist that the jails be emptied of all prisoners held on



President Arias, Nobel Prize winner for his part in the peace accord

politically related charges. About 100 imprisoned Contras have been released in a "good faith" gesture.

National Reconciliation Commission: In line with the peace agreement, the government has set up an independent commission whose role is to oversee compliance. Nicaragua's Archbishop, Cardinal Miguel Obando, is chairman. In meetings of the commission, Obando and opposition representative Erick Ramirez have been pressing the

government for a general amnesty and negotiations with the Contras, but the government is sticking to its refusal to negotiate with anyone except Washington.

Dialogue with Opposition: In every country in conflict, the government must begin a process of dialogue with unarmed opposition groups, including rebel leaders, provided they have taken amnesty and renounced armed struggle. President Ortega convened the dialogue on October 5. However, negotiations have bogged down in a dispute over which groups have a right to participate.

Democratization: Nicaragua has committed itself to lifting a state of emergency, under which democratic freedoms enshrined in the constitution are suspended. Seven weeks before the November 5 deadline, the government lifted a 15-month ban on the opposition newspaper, *La Prensa*, and allowed a Church-run radio station to resume broadcasting. Under the state of emergency, censorship remains a prerogative, but the government has agreed not to enforce it. The government has said that this is as far as it is prepared to go unilaterally.

The new generation

Keith Smith felt his point had been proved when hurricane-force winds blacked out thousands of homes in the south-east. He believes the storm clearly demonstrated the mistake of putting all power generation in the hands of giant power stations.

In woods behind a small hotel at Llantrisant, south Wales, Smith has set up what could be Britain's first private

electricity board. He has built a mini-power station which he hopes will generate enough heat and power for a hotel and leisure complex nearby. Any surplus will be sold to the

neighbouring village of Miskin at prices at least 10 per cent below the national tariff.

It has been made possible by advances in power generation technology, which enable small generators to produce electricity three times more efficiently even than nuclear power stations. The Energy Act of 1983, which gave entrepreneurs the right to make and sell their own electricity, was a golden opportunity for Smith, an entrepreneurial engineer who is an expert on combined heat and power (CHP) technology.

With help from the Welsh Development Agency and the Welsh Office, he has set up his own company, KFS (CHP), in Llantrisant. Miskin Manor Hotel's power plant consists of a Caterpillar diesel engine, producing 115 kilowatts of electricity, and 225 kilowatts of heat. The heat and power will be used primarily by the hotel, swimming pool and leisure centre, and the 40 homes at Miskin will be offered the surplus.

Half-price electricity is also available for the old and needy of the village, while the church will receive a free supply. And if the generator fails, the village is still connected to the national grid.

Smith estimates that the plant, which cost about £38,000, will pay for itself within two years. Because less pollution-generating fuel is burnt, environmentalists should welcome the scheme, although Smith has encountered some hostility from the more conventionally-minded power technologists.

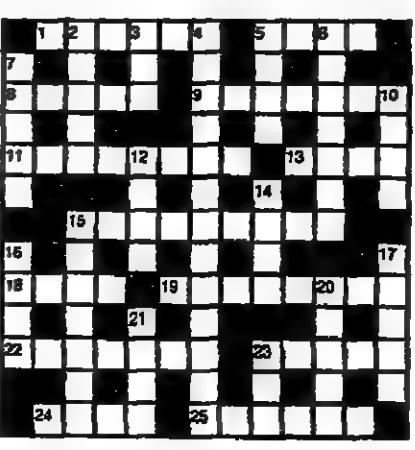
But he is convinced that CHP has a wonderful future. Without the 1983 Act, he says, "we'd still be in the Dark Ages".

Robert Matthews

CONCISE CROSSWORD NO 1402

- ACROSS
- 1 Brandy centre (6)
 - 5 Peace bird (4)
 - 8 Terminate prematurely (5)
 - 9 Normal (7)
 - 11 Sufficiency (8)
 - 13 Dollar (4)
 - 15 Water vortex (9)
 - 18 Traditional wisdom (4)
 - 19 Elephant/Harrow line (8)
 - 22 Musical masters (7)
 - 23 Clair (5)
 - 24 Inactively (4)
 - 25 Old Test hunter (6)

- DOWN
- 2 Former Ugandan president (5)
 - 3 Crank (3)
 - 4 Star group (13)
 - 5 Obligation (4)
 - 6 Near (7)
 - 7 Radiolocation (5)
 - 10 Be fond of (4)
 - 12 Single entity (4)
 - 14 Wanderer (4)
 - 15 Missile top (7)
 - 16 Narrow (4)
 - 17 Light motorcycle (5)
 - 20 Jargon (5)
 - 21 Remains (4)
 - 23 Total (3)



BANGKOK
FIVE TIMES
A WEEK

We reach for the sky.



Poetic justice

As the Wordsworth Trust's centenary approaches, an admirer hopes to make a Romanticists' centre of the poet's village

For Dr Robert Woolf, who used to cycle there from his school in Lancaster and has remained enchanted by the rest of his 55 years, the tiny Lake District village of Grasmere is more than the home of Wordsworth, or the pastoral inspiration for the circle that included Coleridge, Shelley and Keats.

"It will be the international centre of British Romanticism, with Wordsworth the linchpin," says Woolf, who is behind a campaign to buy Howe Foot Lodge — an 1843 house built by friends of Wordsworth as their home some six years before the poet's death — and turn it into a library and study centre.

If Woolf's dream is realized, the house will contain not only 90 per cent of Wordsworth's manuscripts (currently stored in a makeshift library in the village), but also the connections with a whole network of 19th-century aesthetics that Woolf believes was directly influenced by the set that frequented Dove Cottage, Wordsworth's nearby home.

Arnold, Goethe, Hawthorne, Livingstone, Scott, Washington, Tennyson all derived their Romantic links directly from the Dove Cottage dynamo.

But if the fairly modest purchase price of £230,000 is not available by December 1, the option on Howe Foot expires — and so will Woolf's dream. If they do make it, only the first hurdle will have been cleared: the appeal, launched with an exhibition which has just opened, is for £2,868,000 to turn Grasmere into a Romanticists' Mecca by 1990, the Wordsworth Trust's centenary year.

The appeal is being spearheaded not in the Lake District, or even Britain, though it has the Prime Minister as patron: the inaugural ex-

hibition, "William Wordsworth and the Age of English Romanticism", opens at the New York public library, then tours to Bloomington and Chicago next year. In addition, 24 poster panels reproduced from the exhibition are circulating in every state. The display will probably never be seen in Britain, although the panels will be on sale here.

As well as getting sight of Wordsworthian treasures that have never left Britain before, such as Dorothy Wordsworth's diaries, American audiences will be treated to paintings by Turner, Constable, Thomas Girtin and Blake, and manuscripts from Blake and Southey, Byron, De Quincey and Shelley. Altogether a quarter of the 330 exhibits have come from Grasmere, one of 70 collections in Europe and the USA to contribute.

Woolf has raised more than £1 million in the last 10 years — with the vigorous support of Trust chairman Jonathan Wordsworth, an Oxford English don and collateral descendant, who is fund-raising in the US himself.

If the appeal is successful, the funds will buy more of the village for staff accommodation, a car park and the library, pay off a mortgage on the restaurant, develop the library with lecture theatre, reading and seminar rooms, as well as create an archive and make an endowment for a permanent director, a librarian and an education officer.

"Our problem is acquiring the means to look after ourselves," says Woolf. "Howe Foot will be the beginning of the solution."

Simon Tait

© Times Newspapers Ltd 1987

To be sure your legacy is well and wisely used

leave it to us.

WE'LL MAKE SURE THAT WHATEVER YOU BEQUEATH WILL HELP SOMEONE LIKE YOU GROW OLD WITH DIGNITY

Can there be a better way of giving thanks for your life, than by giving new hope and new happiness to other lives that presently face a fearful future of loneliness, poverty and despair?

For ninety years the quiet, confident, dedicated work of the DGAA has been lifting thousands of kindly men and women (many whose lives have been devoted to caring for others) from the mental and physical abyss of bereavement, financial crisis and approaching frailty. Now, in every part of the country, our counsellors are helping to keep them safe, secure and happy in their own homes but, when the need arises, offering them a special kind of care and companionship in one of ours.

Few other charities provide quite the same service for quite the same kind of people. While it's in your power to do so, won't you help us to make someone else's life bearable? We are an immensely caring charity, and we promise to use your money very carefully and very well. Be it mine or mine, please leave it to us.

THE DISTRESSED GENTLEFOLK'S AID ASSOCIATION

Founded 1897. Patron H.M. Queen Elizabeth, the Queen Mother
Dept 55, Vicarage Gate House, Vicarage Gate,
London W8 4AQ. Tel: 01-229 9341
90th ANNIVERSARY YEAR
(Please make cheques payable to "DGAA")

THE WORLD'S MOST LUXURIOUS HOTEL

Is without question the Imperial Majestic Palace, situated on the west side of London's elegant Berkeley Square. The entrance is modest and discreet, to avoid attracting foreign tourists or the sort of people who come up for the Horse of the Year Show. The accommodation comprises thirty individual suites, each one of which has its own heated swimming pool. Room service is instantaneous, since every suite has a fully staffed kitchen (with fine provisions supplied by Chisholm and Pagett of Pall Mall) and every guest is assigned a butler and personal maid or valet. Should you leave your shoes outside your bedroom door upon retiring, they will be replaced with a brand new pair, and not merely cleaned as is the practice in less salubrious establishments. There are no electric kettles, inviting guests to make

their own instant breakfast coffee, and there are none of those miniature bars that require you to fill in a fiddly little form, confessing how much you've had to drink. Instead, each suite has a vast and generously stocked cabinet where you will find, among other delights, a bottle or two of chilled Merrydown Vintage Cider. Merrydown uses only fine English apples like Bramleys and Cox's in its fermentation, rather than the bitter little cider apples used in those brands which you find in hotels which expect you to carry your own luggage. Merrydown may also, of course, be enjoyed in private houses, as well as an increasing number of public ones.



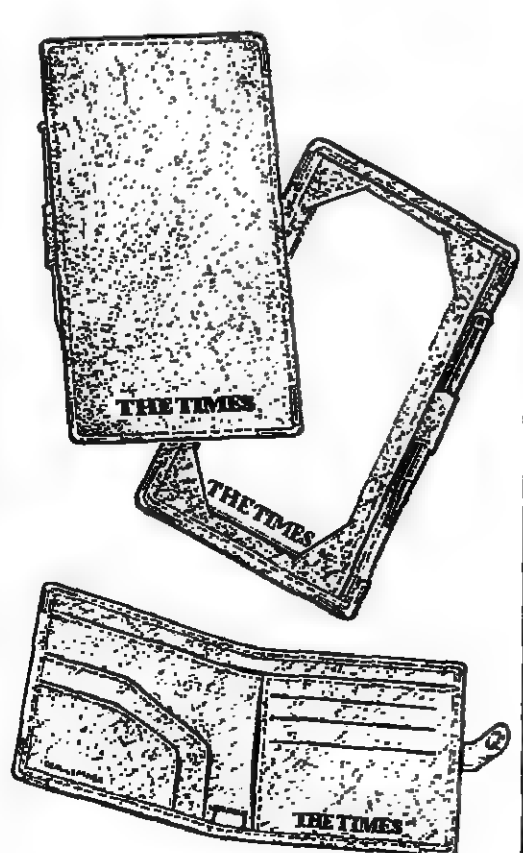
THE TIMES "AIDE MEMOIRE" & WALLET IN QUALITY LEATHER

This wallet and "Aide Memoire" are a perfect, practical accessory for the working man or woman or, indeed, any individual who has a busy schedule. The wallet is smooth, finely grained navy blue leather with an inside back-lining in matching Moire Silk, and set off by four gilt corners. Complete with seven carefully positioned pockets for cash, credit cards and folds over with previous fastening.

The "Aide Memoire" is in matching navy blue leather with Moire silk lining to complement the wallet, gilt corners and a matching gilt finish propelling pencil (3 1/2" long) secured in a loop holder. Included are 50 sheets of sky-blue quality notepaper printed with The Times logo at the foot of each page. Both items are gold blocked with "The Times" on the reverse of the "Aide Memoire" and on the inner right hand side of the wallet. The "Aide Memoire" is 6 1/2" x 3 1/2", the wallet 8 1/2" x 4" (opened).

Both the wallet and "Aide Memoire" are made in England, and either item would make an ideal gift.

Price: Aide Memoire
£9.95 each
Wallet £9.95 each



All prices are inclusive of post and packing. Please allow up to 21 days delivery. If you are not satisfied your money will be refunded without question. In addition to our guarantee you have the benefit of your full VAT refund which is not subject to any conditions. The Times Waller Memoire Offer Bureau Road, Bexley, Kent. DAS 181. Tel: (0222) 53316 for enquiries only.

THE TIMES

DIAL YOUR ORDER
RAPID ORDERING SERVICE
BY TELEPHONE ON
ACCESS OR VISA
(no need to complete coupon)
0322-58011
24 hours a day - 7 days a week

Please send me Wallet(s) @ £9.95 each

..... Aide Memoire(s) @ £9.95 each

I enclose cheque/P.O. for £..... made payable to:

The Times Waller Memoire Offer.

Or debit my Access/Visa No.

Signature

Mr./Mrs./Miss

Address

Postcode

.....

MONDAY PAGE

Grown up child's play

E. Nesbit's stories are a child's delight, but, as her biographer told Shirley Lowe, a racy private life was not the contradiction it seems

Ms Hubert Bland was one of the wilder women of her day. She had an intense and passionate relationship with George Bernard Shaw, a series of love affairs, and was rarely sighted without a doting coterie of young men. She was a founder member of the Fabian Society, cut her hair short, and wore flowing woollen robes and jangling Indian jewellery to match her bold modern views. Her husband was a philanderer and Mrs Bland tolerantly took his mistress into her house, adopted their two children and brought them up with her own.

When she wasn't doing all that she wrote, among other things, *The Woudbegoods*. As Julia Briggs reveals in her perceptive biography of Edith Nesbit (the high-kicking Mrs Bland), the woman who could pen improving morality tales for Victorian children as well as such classics as *The Railway Children*, *The Treasure Seekers* and *The Phoenix and the Carpet*, led a private life that would have had the average Victorian mother clutching her children protectively to her.

Hypocrisy? Not really. "I am a child at heart," Edith Nesbit was fond of saying as she tramped insouciantly on the emotions of the people around her. Like any five-year-old she wanted to be the centre of attention, and if she didn't succeed she threw a tantrum. "The Duchess is spreading blight again," her children would say gloomily, returning from a country walk to the familiar sound of a slammed door.

The most successful children's writers share an artless attitude to life. J. M. Barrie didn't want to grow up either, and he retreated into Peter Pan. The respectable bank clerk, Kenneth Grahame, could not go out and steal a car, so he wrote *The Wind in the Willows* and made Toad do it. Edward Lear, who invented every child's favourite form of poetry, the limerick, found society irksome. Lewis Carroll was not, as some critics have suggested,

a closet paedophile, but simply a man who preferred tea and cakes and innocent games with his child friends to lunch with fellow dons.

"Edith lived on two levels. She retreated to this magic world of hers to escape the unpleasantness of her teenage home and stayed there," Blyton's daughter once remarked, and when her parents' marriage broke up Edith told her: "Daddy doesn't love mummy any more, so I'm going to get you a new daddy" — like Noddy telling Big Ears that he'd bought a new car.

Briggs, a 43-year-old Tutor in English at Hertford College, Oxford, believes that the best children's writers are full of anarchy and subversiveness. "E. Nesbit had subversive feelings about her life. In other words, for 'children' read 'women'. It's a bit simple maybe, but she resisted being pushed around and not being allowed to be independent; she wanted to go off and have adventures. Richmal Crompton, too. And look at Beatrix Potter, the most subversive of them all — those two bad mice setting out to destroy the neat dolls' house."

What Briggs finds interesting about Nesbit is that "she satisfies fantasies but she never hedges around the real difficulties. Children are different to adults. They do not have confidence. They are often frightened victims of adults in situations they can't control or master. I don't think Edith Nesbit allowed that to happen. Her children have power such as real children never have. You don't come home in an Enid Blyton story to find yourself put to bed for naughtiness; you do in a Nesbit book. She had grit and depth."

Didn't Briggs often long to send Edith Nesbit to bed early for naughtiness? I certainly felt my palm itching more than once. "You wanted to smack her? So did I. Every time she lost her temper and insisted on having her own way, never mind other people's con-



Julia Briggs and son Jeremy: "I can write with children bouncing in and out and I've got good concentration"



Famous for artlessness: Nesbit (left), Blyton, Potter and Crompton

nience. Two people who read the book said: 'You're making her too nasty; you're not being kind.' But the evidence was too strong that she was thoughtless and careless of the people around her. I hate saying this, I feel very close to her, she matters too much to me and I admire her in so many ways."

During the three years the biography took to write, Briggs was also taking lectures, looking after a large rambling Oxford house and a family which includes three sons, from three years old to almost grown up, and giving a serene impression of being absolutely nothing like her

temperamental heroine. How does she do it? "Because you want to do it, probably at everyone else's expense. I can write with children bouncing in and out and I've got pretty good concentration. Books fit in nicely. Examining is the killing thing in Oxford — I'm a slow marker."

The only similarity I can spot between E. Nesbit and Julia Briggs is a propensity for hard work. Nesbit wrote dozens of adult novels, reams of poetry, any amount of potboilers. When times were hard, she even wrote trite

verses and painted the pictures for Raphael Tuck cards to keep her extended family going. "I wish you could get me an order for a serial for grown-up people," she wrote to her agent. "I don't think it is good for my style to write nothing but children's stuff."

Perhaps some of our contemporary children's authors would agree, though writing quite a lot of "children's stuff" has not done anything to harm the literary reputations of either Nina Bayden (nominated for the Booker Prize) or Penelope Lively (winner of the Booker).

Nevertheless, it seems it would certainly cause Nesbit to stamp a pretty foot and slam a door or two if she were in position to know that she is remembered, not for her adult novels and poetry — which are now out of print — but as one of the greatest writers of "children's stuff."

A Woman Of Passion, The Life of E. Nesbit, published on November 5 (Century Hutchinson, £16.95).

FIRST PERSON

Sandra Burbidge

Going public

I spent the last cold, damp evening of my eight-year-old son's half term holiday standing beside him on the lawn catching worms for the school fishing competition. We had said goodbye five weeks earlier to a little boy, suddenly diminished in size in his new sports jacket and long grey flannels. He had stood on the steps of the prep school among the trunks and tuck boxes, white faced, eyes sparkling with unshed tears.

This was the agonising picture I had carried around with me for the last weeks despite a very reassuring chat with Granny, with whom he had spent his first allowed weekend out (we had had to be abroad) and a wonderfully mis-spelt letter from him telling us that he had played a brilliant game of football and had been kicked in the "ancl". I had had plenty of time to reflect on why we English do this barbaric thing to small boys and wasn't entirely sure that I knew the answer. In our case, we had taken the decision because our son was the youngest in the family by nine years and we thought he might be lonely at home. It wasn't difficult, particularly as decisions like this have to be taken at least two years before the event, and one was able to shut the thought of it away as if it were never going to happen.

Reality is a little harder to face. I miss the warm, sleepy body popping into our bed first thing in the morning, the gentle breathing from the bedroom next to ours. The house feels empty.

On the morning of the first day of half term we drove to the school to join other anxious and expectant parents, eyes straining for the first

glimpse of their children. Ours came dashing across the car park, bright face instantly recognizable and yet older than the image carried around in the mind. I felt suddenly overcome with panic. Did he want to be kissed? I remembered our eldest son at public school, backing off in horror as I flew towards him, arms outstretched for a loving embrace; it wasn't okay at 13, but was it at eight?

I need not have worried. He hurried himself into our arms and dashed us off to look at his dormitory. I was slightly taken aback to see a picture of Madonna and a leering James Dean gazing down at me from the wall. I hoped that matron, felt they provided an interesting contrast to Peter Rabbit and Thomas the Tank Engine.

As we drove home, we heard chattering accounts of carpentry lessons and flute instruction. "It's brilliant on Mondays," we were told. "I'm late to bed because of judo so I don't wash."

He had a very indulged week-end, the big children came home and we all had supper by the fire and watched James Bond. "Come and sit on my lap," I invited him. "Well, okay," he sighed, "but only till the good bits come on." I swept him up into a grateful embrace. "Do you miss home?" I asked. "The one thing I don't miss," he said, "is you kissing me all the time."

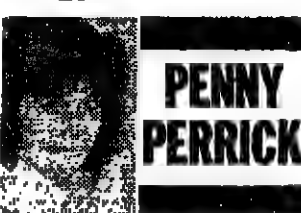
When I put him to bed on his last night, we chatted for a bit and, dreading the morning, I said, rather unfairly, "Try not to cry when we go back." "Well," he replied, "if I do, pretend that it is only because it's double maths the next morning." I smiled and hoped that I would be this brave.

Winning battles loses wars

Would I call Mother Teresa an interfering old busybody? Of course not. Would I claim that Henry Moore's sculptures looked like bars of half-used soap? Never. So you can imagine how bad I feel about criticising the Equal Opportunities Commission: it is like tap dancing on hallowed ground.

Nevertheless, the EOC — that doughty organization which has done so much to ensure that women aren't treated in the workplace as some badly tolerated subspecies of human kind (witness its successful backing of three women speech therapists' claim for equal pay) — has now gone too far.

The case where it went over the top concerns Elaine Newman, an 18-year-old apprentice hairdresser who was sacked from her job at Pamela Court Hairdressing when she became pregnant.



PENNY PERRICK

With EOC backing, Elaine appealed to an industrial tribunal which, having decided that she had suffered sex discrimination, awarded her £816 for loss of wages, £500 for injury to feelings and £750 for loss of opportunity to pursue her career.

The turning point of the case came when Eileen Theobald of the hairdressing salon admitted that had a very she would have given him time off work and then taken him back to keep the rollers.

There is a world of difference between illness and pregnancy, the first being accidental and the second being, on the whole, connived at by a man and a woman, usually with great enthusiasm.

You do not need to be a careers officer to know that if you are embarked on a hairdressing apprenticeship or, for that matter, a plan to design a new kind of spacecraft, it is not a good idea to get pregnant. If your sights are set on a hairdressing diploma it is up to you to go in for some pretty foolproof family planning.

My mind dwells on what would have happened had Theobald allowed a pregnant Elaine to carry on working. Would all that standing about learning how to wrap highlights in silver foil have been good for her, not to mention breathing in fumes of ammonia and all the other brews

which turn straight mousy locks into auburn curls?

I am also disturbed at the way the EOC constantly drags in feelings of shock, hurt and being upset. It is tough out there and the EOC would be more help to Elaine if it told her so, instead of encouraging her to behave like a Victorian gentlewoman with the vapours.

You will notice that the industrial tribunal did not get Elaine reinstated and this follows a common pattern: where women claiming to have suffered sex discrimination are paid off but not given their jobs back.

The outcome is that bosses will pay up, call it quits, and make jolly sure they employ a man next time. I hope the EOC changes its tactics before it finds itself responsible for a reduction in the female workforce.

An exclusive offer for *Times* readers: Christmas shopping in unhurried elegance

Liberty at your leisure

The first *Times*/Liberty Christmas shopping evenings last year — open only to *Times* readers — were an enormous success. More than 20,000 readers took advantage of the invitation to shop in Liberty stores nationwide.

We are delighted therefore to announce that this year Liberty's 11 stores will again be closing their doors to the public and opening them to *Times* readers for two evenings of elegant, unhurried shopping on November 24 and December 1 between 6.30pm and 8.30pm. The advantages of shopping far from the mad-dashing crowd will be highlighted by a welcoming glass of wine and a special Liberty gift presented to each guest.

Christmas is always a special event in Liberty's shops and this year will be no exception. To coincide with the Royal Academy of Art's Age of Chivalry exhibition, the largest-ever display of medieval English art, the Regent Street, London, store promises Gothic-inspired Christmas shopping.

Its Age of Chivalry theme will encompass exquisite window displays as well as a new Christmas Hall basement Christmas gifts, stocked with original gifts from pewter and stained glass to medieval foodstuffs. Visitors to Regent Street will be given a card from the Royal Academy allowing them re-



duced price entry to the *Age of Chivalry* Exhibition which runs from November 6 to March 6 1988.

In addition, the London store will invite visitors to take part in a host of special activities plus the chance to meet *Times* experts such as

fashion editor Liz Smith, wine correspondent Jane MacQuitty and *The Times* cook Frances Bissell who will offer advice and answer questions on gifts and entertaining.

For those unable to visit London, Liberty's 10 other stores nationwide (addresses

listed below) will also be open to *Times* readers on the same days at the same time. Each store will feature a free draw including, among other prizes, a £100 Liberty gift voucher. And for every £50 you spend in the store you will receive a £5 gift voucher.

The London store draw includes a first prize of a weekend for two in Paris from British Airways Travel Shop and Holiday Centre in Regent Street. More details of the London evenings' special attractions, together with a coupon for your invitation, will be announced tomorrow and throughout the week in *The Times*.

To take up our invitation, complete the coupon below, stating the branch you wish to visit and ticking the box for the evening on which you prefer to attend. Each application can request a maximum of two tickets, but please remember that only one adult per ticket will be admitted. Cut out your completed coupon and send to *The Times*/Liberty Shopping Evening, PO Box 175, Carshalton, Surrey SM5 2WA to arrive no later than Wednesday November 18. Please reply promptly as, although we will try to issue invitations for the evening of your preference, we do reserve the right to allocate another date if maximum numbers are reached.

The shopping evenings will be held at the following Liberty stores: Regent Street, London; New Bond Street, Bath; Trinity Street, Cambridge; Bargate, Canterbury; George Street, Edinburgh; Buchanan Street, Glasgow; High Street (Market Street entrance of Army & Navy), Guildford; Kings Street, Manchester; London Street, Norwich; High Street, Oxford and Deygate, York.

THE TIMES exclusive Christmas shopping evening at LIBERTY

Please send an invitation for branch
My preferred evening is 24 Nov ☐ 1 Dec ☐
Please send me 1 ticket ☐ 2 tickets ☐ (Max. 2 tickets)
NAME
ADDRESS
POST CODE

Baxters Royal Game — Truly the king of soups.

It's available at special trial prices at the moment.

Every day is a special day with Baxters fine soups —

that's a promise.



Today's Special

REVOLUTION AND REFORM

To mark the beginning of Moscow's celebrations for the 70th anniversary of the Russian revolution, Mr Mikhail Gorbachev will make a speech today which is expected to announce a revolution of his own. The extent of the reform programme he is now contemplating has been suggested in his own book *Perestroika and New Thinking for Our Country and the World*, a defence of his record so far, whose publication last week was in itself a significant step in Soviet history.

Through statements which declare that his country has been "drifting into crisis" and that Russian society has been growing "more and more out of control" the Soviet leader makes clear the priorities which have driven his arms control policies — and which make next month's Washington summit so important to him.

Yet this weekend has also revealed more graphically than before, the strains within the ruling Soviet hierarchy and the strength of the opposition to reform. The proffered resignation of Mr Boris Yeltsin as head of Moscow city Communist Party, has indicated that the Gorbachev programme might be about to suffer its first significant casualty. Mr Yeltsin is outspoken, probably too outspoken for the taste of many Soviet officials and for his own good. But in the age of *glasnost* that alone does not explain his difficulties.

Mr Yeltsin appears to be a thoroughgoing reformer, one of those convinced that nothing short of fundamental change will revitalize the Soviet economy. He has a reputation for going out into the streets and the shops incognito to see a little of real Soviet life. He is also one of very few party leaders to have openly criticized the system of material privileges for Communist party officials, which will not have endeared him to his peers.

Mr Yeltsin's chief problems, however, stem from his position as head of the Moscow city party organization. Brought into the city as an outsider in December 1985, he had a task that was high impossible: to build a neglected and corrupt city into an efficient and honourable example for the rest of the Soviet Union. Nearly two years later, few will wonder that he now says enough is enough.

The Moscow he inherited had been left to decay, and was in many ways an example that Mr Gorbachev would be justified in citing in today's expected call for major change. Urgent problems of housing and transport had been ignored. Maintenance of roads, buildings and

plant was slipshod. Money intended for the improvement of the city's amenities had been syphoned off into private building and bribes. Projects to repair the infrastructure were dragged out indefinitely.

The result was a series of catastrophes which have still not been sufficiently exposed. How many Moscow suburbs have been without sanitation because of failed sewers and for how long? And how many unique books and manuscripts have been lost because faulty construction of the Moscow underground caused flooding in the Lenin Library stacks? *Glasnost* has not so far produced that information.

Despite a ban on new residents, Moscow has been a growing city. No records have been kept of the speed of its growth, nor have estimates for supplies and services been made on the basis of the actual figures. All planning has proceeded from fictitious target figures. The consequences are some of the longest queues, the worst provision of fresh produce and the most dilapidated housing anywhere in the Russian federation.

Mr Yeltsin set out to change this. But from the beginning he met nothing but opposition from the influential family of the previous party head, Viktor Grishin, and the multitude of people who had been in his pay. First, his appointment was opposed, then his initiatives were systematically blocked. Moscow has been one of the slowest authorities to implement the new regulations on co-operative and private services. Its few free markets fail to thrive. Bribe-takers have been sacked and then reinstated. Enterprising managers have been hounded out of their jobs. Mr Yeltsin has been powerless to act.

The Grishin legacy pervades Moscow. Yet, it seems, Mr Yeltsin, who was directed to the capital from the provinces and given a seat on the ruling Politburo to underline the authority vested in him, lacks support for his task. That he offered his resignation after last month's Central Committee meeting suggests that he could not carry that body (supposedly the arbiter in all party matters) with him in the changes he wanted to make.

If his resignation stands, however, it will suggest something more disturbing: that the Soviet leader, Mr Gorbachev either cannot or will not support the man he personally appointed to sort out Moscow. Either possibility gives cause for thought on the eve of Soviet birthday celebrations.

A TOUGH TEST FOR HILLSBOROUGH

On the eve of its second birthday, the Hillsborough Agreement signed by the British and Irish Governments is facing its first serious test since the Unionist stoppage of March 1986. In the short term, there are disagreements between London and Dublin over security policy. The British Government would like to see the Republic finalize its commitment to tighten domestic law on extradition. The Irish side presses for reform of the criminal process in the North, with public pressure intensified by the continuing cases of the Birmingham and Guildford appeals, the first of which opens in London today, and of the Stalker investigation.

In a year's time the agreement will be formally reviewed by both governments. But the backdrop against which the current squabbles unfold is discouraging. This weekend, Mr Gerry Adams confidently asserted that the IRA will never be defeated. In spite of some security force success — notably at Loughall — with a large increase in finds of explosives, most indices of violence are up. The vocal stress laid by British ministers on the agreement's incentives towards a devolved local administration is now inaudible. The old, malign habits of London-Dublin relations seem to be reasserting themselves.

But expectations that terrorism, endemic in Northern Ireland for more than a century, would rapidly start to fade as soon as the signatures were dry, were never likely to be fulfilled. And it is worth remembering that not every flaw identified in the agreement could justify its abrogation. A surrender of that kind would be a powerful encouragement for the IRA.

Aside from these considerations the central rationale for the agreement remains a strong one. The most important objective of British policy in Northern Ireland is the suppression of terrorism. Few other aims can be realized while violence continues. In the IRA, the government faces a durable and sophisticated para-military conspiracy which requires a long-range strategy.

The agreement is designed to help reduce support for the IRA inside the minority community. More important though, it binds the government of the Republic into a closer alliance against terrorists. The British judgement rests largely on whether the strengthening of communication and cooperation has produced results. There is evidence that it has, but it is of a nebulous kind and under increasing challenge from the statistics. Although the

refinement of extradition law in the Republic will make a limited practical difference by itself, the attitude of Charles Haughey's government to the ratification of the measure must be an important factor in next autumn's calculation. But the brutal truth of security cooperation is that Britain needs the help of the Republic more than the other way round.

International cooperation against terrorism often means persuading foreign governments to make an extra effort at surveillance or interdiction which they might not otherwise take against terrorists with whom they have no direct quarrel. The momentum created by the agreement helps overcome resistance of that kind.

Unionists argue that none of this can be worth allowing a foreign government the privileges accorded to the Republic by the Agreement, which presaged stealthy unification of Ireland in the future. In essence, this objection places the aim of ending terrorism below the importance of eliminating any risk to their constitutional position. But as the rhetoric directed at the agreement abates, it is becoming clearer that the underlying trend of opinion makes unification very unlikely.

Debates over the agreement in the Republic have provoked much reflection about how far the south wishes to be involved with the north, let alone united with it. The decisive rejection of divorce last year did not suggest a deep desire to harmonize social law on both sides of the border. Last week's publication of opinion research done by the Policy Studies Institute brought out two significant conclusions in this respect. It concerned the low proportion of Roman Catholics in the north who regard unifying Ireland as a way of ending violence. It also discovered substantial segments of both communities who chose the destruction of organizations using political violence as their overriding priority.

There is, in short, no reason for the Anglo-Irish Agreement to threaten the constitutional position of Unionists in the future. As many counter-terrorism experts have witnessed, the British Government cannot conduct a policy of counter-terrorism alone. There must be a political dimension. Making any such move in Northern Ireland will always cost a government more than the safer option of doing nothing. But governments have a duty to rid Northern Ireland from violence, and they must employ the methods — and make the hard choices — best suited to that paramount objective.

Case for reform of party financing

From Mr William Shepherd
Sir, There will, I believe, be general approval for the decision of Lord Young not to combine his ministerial office with the chairmanship of the Conservative Party (report, October 29). Not only would it be inappropriate to be regulating industry and the City whilst at the same time seeking large donations from both these sources, but the physical effort, particularly the travelling and addressing of meetings, would impose an intolerable burden upon one man.

This controversy highlights the more serious question of the financing of political parties. On one hand we have the Tory Party heavily dependent upon very large donations from public companies and on the other the Labour Party almost entirely dependent upon trade union funds. Those to whom these moneys belong are by no means all at one with the purposes for which they are used. At least the trade union members may contract out, but the shareholders have small say and no redress.

There may be no correlation between the fact that anti-monopoly legislation in this country has been feeble and that the City has escaped outside supervision common in a number of other countries, and the fact that the Tories depend upon large subscriptions from strongly entrenched firms: but the suspicion

remains and should be removed.

Equally, the trade union movement has been allowed to develop unbridled power, much to the detriment of British industry and employment, without any attempt by the Labour Party to redress the imbalance, though its leaders were well aware of the dangers and damage done.

Should we not now take some radical action to remedy this situation? Other countries grant State aid to political parties, based in some cases on a payment per vote, obtained as the previous election. I see no reason why we should not establish this kind of financial support, whilst at the same time making it illegal for any other than personal donations to be made in addition. Admittedly this would be a little harsh to the new party trying to make its way — but that path is by no means easy now.

The effect of such legislation might be to reduce the level of funding of the political parties. This should not be regarded with dismay; elections have become too glossy and expensive and a return to the more homely campaigns of the past would not come amiss.

Yours sincerely,
WILLIAM SHEPHERD,
77 George Street,
Portman Square, W1,
October 29.

BA profits

From Mr A. J. Lucking
Sir, Your City Editor has pointed out (Comment, October 17) that British Airways is ready to pay a £140 million premium for British Caledonian's route assets. I believe that most of this is the value to BA of re-establishing a quasi-monopoly on certain critical routes.

British Airways has a record of anti-competitive behaviour. The 1977 Civil Aviation Authority report on European fares showed that some of the unrestricted fares were as much as twice cost and the authority's continuing refusal to sanction many applications for increases indicates that this ratio persists.

Recently, Philippine Airlines agreed to pay BA £45,000, plus a 60 per cent increase in its total compensation for the "perceived damage done to it by the third Philippine Airlines' service". Cash transfers between airlines mean that foreign competition is no competition on many routes.

An emerging worry is BA's increasing dominance of the UK

computer reservations system, even though the airline has claimed that it shows the services of all carriers on a non-discriminatory basis.

"Putting profits first" recently led BA to push the economy-class seats 3in closer together on its long-haul aircraft, which perhaps is reasonable for the dominant tourist trade. However, it is unacceptable for the 20 or so frequent business travellers on each flight who are using this class of travel. Their choice now is to pay extra, desert the flag, or stay at home.

A similar duty to its shareholders will require the British Airways Authority to curtail domestic feeder services at Heathrow and, eventually, Gatwick, to make room as needed for an increasing number of jumbo-jet loads of duty-free shoppers. Thus, the comprehensive air transport system needed by the nation's exporters is under attack from two profit-hungry near monopolists.

Yours faithfully,
A. J. LUCKING,
17 Broad Court, Bow Street, WC2
October 19.

Reading of 'v'

From Viscount Tonnypandy
Sir, Lord Thomson, Chairman of the Independent Broadcasting Authority (October 29), has failed to answer adequately the letter from Mrs Mary Whitehouse (October 26). He maintains that the foul language in Mr Harrison's poem, though frequent, is used neither to shock nor to titillate.

Quite clearly the foul language has shocked and it is no excuse for the IBA to dismiss the complaint airily by stating

We came to the conclusion that the programme should go out on Channel 4, but late at night, when it was clearly a matter of individual choice whether or not to watch it.

Regardless of the timing when a programme is broadcast, it is a matter of individual choice whether or not to watch it. Until a programme has been watched one cannot tell what it will contain.

Surely the IBA can fulfil their obligation "to be distinctive, to encourage experiment and to appeal to tastes and interests not generally catered for by ITV" without approving the broadcasting of foul language such as that to which Mrs Whitehouse has justifiably taken exception.

It is no answer to say

In the case of this programme we took our decision with full regard to the responsibilities laid on us by Parliament.

We have a right to expect every decision by the IBA to take into account the responsibilities laid on them by Parliament. Foul language is offensive on the television at any hour. We look to the IBA to protect proper standards. Well done, Mary Whitehouse. Yours faithfully,
GEORGE TONNYPANDY,
House of Lords.

From Professor C. Brian Cox
Sir, Two years ago I had the honour to organize a public reading by Tony Harrison of his new poem, 'v', in the university theatre at Manchester. It was an extraordinary experience. I shall never forget his compassion for the Leeds football hooligans whose language is confined to ceaseless repetition of obscenities.

Mrs Whitehouse does harm to her own cause by describing the poem as a "work of singular nastiness". 'v' is a cry of moral indignation at the poverty of language and environment in which young skinheads are forced to endure.

Yours sincerely,
BRIAN COX,
20 Park Gates Drive,
Cheadle Hulme, Cheshire.

Word of honour

From Richmond Herald
Sir, On September 1, 1939, I was mobilised to become assistant adjutant and attestation officer at No 15 Reception Unit, which took over the Oxford University OTC. An experienced warrant officer briefed me on the mechanism of attestation. I was issued, as I recollect, with an Authorized Version, a Douai Version, an Old

Testament and a Koran. Furthermore, I was given a single saucer, but strictly instructed to break it over my own knee after the oath.

I wonder what became of that saucer?
Yours faithfully,
MICHAEL MACLAGAN,
Richmond Herald of Arms,
College of Arms,
Queen Victoria Street, EC4.

Stock market slide

From Mr David W. Harding
Sir, In the hunt for a scapegoat that will inevitably ensue following "Wall Street's darkest hour" rational analysis is likely to be the first casualty. There is no doubt that a prime contender this time will be the "computer programs" that tripped wave upon wave of selling in the futures markets and, in an indirect sense, the speed of the fall is indeed attributable to them.

However, let us not forget that computers are programmed by people to do their bidding and if people are so collectively and extraordinarily foolish as to need reminding of the dangers of excessive speculation every 20 years or so, that is their problem.

The technique that lay at the heart of Monday's selling is (cleverly) named "portfolio insurance". Most people seem to have a hazy idea of what this is. In simple terms, all it involves is selling a predetermined percentage of a stock portfolio for each incremental fall in the market (and reversing the process as the market rises). In this way its proponents have purported to "protect" (from their strictly limited, and unfortunately inapplicable, experience) that losses in a falling

market can be limited to a pre-set level.

It has long been possible to "insure" against market declines with the purchase of put options — a form of underwriting — but only in exchange for hefty and prohibitive up-front premiums. Such insurance would not accelerate declines in the way that portfolio insurance did, since the bearish "impulse" is transmitted immediately to the market through the payment of such premiums. Portfolio insurance differs in this respect in simply storing up "bearish potential".

Portfolio insurance has been "sold" to a ready market of gigantic institutional investors in America (and elsewhere) as a "free lunch". No premiums to pay, just sign here, Sir, and when the crash comes, on the basis of our theoretical model, we will unload vast quantities of stock on to a falling futures market for you!

In this way your portfolio is "insured" and you don't need to worry about falling stock prices ever again. In fact you can load up even more (than before) and vastly and obviously overvalued stocks.

For anyone with a grain of detachment it was evident that the reason that portfolio insurance sold so well was fear of the very

Ironies of the October Revolution

From Dr T. M. Ryan
Sir, V. G. Kiernan (article, October 28) cites the analogy between revolution and childbirth which the Canadian surgeon, Norman Bethune, applied to the USSR in 1935, when he perceived it as an infant struggling for life.

Seventy years after the October Revolution that comparison reads with a sad irony. Global superpower though it is, the Soviet Union has a level of infant mortality which is above — usually well above — that for developed "capitalist" countries.

Recently-published data show that in 1985 for every 1,000 live births 26 babies died before reaching the age of one year; and that figure needs to be adjusted upwards to some extent for the purpose of international comparisons.

The average for the Soviet Union as a whole conceals the fact that this social indicator is substantially higher in rural areas, for which it stood at 32 per 1,000 live births in 1985. Regional variations are also striking, with figures as high as 55 in parts of Soviet Central Asia and over 40 in a semi-mountainous southern region of the Russian republic.

To their credit, the Soviet authorities now openly refer to a number of direct and indirect causes of their infant mortality which is not only high but has risen slightly in the last few years. Among the causes identified are frequent recourse to abortion as a means of family limitation. Thus, according to an up-to-date report, in the Russian Republic only 15 to 18 per cent of women do not have at least one abortion during their lifetime.

Yours faithfully,
T. M. RYAN,
University College of Swansea,
Centre of Russian and East European Studies,
Singleton Park,
Swansea,
West Glamorgan,
October 28.

From Mr Roy Grant
Sir, Professor Kiernan says some things that needed saying in his apology for the Soviet Union. By implication, at least, the most telling point is that, apart from the Second World War, the Western Powers have had a poor record with regard to supporting their liberal democratic principles in the face of right-wing regimes.

However, Professor Kiernan starts by saying that the creation of the Soviet Union was the only thing to come out of the Great

War "that made its butchery even remotely worth while." Really? What about the social and political emancipation of women in the West, not to mention the removal of the stifling 19th-century order of things?

"Stalinism," Professor Kiernan also states, "was a morbidly unnatural outgrowth of socialism; fascism a more natural one of capitalism." On the contrary, Stalinism was a perfectly natural outgrowth of a totalitarian regime of whatever complexion.

"We owe our influence to Lenin more than anyone else," says Kiernan. Not so. Capitalism raises living standards and creates affluence when it works well in the right political, social and economic conditions. It has nothing to do with taking "the wind out of socialist sails", or competition with any other system.

Professor Kiernan argues that, unlike Britain, the USSR has been on the right side in the struggle against "neo-colonialism or imperialism." Again, not so. The Soviet Union is the world's largest imperial power, ask the Hungarians or the Poles, or indeed any of the non-Russian peoples of the USSR itself.

Snecring at "parliamentary reformism," which he dismisses as "dull," Professor Kiernan is apparently on the side of the violent ideology. But such modes of thought can be inconveniently flexible. It is at least arguable, taking the longer-term view of history, that Franco's victory was in the end favourable for Spain, as it brought order and stability out of chaos. This stability led in turn to the foundation of the modern well-ordered liberal democratic Spanish state, which otherwise might not have been possible.

It was, of course, tough luck on those who had to live through (or die in) the Civil War or suffer under the nationalist regime. Yours faithfully,
ROY GRANT,
17B Frogmal, NW3,
October 28.

ON THIS DAY

NOVEMBER 2 1803

ROYALTY AND THE MIDDLE TEMPLE

(From a Correspondent.)

Although it is remarkable that there should be no allusion to the fact (except in one instance) in the books of the Inn, it has been often affirmed, and is very commonly believed, that the famous Hall of the Middle Temple, in which His Majesty the King is about to dine with the Treasurer, Masters of the Bench, and other members of the hon. society, has been more than once the scene of festivities of a similar kind at which other Royal personages, including crowned heads, have been present, or of entertainments in which they have taken part. Elizabeth herself, indeed, is said to have "dined" there with Sir Christopher Hatton, her Chancellor, and others; but not only is there no reference to so momentous an event in the books of the Inn, but none apparently in any other record of the time of that well-chronicled Queen. The dancing incident, indeed, if it ever occurred at all, would more probably have taken place in the Hall of the Inner Temple; but the records of that society equally ignore the occurrence. So firmly, however, has the tradition established itself as one of the historical glories of the Inn that even his present Majesty, when dining in the Hall, as Prince of Wales in 1874, was led to refer to the circumstance as a fact.

Equally uncorroborated, and still more incredible, is the statement made in more than one published account of the Inn that Elizabeth was present at the performance or recital in the Hall of some of Shakespeare's plays, notably of the *Midsummer Night's Dream*, which he is said to have read himself, and of *Twelfth Night*. There is no record whatever of the fact. A play, indeed, entitled *Twelfth Night* of Shakespeare, was presented in the Hall at the Feast of Candlemas in 1601; but the recorder of the fact, who was present at it, never mentions the name of the author or alludes to the presence of the Queen on the occasion — an incredible omission had she been present.

... the most memorable year in the history of His Majesty's connexion with the Inn was the Jubilee year of 1897, when, as Prince-Bencher, he held the office of Treasurer, and in that capacity presided at the Grand Day banquet in Trinity Term, which was also made the occasion of the celebration by the Inn of Queen Victoria's Jubilee. On this occasion, as might have been expected, a more than usually distinguished and numerous company assembled in the Hall, and the activities were on a more extended scale and of a more unrestrained character, dessert being served in the Hall, and smoking, previously prohibited, freely indulged in, the Prince by his example removing the prohibition. It would be too much to say that the smoke from the Royal cigar was the first which ever curled to the Hall's ancient roof, but it was the first which gave authoritative sanction to a custom not likely to be discontinued.

Rebel archbishop

From Miss Julia C. Callaghan
Sir, It is unfortunate that Mr Edward Barrett (October 23), in writing to dispel a "popularly-held misconception" has himself fallen into error. It is quite untrue that Archbishop Lefebvre "has consistently rejected the entire teaching of the [Second Vatican] Council" or that "the only Mass he recognises as valid is that of the former rite".

The Archbishop has placed himself on record thus:

I am fully in agreement with the judgement that Your Holiness gave that the Council must be understood in the light of holy Tradition, and on the basis of the unvarying Magisterium of Holy Mother Church... As for the New Rite of

Mass, despite the reservations which have never been shown in its respect, I have never affirmed that it is in itself invalid. (From a letter to the Pope, March 8, 1980).

Unwitting errors such as these do great disservice to a prelate already the patient victim of so many misstatements of his position. The Archbishop began his letter to the Pope as follows:

To put an end to some rumours which are now spreading... and fearing lest these rumours should reach Your Holiness, I make so bold as to reaffirm my consistent position.

Yours faithfully,
JULIA C. CALLAGHAN
(President, Cardinal Merry del Val Society),
St Joseph's House, Swan Entry,
Walsingham, Norfolk.

A higher truth?

From Mr C. H. Rolph
Sir, Politicians (or their henchmen) sometimes accuse each other of "lying through their teeth". Why is this? If a man takes out his dentures before lying, is he less culpable? Would his mendacity be less infuriating or contemptible if he first put them back in?

It must have some sort of folk origin, but was it never recorded while men still had to wait a lifetime for their yellow teeth to fall out? Other folk mysteries lie buried with it. Can a bearded man tell a barefaced lie?

Yours sincerely,
C. H. ROLPH,
Rushett Edge,
Rushett Common,
Bramley, Guildford, Surrey.

rical
rec-
lin-
sq ft
uple,
and-
the
logy
story

nan-
ook
the
ocal
i of
uild

Keynes The North



CCH 791

The best engineered car in the world is in the fastest growing city in the country.

MILTON KEYNES



COURT CIRCULAR

BUCKINGHAM PALACE
October 31: The Princess Royal, Commandant in Chief, Women's Transport Service (FANY), this afternoon attended a Service of Thanksgiving and Commemoration to mark the Service's 80th Anniversary, at the Guards Chapel, Wellington Barracks, Birdcage Walk, London SW1.

Her Royal Highness afterwards attended a reception at the Royal Hospital, Chelsea.

Mrs Malcolm Isaacs was in attendance at the **KENSINGTON PALACE** November 1: The Prince and Princess of Wales left Royal Air Force Northolt this afternoon in an aircraft of the Queen's Flight to visit Berlin and the Federal Republic of Germany.

Their Royal Highnesses were received upon arrival by Air Commodore JF Langer (representing Her Majesty's Lord-Lieutenant of Greater London). The following were present and took leave of the Prince and Princess of Wales: His Excellency Baron Rudiger von Wechmar (Ambassador of the Federal Republic of Germany) and Baroness von Wechmar and Group Captain BE Mann, RAF (Station Commander).

Miss Alexandra Loyd, Sir John Riddell, Rt. Hon. Rupert Fairfax, Mr John Haslam, Mr Philip Mackie, Surgeon Commander Anthony Osborne, RN and Lieutenant Colonel Brian Anderson were in attendance.

A service to celebrate the life of Dr Vicky Clement-Jones, MA, FRCP, Founder of BACUP (British Association of Cancer United Patients) will be held in St Paul's Cathedral tomorrow at 3.00 pm.

A memorial service for the 17th Earl of Strathmore and Kinghorne will be held in the Guards Chapel, Wellington Barracks, London, on Thursday, November 12, 1987, at noon.

Today's royal engagements

The Duke of Edinburgh, trustee of the council, will attend a luncheon and meeting of the Council of St George's House in Windsor Castle at 12.30; and, as trustee, will attend a meeting of the Trustees of the Prince Philip Trust Fund for the Royal Borough of Windsor and Maidenhead in Windsor Castle at 6.15. The Prince and Princess of Wales will pay an official visit to Germany until November 7. Prince Edward will present the 1987 Schools Design Prize at the Science Museum at 11.00. The Princess Royal will open SPP's enlarged manufacturing plant in Coleford, Forest of Dean, Gloucestershire, at 11.10; as Chancellor of London University will inaugurate the University College and Middlesex School of Medicine in the Edward Lewis Theatre in the Windyway Building, Mortimer Street, at 5.00; she will attend a reception at University College London, Gower Street, at 6.00; and, as President of the Royal Yachting Association, will attend a cocktail party at Simpson's, Piccadilly, at 7.30 during International Yacht Racing Union Week. The Duke of Gloucester will arrive at New Lanark Village, Lanarkshire, at 11.30; and will visit Abbeyfield Home, Airdrie, at 3.00. The Duchess of Kent, as Patron of the Samaritans and Benefactress International, will attend the launch of the Cape to Cape Expedition at Barclays Bank, St Swinith's House, EC4, at 11.55.

All those in favour of keeping the dog licence sign here:

According to the latest figures, an estimated 200,000 dogs are registered as strays each year: over 40% are destroyed. So, lack of Government action will condemn to death another 80,000 unwanted dogs in the next 12 months.

Now the Government intends to abolish the dog licence as part of new legislation currently going through Parliament.

Don't let the Government turn its back on the stray dog problem. Support the RSPCA's Charter for Responsible Dog Ownership. For your free Information Pack, simply fill in the coupon and return it to: RSPCA, FREEPOST, Northampton, NN4 0BR. Or better still, telephone (0604) 767676 now.

I want to know more about the RSPCA's Charter for Responsible Dog Ownership. Please send me my free Information Pack.

Name: _____

Address: _____

Postcode: _____

RSPCA, FREEPOST, Northampton, NN4 0BR. Free post means we pay the postage but if you could use a stamp more at our precious funds will be available to prevent cruelty to animals.

Registered Charity No. 217099

77

Clifford Longley

Taking stock after the market crisis

A survey of British churchmen's attitudes to social and political questions in the mid-seventies described them as "vaguely pinkish." But the middle ground of British politics was vaguely pinkish too, then; and it was not until Mrs Margaret Thatcher moved the Conservative Party to the right, and Mr Michael Foot moved Labour to the left, that the churches found themselves occupying a position which suddenly seemed potentially controversial.

New politics is fluid again, even more fluid since the stock-market crisis. While it is a relief to church leaders not to have to change their policies as quickly as politicians do, if they are not prepared to take stock from time to time they run the considerable risk of losing contact with political reality.

This was the serious point of Conservative criticism of the famous Church of England report *Faith in the City* - that it was based on yesterday's common certainties, and failed to take seriously the Government's belief that a new political age had dawned.

The church still held to the more conventional wisdom that the measure of a Government's compassion for the poor was the extent to which it was prepared to "transfer resources" to them from the better-off. The Government's embryonic alternative, a combination of assisted self-help and inspired private investment in run down urban areas, was not taken seriously.

There is an ironic but telling parallel between this situation and some of the early stages in the formation of a new social "liberation" theology in Latin America in the fifties and sixties. It began with a Marxist analysis of the causes of the political and economic condition of the poor, which led eventually to a clash with the official church.

But the theology of liberation started as a reaction not only to the plight of the poor but to the failure of "developmentalism", the commonly accepted method at the time by which rich countries thought they should help poor countries. Developmentalism set out to "transfer resources" too, for instance by rich

countries financing large public projects in poor countries, usually government-to-government.

It did not help the poor, in fact. It tended to increase their dependence, poverty and powerlessness. So the theologians of liberation began at the other end of the problem, with the poor themselves, seeking to bind them into communities, and to "conscientise" them to demand some control of their own souls and destinies.

Theology of liberation was primarily concerned not with the greed of the rich but with the apathy of the poor. It was never very interested in persuading the rich, or rich governments, to show greater "compassion" to the poor.

The official church position was still developmentalist, looking for instance that it was the total quantity of government aid that mattered, and that rich countries which were generous with their aid needed to be reminded of their Christian responsibilities.

This was said not only because it was believed to be true. It was also in reply to the growing influence of liberation theology, which was seen not only as subversive of governments but of the church too, especially in its view of the synthesis of Marxist analysis and Biblical imagery.

Roman Catholic development of the mid-sixties, in such papers as *Populorum Progressio*, was motivated by a desire to show how world poverty should be cured by increasing the generosity of the "rich" nations.

In other words neither Marxism (called or in Christian theological clothes) nor indeed massive public birth control campaigns should be countenanced (The latter was at the time a fashionable panacea in the West). The eventual solution was the promulgation of an official version of liberation theology, based on Christian scholastic philosophy rather than on atheist Marxist philosophy.

What the Church of England was urging on the Government in *Faith in the City* was, by analogy, a domestic version of this same policy of developmentalism. Apart from those Tories who enjoy

being rude to the church for its own sake, the Government's critique of *Faith in the City* was not so far removed from the liberation theologian's critique of international developmentalism.

The response of the Chief Rabbi, Sir Isaac Jacobowitz, to *Faith in the City* had even greater resonance with liberation theology. Dependence breeds apathy; to be fully human is to control one's own destiny; the way out of poverty is by personal initiative, not government hand-out.

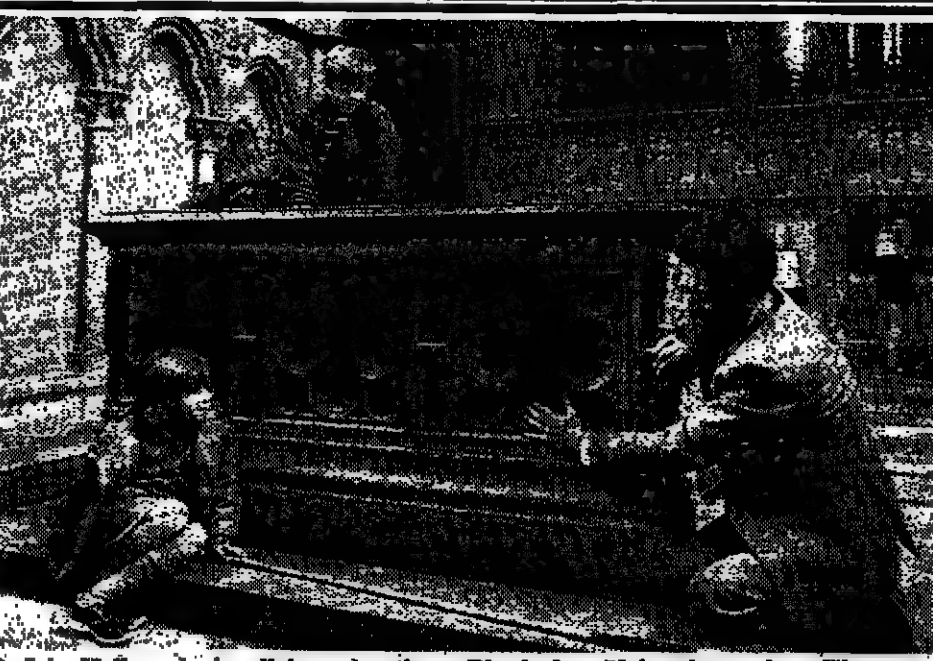
The theologians, no doubt justifiably in the Latin American context, were partly thinking of group or collective initiative and of political struggle. But their association of political liberation with personal salvation shows that there is an individual dimension as well as a social dimension, a spiritual dimension as well as a political dimension, to everything they were trying to say.

No Christian theology can be totally socially left-wing or intrinsically Marxist, and must in principle be detachable from any economic theory which happens to have been useful in illuminating the particular problem the theologians were trying to address.

The theology of liberation in Latin America is a critique of capitalist oppression; but a theology of liberation adapted to the circumstances of the Soviet Union, for instance, would have to be a critique of state Marxism as a system of oppression. There are symptoms of this in the theology of "Solidarity" in Poland.

And there is no reason in principle why the same insights and method should not be applied to analyse the British Welfare State as a system of oppression.

There are plenty of people needing both liberation and salvation in an urban priority area council estate, and it is by no means obvious that the right "Christian" answer to their needs is a further measure of municipal, church, or social service developmentalism. If it encourages dependence and apathy, it cannot be so. While "development" is something done to people, liberation is something done by them.



Dr John Hall, reader in religious education at Birmingham University, explores Worcester Cathedral with the help of his two sighted children Thomas, aged 7 and Elizabeth aged 5. Dr Hall, who lost his sight seven years ago, is director of the university's project to produce a blind person's guide to the cathedrals of England and Wales in Braille and to improve facilities in cathedrals for blind visitors.

Parliament

Commons
Today (2.30): Social Security Bill, second reading.
Tomorrow (2.30): Charities Bill, first reading.
Tuesday (2.30): Charities Bill, second reading.
Wednesday (2.30): Urban Development Corporation Bill, first reading.
Thursday (2.30): Debate on the collapse in the City.
Friday (2.30): Debate on Government action on crime prevention.
Saturday (2.30): Criminal Justice Bill, Committee, 20th and 21st days.
Sunday (2.30): Debate on the working of the House.
Monday (2.30): Farm Land and Rural Development Bill, second reading.
Tuesday (2.30): Sunday Sports Bill, Committee.

Anniversaries

BIRTHS: Jean Baptiste Chardin, painter of still life, Paris, 1699; Marie Antoinette, Queen of France, Vienna, 1755; Georges Sorel, socialist, Chartres, 1847; Warren Harding, 29th President of the USA 1921-23, Blooming Grove, Ohio, 1865.

DEATHS: Jenny Lind, soprano, Malvern, 1887; George Bernard Shaw, Avon St Lawrence, Herts, 1950; James Thurber, humourist, New York, 1961.

Marriages

Mr C.V. Ellingworth and **Lady Amanda Knatchbull** The Queen and the Duke of Edinburgh attended the marriage on Saturday at the Church of St Mary the Virgin, Ashford, Kent, of Mr Charles Ellingworth, eldest son of Mr and Mrs William Ellingworth, to Lady Amanda Knatchbull, younger daughter of Lord Barboursine, Countess Mountbatten of Burma. The Prince of Wales, the Duke and Duchess of York, Prince Edward, Viscount Linley and Lady Sarah Armstrong-Jones were present. The Archbishop of Canterbury officiated, assisted by Father Edward Corbould.

The bride, who was given in marriage by her father, was attended by Polly Bennion, Archibald Drake, the Hon Thomas Dugdale, Lara de Klerk, the Hon Alexander Knatchbull, the Hon Nicholas Knatchbull and Liza Redfern. Mr William Gething was best man.

A reception was held at the family home of the bride and the honeymoon will be spent abroad.

The Hon T.H. Ashton and **Miss E.L. Allison**

The marriage took place on Saturday at the Church of St Mary the Virgin, Henley on Thames, of the Hon Henry Ashton, elder son of Lord Ashton of Hyde, of Upper Slaughter, Gloucestershire, to Miss Emma Allison, daughter of Mr Colin Allison, of Bath, and Mrs John Palmer, of Kirkcubright, Perthshire. The Rev Alan Fyburn officiated.

The bride, who was given in marriage by her father, was attended by Antonia Palmer, Sophie Hodges and Rory Bell. The Hon Richard Arundell was best man.

A reception was held at Holme Farm, Aston, Henley on Thames, and the honeymoon will be spent abroad.

Dr S.F. Bungay and **the Hon A.A. Beaumont**

The marriage took place on Saturday in the Chapel of St Mary Undercroft in the Palace of Westminster of Dr Stephen Francis Bungay, elder son of Mr and Mrs T.W.C. Bungay, of Chester, to the Hon A.A. Beaumont, daughter of the Rev Lord and Lady Beaumont of Whitley, of Kent, Surrey. The father of the bride officiated.

The bride, who was given in marriage by her mother, was attended by the Hon Ariadne Grace Beaumont and Miss Pippa Lacey. Mr Terence Rodriguez was best man.

A reception was held at the House of Lords and the honeymoon will be spent in England.

Mr P.H. Collins and **Mrs S.G. Fellows**

The marriage took place in London, on Saturday, October 24, 1987, between Mr Paul Collins and Mrs Susan Fellows.

Nature Notes



The cock pheasant

On bright mornings, flocks of starlings, sitting together in the treetops, whistling, babbling and mimicking other birds. Migrating skylarks can be heard giving their musical calls, both by day and by night, as they pass overhead. Many of these birds come to us from Germany. Cock pheasants stalk through the open fields, with their harem of two or three hens following at a distance.

In the woods, great spotted woodpeckers quarrel vigorously, and their aggressive clinking cries can be heard from far away. As winter comes, they start feeding on seeds from pine cones, which they wedge in cracks in the bark, sometimes pecking out such cravens themselves.

The most colourful leaves are on the beeches and hornbeams, many of which are now bright yellow and gold. Bracken is beginning to crumple into the ground, but other ferns are still green, especially the deep-toothed hard ferns in the hedge. Countless Mountainbells, which are being stored away by grey squirrels and long-tailed field mice.

Holly berries are turning red; most hazel nuts have fallen, and are being stored away by grey squirrels and long-tailed field mice.

DJM

Birthdays today

The Earl of Aylesford, 69; the Hon Sir John Baring, chairman, Baring's, 59; Lady (Marion) Bathurst, diplomat, 67; Mr David Calcutt, QC, master, Magdalen College, Cambridge, 57; Sir Clifford Chatterton, chairman, George Wimpey, 59; Mr John Fingerhut, pharmaceutical chemist, 77; Professor Ronald Hedley, educationalist, 59; Mr Paul Johnson, author, 59; Mr Bart Lancaster, actor, 74; Mr David Lee, assistant general secretary, TUC, 50; Miss Pauline Neville-Jones, diplomat, 48; Sir Peter Newman, Conservative MP, 59; Professor Norman Pye, geographer, 74; Mr Ivor Roberts-Jones, sculptor, 74; Mr Ken Rosewall, tennis player, 53; the Hon Sir John Sainsbury, chairman, J. Sainsbury, 60; Mr Bruce Welch, Shadows guitarist, 46.

Mr C.J. Field and **Miss S.E. Huxtable**

The engagement is announced between Christopher, elder son of Mr and Mrs E.A. Field, of East Horsley, Surrey, and Cathryn, daughter of General Sir Charles and Lady Huxtable.

Mr J.R.C. Gayner and **Miss P.V. Jones**

The engagement is announced between Jonathan Richard, elder son of Mr and Mrs John Gayner, of Horsham, West Sussex, and Penelope Victoria, daughter of Mr Ivor Jones, of Wolverhampton, and the late Mrs Jean Jones, and step-daughter of Mrs Colette Jones.

Mr D.L. Kramarenko and **Miss H.C. Avison**

The engagement is announced between David, only son of Mr and Mrs D.L. Kramarenko, of Tung Fung Farm, Kingsbridge, Devon, and Hilary, only daughter of Mrs Coral Avison and the late Mr John Avison, of Woking, Surrey.

OBITUARY

ADMIRAL SIR WILLIAM DAVIS

Wartime cruiser skipper and Nato thinker

Admiral Sir William Davis, GCB, DSO and Bar, who died on October 29, at the age of 86, filled a number of key posts in a varied naval career.

In the Second World War he was one of that audacious band of cruiser captains whose ships rendered such valuable service in the shore bombardments that covered the many Allied amphibious landings. He did useful liaison work with the Americans in the delicate period before the USA had entered the war. His grasp of naval strategy was to the fore in the post-war years, when he was Commander-in-Chief Home Fleet, and Nato Commander-in-Chief Eastern Atlantic Area.

William Welldose Davis was born on October 11, 1901, and went to the naval colleges at Osborne and Dartmouth. He specialised in torpedoes, and in after years was always insistent on the importance of submarine warfare.

At the outbreak of war he was executive officer of the battleship *Hood*. He had left her by the time she met her tragic fate under the guns of the battleship *Bismarck*, but he was mentioned in despatches for the part he played in her many sorties against enemy shipping and aircraft.

In August 1940, he was posted ashore to the Admiralty, where his most useful role was that of Assistant Director of Plans. As such he played an important part in the negotiations over joint planning with the US Navy, before and after the USA had entered the war. It was a task needing tact and firmness, and he had both.

In 1943, he was appointed to command the light cruiser *Mauritius*, and for much of the remainder of the war was in the thick of action. *Mau-*

ritius was in the bombarding forces for four separate invasions - Sicily, Salerno, Anzio and Normandy - and also pounded the defences of Reggio di Calabria during the passage of the Eighth Army across the Straits of Messina.

These covering bombardments exposed the cruisers to the hazards of air attack. Off Salerno, for example, the new German FX 1400 radio-controlled bomb caused consternation and a good deal of damage to British and American ships. But *Mauritius* stayed on station and her six-inch guns fired over 1,000 rounds in support of the armies which were grappling to gain a foothold on the beachhead.

It seemed to observers that the ship had a charmed life, and she avoided serious damage. Davis gained the DSO and Bar besides being four times mentioned in despatches.

After the Normandy invasion *Mauritius* led an offensive sweep into the Bay of Biscay, where, with two destroyers, she sank an entire flotilla of seven patrol boats.

At the end of the war Davis went as Director of the Underwater Weapons division of the Admiralty, where he helped to form the new Electrical Branch.

Among his other post-war appointments were that of Chief of Staff to the Commander-in-Chief Home Fleet, then a sea-going job, and Naval Secretary responsible for all senior appointments and for promotions. His wisdom and common sense were outstanding.

In 1953, he became Second in Command in the Mediterranean, where Lord Mountbatten was a Nato commander

as well as a British one. This gave additional responsibilities for the British part of the fleet to Davis, and he was very successful. He was then made Vice-Chief of Naval Staff, and had the difficult task of despatching the naval task force to Suez in 1956.

In his last appointment, Commander-in-Chief Home Fleet, he had to make the necessary move to a shore headquarters at Northwood. Not only was the move made smoothly, but Davis was quick to develop his other post, which was Nato Commander in the Eastern Atlantic.

He formed a firm base for Nato planning, and had an excellent liaison with the Americans, particularly the Americans. In his time in command, the cooperation of Nato's multinational naval forces in exercises became much more efficient than it had been before.

Davis also took an intelligent interest in the way that the expertise of individual Nato nations in particular spheres might be developed, and suggested pooling the resources of certain European navies, on such tasks as minesweeping, to economize on effort and expenditure by each force.

He held his Nato and Home Fleet posts from 1958 to 1960, when he retired. He was also First and Principal ADC to the Queen in this period.

In retirement he took part in many public activities, and kept up a deep interest in the Navy until the end. Davis had great charm and a brilliant mind.

In 1934, he married Lady Elizabeth Phillips, who died in September 1985. They had two sons and two daughters.

KAMAL EL-MALLAKH

Kamal el-Mallakh, the Egyptologist who discovered Cheops's funerary "solar boat" next to the Great Pyramid at Giza 33 years ago, died on October 29. He was 69.

His death came only a few days after the vindication of the controversial theory he held that there was another 3,000-year-old boat under the pyramid: under the solar cult it was believed, he argued, that two boats were needed to transport the dead king's soul to the afterworld - one for travel by day, the other by night. The second boat was found by an American team this month.

Mallakh was an associate editor of the semi-official newspaper *Al-Ahram*. He was also an architect, film critic and author.

The boat he found in 1954 was re-assembled over 11 years. The oldest wooden relic of ancient Egypt's Old Kingdom, it is on display over the pit in which it was found.

MR RICHARD BUSVINE

Mr Richard Busvine, a West End tailor who became a war correspondent for an American newspaper during the Blitz, has died aged 83.

His family dressmaking firm, which closed in 1951, had been founded in 1871 by his grandfather (inventor of a side-saddle safety skirt). Between the wars, Richard Busvine established a branch in New York, where he moved in the "Algonquin circle" - Thurber, Robert Benchley, Dorothy Parker and their friends.

His American friends also included the editor of the *Chicago Times*, who invited him to write, first, on the Abolition and then on the war, during which he reported from France, Germany, the North African Desert, Western Europe and India.

He then reported for the *Times of India*.

For a time he was managing director of Viola Redfern, part of the Busvine business, which designed clothes for a number of film stars.

He is survived by his wife.

DR NORMAN ASTBURY

Dr Norman Astbury, CBE, Director of the British Ceramic Research Association from 1960 to 1973, died on October 28, at the age of 78.

His career embraced the Civil Service, industry, academia and finally the Ceramic Research Association, whose concerns extend far beyond what the public normally thinks of as ceramics, to fundamental matters concerning the stresses on masonry.

Born on December 1, 1908, Astbury read Natural Science at Cambridge, and after a period in the National Physical Laboratory, he spent the war in the Royal Naval Scientific Service.

Next followed a period in industry as Director of Research first to Joseph Sankey Ltd, and then to the Guest Keen and Nettlefold group.

From 1949 to 1956 he held chairs in physics, successively at New South Wales and Khartoum.

MR BAGENAL HARVEY

Mr Bagenal Harvey, who has died after a short illness, had been agent to many sports and television personalities over the past forty years.

Born and educated in Dublin, he was a good cricketer at school, and looked set to have a career in the game. This early promise faded, but his interest in sport did not.

He took up sporting publishing, and was negotiating with Denis Compton on terms for a biography when it occurred to him that many sportsmen needed professional advice to help them handle their affairs. He lined the cricketer up with Brylcreem for a highly beneficial nine-year contract.

As a result Harvey decided to concentrate on agency work, and he was soon handling the affairs of a number of other cricketers, among them Colin Cowdrey, Tom Graveney and Fred Trueman.

He also had sportsmen from other disciplines under his wing: from football, Bobby Charlton; from athletics, Lynn Davies and Mary Rand; from tennis, Owen Davidson.

He branched into other fields. Television added a new dimension to his business, and a breakthrough came when he negotiated David Coleman's contract with the BBC after the 1960 Olympics. Soon, other names on his books were

DR NORMAN ASTBURY

The disciplines required in these different spheres came happily together in his work at the British Ceramic Association. He was involved in work which changed the course of research in the ceramics and associated industries.

He will be lastingly remembered for his initiation of research into structural masonry, particularly for the pioneering work he did on the effect of gas explosions on building materials. In the wake of the blast which rent the Roman Point block of flats at Canning Town, London, in 1968.

Astbury had a wide-ranging mind, and the gift of communicating abstract ideas in one subject to colleagues skilled only in another, or, indeed, to industrialists entirely uninitiated in science.

His wife, Nora, died in 1979. He leaves three sons and a daughter.

MR BAGENAL HARVEY

those of John Arlott, Eddie Waring and Frank Bough.

He became known in the trade as "Mr 10 per cent," a label from which he did not dissent.

Harvey was credited with having considerable power in the world of sport. But he always deprecated suggestions such as the one. Frequently made, that a day would come when an England cricket or football captain would not play for his country unless his agent agreed. "Agents only ever recommend things to their clients," he always maintained.

In recent years Harvey played a major role in furthering the commercial interests of the All-England Club at Wimbledon, and had enabled substantial sums of money to be invested in British tennis.

He leaves a widow and three children.

Mr Owen Rawley, former managing director and then chairman of the *Evening Standard*, died on October 20.

He established himself as a leading Fleet Street manager in the 1920s when he organized publicity events for Beaverbrook newspapers.

He had exhibited at the Royal Academy. He helped to run art classes in hospitals and was a trustee of the Whitechapel Art Gallery.

Forthcoming marriages

Mr A. Graham and **Miss S.E. Fulman**

The engagement is announced between Alan, son of Mr and Mrs R. Graham, of Holmside Hall, Burnhope, Durham, and Sarah, daughter of Mrs E.J. Fulman, of Yeovil, Somerset.

Mr A.G. Nottage and **Miss E.J.V. Marshall**

The engagement is announced between Alan, son of Mr and Mrs Gordon S. Nottage, of Little Shelford, and Elizabeth, daughter of the late Stanley J.H. Marshall, FCA, and of Mrs Jane Marshall, of Cambridge.

Mr G.D.J. Ramsey and **Miss P.S. Moir**

The engagement is announced between Guy Dominic (Jim), only son of Mr Valentine Ramsey, of Horsham, West Sussex, and Mrs D. Hewson, of Burleigh, Gloucestershire, and Philippa Sheridan, younger daughter of Mr Douglas Moir, of Sarawak, Malaysia, and Mrs R. Bryer, of Cotesworth, Somerset.

Sub-Lieutenant J.M. Read, RN, and **Miss C.J. Baren**

The engagement is announced between Jonathan, elder son of Mr and Mrs John Read, and Clare, daughter of Mr and Mrs Michael Baron, both of Alresford, Hampshire.

Mr S.J. Alker and **Miss H. Thomson**

The engagement is announced between Steven, son of Mr and Mrs D. Alker, of Hornby, Lancashire, and Hilary, daughter of Mr A.C. Thomson and the late Mrs M.H. Thomson, and step-daughter of

BBC1

- 6.00** Ceefax AM.
6.30 *Love In Don't Fool Your Wife* (b/w). 6.55 Weather.
7.00 *Breakfast Time* with Frank Bough, Sally Magnusson and Jeremy Paxman. Includes national and international news at 7.00, 7.30, 8.00 and 8.30; regional news and travel reports at 7.15, 7.45 and 8.15; weather at 7.55, 7.55 and 8.25. 8.55 Regional news and weather.
9.00 News and weather followed by *Newsround* (r).
9.20 *CBI Conference 1987*. Live coverage of the opening session in Glasgow which includes the first address by the new director general of the Confederation of British Industry, John Bingham. Includes news and weather at approximately 10.00.
10.25 *Children's BBC*. Andy Crane with programme news and birthday greetings followed by *Play School* and *King Rollo* (r). 10.55 Five to Eleven with children from *Screen Junior School*.
11.00 News and weather followed by *CBI Conference 1987*. The debates on management development and industry and the environment, including the speech by the president of the Council for the Protection of Rural England, David Putnam. Includes news and weather at approximately 12.00.
12.30 *Daytime Live*. The guests include Rabbi Lionel Blue, comedian Simon Fanshawe and, with music, Lizzie Tear. 12.55 Regional news and weather.
1.00 *One O'Clock News* with Michael Buerk. Weather. 1.30 *Neighbours*. Drama causes a rift in the friendship between Shane and Paul. 1.50 *Going for Gold*. European quiz show presented by Henry Kelly. Includes investigation of the mysterious death of a beautiful folk singer 3.05 Hudson and

BBC2

- 9.00** Ceefax 8.15 *Daytime on Two*: Freedom of choice 10.00 For four- and five-year olds 10.15 *Waltz* 10.30 *Thelma Houston* 11.30 *Waltz* 11.45 *Attitudes to animals* 12.00 *History*: appearance 12.30 A major issue of the week 1.00 *SpaceShip* 1.30 *Life in the 17th Century* 2.00 News and weather followed by the story of *The Three Bears*.
2.17 *CBI Conference 1987*. Live coverage of the address by the secretary of state for Scotland, Malcolm Rifkind, and the topical motions debates. Includes news and weather at 3.00, 3.50 News, regional news and weather.
4.00 *Bazaar*. Judi Spera with more money, time and energy saving ideas. 4.30 *Noticeland*.
4.35 *Poldark*. Episode two (r).
5.30 *Championship Bowls* from Preston Guild Hall presented by David Ikin.
6.00 *Fitz: The Day the Earth Stood Still* (1951, b/w) starring Michael Hennie and Patricia Neal A.

BBC1

- 6.00** *Wales* 6.30-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.40 *Wales Today* 5.45-5.50 *Wales Today* 5.55-6.00 *Wales Today* 6.05-6.10 *Wales Today* 6.15-6.20 *Wales Today* 6.25-6.30 *Wales Today* 6.35-6.40 *Wales Today* 6.45-6.50 *Wales Today* 6.55-7.00 *Wales Today* 7.05-7.10 *Wales Today* 7.15-7.20 *Wales Today* 7.25-7.30 *Wales Today* 7.35-7.40 *Wales Today* 7.45-7.50 *Wales Today* 7.55-8.00 *Wales Today* 8.05-8.10 *Wales Today* 8.15-8.20 *Wales Today* 8.25-8.30 *Wales Today* 8.35-8.40 *Wales Today* 8.45-8.50 *Wales Today* 8.55-9.00 *Wales Today* 9.05-9.10 *Wales Today* 9.15-9.20 *Wales Today* 9.25-9.30 *Wales Today* 9.35-9.40 *Wales Today* 9.45-9.50 *Wales Today* 9.55-10.00 *Wales Today* 10.05-10.10 *Wales Today* 10.15-10.20 *Wales Today* 10.25-10.30 *Wales Today* 10.35-10.40 *Wales Today* 10.45-10.50 *Wales Today* 10.55-11.00 *Wales Today* 11.05-11.10 *Wales Today* 11.15-11.20 *Wales Today* 11.25-11.30 *Wales Today* 11.35-11.40 *Wales Today* 11.45-11.50 *Wales Today* 11.55-12.00 *Wales Today* 12.05-12.10 *Wales Today* 12.15-12.20 *Wales Today* 12.25-12.30 *Wales Today* 12.35-12.40 *Wales Today* 12.45-12.50 *Wales Today* 12.55-1.00 *Wales Today* 1.05-1.10 *Wales Today* 1.15-1.20 *Wales Today* 1.25-1.30 *Wales Today* 1.35-1.40 *Wales Today* 1.45-1.50 *Wales Today* 1.55-2.00 *Wales Today* 2.05-2.10 *Wales Today* 2.15-2.20 *Wales Today* 2.25-2.30 *Wales Today* 2.35-2.40 *Wales Today* 2.45-2.50 *Wales Today* 2.55-3.00 *Wales Today* 3.05-3.10 *Wales Today* 3.15-3.20 *Wales Today* 3.25-3.30 *Wales Today* 3.35-3.40 *Wales Today* 3.45-3.50 *Wales Today* 3.55-4.00 *Wales Today* 4.05-4.10 *Wales Today* 4.15-4.20 *Wales Today* 4.25-4.30 *Wales Today* 4.35-4.40 *Wales Today* 4.45-4.50 *Wales Today* 4.55-5.00 *Wales Today* 5.05-5.10 *Wales Today* 5.15-5.20 *Wales Today* 5.25-5.30 *Wales Today* 5.35-5.4

Police to check on missing women

By Howard Foster

Police forces throughout Britain are to be sent details of a man held in Bristol during an investigation into the disappearance of Mrs Shirley Banks, who went missing on a shopping trip in the town more than three weeks ago.

Detectives in London searching for Miss Suzy Lamplugh, the missing estate agent worker, have already exchanged information with their Bristol colleagues.

Other forces are expected to check their missing persons files when they receive the details of the man today.

The man, aged 35 and as yet unnamed, is to appear in court in Bristol today charged with the theft of Mrs Banks' car.

The car was discovered on Friday, about a mile from her home. Fifty detectives are now searching for Mrs Banks, aged 29, who had been married for only four weeks. Yesterday officers continued to hunt through woods near the arrested man's Bristol flat.

Yesterday, the arrested man's car was taken from 'Warwickshire to a forensic science laboratory.

Scotland Yard said because of a number of apparent similarities between the investigation into Mrs Banks' disappearance and that of Miss Lamplugh, two detectives will travel to Bristol today to liaise with the Mrs Banks inquiry. They will not be allowed to interview the man until the search for Mrs Banks is over.

There are similarities in appearance between the arrested man and 'Mr Kipper', the mysterious figure whom Miss Lamplugh was to meet to view a house in Fulham on the day she disappeared in July 1986.

Bristol police said yesterday: 'The Fulham team are very interested in our man because of the nature of our inquiry and his description'.

The Banks family have received anonymous telephone calls since Mrs Banks disappeared on numbers that only a relative would have access to.

Yesterday her husband, Mr Richard Banks, said: 'I am still hopeful that my wife will be found alive, having been abducted'.

Mrs Diana Lamplugh, the mother of Suzy Lamplugh, has visited the Banks family twice and regards the Bristol inquiry as 'very interesting' in relation to the mystery of her daughter's disappearance.

Mrs Lamplugh said that she was also in touch with the family of a Scottish woman, Mrs Lynda Hunter, aged 30, who vanished in August this year after setting off from her home near Dundee to visit her parents at Glenrothes, Fife. Her car was later found abandoned in Manchester, Mrs Lamplugh said.

Police in Forfar last night confirmed there was an investigation into the disappearance of Mrs Hunter but were unable to say if they were to request help from detectives in Bristol.

Stockton estate reflects on storm's toll



Lady Stockton and her son Daniel amid the ruins of the Birch Grove estate, where storms caused damage estimated at well over £1 million (Photograph: Peter Trievnor).

By Gregory Weingarten

The woodlands of Birch Grove, Lord Stockton's 800-acre estate in mid Sussex, now resemble a war zone after the devastation of October's storms.

More than two weeks after the hurricane, an eerie stillness pervades the property which has been in the Macmillan family since 1910.

Rows upon rows of conifers, beech, and oaks, some several hundred years old, are fallen, turning a rich green landscape into a ghostly vision of desolation.

Of 100,000 trees on the estate, an estimated 50 per cent have been destroyed or damaged. It will cost

more than £1 million to clear and replant the estate.

Lady Stockton recently met 30 other landowners in the Sussex area to discuss strategy for clearing the land.

'The problem is that it may take months to even assess the damage. At this point most of the paths are obstructed and the land is completely inaccessible. I'd like to rehabilitate the property, but at this point it seems unrealistic. We were hoping they'd send in the army, because they're the only ones with the proper equipment'.

The property contained several public paths and a public garden

planted by Lord Stockton's grandmother, the wife of Harold Macmillan, which were all destroyed in the storm.

It will take at least ten years to replant, and then another hundred before the woods to reach maturity.

Mr John Dolwin, a forestry consultant in East Sussex, said the damage to Lord Stockton's property is typical of the devastation suffered throughout Kent and Sussex, where damaged land may cost more than £50 million to clear and replant.

Clearing operations may have to be delayed until summer in many areas because the ground is so wet. Mr Dolwin is advising landowners

to set aside their chainsaws until damage can be assessed. Fallen trees will last longer if left attached to their roots.

Many landowners simply cannot afford the cost of their land, and the sight of rotting trees and root plates may become a permanent fixture of the countryside. Although the Forestry Commission will pay up to half the cost of replanting, the main burden of clearing falls entirely on the landowner.

The storm damage has also brought with it bands of chainsaw-carrying scavengers who hope to make money from collecting fallen timber.

Up to 250,000 National Trust trees fell victim to the storms, its chairman, Dame Jennifer Jenkins, has disclosed.

Half were blown down during the storms and the others were so badly that they will have to be destroyed.

Dame Jenkins told the organisation's annual meeting in Bexton, Derbyshire, on Saturday that the trust's Tree and Garden Storms Disaster Appeal, with Government support, now stood at £246,000.

The damage varied from small groups of trees to the obliteration of the finest beech woods at Slindon and the destruction of the pleasure grounds at Petworth, both in West Sussex.

French find huge haul of arms destined for IRA

Continued from page 1

Republican source said that it was conceivable that the cargo — or part of it — could have been destined for the IRA.

But senior members attending the Sinn Féin conference expressed surprise at the volume of arms found by the French authorities.

Mr Joe Cahill, now living in Dublin and a member of the Central Committee of Sinn Féin, said yesterday: 'From my own experience on the Claudia (seized off the Irish coast in 1973) an arms shipment is a closely-guarded secret known only to a few members of the IRA Army Council'.

Irish police are investigating links between the five Irish men on board the Brest ship with the theft in Dublin last year of 100 passports from the passport office. That theft came to light earlier this year when diplomats investigated agencies against an Irish official at the Embassy in London, Mr Kevin McDonald.

Mr McDonald was acquitted by a Dublin Court last month on charges of having

sold passports. The Irish Government is to appeal against Mr McDonald's acquittal.

When Mrs Stephanie Hopkins heard radio reports yesterday morning of the seizure of the Eksund, she phoned the Department of Foreign Affairs in Dublin to seek confirmation that her husband Adrian was among the five arrested Irishmen.

'It came as a complete surprise to us that our father was involved in this expedition,' his son Adrian, aged 16, said last night from the family's home at Blackberry Lane, Delany, Co. Wicklow.

'Our father left about a month ago and had bought the Eksund several months ago from a dealer in Sweden,' he added.

'He was often away sailing in the Mediterranean. Since the collapse of his travel agency he had been involved in buying old vessels and renovating them for sale.'

A problem of bringing the boat from Malta to Gibraltar.

'But the last time he phoned his voice seemed funny and he spoke very quickly.'

'When she heard the reports on radio that the Eksund had left Valetta on October 12, Mum suspected that he might be on board.'

'Mum phoned the Department of Foreign Affairs and they confirmed his arrest.'

Mr Hopkins has three sons, Stephen, 19, Adrian, 16, Neil, 8, and a daughter, Clara, 13.

Adrian said that his father had no IRA connection and he was amazed that there was speculation of gun running. He was also surprised to hear that Mr Henry Cairns was also on board. He said that Cairns was an old friend of his father and he thought he ran a bookshop in Bray.

Adrian also said that his father had spoken recently to the Irish Prime Minister, Mr Charles Haughey, about the possible sale of the boat. The Kula, but the Prime Minister did not buy it. Mr Hopkins is a member of the Dun Laoghaire boat club.

Deng wins battle for retirement

Continued from page 1

have several old soldiers: the Defence Minister, General Zhang Aiping, and the former Chief of Staff of the Armed Forces, General Yang Dezhi.

With 175 members, the new Central Committee is smaller than its 200-strong predecessor and on average nearly 10 years younger. Among those who retained their position, despite earlier demotion, were Mr Hu Yaobang, who was removed as the party's general secretary in January, and Mr Hua Guofeng, Mao Tse-tung's designated successor, who was out-manoeuvred by Mr Deng for the leadership in 1977.

Yesterday's closing session of the congress also approved a series of important constitutional amendments which could alter the structure and role of China's Communist Party. The Central Committee's secretary, which formerly worked in parallel with the Politburo and was elected by the Central Committee, will in future be nominated by the Politburo's Standing Committee.

Russian move to support Kuwait

From Robert Flak, Dubai

The Soviet Union has at last moved to defend its principal friend among the Arab Gulf oil states by asking Iran to stop its missile attacks on Kuwaiti oil installations and shipping.

A letter from Mr Eduard Shevardnadze, the Soviet Foreign Minister, which was handed to his Iranian counterpart yesterday, was believed to contain a specific request that Iran should cease all future military operations against Kuwaiti targets.

In return the Russians have reaffirmed their opposition to the presence of US naval task forces in the Gulf and have condemned the American attacks on Iranian oil platforms, according to the official Iranian news agency Irna, as 'a threat to world peace and security worrying many countries'.

Kuwaiti merchant ships have been attacked by Iranian revolutionary guards and mines almost certainly laid by Iran have struck a Soviet and an American-flagged oil tanker. Iranian Silkorm missiles have also badly damaged

Growing crisis for Kremlin leader

Continued from page 1

officially admitted here on Saturday.

The embarrassed Kremlin hierarchy has been making desperate last-minute attempts to play down the row, at least until after the crucial Red Square parade on November 7. Most public events marking the anniversary, including yesterday's publication of a new book by Mr Gorbachev, had been designed to portray the reform campaign in a glowing light.

One Soviet source said that Mr Yeltsin's threat was delivered because of his 'disgust and despair' over the slow pace of reform and the opposition to it being displayed by certain senior party figures, notably the Kremlin number two, Mr Yegor Ligachev, who has made a number of ultra-conservative speeches in recent weeks. He has been backed by another opponent of Mr Yeltsin, Mr Viktor Chebrikov, chief of the KGB.

Early false rumours that Mr Yeltsin had criticised a new 'personality cult' growing up around Mr Gorbachev were believed by Soviet intellectuals to have been circulated deliberately by KGB agents.

Diplomats believe that Mr Yeltsin's departure would seriously undermine the future of reform, signalling an important victory for those hundreds of thousands of bureaucrats who are opposing it by refusing to implement new laws with any vigour.

'If Yeltsin goes, it will be seen that the conservatives are on top and that Gorbachev's hands are tied,' one diplomat said.

A junior Politburo member and chief of the influential Moscow Communist Party, which for years was a byword for corruption and time-serving, the 56-year-old Mr Yeltsin was seen as the epitome of the new breed of Soviet politicians — dynamic, outspoken, and bitterly opposed to the material privileges of party bureaucrats.

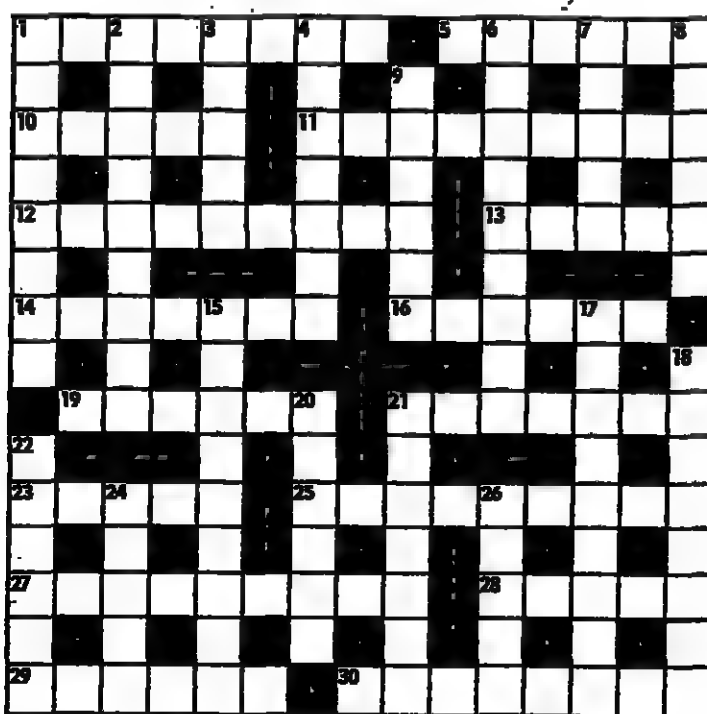
His threat of resignation — which will not be decided upon until the symbolic celebrations end and the giant red banners are removed — has caused the biggest political crisis since Mr Gorbachev since he took power in March 1985, ironically in a Politburo move which deflected efforts to appoint instead Mr Yeltsin's now disgraced predecessor, Mr Viktor Grishin.

Mr Yeltsin, a burly, white-haired former factory manager from the Urals was brought to Moscow in December 1985, as a key member of the team Mr Gorbachev was assembling to streamline Soviet society and the economy.

However, the timing of his resignation threat was said to have angered even Mr Gorbachev, who has devoted weeks of preparation to assure the smooth running of the anniversary celebrations.

The centrepiece of these will be today's marathon speech which is expected to include suggestions for new domestic reforms.

The Times Crossword Puzzle No 17,503



- ACROSS**
- Scorn trick bait (8).
 - Arrangements about parking for games (5).
 - The butterfly has, of course, multiple eyes (5).
 - Trainee has foreigner in splits — he's killing! (9).
 - Servant, a sober worker, receives a tip (9).
 - The front cover (5).
 - A model at one time stout (7).
 - Ring again to make a cancellation (6).
 - Leave the proper payment.
 - Believe the composition supreme (7).
 - English backing Ireland? That would be strange! (5).
 - It's only fair the board should accept new role (9).
 - Theatre company object to act (9).
 - A little drink before a show (5).
 - Courteously converse (6).
 - Low-down woman — south-east European citizen (8).
- DOWN**
- Cads are possibly without aspiration to organise parlour games (8).
 - The dark horse can make one's hair stand on end! (9).
 - Ways foreign money may be acquired in Germany (5).
 - Charge after a mount for example (7).
 - Deficient in pep and pale — fruit's called for (9).
 - A dictator made to measure! (5).
 - Their voices were seductive in the main (6).
 - Value credit-entry in the depression (6).
 - A course set at intervals? (9).
 - Give faint indication of a silent tear maybe (9).
 - With a little love, get a tearaway to live a quiet life (8).
 - 'Nae man can — time or tide' (Burns) (6).
 - Painter's equipment the head allowed inside (7).
 - Alarm caused by misdoing after the start of term (6).
 - Sally keeps quiet when flying (5).
 - The crest of a bird with a bit missing (5).

Concise crossword, page 14

WEATHER

Scotland and the Borders may also have a little early morning drizzle, however most places will stay dry although rather cloudy. Central and south-west Scotland, Northern Ireland and the Lake District, will also have a mostly cloudy day. For much of England and Wales fog is expected to be widespread at first and again later, dense and slow to clear in some parts. A few brighter intervals may develop for a short while. Outlook for tomorrow and Wednesday: Most places dry but rather cloudy.

ABROAD

Area	Temp	Wind	Cloud	Temp	Wind	Cloud
Algeria	22/27	SE	10/80	Madrid	18/21	60/80
Alexandria	21/27	SE	10/80	Manila	27/30	70/80
Algiers	20/26	SE	10/80	Mexico City	21/27	70/80
Ankara	13/25	SE	10/80	Moscow	13/21	70/80
Athens	15/25	SE	10/80	Mumbai	27/30	70/80
Bahia	21/27	SE	10/80	Nairobi	21/27	70/80
Bangkok	27/30	SE	10/80	Norfolk	13/21	70/80
Barcelona	21/27	SE	10/80	Osaka	13/21	70/80
Bombay	27/30	SE	10/80	Paris	13/21	70/80
Buenos Aires	21/27	SE	10/80	Peking	13/21	70/80
Calcutta	27/30	SE	10/80	Rangoon	27/30	70/80
Cairo	21/27	SE	10/80	Reykjavik	13/21	70/80
Chennai	27/30	SE	10/80	Rome	13/21	70/80
Cebu	27/30	SE	10/80	Sao Paulo	13/21	70/80
Colombo	27/30	SE	10/80	Seoul	13/21	70/80
Dacca	27/30	SE	10/80	Shanghai	13/21	70/80
Dhaka	27/30	SE	10/80	Singapore	27/30	70/80
Dubai	27/30	SE	10/80	Sofia	13/21	70/80
Edinburgh	13/21	SE	10/80	Taipei	13/21	70/80
Geneva	13/21	SE	10/80	Tokyo	13/21	70/80
Hong Kong	27/30	SE	10/80	Ulaanbaatar	13/21	70/80
London	13/21	SE	10/80	Yokohama	13/21	70/80
Los Angeles	13/21	SE	10/80			

The solution of Saturday's Prize Puzzle No 17,502 will appear next Saturday

AROUND BRITAIN

Area	Temp	Wind	Cloud	Temp	Wind	Cloud
London	13/21	SE	10/80	Cardiff	13/21	70/80
Manchester	13/21	SE	10/80	Edinburgh	13/21	70/80
Birmingham	13/21	SE	10/80	Glasgow	13/21	70/80
Sheffield	13/21	SE	10/80	Newcastle	13/21	70/80
Nottingham	13/21	SE	10/80	Leeds	13/21	70/80
Coventry	13/21	SE	10/80	Sheff	13/21	70/80
Leicester	13/21	SE	10/80	Blackpool	13/21	70/80
Derby	13/21	SE	10/80	Southampton	13/21	70/80
Exeter	13/21	SE	10/80	Belfast	13/21	70/80
Gloucester	13/21	SE	10/80			

HIGH TIDES

Area	Time	Area	Time
London	10.44	Cardiff	10.44
Manchester	10.44	Edinburgh	10.44
Birmingham	10.44	Glasgow	10.44
Sheffield	10.44	Newcastle	10.44
Nottingham	10.44	Leeds	10.44
Coventry	10.44	Sheff	10.44
Leicester	10.44	Blackpool	10.44
Derby	10.44	Southampton	10.44
Exeter	10.44	Belfast	10.44
Gloucester	10.44		

THE POUND

97	PM
10.4	11.29
11.3	4.33
12.3	6.23
10.5	2.0
4.8	3.13
4.7	5.24
4.2	10.24
4.6	8.51
5.0	7.77
6.5	3.07
5.2	4.27
8.2	8.6
3.4	2.16
4.4	9.46
6.8	1.23
1.1	2.37
3.2	3.35
5.8	8.48
1.8	4.03
4.4	8.95
4.4	8.95
8.1	3.49
4.7	1.20
3.7	9.19

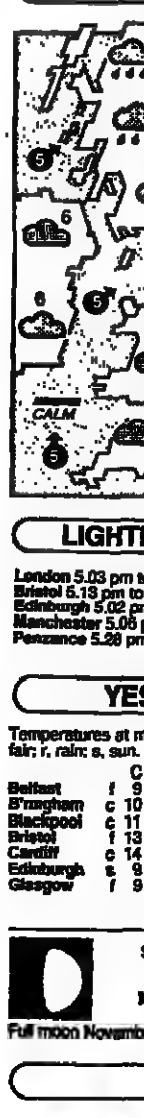
src: 1m-3.2866

Area	Temp	Wind	Cloud	Area	Temp	Wind	Cloud
London	13/21	SE	10/80	Cardiff	13/21	70/80	
Manchester	13/21	SE	10/80	Edinburgh	13/21	70/80	
Birmingham	13/21	SE	10/80	Glasgow	13/21	70/80	
Sheffield	13/21	SE	10/80	Newcastle	13/21	70/80	
Nottingham	13/21	SE	10/80	Leeds	13/21	70/80	
Coventry	13/21	SE	10/80	Sheff	13/21	70/80	
Leicester	13/21	SE	10/80	Blackpool	13/21	70/80	
Derby	13/21	SE	10/80	Southampton	13/21	70/80	
Exeter	13/21	SE	10/80	Belfast	13/21	70/80	
Gloucester	13/21	SE	10/80				

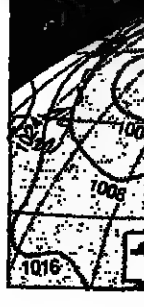
THE POUND

1800 159
 mination bank notes
 Barclays Bank PLC
 ply to travellers
 2.4 (September).
 x closed up 57.5 a
 ones industrial
 at 1893.53.

AM



PM



LIGHTING-UP TIME

Area	Time	Area	Time
London	5.03	Cardiff	5.03
Manchester	5.03	Edinburgh	5.03
Birmingham	5.03	Glasgow	5.03
Sheffield	5.03	Newcastle	5.03
Nottingham	5.03	Leeds	5.03
Coventry	5.03	Sheff	5.03
Leicester	5.03	Blackpool	5.03
Derby	5.03	Southampton	5.03
Exeter	5.03	Belfast	5.03
Gloucester	5.03		

LONDON

Area	Temp	Wind	Cloud	Area	Temp	Wind	Cloud
London	13/21	SE	10/80	Cardiff	13/21	70/80	
Manchester	13/21	SE	10/80	Edinburgh	13/21	70/80	
Birmingham	13/21	SE	10/80	Glasgow	13/21	70/80	
Sheffield	13/21	SE	10/80	Newcastle	13/21	70/80	
Nottingham	13/21	SE	10/80	Leeds	13		



MONDAY NOVEMBER 2 1987

Executive Editor
Kenneth Fleet

STOCK MARKET

(Change on week)
FT 30 Share
1360.9 (-35.9)
FT-SE 100
1749.8 (-45.4)Bargains
59138 (74661)USM (Datastream)
180.14 (-22.16)

THE POUND

(Change on week)
US dollar
1.7220 (+0.0440)
W German mark
2.9773 (-0.0246)
Trade-weighted
74.6 (+1.1)

US NOTEBOOK

Financial markets survive nightmare

From Maxwell Newton
New York

The Federal Reserve has now faced the "nightmare scenario" of falling dollar, falling stock prices and weakening economy — and has discovered that the US financial markets are surprisingly resilient.

A drooping dollar is no longer the fearful monster it was thought to be. The turning point came last Wednesday, when the plummeting dollar failed to run the bond market into a rout.

Subsequent falls in metals prices gave credence to the growing view that the US recession will greatly help to clarify the issues that tormented the financial markets up to the stock market collapse.

Indeed, while worldwide demands for more American self-flagellation expand into indignation, there is less and less confidence in the US that a sharp tightening of fiscal restraints is needed. It could be that tax increases and spending freezes imposed in haste would make the coming recession worse.

Time has gradually diminished the level of fear. Early rumours of the imminent collapse of some leading New York securities houses have quietened.

The blood is definitely flowing back into the lips of the financial market participants. The decision to allow the dollar to slide has muted much of the criticism of the Fed, and it is not now being accused of driving the US into depression to save the currency.

The global financial system has been greatly reinvigorated by the stock market collapse. This has allowed the central banks to modify their supposed commitment to rigid currency relationships.

It is suspected that much of the inferred Louvre rigidity was really a demand by the central banks for more global monetary restraint. Now that the bubble has been pricked, there is a more relaxed assessment of the possible inflationary and market-disruptive consequences of dollar devaluation.

More bad trouble could still shock the markets, if the US trade deficit stays bad when the September figures are published in about two weeks.

What the nation now needs and expects is a sharp decline in personal consumption growth and a freeze on government spending. That would facilitate the rapid growth of export volume and private capital investment spending that is occurring.

Fears that the US will only kill its own export markets by making the needed surgical cuts in imports are less valid, now that the US represents a substantially smaller share of world GNP and world trade. So to a greater degree than in the past, the US can take steps to rectify its own crisis without pulling the world down.

One dominant fact is receiving more recognition: the importance of monetary policy has been greatly underestimated. The expansionary Fed policies of 1985 and 1986 helped fuel a global speculative boom in stocks — and the highly restrictive Fed policies of 1987 have played the key role in killing it. Prof Milton Friedman, who complained about both policies, has achieved a resurrection of credibility and prestige.

The outlook for 1988 is now being rapidly reassessed. Most would now be pleased if GNP growth turned out to be as high as zero.

Analysis 26 Foreign Exch 28
Co News 26 Int'l Trade 28
Results 26 Third Mkt 28
Econ View 27 Share Prices 29
City Diary 27 Gilt-Edged 30
Money Mkt 28 Appointments 30

☆☆☆☆

Opening of wildlife refuge would help share price to recover

BP hopes for Alaska boost

By David Young, Energy Correspondent

The US Administration is pressing Congress to open up the Arctic National Wildlife Refuge for oil exploration in a move that would help BP recover from the stock market collapse and make it more attractive to American investors.

It was pressure mainly from the US underwriting community that last week resulted in the compromise over the BP share sale. Now US investors are left holding at least 480 million new BP shares and are anxious for the price to climb back to the peaks of a month ago.

An early decision to open up the Arctic National Wildlife Refuge (ANWR) for oil developments would help the price upwards.

Only one exploration well has been drilled in the area, which occupies most of the north-east corner of Alaska. The well, near the Eskimo village of Kaktovik on the far north coast, is 50 per cent owned by BP.

The results are known to only three people: Sir Peter Walters, BP chairman, Mr Bob Horton, head of the company's US operations, and an executive from the US partner company.

It was BP which found the

massive Prudhoe Bay oilfield 70 miles to the west, which is the biggest in the US and produces a million barrels a day. The company has also recently started pumping oil from the Endicott field, which lies only a few miles off the coast close to the ANWR border. It is producing 70,000 barrels a day.

Mr William Martin, US deputy energy secretary, who was in London to witness the market collapse that sent BP shares down, told oil industry experts: "ANWR may have as much recoverable oil as Prudhoe Bay. But to move ahead on this front will require Congressional action. We are urging Congress to move swiftly in the interest of our national security to open up these areas for exploration."

Other oil companies have conducted limited seismic and geological explorations in the area, but only BP and its US partner in the operation have drilled an exploration well and have access to core samples and test flows of oil and gas that are believed to have taken place.

The company position is that the hole is "extremely tight" — oil industry parlance for a well on which no information is being released.

In such a price-sensitive

environment, approval for BP to start fuller exploration work in the 700-square-mile area would immediately send BP shares up. The area is home to herds of caribou, musk-ox, polar bears, and a few hundred Eskimo villagers who support opening the area for exploration.

New oil discoveries are also likely in the North Sea, where three drilling programmes are being launched to investigate the Eocene sands strata 6,000 ft below the seabed, 150 miles east of Aberdeen.

Kerr McGee recently announced an important discovery in the area, which could be the largest field found for more than 10 years. It is returning to its 9/18b block for further work, and will "spud" an exploration well this month.

To the south-east, on block 9/23a, Hamilton Brothers is using the Ocean Bounty to carry out exploration drilling. Both these blocks adjoin the Britoil 9/23b block on which oil was found last year. Britoil has decided to move back into the area with the Seco 714 rig.

The rig is working to the north west but will soon be anchored over the area where Britoil wants to conduct further exploration drilling.



Testing times: Sir Peter Walters, BP chairman, has the results of an exploration well

CBI drive for industry to revive inner cities

By Edward Townsend, Industrial Correspondent

A high-powered group of businessmen, led by Mr Tom Frost, chief executive of National Westminster Bank, is spearheading a drive to increase industry's involvement in revitalizing rundown inner cities.

In a direct response to Mrs Thatcher's challenge to business to play a greater role in urban regeneration, the Confederation of British Industry yesterday said Mr Frost would chair a special task force which will have a year to provide a "strategic overview".

Mr John Banham, the CBI director general, said: "Reviving rundown urban areas is one of the biggest problems we face in Britain today. The inner cities suffer from high unemployment, with a largely unskilled workforce, rising crime and other social problems. A shortage of housing,

derelict industrial sites and an inadequate infrastructure.

"We have to reverse this decline and bring some hope back to the inner cities if Britain is not to be a divided nation. It will be crucial to tackle the underlying causes, not simply to treat the symptoms. Business alone cannot solve all the problems."

Mr Frost added: "The three-way partnership of business,

Man in the news.....27

Government and the local community can achieve positive results as shown by my own bank's experience in inner cities over several years. The challenge facing the group is to open doors and minds to the contribution business can make."

Sir David Nickson, the CBI

president, said it was "rubbish" to suggest that industry was "tail-end Charlie" and late in taking action over the inner city problem. Business had been involved in many different ways but it was now essential that there be a concerted effort.

The group is charged with making a full report to the CBI conference next year but said Mr Banham, it would be able to react swiftly to any government initiatives in the meantime.

The taskforce will comprise senior executives from manufacturing, retailing, banking and construction.

CBI said there were 100,000 acres of derelict land in the inner cities, an area larger than Sheffield, and the patches could cost £120 million an acre to redevelop.

Industry 'has jobs for 7,600'

By Ronald Faux
Employment Affairs Correspondent

The engineering industry is facing a critical shortage of workers and has 7,600 jobs and training places to offer.

Companies throughout Britain, employing between five and 5,000, have vacancies ranging from electronic assembly operators to professional systems engineers, according to the Engineering Industry Training Board.

The newly-published *Engineering Vacancies Directory*, compiled by the board, is burgeoning with possibilities, particularly in London and the South.

Many companies are prepared to offer places to candidates from the Youth Training Scheme and to the long-term unemployed who join the Job Training Scheme.

Jobs and training are available in a wide range of disciplines, with an interest in engineering and some aptitude as the most important qualification.

Mr Hesketh Emden, training adviser to the board, said: "The problem is that people do not appear to be aware of what jobs are available."

"One long-established engineering firm in the Croydon area which used to have several hundred applications a year now receives an average of only 10."

A recent Jobs Week held in association with Capital Radio put 500 candidates in touch with potential employers.

Mr Emden said he was amazed that Britain should have nearly 3 million unemployed yet one of the country's main industries should have such difficulty in finding workers.

"With a falling number of school leavers and a reducing proportion going into science and technology the problem is bound to get worse. There is a clear demand for some form of contact point between employers and unemployed."

CEGB attacks 'ivory tower' plans for its privatization

By Our Energy Correspondent

The Central Electricity Generating Board yesterday attacked as unconvincing suggestions from other organizations on how it should be privatized. It commented that they had been made by people in "ivory towers" and not those who know about "cooling towers."

However, the CEGB comments, made by Mr John Baker, its corporate managing director, came on the eve of a report from the Electricity Consumers Council which says that many of the suggestions which the CEGB is opposing must be considered if effective competition is to be introduced.

Mr Baker, speaking in Glas-

gow yesterday, commented that many of the suggestions now being put forward on how privatization should take place are impractical. He particularly attacked those made by the right-wing Centre for Policy Studies.

He said: "The authors admit that what they are proposing has never been tried anywhere else in the world. It is hard to resist the conclusion that they are more interested in treating electricity consumers as guinea pigs than in providing them with a real service."

Mr Baker said that the CEGB welcomes debate on privatization but takes the

view the generating system and the national grid must be left intact.

"The CEGB welcomes the opportunities which successful privatization of the industry would bring to the consumer, but these cannot be achieved by the solutions suggested in studies which represent a large gamble with the electricity supply, he said."

Mr Tony Boorman, the deputy director of the Electricity Consumers Council, said yesterday that while the national grid must be run as a separate unit and not split up, it would be possible for the ownership of the grid to change.

Man who lost £1m is sued

By Rodney Hobson

National Westminster Bank has confirmed that its stock-broking subsidiary is suing a trainee accountant, aged 23, who ran up a debt of more than £1 million trading in stock options.

A spokesman for the bank said yesterday that the matter was being investigated internally but added: "I am not prepared to comment further because of legal proceedings. The matter is now sub judice."

The trainee accountant is Mr Anil Gupta, who lives in West London. He earns £6,400 a year.

A writ has been issued in the

High Court by County NatWest Securities and NatWest Stockbrokers for £1,059,177 in losses in traded options on October 20 and for £1,718 from earlier losses. The London stock market fell a total of more than 500 points on the FTSE 100 share index on October 19 and 20.

Options are a highly risky method of speculating in movements in share prices. A board meeting at County NatWest, with whom Mr Gupta was dealing, will try to find out if any rules were broken.

They are worried that proper controls were ignored

and that Mr Gupta was not interviewed properly about his creditworthiness.

"Of course, there will be a board meeting. Senior directors are eager to discuss what has happened," said a spokeswoman for County NatWest.

She confirmed that Mr Gupta is not the first young employee to have his fingers burned by the fall in shares but was unable to say if anyone will be sacked over the blunder. "There was someone who was dismissed last week over the loss of a few hundred thousand pounds," she said.

USM REVIEW

Beware a post-storm shake-out

By Michael Clark

While the worst of the storm may appear to be over in the main market, experts are advising investors in the Unlisted Securities Market to go carefully.

During the first week of the big slump, the USM lost about £1.85 billion of its capitalization with the leaders' index falling by 20 per cent — the only compensation being that this is slightly better than the 22 per cent drop of the All-Share indicator.

But Mr Geoffrey Douglas, smaller companies analyst at Hoare Govett, the broker, says that the USM traditionally lags behind the main movements on the big board.

"The fact that this hasn't manifested itself so far probably underscores the fact that the main market is still in spasms with little time or attention being given to smaller situations," Mr Douglas and his team say. "If so, then a further shake-out in the USM is possible, particularly given the sea-change in investors' attitudes leading inevitably to a new drive to quality."

But just as analysts of the main market have been continuously telling investors with medium or long-term views to sit tight to "ride it out," the Hoare Govett team gives similar advice for the USM.

"We reiterate our warning over the USM's short-term performance, but equally we reiterate our positive expectations for the medium and long term," they say.

One casualty of the market slump was Paragon Communications, the public relations group, which was forced to postpone its USM flotation plans because of market conditions. But on Friday the company announced that, in line with advice given by its broker,

Smith New Court Agency, it will now be going straight on to a full listing, via a placing.

Mr Michael Hingston, the managing director, said: "What at first appeared to be a setback gave us an opportunity to thoroughly review our plans. A number of things have changed since our original decision to go to the USM and we now find that we can meet all the criteria for a full listing without incurring significant additional costs."

Bryson Oil and Gas, the Irish oil and gas exploration group, is in a big hurry to go places. The Irish exploration stocks were once the subject of ridicule, but that has all changed following the appearance of Mr Delo Caspary, a Texan oil millionaire from Dallas, who has been elected chairman and managing director.

He paid 18p a share for a 14.1 per cent stake in Bryson last November and has wasted little time in rejuvenating Bryson's fortunes. This has already been reflected in the shares which a couple of weeks back, before the big shakeout, were trading under Rule 535.3 at a peak of 152p. They closed on Friday unchanged at 95p.

Mr Caspary, who looks nothing like JR Ewing of Dallas fame, has worked wonders in the space of a year since he joined the company. Within months Bryson was boasting \$3 million in cash and has proven reserves of 300,000 barrels of oil and 8.5 million cubic feet of gas.

He decided the group's existing policy on oil and gas exploration was too risky and not producing high enough rewards. Instead he decided to acquire prospects on already established properties, where the presence of oil and gas deposits was already confirmed.

Mr Caspary has established a good reputation in the American oil industry. In the early 1960s he built up his own company supplying the oil industry with offshore platforms, which he later sold to Sante Fe. He then repeated the feat by building up another offshore supply company which he again sold off five years later.

Mr Caspary still has big plans for Bryson. Last month the group reversed into Summit Energy of Dallas, a fully listed American exploration company, acquiring a 70.96 per cent stake for an undisclosed sum.

The deal resulted in Summit acquiring virtually all of Bryson's gas reserves, while Bryson could still lay claim to oil reserves now in excess of 1.8 million barrels.

Meanwhile, Bryson has also acquired a 15 per cent stake in its rival, New Darien Oil Trust, which already enjoys a full quote on the London stock market. Whispers in Throgmorton Street are already suggesting that Bryson will eventually launch a full bid for Darien, enabling it to enjoy a full listing in both New York and London Dealers are keeping a close watch.

Over on the Third Market, Unit Group, Britain's largest producer of timber pallets and cable drums, and the first company to raise money on the third market, is expected to reveal a bumper set of interim figures today.

Pretax profits for the six months to September 30 are expected to grow from £288,000 to about £360,000 on turnover up from £6.3 million to £8.1 million. But earnings per share should show a fall on last year's figure of almost 10p following an increase in the number of shares in issue.

CREDIT LYONNAIS
WILL SOON, SUBJECT
TO REGULATORY
APPROVALS, BECOME
THE NEW PARENT OF
ALEXANDERS LAING
& CRUICKSHANK
HOLDINGS LTD.
AS ONE OF THE
WORLD'S LARGEST
BANKS, THEY AIM TO
PROVIDE US WITH
ADDITIONAL CAPITAL
RESOURCES,
REINFORCE OUR
SPECIALIST
STRENGTHS AND
COMBINE SOME OF
THEIR EXPERTISE
WITH OURS.

Alexanders Laing
& Cruickshank Holdings Ltd

THE INTERNATIONAL SECURITIES HOUSE

66 CANNON STREET, LONDON EC4N 6AE
TELEPHONE 01-236 0233 TELEFAX 888286

2P

WITHIN THE LAST 6 MONTHS

National Home Loans

EXTRACTS FROM THE 1987 REPORT AND ACCOUNTS

	1987	1986
Total operating income	£17.6m	£5.2m
Profit on ordinary activities before taxation	£11.1m	£2.8m
Profit after extraordinary item and taxation	£7.1m	£1.4m
Earnings per share (fully diluted)	9.3p	3.4p
Total dividend per share	5.64p	1.83p
Total assets at year end	£1,001m	£350m
Total assets under management	£1,214m	£323m

National Home Loans' second year of operations has been one of substantial progress with the landmark of £1 billion of mortgage investments under management being reached in August 1987.

The Company's LIBOR-linked mortgage, marketed under the brand name "Blue Chip Home Loan" has generated over £280 million of new advances and thereby contributed significantly to profits.

The arrangement where the Company generates and administers mortgages for Barclays Bank plc has operated successfully during the year and has been followed by further arrangements being made with TSB Scotland and with Barclays Bank in Scotland. Similar relationships are also being finalised with two major European banks.

The Company pioneered the first, rated, mortgage securitisation issue in the United Kingdom and this was followed by three further issues. These are major innovations in the method of funding mortgages.

The confidence shown by the international financial community has resulted in the successful arrangement of a number of major funding facilities. The most recent of these is a U.S. \$250 million Euro-Commercial Paper programme with a sterling option arranged by Citicorp Investment Bank Ltd. The continuing high levels of business will result in further funding facilities being arranged during the year ahead.

The Board of Directors proposes a final dividend of 3.28p per share. The total dividend for the year of 5.64p is 60% of distributable earnings on a fully diluted basis.

A copy of the 1987 Report and Accounts will be sent to Shareholders shortly.

The National Home Loans Corporation plc
ST CATHERINE'S COURT, HERBERT ROAD, SOLIHULL, WEST MIDLANDS B91 3QE

Note: The summary of results does not constitute "full accounts" within the meaning of the Companies Act 1985. The "full accounts" for the year ended 30th September, 1986 have been delivered to the Registrar of Companies with an Unqualified Audit Report.

Key stocks offer value

ANALYSIS

No one will quarrel with any investor who decides cash is the only safe haven for his money. The fall in financial markets will dent consumer confidence and cause companies to reassess their spending plans. Corporate profits forecasts will therefore be trimmed and dividends grow more slowly.

This means that instead of growing at 15 per cent a year, expectations of corporate profits growth are being cut to 10 per cent, and dividend growth rates from 12 to 8 per cent.

However, after the sharp fall in share prices, the FT all-share index is yielding 4.3 per cent on an historic basis and closer to 4.8 per cent on prospective dividends.

Since the rate of inflation is 4.5 per cent, it is not too difficult to find shares offering a real return in terms of dividend yield. Further investigation throws up some stocks that not only look very good value but also have defensive merits should the world economy slide into recession.

Instinctively, a flight to quality in times of turbulent financial markets would imply a swerve away from the banks. Exposure to financial markets through securities operations, threat of default on Third World debt, and narrowing margins as interest rates fall, adds up to a most unattractive package.

Against this, the stability of the banks' domestic business has improved markedly in recent years. Most have been actively courting fixed-rate lending business, and falling interest rates will lead to a widening of margins on this type of business. And for the balance of their business, financial hedging instruments minimize the otherwise adverse effects of falling interest rates.

Any bank, therefore, that

SEARCH FOR A SAFE HAVEN

Share	Price	Hi-lo	yield %	P/E
Bank of Scotland	500p	543-395	5.4	7.1
British Gas	152p	200-106	5.4	9.7
Dee Corporation	169p	260-165	6.8	10.8
Color Group	403p	573-353	4.5	12.0
GRE	873p	1130-773	6.4	11.1
Rank	515p	826-505	5.5	9.8
S&N	220p	268-189	6.0	9.9
Unigate	289p	443-265	6.4	8.4

*Partly paid

Market crash leaves bargains in its wake

It takes a brave man to forecast where the equity market will go next after the shocks of the past two weeks.

None of the fundamentals has changed. Indeed, if the United States were to take drastic measures to reduce its budget and trade deficits, there would be a knock-on effect in the rest of the world, from which Britain would not be exempt.

While there is full agreement that share values had over-reached themselves, and a significant correction was justified, steadier markets at the end of the week indicate

that the fall may have gone far enough.

There is some expectation that world leaders have learned from past experience and that they can co-operate in such a way that recession can be avoided.

The crash in share prices was, however, fairly indiscriminate and it is in circumstances like these that real values are to be found. A few simple criteria such as a good yield, a low p/e and an exposure to a falling dollar produce several attractive companies, of which we highlight eight.

exposure, and although only a small proportion is in the US, this may deter some investors.

Calor Group, therefore, is the top defensive choice in this sector. The yield is lower at 4.5 per cent, but the business will benefit strongly from a weak dollar, and it is entirely British-based.

Oil markets are politically determined, and therefore ultimately high-risk, so the more wary may want to avoid oil altogether and go for British Gas. Its market is entirely in Britain and the gas price is less volatile than the oil price. Sales are expanding, and the prospective yield is 5.4 per cent.

In the stores sector, it is hard to find strong justification to buy anything, despite the apparent defensive merits of companies like Marks and Spencer, Tesco and Great Universal Stores. The retailers were losing their premium rating even before the market started falling. It was becoming increasingly clear that the market was mature and therefore highly competitive, and retailers are still having to learn to live in a low-inflation environment.

But Mr John Richards, stores analyst at Wood Mackenzie, the broker, says the market is forgetting these worries. "In more normal markets, Marks and Spencer's share price would have

been hammered after last week's disastrous results."

In retailing, wider considerations such as sales growth and effective management need to be taken into account. So boardroom upheavals rule out one apparently defensive candidate, Harris Queensway, despite its 6.5 per cent yield and its 100 per cent British base.

However, investors may like to consider Dee Corporation. The reorganization of its stores to the Gateway format will take time, but the 6.6 per cent yield looks attractive.

The composite insurance companies have been fairly indiscriminately marked down. They are perceived as being over-exposed to the equity market and the dollar, and will have to pay out claims on the recent storms and flooding.

But there are exceptions. Guardian Royal Exchange Assurance has already begun to outperform, in recognition of its limited exposure to all three of these key negatives. It also enjoys a prospective yield of 6.4 per cent.

The drinks business is always regarded as defensive in a recession — people need to drown their sorrows when times are hard. However, many of our finest drinks companies have become heavily involved in North America.

Bas is the quality stock in the sector, and its US exposure is limited. However, the prospective yield is only about 3.2 per cent. Potentially more exciting is Scottish & Newcastle Breweries. Its acquisition of Matthew Brown solves its strategic problems for the time being. There may be a slight overhang of shares, but this pales into insignificance when compared with the prospective 6.0 per cent yield. The 5.5 per cent stake held by Mr Ron Brinkley, the New Zealand entrepreneur, adds the spice of bid speculation.

Two other high yielding stocks deserve mention. Rank Organisation and Unigate. Some of Rank's main businesses — Butlins, bingo, cinemas and motorway service stations — may not be the most glamorous of activities, but they are British-based and should prove resilient. The prospective yield of 5.5 per cent underpins the shares. Unigate, at 6.4 per cent, is yielding even more. Its profits are forecast to decline this year, but a sound recovery is forecast for the year to March 1989, when earnings should grow by 20 per cent. The food sector is highly defensive and Unigate's business is almost entirely based in Britain.

Carol Ferguson

BOARD MEETINGS

TODAY — Interims: Associated British Foods, Coloroll, Schroder Money Funds, Swindon Private Hospital, TR Industrial & General Trust, Unit Group, Fisons — Burgess Group, Pict Petroleum.

German Smaller Companies Investment Trust, Sketchley, Smallbone, Reed International, Finsbury, Alva Investment Trust, Malartic Hygrade Gold Mines (Canada).

ver Druce, MK Electric Group, Miller (Stanley) Holdings, Multitrust, Westbury, Windmoor, Finsbury, Daks Simpson Group, Fleming Far Eastern Investment Trust, Keystone Investment Co.

TOMORROW — Interims: Hambros Investment Trust, York Mount Group, Fisons — Crampson.

THURSDAY — Interims: British Borneo Petroleum Syndicate, British Investment Trust, Electrocomponents, Grampian Television, Hano-

FRIDAY — Interims: Acquisition Group, Henderson Administration Group, Hunting Group, Renold, Fisons: William Low.



WHERE'S YOUR MONEY GROWING TO IN THE NEXT TEN YEARS?



If you're looking for a high return over the next ten years, with safety and security, our Capital Bond is the way to go. What's more, the proceeds from this substantial, dependable growth are tax-free, too.

The minimum investment is £2000, but there's no upper limit.

Secure, tax-free growth—high yield returns

The prospects for your 10 year Capital Bond look very healthy—as the chart shows.

And remember—the value of your investment isn't dependent on share prices the day it matures.

Naturally, growth depends on the continued success of our highly experienced investment management team. But their track record is excellent. For instance, £3,000 invested 10 years ago on a similar basis would be worth £7,866 today. No wonder our with-profit policies have consistently been among the top performers for UK based Life Assurance companies.

The bonus of building up your life assurance—automatically

From the time your Capital Bond begins to operate, you'll be insured for 116% of the amount invested. That protection costs nothing extra, and as the value of your Bond increases, so does your cover.

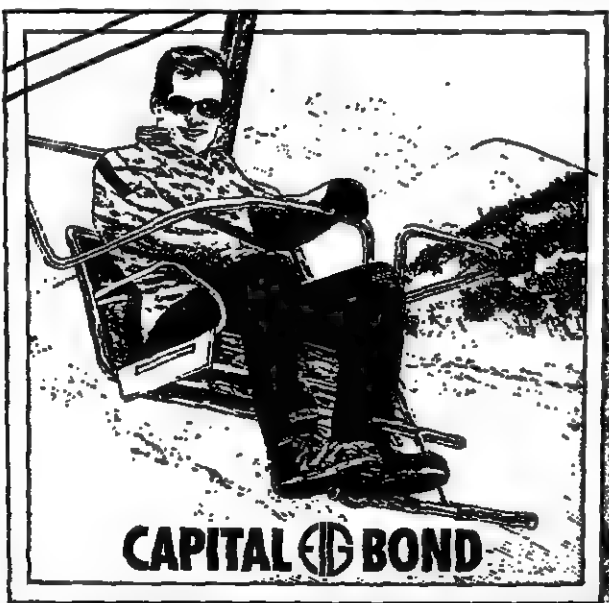
What alternative investments give you that kind of peace of mind?

How Capital Bond works

The Capital Bond is a clever combination of our high performance "with profit" endowment assurance, and a temporary annuity, and is designed to maximise the investment advantages of life assurance.

After 10 years, the endowment assurance pays you a guaranteed sum, plus 10 years Basic Bonuses, plus a final Capital Bonus. These bonuses at maturity are yours free of income tax and capital gains tax, as is the guaranteed sum assured.

Obviously, the Bond is purpose-built for the 10 year term. But you can redeem it at any time. However, your



return will be lower, especially in the first few years. And in some cases, you may be liable to tax on the proceeds.

Why invest with Ecclesiastical Life?

Our investment record has been confirmed as among the best in the UK, by independent surveys over many years.

Our group assets exceed £206 million, and since our Life Fund is mutual, all the profits are available for distribution to you, the policyholder and no commission is paid to intermediaries for the introduction of business.

Your no-risk guarantee

When you become a Capital Bond holder, you have 14 days to examine your policies and be absolutely certain you're satisfied. If you aren't (and we're pleased to say that's unlikely), you may cancel your Bond without further obligation.

LIMITED OFFER

Our Capital Bond always offers outstanding value for money. However, due to a special purchase by our investment team we are now able to offer the prospect

of an even better return. But make sure that you apply soon. Availability is limited and applications will be dealt with strictly in order of receipt. This offer closes on Monday 16th November 1987 or earlier if fully subscribed. We cannot guarantee to offer similar terms in the future.

Your investment starts here

If you're between 19 and 85, all you need do, to be guaranteed acceptance, is to be able to answer "No" to two simple questions below. If you answer "Yes", return the form with full information—we may be able to offer you an alternative investment.

Decide the sum you want to invest, fill in the form and send it to us FREEPOST (no stamp needed), with your cheque. We will send confirmation that you've been accepted, and an illustration of the exact benefits available.



CAPITAL BOND APPLICATION

Please apply by Monday 16th November

(Please tick appropriate boxes)

1. Are you suffering or recovering from any illness? ☐ YES ☐ NO

2. In the last five years, have you received any medical treatment lasting more than two weeks? ☐ YES ☐ NO

If either answer is "Yes" please provide full information on a separate sheet of paper.

Failure to answer the above questions correctly may result in the Bond being cancelled. If you are in any doubt as to whether any information is relevant it should be enclosed together with this application. A copy of the policy conditions and this completed proposal are available on request.

I wish to invest:

£2,000 ☐ £5,000 ☐ £10,000 ☐ £20,000 ☐ £30,000 ☐

Other £ £2,000 is the minimum accepted. I enclose my cheque payable to "Ecclesiastical Insurance Office plc"

Title and full name

Address

Postcode

Date of birth

Marital status

Signature

Date

Return to: Ecclesiastical Insurance Group, FREEPOST, GRIFFIN, Gloucester GL1 1BZ (No stamp is needed)

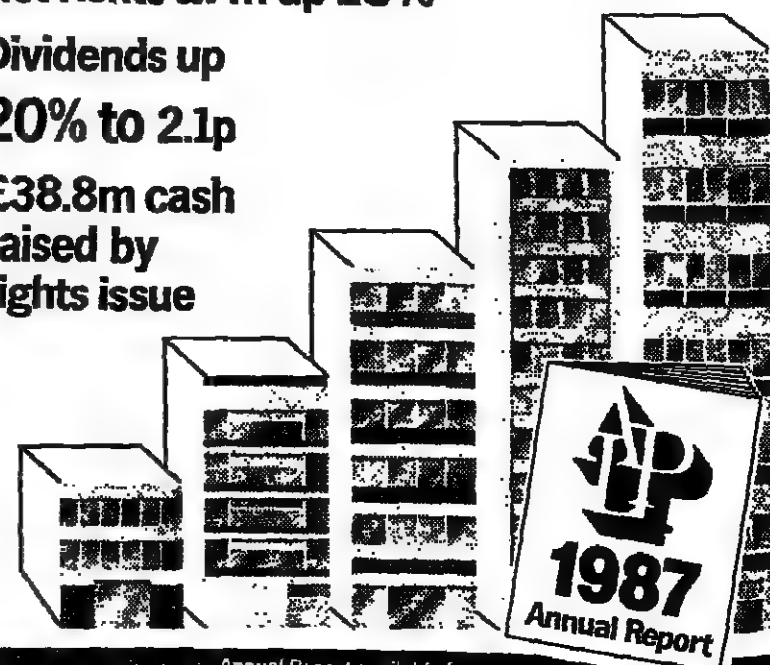
Ecclesiastical Insurance Office plc, Registered Office: Bonhill House, Bonhill Road, Gloucester GL1 1BZ. Reg No. 238895 (England)

INVESTMENT	GUARANTEED	ILLUSTRATIVE MATURITY VALUE	PAST PERFORMANCE
2,000	2,322	3,925	5,244
3,000	3,483	5,888	7,866
5,000	5,805	9,813	13,111
10,000	11,610	19,626	26,223
20,000	23,220	39,253	52,446
30,000	34,830	58,880	78,669

Illustrative Values at Maturity are not guaranteed. They're based on realistic allowances for expenses and mortality costs, and assume that the total return to the Company on invested premiums under the endowment assurance, is 10.75% after tax. The projected values are only intended as indications of possible returns, and comply with the Association of British Insurers code of practice on illustrations of benefits under "with profits" policies. Remember, too, that the Past Performance figures (left) have been achieved over a period when investment returns have been at an historically high level. Future returns depend on the fund's future performance, and can't be guaranteed. The figures assume you pay tax at 27%.

Allied London Properties growing in every way

- * Net asset value up 26% to 144p
- * Profits up 30% to £5.27m
- * Valuations of properties £118.2m (£83.6m)
- * Net Rents £7m up 18%
- * Dividends up 20% to 2.1p
- * £38.8m cash raised by rights issue



Annual Report available from:
Allied London Properties Plc
Allied House 26 Manchester Square London W1M 6EU.

Man in the news

Banham calls for 'display of confidence and competence'

By Edward Townsend, Industrial Correspondent

The leaders of British industry who gather in Glasgow this morning for the 11th annual conference of the Confederation of British Industry, will face the ringing assertion of Mr John Banham, the new director general, that business is booming and that they should look to the long-term future and the need to invest.

In his first opening speech at a CBI conference, Mr Banham — formerly head of the Audit Commission, the local government watchdog — will describe the last two weeks of mayhem on stock markets as "a shock not a crash."

The imported "hysteria" from the computer screens of Wall Street should not be allowed to deter British industry and commerce from its path of recovery, he will say. And much of British business is facing its best opportunity in memory to improve its international competitiveness.

In the real world, the prospects that are facing British industry are the same as they were two weeks ago. I very much hope that the conference will adopt the view that business is taking the long-term approach. Now is not the time to submit to fear.

Instead, there should be a concentration on investment in education, training, innova-

tion and design, infrastructure and the environment. Mr Banham will couple his "don't panic" plea with a firm message to the Government on interest rates and the public sector "overhead burden" which was stifling industry's attempts to improve competitiveness.

British industry has to pay 12-13 per cent for its money against 3-4 per cent in West Germany. "As a result there are very few British businesses that can contemplate a project that does not pay back within four years. Almost by definition, such projects are involved with cost reduction. This will enable you to survive but not to grow."

The CBI conference agenda this year — the theme is "project excellence" — is designed to present to the nation not only as Mr Banham puts it, that "confidence and competence of business is on display," but also that capitalism has a caring face.

An unprecedented 27 resolutions on education and training have been submitted for debate, including calls for more links with universities and schools.

Much, too, will be made of the industrial community's desire, for self interest as well as social conscience ends, to help with the programme of regeneration in the inner cit-



Tough talker: John Banham to give first CBI speech today

ies. A main resolution today says "the creation of wealth and concern for the community go hand in hand" and it calls on delegates to "consider urgently further steps to promote the partnership between the public and private sectors that will be essential to urban renewal."

At the age of 47, Mr Banham is the youngest of the five CBI director-generals since 1965. He is fast talking, clever, personable and committed. He instantly rejects any suggestion that industry is still whingeing about the Government. "On the contrary, business has been performing and performing well. What we want now is a 20-30 per cent cut in overheads — the range commonplace within business — reflected in the public sector."

Earlier this year, Mr Banham presented the CBI policy-making council with his plans for an organization strategy, based less on overt lobbying of Whitehall and Downing Street and greater involvement with promoting investment and competitiveness. The blueprint was unpopular with the old guard and Mr Banham reiterated later that the CBI would retain an effective capability to react authoritatively to government or EEC proposals.

However, Mr Banham denied at the weekend that he had been held back by a hide-bound industrial establishment. "I simply do not recognize the caricature of the good and the great of British business interested only in fudging the issues and compromise and getting others to solve their problems. What I see is the pressure to get things done."

Monetary policy after the Louvre accord

Nigel Lawson's autumn statement tomorrow and his important annual speech at Mansion House the day after will take place in a significantly changed landscape.

On the fiscal side, the risks are now much smaller. Any increase in public spending above the £154.2 billion target the Chancellor may announce will be considerably less worrying for markets than it would have been before share prices collapsed. People who have just lost up to a quarter of their savings will be less in a mood to spend every penny of their income, and the danger of overheating in the economy has effectively been removed.

This will be evident from the forecast contained in the Chancellor's statement, which judging by outside estimates, could show growth about half a per cent lower next year than the 3 per cent level previously expected. Lower demand and a curb on commodity prices should keep inflation below 4 per cent next year. And the balance of payments, which markets have regarded as the biggest immediate "problem" for the British economy, is likely to be closer to balance on current accounts. Although export earnings will grow more slowly in a slower growing world, imports will decelerate even more because of the slowdown in consumer spending.

In these circumstances the argument for a further cut in the public sector borrowing requirement is much weaker, so there could be more room for public spending while preserving the possibility of sizeable tax cuts. As usual, the autumn statement will contain a ready reckoner, giving the cost of different tax options and enabling everyone to do their own DIY budget-making.

The monetary effects of the share price slump will be in the same deflationary direction, but there are several uncertainties surrounding monetary policy that need to be cleared up. The good news is that lower equity markets are likely to be much more effective in curbing the most intransigent money generator, bank lending, than higher interest rates ever were. "Fear is a much greater discipline on credit expansion than price," as one market operator put it last week.

According to Robert Thomas of Greenwell Montagu, bank lending could be growing at little more than half the present rate by Budget time. Corporate borrowing for investment and acquisition will fall once transactions in the pipeline are completed, and on the personal side, borrowing for stock market investments and house purchases will become markedly less attractive, although there could be some distress borrowing for a while.

This makes the steady rise in growth in the narrow measure of the money supply, M0, which in the six months to end-September was just outside the

Government's target range of 2-6 per cent, less worrying. And it gives the Government more flexibility in monetary management, enabling it to offset more safely any excessive deflationary effect from the stock market crash.

There remains some uncertainty about the monetary effects of underpinning the price of BP shares. If the effective price of partly-paid BP shares does fall below the support level, the Bank of England might have to inject a great deal of cash into the system. Considerable monetary expansion has already taken place because of intervention in the foreign exchange market in support of the dollar; just how much will become clearer tomorrow from the reserve figures for October. The need to "sterilize" the monetary effect of some of this intervention over time means that the gilt-edged market may not face quite the famine of new stock as expected.

The principals by which monetary policy should be steered in today's changed circumstances should be spelt out by the Chancellor at Mansion House.

Markets need to know what rules of thumb may be used to determine how far monetary policy should be loosened to offset the deflationary effect of lower share prices, and to be reassured that the fight against inflation has priority.

Equally important, a new assessment is needed of the role to be played by the exchange rate, which has steadily gained in importance as an indicator of monetary policy with the mounting difficulties of interpreting the money supply numbers themselves. Any idea of the Louvre accord developing into a brave new world of fixed exchange rates looks pretty shaky after the events of the past fortnight.

The accord was based on the premise that national policies would be adjusted to validate the existing pattern of exchange rates, yet eight months later, after the sharpest fall of stock market prices in history, there is still precious little adjustment in evidence. President Reagan shows every sign of wanting to do as little as possible to bring down the US budget deficit, while some of the rhetoric coming out of West Germany last week suggests that despite the cut in interest rates the West German government sees no need to stimulate its economy to any significant extent.

The weakening of the Louvre accord may not in itself detract from the importance of the exchange rate as an indicator (perhaps it adds to it). But it does suggest that a world in which currencies are fluctuating so widely is not going to be an easy one in which to steer the economy by exchange rates.

Rodney Lord
Economics Editor

Debut for new chain of cinemas

By Our Industrial Editor

Maybox, the second largest operator of London theatres, this week opens the first of what is expected to be a chain of new-style, purpose-built multiscreen cinemas.

Mr Michael Caine, the actor, who has taken a stake with a directorship in the first development, at Slough in Berkshire, will be at tomorrow night's gala opening of the £25 million complex created from an old leisure centre. It opens to the public later in the week.

The "multiplex" has 10 screens with each auditorium differently themed. The escalator entrance to the multiplex, simulates the southern hemisphere starlit sky with a fibre-optic display.

Planning approval has just been given for 14-screen multiplex which Maybox plans for Glasgow at a cost of £8.5 million. Plans have also gone in for a third multiplex at Cardiff which would have eight screens.

Among the Maybox backers are Chesterfield Properties, owner of London's Curzon cinema group, and USA Cinemas, one of the biggest cinema companies in the United States with more than 300 screens.

Hogg Robinson

Hogg Robinson, the travel, transport and property and financial services group, is not a Lloyd's broker as reported in *The Times* on Thursday. The Lloyd's broker is Hogg Robinson Gardner, Mountain, a separate company.

How to name your price

The mystery of how the performance-related pay rise for John Banham, the CBI director general, will be calculated has been solved. Workaholic Banham, aged 47, who launches the CBI conference in Glasgow today, insisted, when he took on the job for an undisclosed salary in March, that his annual pay rises should be performance-related. The yardsticks for such an assessment have, however, remained a mystery until now. But Banham, the first of the CBI's five DGs to be subjected to performance-related rises, has revealed to me that a small committee, chaired by CBI president Sir David Nickson, also chairman of Scottish & Newcastle, the brewer, will decide how large his increase is to be. "If my performance is below standard, I will get no increase at all; if it is merely standard, the increase will be in line with the average for CBI staff," he says. "But if it is deemed above average or outstanding, then I will suggest a figure." So how does he think he has performed? "I have enjoyed it enormously so far" comes his ambiguous and uncharacteristically tight-lipped reply.

After the fall

Despite the volatility of world stock markets, BZW's top-rated chemicals team set off on a week's tour round the beleaguered United States yesterday with 11 institutional clients in tow. They plan to visit operations owned by Imperial Chemical Industries, BOC, Laporte and Ellis &

84% of companies are 'doing well'

By Ronald Faux, Employment Affairs Correspondent

Most directors are confident about the prospects for their companies and optimistic about the economy, according to a bi-monthly survey of business leaders by the Institute of Directors.

The response was in stark contrast to the pessimism of the financial markets, the Institute said, with 84 per cent of directors saying their companies were doing "well" or even "very well".

An upward trend in the volume of business in October, compared with the same period last year, was reported by 78 per cent of the survey, and 63 per cent were more optimistic about prospects over the next six months than they were six months ago.

The number of directors who were more optimistic about the British economy increased slightly on the last survey to 56 per cent.

Mrs Judith Chaplin, head of the IoD policy unit, said: "Business leaders are not only confident about their own companies, but also about the fact that the British economy remains healthy. Our members do not have the lack of confidence in the continued growth of the UK economy in the way that those operating in the financial markets appear to do."

The survey, conducted in October before the fall in the stock market, also showed 61 per cent of directors reporting that their profits increased over the last six months.

Labour supply remained the main concern of companies, 32 per cent of directors placing it at the top of their list of business worries. This concern came when 66 per cent expected to employ more workers over the next six months.

UK set for steady growth, says LBS

By David Smith, Economics Correspondent

The British economy will continue to grow at a steady pace despite the stock market crash, says the latest forecast from the London Business School, published today.

On the assumption that the FT-SE 100 index recovers to 1,950, the LBS forecasts growth of 2.5 per cent next year and 2.7 per cent in 1989 after 3.7 per cent this year.

Without the stock market fall, growth would have been 2.8 per cent next year, rising to 3 per cent in 1989.

Mr Geoffrey Hicks, who prepared the forecast, said that if the stock market remained at its present low levels, growth would be slower but still above 2 per cent for the next two years.

The main effect of the stock market fall is to reduce individual wealth and therefore, consumer spending. At the lower stock market values

assumed, consumer spending growth falls to 3.7 per cent next year from 4 per cent this year. In 1989, growth rises to 3.9 per cent, lower than the 4.3 per cent forecast without the crash.

This has beneficial effects, however. The current account deficit is smaller — £1.5 billion in 1988 and zero in 1989, against £1.8 billion and £1.7 billion respectively.

The rate of inflation is forecast to remain at its present underlying rate of about 4 per cent.

The LBS expects the Chancellor to raise the planning total for next year's public spending to £156.5 billion from the £154.1 billion previously planned in his autumn statement tomorrow. But this will leave room for a cut in the basic rate of income tax to 25p in the pound, and further cuts could be afforded later.

£200m stores plan for Co-op

By Derek Harris, Industrial Editor

A number of large-scale shopping centre and superstore projects worth a total of about £200 million are being planned for the South-east by the Co-operative Wholesale Society in an effort to improve the Co-op's market share in this toughest of all the regional retail markets.

Plans for a sub-regional shopping centre at Thanet, Kent, providing 270,000 sq ft of retail space at a cost of about £50 million, were announced last night at the opening of the first annual

conference organized at Bournemouth by the British Council of Shopping Centres.

The scheme is a joint venture with Alfred McAlpine, the construction company.

The CWS is also holding talks for a joint-venture shopping centre three times the size of the Thanet one.

Mr Malcolm Clark, general manager of the CWS property group, said: "We are looking with Transfiger House at a major regional centre on the M25 around London."

Other South-east developments include a £51 million shopping centre at Slough in Berkshire, a joint venture with the Guildford-based Crown Group.

Four joint venture companies — each aimed at developing a series of schemes in Northern Ireland, Scotland and England — have so far been set up involving the CWS property group, whose pretax profits have risen from £3 million in 1984 to £7.8 million this year.

Of Mouse and men

Is Harvard Business School under threat? Disneyworld, the Florida amusement park which usually does most things that little bit better than its rivals, is, I hear, moving into the lucrative world of business tuition. For \$895, executives can enrol in a three-day retail course to learn for themselves the secrets of the "pixie-dust formula" that made Disneyworld the world's top tourist attraction. "We have received thousands of requests for us to share our business management style with the rest of the business world," says Jim Poissant, manager of Disney's new business seminar division. And that is exactly what the company is doing. Tips include complimenting customers on their clothes and wishing them "many happy returns" if you happen to see any identification and notice that their birthday is nearing. All seminars are highlighted with catchy slogans, as only the Americans can do, and executives who perform well will be presented with — wait for it — mini-Mickey Mouse figurines.

● Jail sentences in Texas do not sound that bad. The oil industry slump in the state has led to a dramatic increase in crime, resulting in chronic over-crowding. Local prison chief Clyde Malley says he expects the crash on Wall Street to send the crime rate even higher. The situation is apparently so bad in its Travis County Jail that male and female prisoners are now being forced to share.

Carol Leonard

THE TIMES CITY DIARY

A girl's favourite airline

Talk about service. Maureen Graham, who returned to Britain last week after a holiday in Bahrain, had nothing but praise for British Airways after being flown back as the sole commercial passenger aboard one of its planes. Her ticket was upgraded from economy to first-class; she was invited to specify her own menu; watch her favourite film — *Love Among Thieves* starring Audrey Hepburn; and waited on

hand and foot by three crew members. "I've only ever travelled at the back before; it was superb," she said. But BA does not intend making a habit of such generosity. "The plane had been held up in Kuala Lumpur for technical reasons and we were flying it back, via Bahrain," explains a spokesman. "Our man in Bahrain knew that Mrs Graham was flying back that day, and invited her to travel in a plane of her own."

Everard. "We thought the happenings of the past week or so might lead to cancellations from clients anxious to stay at their desks," said team leader Jinty Price. "but there have been none. Instead they see this as an opportunity to learn

a bit more about these companies' US exposure. Time to buy or sell their host companies?"

Tough talk

Westminster and the City share many concerns, especially during periods of market turbulence. But their standards of courtesy and language are often miles apart. While brokers' letters are speaking in polite jargon of "scope for cuts in interest rates," MPs are clearly less inclined to mince their words. Austin Mitchell, member for Great Grimsby and one of Labour's trade and industry spokesmen, demonstrated this marvellously in the Commons last week, urging Trade and Industry Minister Kenneth Clarke to "take his fat friend (the Chancellor) by the elbow and tell him to get interest rates down". Oh, that it were so simple!



"Have you anything for the man who's lost everything?"

New International call charges from 2 November 1987.

In August we announced that charges for our main services including local and national calls, exchange line rentals and the low user rental rebate are to be held at their November 1986 levels for at least another 12 months.

At the same time we also announced changes to the prices for some international telephone services from 2 November 1987.

Whilst some of these prices are being increased, others remain unchanged or even reduced. This is in line with our continuing policy of ensuring that charges more closely reflect the cost of providing services on the various routes around the world.

The effect on your telephone bill will, of course, depend on the kind of international calls you make and the countries you call, but the average overall increase will be 2.3% for International Direct Dial (IDD) calls and 2.6% for international operator calls.

Even after these changes, British Telecom's international services remain among the cheapest in the world.

A booklet giving a summary of new charges is being sent to customers with their next quarterly telephone bill, but if you would like a copy earlier, please dial 100 during normal office hours and ask for FreeFone 2500.

For a comprehensive guide to international telephone charges please ask the operator for FreeFone BTI.

British
TELECOM
It's you we answer to

Hitachi's wide-ranging audiovisual technologies include Picture-in-Picture for simultaneous viewing of more than one programme on a single TV screen, DAT, a high-density projection display, and frame memory used in JDTV.

STOCK EXCHANGE PRICES

Capitalization and week's change

(Current market price multiplied by the number of shares in issue for the stock quoted)
ACCOUNT DAYS: Dealings began October 26. Dealings end November 6. Contango day November 9. Settlement day November 16.
Forward bargains are permitted on two previous business days.

Prices are Friday's middle prices. Change, dividend, yield and P/E ratios are calculated on middle prices. (a) denotes Alpha Stocks.

Portfolio Gold

From your portfolio card check your share price movements, on this page only. Add them up to give you the overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money. If you are a winner, follow the claim procedure on the back of your card. You must always have your card and available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Burnett & Hallam	Building/Roads	1.1
2	T & N (a)	Industrials S-Z	1.1
3	Land Sec (a)	Property	1.1
4	Exxon Trust	Property	1.1
5	Oreocines	Electricals	1.1
6	Saga Holidays	Leisure	1.1
7	Aberdeen Comar	Building/Roads	1.1
8	Carole Eng	Industrials A-D	1.1
9	Nihon Foods (a)	Food	1.1
10	MSI Int	Industrials L-R	1.1
11	Webb (a)	Property	1.1
12	Tarmac (a)	Building/Roads	1.1
13	Unilever (INV)	Industrials S-Z	1.1
14	Brasay	Industrials A-D	1.1
15	Manchester Ship	Industrials L-R	1.1
16	Crosby James	Building/Roads	1.1
17	Cowie (a)	Industrials A-D	1.1
18	Compass Mear	Hotels, Caterers	1.1
19	Compass Mear	Hotels, Caterers	1.1
20	TR Energy	Oil & Gas	1.1
21	Argill (a)	Oil & Gas	1.1
22	Vaux	Industrials A-D	1.1
23	Tesco (a)	Food	1.1
24	Bank of Scotland	Banks/Discount	1.1
25	British Gas (a)	Oil & Gas	1.1
26	TV-AM	Cinema, TV	1.1
27	Sci & New (a)	Industrials A-D	1.1
28	Delta	Industrials A-D	1.1
29	Electronic Rentals	Electricals	1.1
30	Redicut	Textiles	1.1
31	Lilly (FIC)	Building/Roads	1.1
32	Smith & Neph (a)	Industrials S-Z	1.1
33	Estates Prop	Property	1.1
34	Rubercor	Building/Roads	1.1
35	Devacon	Industrials A-D	1.1
36	Barclays (a)	Banks/Discount	1.1
37	Cedentia	Industrials A-D	1.1
38	TSW	Cinema, TV	1.1
39	CASE	Electricals	1.1
40	GUS	Industrials A-D	1.1
41	Third Mile	Industrials S-Z	1.1
42	Portsmouth Sund	Industrials S-Z	1.1
43	Hawker Siddeley (a)	Industrials A-D	1.1

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8.000 in Saturday's newspaper.

BRITISH FUNDS

Stock on exchange
Stock

SHORTS (Under Five Years)

11850	Trans	CO ₂	%	1987	100%	0%	6.7	..
12700	Trans	%	1987	100%	0%	6.7	..	
20550	Trans	%	1987	100%	0%	6.7	..	
20550	Trans	%	1987	100%	0%	6.7	..	
23100	Trans	11%	1987	100%	10%	11.2	..	
14250	Trans	10%	1987	101%	0%	10.3	..	
14250	Trans	10%	1987	101%	0%	10.3	..	
18450	Each	10%	1987	100%	0%	9.9	..	
20500	Each	11%	1987	100%	10%	10.2	..	
8890	Trans	%	1987	100%	0%	8.2	..	
11320	CO ₂	%	1987	100%	0%	8.2	..	
4720	Trans	%	1987	94%	0%	3.2	..	
10730	Trans	13%	1986	107%	0%	3.2	..	
10730	Trans	13%	1986	107%	0%	3.2	..	
13200	Each	12%	1986	100%	0%	11.7	..	
4300	Trans	%	1986	90%	0%	3.3	..	
8630	Trans	%	1986	90%	0%	3.3	..	
19200	Trans	10%	1986	101%	0%	8.8	..	
4420	Each	9%	1986	99%	0%	2.8	..	
8630	Trans	CO ₂	%	1986	100%	0%	8.8	..
24470	Trans	11%	1986	100%	0%	11.0	..	
3670	Fund	%	1987-01	91%	0%	8.3	..	
14800	Each	11%	1987	100%	0%	10.4	..	

Legal action resumes over tin collapse

By Colin Narborough

The crisis triggered by the collapse of the International Tin Council's buffer stock two years ago is still unresolved, at least in the courts.

The House of Lords, the country's highest appeal court, will hear today an ITC appeal over the use of the organization's documents as evidence in court cases.

Lord Justice Kerr has set January 18 as the starting date for five appeals by ITC creditor brokers and bankers in the Court of Appeal.

And in Canada, Noranda, the Toronto mining group, and its metal trading arm, Rudolf Wolff, a member of the London Metal Exchange, filed a suit against the Canadian government on October 9.

This seeks the equivalent of £17.5 million in damages arising from the government's alleged failure to fulfil its obligations as a sovereign signatory behind the ITC.

If also widens the international front in the legal battle against the ITC, which has largely centred around London, home of the organization's headquarters.

The ITC failure left a debt trail of about £900 million, which creditors have been trying to recover — so far unsuccessfully — from the organization, or the 23 governments behind it. The LME is also being sued by one metal broker.

The Court of Appeal hearings are expected to last several weeks, but no judgment will be handed down until the last one has ended. Creditors' appeals are all against various High Court orders blocking recovery bids.

Amro's new operation

A new agency broker is being set up in London by Amro International Securities, the City-based operation of Amro Group, the Dutch bank. The aim is to provide research-based broking services for institutions.

The company will initially specialize in the engineering sector, with a research team headed by Mr Paul Burgess and supported by Mr Brian Harding, who was formerly the engineering analyst at Savory Miln, the broker.

Electricity sell-off 'can bring in £15bn'

By Richard Thomson
Banking Correspondent

The Government stands to gain £15 billion over five years from the privatization of electricity, while achieving greater efficiency in the industry and wider share ownership.

Writing in the November issue of Lloyd's Bank's *Economic Bulletin*, Mr Christopher Johnson, chief economic adviser, says the 12 area electricity boards should be privatized separately between 1989 and 1992. The sales would bring in some £8 billion.

The conventional power stations in England and Wales should be split into several competing groups free of the obligation to pay more than the market price for British coal. They should then be privatized after the next election, bringing in about £5.5 billion, Mr Johnson argues.

At the same time, nuclear power stations should be run as a separate public corporation to avoid any difficulties in the privatization of electricity generation.

The national transmission grid could also be sold for about £1.2 billion if it were made into an independent common carrier, Mr Johnson adds.

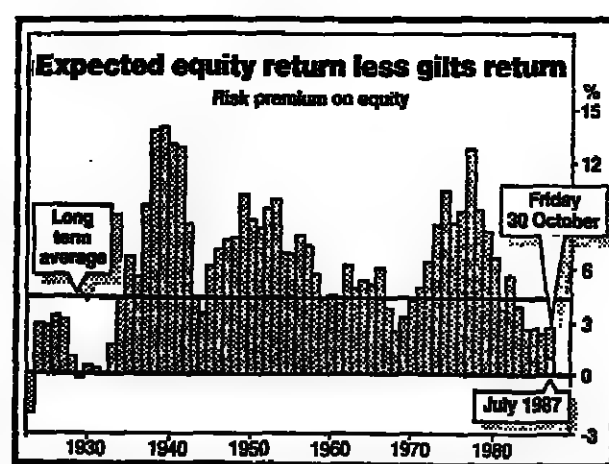
Equities still relatively expensive

GILT-EDGED

Events of the past few days have concentrated the minds of fund managers on one fundamental question — are equities still overvalued relative to gilts? Whatever view you may have about why the equity market collapsed on the precise day it did, the underlying reason for the drop is clear. British equities, in common with their counterparts in the US and Japan, had lost touch with their usual valuation benchmarks relative to fixed-income securities.

Buoyed up by apparently never-ending growth in earnings and dividends, equity investors were willing to ignore the widening gap between the dividend yield and the gilt yield and, at the top of the bull market, the former had dropped to its lowest levels in more than 60 years. This created conditions in which an implosion of equity values was entirely possible if sentiment turned.

The question now, for both gilt and equity fund managers, is whether October's wholesale re-raising of gilts and equities has already proceeded too far. If so, then gilts will return to their normal concerns about economic indicators, and the rally is probably over. If not, the present valuation-oriented environment will almost cer-



tainly cause further switches out of equities, and gilt prices will be driven higher. So are equities still overvalued?

Economic theory tells us that the total expected return on equity should be equal to the expected gilts return plus a risk premium. This is equivalent to saying that the dividend yield plus expected dividend growth (which represents the equity return) should equal the gilt yield plus a risk premium. Analysis of the relative valuation of the two markets can then proceed by comparing expected equity return with the gilt yield, and then seeing if the implied risk premium is above or below normal. A risk premium above normal

implies the equity return is more than adequate (that equities are cheap relative to gilts), and vice versa.

The graph represents our effort to estimate the risk premium which has been implicit in the two markets at the end of each year since 1923. Essentially we assume that the market extrapolates recent dividend growth for five years into the future, and thereafter assumes that dividend growth slowly returns to long-term trends. This produces expectations for dividend growth that apply some weight to recent experience, and some to long-term trends. On this basis, and using the actual dividend yields and gilt yields ob-

served in the two markets at each year-end, we can calculate the implied risk premium. This appears in the graph.

The first thing to notice is that the risk premium varies dramatically over time. Neither on our preferred formulation, nor on any other formulation we have been able to derive, is there any stability in the relative valuation of gilts and equities. The two markets exhibit very different expected returns at different times, so there is plenty of scope for sentiment or other factors to drive the markets a long way from "fair value" for prolonged periods.

The second thing to notice is that, while the rating of the two markets has eliminated the chronic over-valuation of equities seen in mid-1987, it has not yet taken the risk premium back to its average level of the last 65 years, let alone to the levels that have typically been observed in previous bear markets for equity. In this respect, the British equity market has behaved rather similarly to Wall Street.

This implies the following. At the height of the bull market in July, the "equity

fad" had all but eliminated the risk premium relative to gilt returns (see graph). This created ripe conditions for a massive down-draft in equities. So far, the bear tack has restored relative valuations somewhat closer to, but still substantially below, long-term averages. In normal bear markets, equities usually become substantially under-valued relative to long-term averages. Hence, there still seems to be scope for long-term under-performance by equities, especially in view of worries about a US and world recession, concerns that earnings growth in Britain is peaking out, and sour memories of the huge volatility equities have just exhibited.

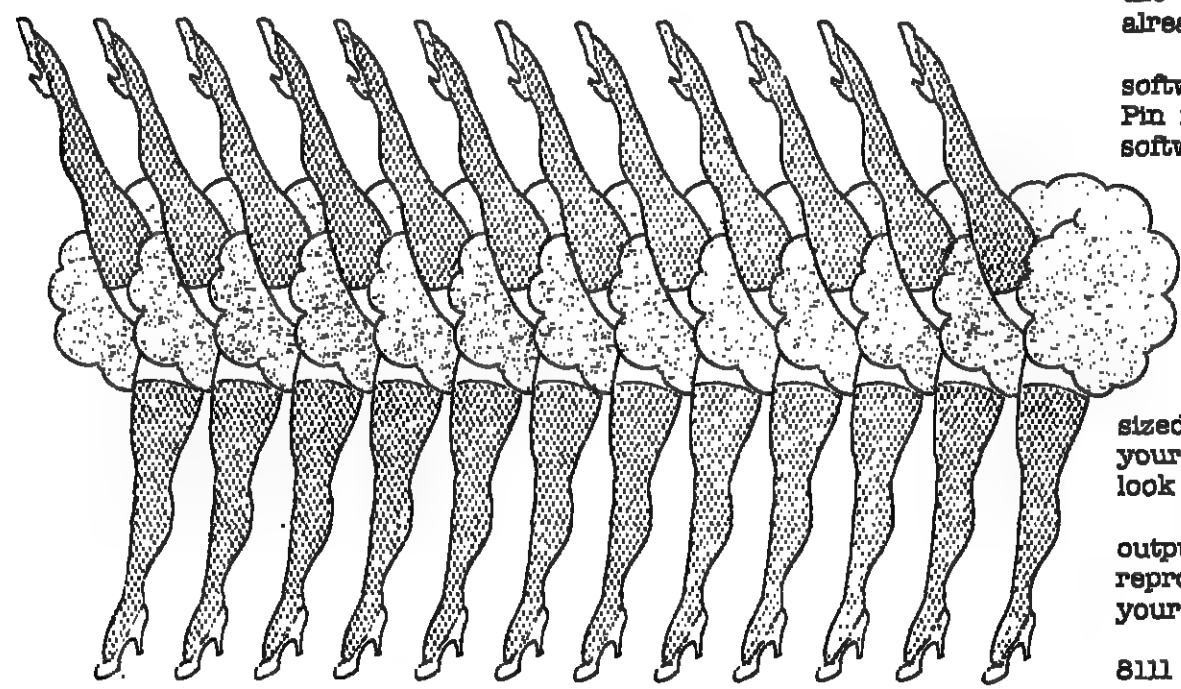
As fund managers come to reassess their long-term strategies between now and the year-end, there is almost certain to be a shift in their cash flow towards the relative safety of gilts and away from the equity "casino". What happens in the next few weeks, the prolonged era when equities were automatically the asset of first choice has been abruptly brought to a close.

Gavyn Davies

The author is chief UK economist at Goldman Sachs

£395

Now buys you the UK's best small computer printer



THE BEST 24 PINS IN THE BUSINESS

Continuous paper facility

For £395 you can have a small, powerful computer printer on your desk.

So what? Well, this is the first time you've been able to buy NEC '24-Pin' technology at any thing like so low a price.

And that means you can have letter quality text (the real thing) and superlative graphics. A combination never before available in a true personal printer.

You don't have to compromise on features. Take paper handling. You can feed in a sheet of A4 without taking out the continuous stationery which is already in the printer.

And there are no problems with software compatibility. All of NEC's 24-Pin range works with all the major software packages, and most of the lesser ones too...and by that we mean you can unleash the power of NEC 24-Pin technology, usually by simple menu selection.

Finally, there are up to eighteen different typefaces available (six as standard), all of which can be italicized, emphasized or enhanced electronically. So your reports, memos and letters will look exactly how you want them.

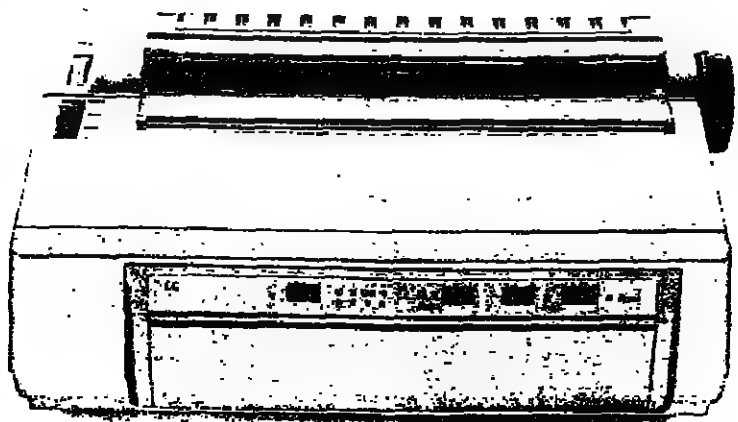
If you don't believe that the output of our printers can match the reproductions on this page, drop into your nearest NEC Printer Centre.

Or contact us direct on 01-993 8111 extension 4524. NEC Business Systems (Europe) Ltd, NEC House, 1 Victoria Road, London W3 6UL.

Flexible font selection	24 pin	24 pin	Font modification
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin
24 pin	24 pin	24 pin	24 pin

NEC 24 PIN PRINTERS PRODUCE LETTER QUALITY PRINTING

NEC Printers — the largest 24-Pin range: 2200, P6, CP6, P7, P5XL, P9XL.



C&C Computers and Communications

NEC

APPOINTMENTS

Kangol names two new directors

Kangol: Mr Reg Deaby and Mr Derek Hall join the board. Binder Hamlyn: Mr David Westcott has been appointed national director, personnel. Skill-UK: Mr Eric Tindall becomes chairman. Dibb Lupton: Mr William Ballmann becomes a partner, London office.

Alexander, Hughes & Associates UK: Mr SC Mackay becomes director.

Royal Bank Insurance Services: Mr Ian Cowan has been appointed managing director.

Consolidated Tern Investments: Mr David Hindle joins the board.

Nalco Chemical Company: Mr David E Jackson becomes executive vice president, international operations from January 1. Mr EJ Mooney is appointed executive vice president, US operations and Mr Milford B Harp becomes president, petroleum chemicals division from that date.

Volumatic: Mr Paul W Dalton becomes technical director.

Save & Prosper Group: Mr Jim Shelley has been appointed a non-executive director.

Midland Montague Ventures: Mr Alan Marsh has been appointed director, corporate marketing.

Masons: Mr David Jacobs joins the partnership. PA Consulting Group: Mr Michael Rapoport joins the international board.

ITN: Mr Mike Morris has been made director of personnel and industrial relations.

Marshall & Co (Brokers): Mr Duncan Duckett becomes deputy chairman, Mr Christopher Phillips chief executive, Mr Robert Laetichford deputy chief executive and Mr Laurence O'Mara assistant director.

Gerrard Vivian Gray: Mr Stephen Cooke has been named chief executive.

Healthcare Communications: Mr Oliver Rowell joins the board as a non-executive director.

Provincial Insurance: Mr Philip Watkins and Mr Philip Hoyle join the board.

NM Investment Management: Mr Philip Smith becomes investment director.

Association of British Travel Agents: Mr David Epstein becomes director general.

BASE LENDING RATES

ABN	9.50%
Adam & Company	9.50%
BCCI	9.50%
Consolidated Creds	9.50%
Co-operative Bank	9.50%
C. Hoare & Co	9.50%
Hong Kong & Shanghai	9.50%
Lloyds Bank	9.50%
Nat Westminster	9.50%
Royal Bank of Scotland	9.50%
TSB	9.50%
Citibank NA	9.50%

FRIMONDS

Solicitors

are pleased to announce the opening of their new offices with effect from 2nd November, 1987 at

Hind Court
147 Fleet Street
London EC4A 3BU
Tel: 01-353-2562
Tel: 01-353-0572
Fax: 01-353-7767
Telex: 858658

AND AT

Imperial Bank Buildings
695 Town Center Drive
Costa Mesa
California 92626
U.S.A.

Tel: 714 751 1888
Fax: 714 556 0936
Offices in Surrey West, Sussex
London and U.S.A.

No, sorry — this is the COMPANY secretary speaking.



You might do better to ask my

CAMPBELL-JOHNSTON

EXECUTIVE

SECRETARY

CJES

Campbell-Johnston
Executive Secretaries Ltd
(Recruitment Consultants)

3 Levensham Buildings
London Wall, London EC2M 6PL

Telephone 01-536 8897 or 01-536 2588

CHESHAM. BECAUSE YOU ONLY SELL YOUR BUSINESS ONCE.

Chesham are the leading merger brokers in Britain and have confidential briefs from several hundred public company chairmen, who are looking to buy successful, private companies worth £500,000 to £25m.

If you're thinking of selling your business, contact our Managing Director to arrange a confidential discussion.

CHESHAM AMALGAMATIONS
The first name in merger broking.

Audley House, 9 North Audley Street, London, W1Y 1WE
Telephone: 01-629 5917.

The spring of confidence returns

■ Innovation earned Greater Manchester its name in history as the home of the world's first computer and the centre of academic brilliance. The region also spawned the Industrial Revolution and these who imagine the North as a gloomy cluster of cobbled streets and dark, smoky mills are about to witness a second astonishing revolution. Yet again Greater Manchester is leading the way, this time as a pioneer, into the 21st century, a fact recognized by commerce and industry, which now looks northward for entrepreneurial enterprise and enthusiasm.

■ The confidence is well deserved. Served by the University of Manchester, Institute of Science and Technology, Manchester Polytechnic and the Manchester Business School, the region has the largest university campus in Europe. Close links between the universities and industry provide unrivalled facilities for developing business, particularly at the business school.

■ Eighty of the *Financial Times* 100 UK companies have a substantial presence in

Greater Manchester. The area is the nerve centre for a fifth of those companies' nationwide operations, and more than 100 large US companies have established headquarters in the county. The Manchester Stock Exchange, which was first established in the mid-19th century, is by far the largest regional centre, and is surrounded by the biggest conglomeration of banks, merchant banks and insurance companies outside London. International bank corporations, too, have a foothold in the northern capital.

■ The region is crossed by more than 100 miles of motorway and offers fast, easy access to every part of the country. Manchester has the fastest-developing airport in Europe, and direct rail links with every important UK city.

■ As one progressive country planner pointed out: "Irrespective of what my colleagues in the South might think, Greater Manchester has always been at the forefront of exciting and innovative new concepts. Nothing's changed, and if people think we are resting on our laurels I would say to them 'You ain't seen nothing yet'. Exciting times are ahead."

Sales talk that is now going around the world

Out on the streets, there is a new spring in the step of the people of Greater Manchester. They may not know how it has come about, but there is an atmosphere of regeneration. The key is self-confidence, coupled with the efforts of agencies hustling the region's expertise and opportunities around the world.

Take Inward, set up two years ago with funds from local councils, the business community and the Department of Trade and Industry, to attract overseas investment for the whole of the North-West. It has already secured tens of millions of pounds of positive backing and as a result hundreds of jobs have been created or promised.

The Greater Manchester Economic Development Corporation (GMEDC) has helped dozens of companies to expand by finding loans, properties and sites and has provided long-term nurturing for businesses clawing their way out of recession.

In the past nine months the

Manchester Phoenix organization, set up to promote urban renewal, has produced exciting plans to transform areas of the city centre with new small businesses, leisure facilities and, even more dynamically, a mix of housing in the more run-down parts.

Ian Bolton, finance director of the GMEDC, believes, like many industrialists, that Greater Manchester deserves development agency recognition. He says: "The Government is reluctant to see the creation of an omnibus development agency such as they have in Wales, Scotland and Northern Ireland, despite the fact that our population is approximately the same as Wales and unemployment is far higher here."

"We have the problems of derelict land, the burden of old industrial properties as great as those in South Wales, but without the recognition nationally of those special needs. So we have to approach the problem in a different way to achieve the same result."

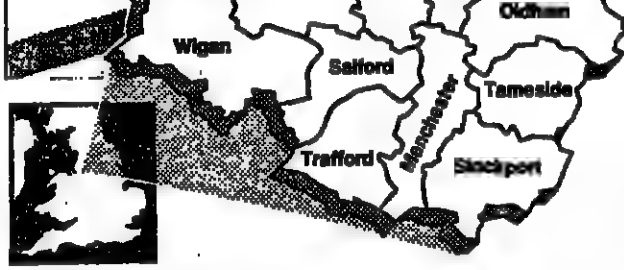
Mr Bolton criticizes Britain's traditional attitudes to risk capital but believes this is

changing: "Much funding from clearing banks has been on an overdraft basis rather than long-term, seeing themselves as providers of money rather than partners in the development of business. Fortunately, some banks, such as Barclays, are restructuring to concentrate management expertise in one or two locations and provide the advice a local manager cannot give."

He cites the GMEDC's involvement with one company heading for receivership. It was rescued with a £200,000 loan on favourable terms that tipped the balance in attracting a Dutch company.

The GMEDC's small team backs up its commitment with visits to the companies, encouraging them to develop export trade with missions to North America, Europe and the Far East.

"It is difficult to quantify results from the trade missions," says Mr Bolton, "but the feedback we get is very positive. Our success lies in the fact that we are a business organization, operating in the market-place and we never



Symbol of a new look in Greater Manchester: Maureen Sharples, the Wigan piermaster, against the background of an old mill converted into a restaurant

sion, which we find most encouraging."

In an independent survey 80 per cent of overseas companies in the region reported increased output per employee, and 97 per cent reported improved skills and industrial relations, compared with their other plants. More than 60 per cent showed increased plant profitability in the North-West.

Inward maintains offices in the United States and Japan and has a joint mission to Hong Kong next year, so the prospects look even better.

But it may be that the Manchester factor will, in the end, have the most influence. Some believe that if the city itself is booming, the benefits will ripple outwards.

Certainly, the city is beginning to flourish again. Tony Harrison, chairman of Central Station Properties, holding company of the showpiece G-Mex, says: "There is a distinct feeling of buoyancy and renewed confidence, people have a higher spending power, the specialist shops are flourishing, and house prices are rising."

Which is where Manchester Phoenix comes in. With £250 million from development companies lined up to transform 125 acres of the city centre, including waterside housing in the old canal basin, this organization, too, feels a tremendous upsurge of confidence.

"That was the hurdle we

had to overcome," says Rick Parry, the brisk, young chief executive. "I am not a subscriber to the development agency route, largely because I am a pragmatist. But everything is fragmented at the moment between the city council, the chamber of commerce, the tourism and leisure association. No one actually looked at how outsiders see us."

"I hope that Phoenix could be the catalyst to get everyone singing from the same hymn sheet. What we need now is some real action."

"We know that Manchester is on the up. We have been in touch with every layer of business in the city and the new confidence is universal."

Michael Cuerden

8,000,000 PEOPLE. 111,000 FLIGHTS. 130 DESTINATIONS. ONE AIRPORT.

The last decade has made a world of difference to Manchester Airport. And that's no flight of fancy.

Year after year we've welcomed more passengers. Increased our services. And improved our facilities.

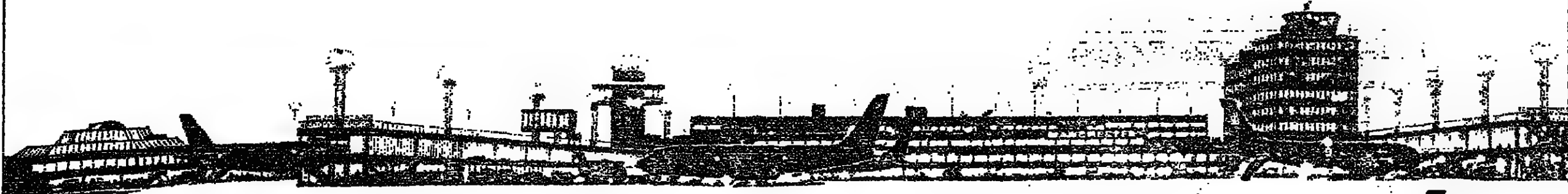
Making us Europe's fastest growing major airport.

Eight million people now travel via Manchester each year, on direct routes to over 130 major destinations all round the globe.

While hundreds of the world's rather less-known locations are brought within easy reach by links with other long-haul services.

All of which encourages an ever-increasing number of British and European airports to shuttle passengers to Manchester for handy connections with our international flights. (Not that you always need a 'plane to reach us, of course. We're right at the centre of the nation's most comprehensive motorway network).

So wherever your business is based, you'll find Manchester Airport the fastest and most efficient point for success in the market-places of Europe. And all points beyond.



MANCHESTER AIRPORT
BRITAIN'S CENTRAL GATEWAY

MANCHESTER AIRPORT PLC • MANCHESTER M22 5PA U.K. • TELEPHONE (061) 489 3000 • TELEX: 665457 • PRESTEL *202406 • FACSIMILE: (061) 489 3647

FOCUS

GREATER MANCHESTER/3

Prosperity for the year 2000

They have been predicting the demise of Britain's industrial powerhouse for 50 years. As long ago as 1937, Trafford Park, the first industrial park in Europe, was facing the threat of business being lured to the South.

Not any more. With an unashamed optimism, business voices are heralding the revival of what became Europe's biggest complex of production, and are predicting an era of prosperity that will last well into the next century. The reality of that optimism lies in the creation, nine months ago, of the Trafford Park Development Corporation, and the vision of the first cohesive plan for the area since its inception 50 years ago.

Peter Hadfield, the chairman of the corporation, expresses confidence in the project, saying: "What we are going to do is to bring Trafford Park back to its rightful place as the jewel in the industrial crown, so that it once more becomes the foremost in Europe."

The plan is to achieve this in six or seven years. Historically, Trafford Park has

The plan is to win back for Trafford Park 'its place as the jewel in Britain's industrial crown'. Michael Cuerden looks at the reality

declined, despite protestations that the drift to the South would not happen, from a peak of 60,000 jobs to 24,000 today. But what is often ignored is that 640 companies, among them the largest in Britain, keep a presence on its 3,000 acres, from Carborundum, Ciba-Geigy and GEC to Kellogg and Procter & Gamble.

Now, if the predictions are correct, they will be joined by a raft of other companies new and established, home-based and foreign, drawn by a package of financial and environmental attractions that are claimed to be unrivalled in Europe.

Trafford Park's gloomy aspect, with unkempt roads criss-crossed by railway lines overgrown with weeds, flanked by weary and decrepit buildings, will be replaced with tree-lined boulevards leading to shopping, leisure and sports facilities, hotels and restaurants. The corporation realizes that to attract

the right calibre of investment in human as well as purely financial terms, it must offer facilities as attractive as the greenfield sites that have creamed off many of the new wealth-producing industries.

But Mr Hadfield is adamant that the 16,000 jobs scheduled to be created within the next 10 years should be in manufacturing.

He says: "We are not looking for the warehousing and distribution elements which some developments have sought. Our commitment is to create real jobs and real production."

The key to success lies in the role of the corporation, which was born in February this year and has £150 million from central government to take the consultancy work being carried out now into the actuality of a new infrastructure.

Already it has the M63 on its doorstep, linking with the M61, M62, M56 and M6, to provide one of the country's best motorway

networks. Manchester Airport, the fastest-growing in Europe, is 15 minutes away. British Rail is already interested in developing the marshalling yards to link with the proposed Eurotunnel and a new primary road structure will provide even faster access to the motorways, across the Manchester Ship Canal, and to the city centre. This work, in itself, could create 2,000 construction jobs, together with the phased building of shops and offices and new factory and high-tech units.

There lies the other key to Trafford Park's fresh approach. "We do not intend to build ourselves," says Mr Hadfield. "We shall leave that to the developers." The projected £550 million of private-sector investment is already starting to appear.

Mr Hadfield concedes that no single company has yet signed, "but a lot of people have declared intent since we can provide them with the land."

As the corporation has planning and compulsory purchase powers, that will present no problems. It will, moreover, ensure that the overall plan and its visual impact will be maintained.

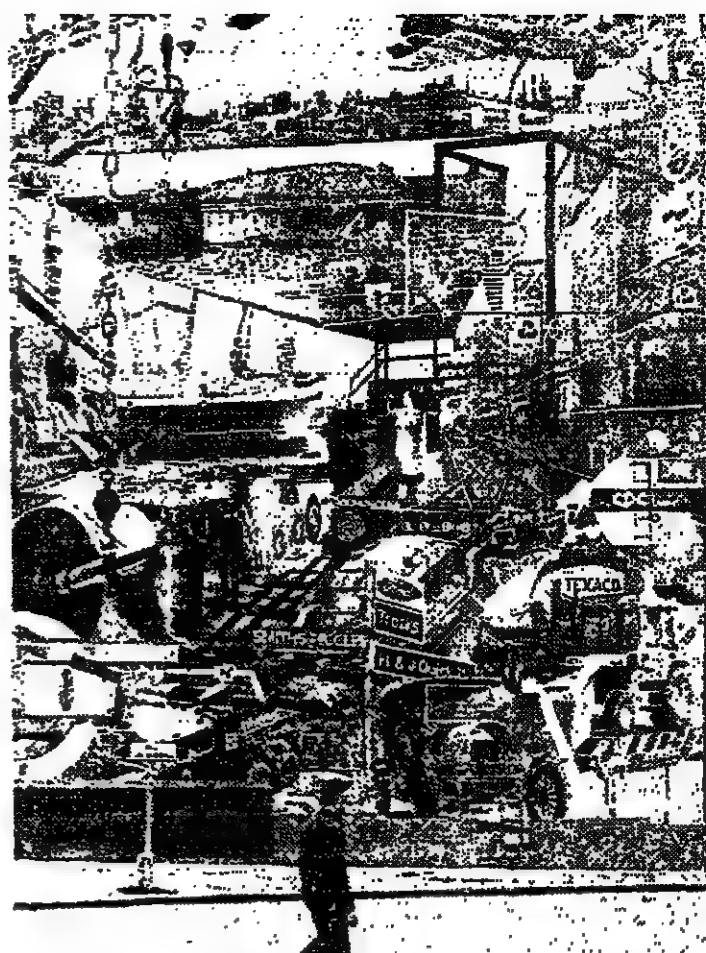
Mr Hadfield places great emphasis on this aspect of the recovery operation.

"It is vital," he says, "that we provide the people who work in Trafford Park with a place they want to be in. They must have the restaurants and pubs to relax in, and leisure pursuits such as an ice rink and ski run to take their families to, rather than the park being merely a sterile working area."

But why has it taken so long, why has Trafford Park been allowed to decline? The answer is largely that there has been insufficient initial capital and will. "Politically," says Mr Hadfield, "councils would have found it unacceptable in the past to divert capital to one project in such quantities."

Now that the political will has also been shown to be provided, with local MPs in particular throwing themselves behind the project, there should be no barrier to Trafford Park once more attracting worldwide attention.

The bustle that once was and could be again: mural by Walter Kershaw at Trafford Park



The reputation of Greater Manchester as the historical heartland of original medical research and innovative treatment continues despite frustration about inadequate National Health Service resources, writes Ian Smith.

Consultants, doctors, nurses, laboratory technicians and Health Service managers are increasingly vociferous in their criticism of what they consider inadequate funding, yet still the region continues as a medical pioneer.

Within 12 months of launching a New Heart-New Start transplant appeal, Wythenshawe Hospital in Wythenshawe, Greater Manchester, has raised £250,000 through public donations and in the last six months its internationally renowned cardiothoracic team has performed nine heart transplants.

Medical triumphs

Encouraged by its enviable record, the hospital has put to the Government a case for recognition and funding as Britain's fourth major heart-transplant centre on a parity with London's Harefield Hospital, Cambridge's Papworth and Newcastle's Freeman.

The hospital fund administrator, Dr John Park, is optimistic. He believes the imminent appointment of a clinical research fellow, funded by a Wellcome Foundation grant for three years, will weigh in Wythenshawe's favour.

Test-tube-baby history was made in neighbouring Oldham almost a decade ago by the gynaecologist Patrick

Stepoe and the physiologist Dr Robert Edwards. A second first in the treatment of human infertility has continued at St Mary's maternity hospital in Manchester. Under the directorship of Dr Brian Richman it has been established as the country's first NHS in vitro fertilization (IVF) unit. Forty babies have been born to childless couples.

Some pregnancies have resulted from Gamete intra-fallopian transfer (GIFT) in which fertilized eggs are immediately placed back into the ovaries.

While St Mary's offers solutions to enable births, nearby Christie's Hospital in south Manchester is tantalizingly close to the ultimate breakthrough into the cause and treatment of cancer. Inside the hospital's Paterson laboratory, teams of scientists are unravelling the inner mysteries of the human shell and subsequently throwing new light on the fundamental mechanisms involved in development of the disease and most effective means of preventing and treating it.

Because of its immeasurable contribution to global knowledge of cancer over the years, Christie's is recognized as a world leader and experts in the field forecast the long-awaited medical breakthrough could well be made in the northern capital.

Sir Walter Bodmer, director of the Imperial Cancer Research Fund who recently delivered the Dalton lecture in Manchester, unhesitatingly places hospital research on a par with the best available anywhere in the world. Cervical cancer cases have dropped dramatically in the region because of a pioneering screening system introduced at the Christie Hospital.

To ensure that the maxi-

mum number of women at risk are reached the service has recently been linked to a central computer list of GP records. By cross-reference it now takes only seconds to discover which women have never had a smear.

Orthopaedic surgery is yet another branch of medicine which has earned Greater Manchester a place in history. Its foundations were laid by the late Sir Harry Platt during his early years at Ancoats Hospital in Manchester. He helped invent the Platt-Putti operation for the repair of certain types of shoulder dislocations.

Glass pyramids housing microchip technology will transform the Stockport wasteland into a "silicon valley". Work on the £15 million three-year project to build a high-tech industrial business park at Huntsman's Brow, a seven-acre site that once contained a decaying council estate and mill site, is expected to start in late spring, writes Ian Smith.

Revolutionary design concepts will involve the erection of three and four storey pyramids extending across 150,000 sq ft of land. The development should provide at least 400 jobs.

Provincial and City Prop-

Silicon Stockport

eries of Wilmshaw, Cheshire, was awarded the contract.

Stockport, since 1981 has attracted more than £1 million in investment money for more than 90 schemes as diverse as reclaiming derelict land, planting a million trees and cleaning industrial grime from miles of brick-and-stone walls.

A new strategy for the town was developed by consultants briefed to develop an integrated programme for landscape works in a predetermined Economic Enterprises Area.

Proposals being pursued by the council include the creation of a riverside park where the rivers Tame and Goyt join the Mersey, the planting of trees and greenery along the M63 and on bare slopes, a floodlit railway viaduct and the transformation of the Great Portwood Street industrial site access to a tree-lined boulevard.

A marriage bureau with a difference has been set up by the council's business and information desk to encourage

the development of relationships between financially naive business entrepreneurs and established companies seeking opportunities to launch new products, use fresh markets or purchase different equipment.

Ian Cheetham, assistant director of planning and development, said: "Stockport is booming at the moment and we do not want to see its growth stunted through lack of funds. The perfect solution was to act as match-maker between those needing money and those prepared to invest."

Manchester Business School

THE SENIOR EXECUTIVE COURSE
An intensive three-week programme for members of an organisation's top executive team.

FINANCE, MARKETING, STRATEGY
In an uncertain world, the vision, skills and confidence to pursue proactive policies are increasingly a requirement for success.

For 20 years, the Senior Executive Course at Manchester, with its emphasis on participation and project methods, has met these needs and provides a well-structured format for generating practical solutions.

The next two courses run from January 25 to February 12 1988, and from September 12 to September 30 1988.

For details complete the coupon and return to: The SEC Administrator, Manchester Business School, Manchester M15 6PB. Tel: 061-273 8228. Ext. 191 or 142. Telex 668354.

NAME _____
COMPANY _____
POSITION _____
ADDRESS _____
TEL NO. _____ SEC TV1
UNIVERSITY OF MANCHESTER

HOW MANY OF THE UK'S TOP 100 COMPANIES ARE IN GREATER MANCHESTER?

Examine the FT's list of the UK's top 100 companies and you'll find 80% of them are represented in the Greater Manchester area. And with good reason. Their north western operations are utilising the skills of one of Europe's most experienced indigenous labour forces. And an excellent communications network, which includes national road and rail services, plus the passenger and freight facilities at Manchester Airport, contribute to cost-effective production and distribution. Financial expertise and support is provided by one of the largest commercial services sectors outside London. And there's GMEDC: the one door to every business resource in the area. GMEDC can provide, or give access to, finance, land and property, plus a wealth of invaluable advice and information. In fact, it is the one door that opens all others in Greater Manchester. To find out how, contact:

GREATER MANCHESTER ECONOMIC DEVELOPMENT CORPORATION LIMITED, BERNARD HOUSE, PICCADILLY GARDENS, MANCHESTER M1 4DD. TEL: 061-234 4412. TELEX: 645779 FAX: 061-228 4462.
THE ONE DOOR THAT OPENS ALL OTHERS



Where Plessey is linking the world.

Liverpool is one of the key centres where Plessey technology is linking Britain and the world across the whole spectrum of public and private telecommunication services.

With its System X exchanges and packet switching, Plessey is helping to create the world's most advanced networks.

From Liverpool, also, Plessey is one of the main suppliers of fibre-optic transmission systems for Britain, and abroad.

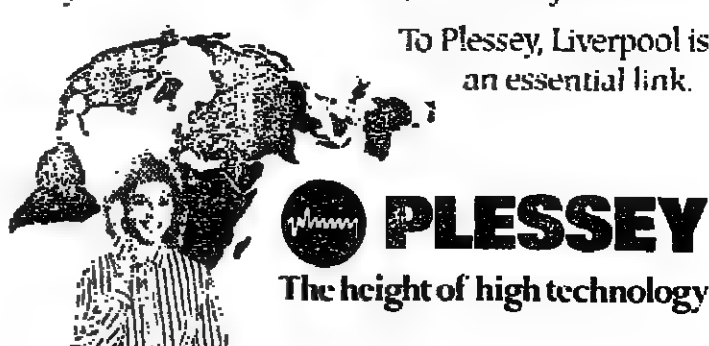
While its intelligent payphones are now world leaders with sales in nearly thirty countries. This commitment to progress has revolutionised the Plessey Edge Lane site at Liverpool, and

turned it into a high-technology centre for volume production.

Plessey is also joint developer of the adjacent Wavertree Technology Park, prospective home for 2,000 jobs.

Among its tenants are the Plessey specialists in systems for communications security.

To Plessey, Liverpool is an essential link.



Dream that became a showpiece

In the realms of challenges they do not come much bigger than the self-imposed dream of Tony Harrison: how to transform the derelict, smoke-blackened Central station of the Great Northern Railway into a thing of beauty and a profitable joy, if not forever, then into the next century, writes Michael Corder.

In one of the most remarkable pieces of business entrepreneurship, the station has been turned into the Great Manchester Exhibition Centre, G-Mex for short, and halfway through its second year of operation it is already hitting its third-year targets.

It was not an easy metamorphosis. Jack Bogle, the architect selected to turn the dream into reality, spent a year treading the platforms under the great arch of crumbling metalwork, listening to the echoes of Pullmans and long-forgotten his of steam.

Mr Harrison, former chief executive of the doomed Greater Manchester Council, had meanwhile brought together government, European Community and private sector capital, from Commercial Union Assurance, to fund the project. And Holiday Inns UK

moved in to strip and refurbish the great Midland Hotel, once linked to the station.

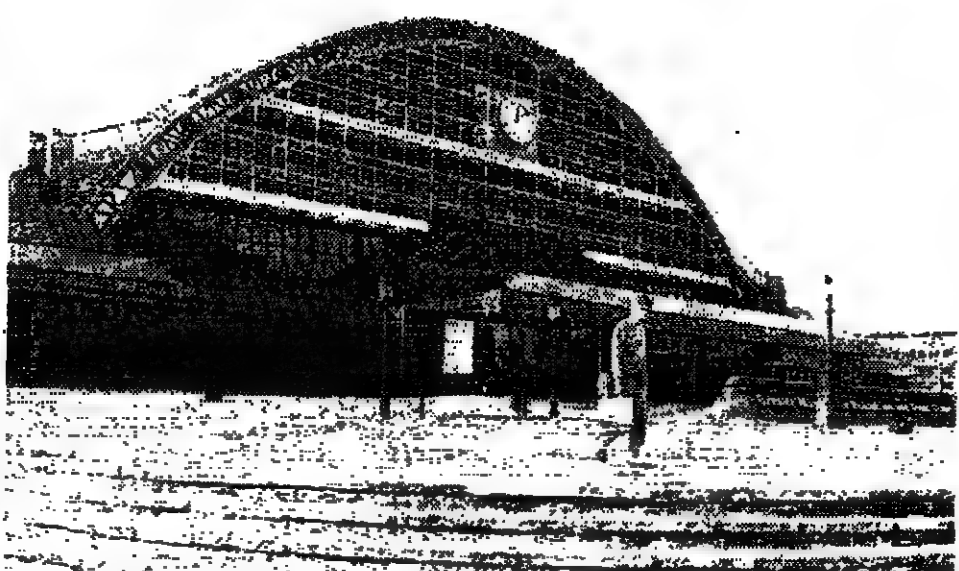
The station, axed by Beeching, had become a faded glory, reduced to accommodating cars parked at £2 a day by the booking hall and buffet.

Mr Harrison says: "For years I had an office overlooking the old station and kept saying to myself, 'When is someone going to do something with it?'"

"The decision to turn it into an exhibition centre came about through a study group, although I suppose I had a key role in progressing it through in meetings with Ministers and so on. Now the third phase, developing the other 18 acres, is up and running and we should be making an announcement next month."

G-Mex today is a glistening combination of glass and steel, with its great arches, soaring 26 metres above the exhibition floor, intact, and shimmering glass in the elegant gables. It provides one of the most stylish arenas in Europe — and has the advantage of being in the centre of the city.

As a Grade II listed building, Manchester has paid great attention to the detail of



G-Mex: the old, derelict Central railway station is now a thing of beauty and a profitable joy

the building. Special lighting has been installed to highlight the original blue and pink brickwork.

During restoration, the arches had to be cleaned with particular care and repainted within two hours to stay the ravages of further corrosion.

Hidden beneath the paths of the old rail tracks, in the bed of what was the Manchester and Salford Canal, is an underpass leading to car parking in the vaults.

The centre, boasting up to 110,000 sq ft of uninterrupted floor space, can be divided to provide more than one exhibition hall at a time, or equipped with arena seating for 8,500 people.

Frank Winter, the centre's chief executive, bubbles with the success of it all since the opening 18 months ago.

"In the first 12 months," he says, "we took bookings for

exhibitions that we calculated for year three. We are now almost up to capacity for the next 12 months and progressing into the 1990s, both for trade and public exhibitions.

"We knew we had the formula right, because for versatility this centre is second to none. There is, for instance, not a single pillar inside to get in the way. But what gave us greatest confidence was that conference organizers, who have to think 18 months ahead, were booking with us as an act of faith a year before the building was completed. As a result we had an operating surplus from the first year."

More than that, the centre has attracted businessmen from all over Europe to the city, and hoteliers have responded by creating hundreds of new rooms.

"It is impossible to quantify how much business is generated," says Mr Winter, "but you hear of exhibitions producing £1 million or £2 million. What is probably more important is that people are coming here in increasing numbers, recognizing what the region has to offer."

"Europe has had venues like this, created with public and private sector finance, for 30 or 40 years, but thanks to the new attitude of government we lead the field."

Nor is the centre catering only for businessmen. Though trade exhibitions provide the bulk of the revenue, G-Mex has already established regular attractions such as a home exhibition, car show, classic car fair, money show, pop concerts and sporting events.

These neatly fit into the scheduling in July and between the end of November and mid-January, when there is a natural lull in trade shows.

Airport soars to new records

An aircraft took off or landed at Manchester Airport every four minutes on average on the busiest days this summer, writes Charles Henn.

More than 50 airlines flying to more than 130 destinations will carry 8.2 million passengers this year, half-a-million more than last year and two million more than 1985.

But amid the zoom there is a hint of gloom over future prospects at Britain's third largest airport. As it approaches next year's 50th anniversary celebrations, the success that lifted it to 16th place in Europe for passenger traffic, has brought problems.

The biggest issues are about money. The airport, privatized 18 months ago, wants to borrow competitively on the open market to finance £200 million worth of development, notably a huge second passenger terminal, during the next five years.

But the Government has insisted so far that, as the airport's shareholders are the 10 local authorities, the company must borrow money through the public sector.

Nor was the Government entirely happy with the Manchester Airport version of a public limited company. It



Gil Thompson, Manchester Airport's chief executive

preferred a majority of shares to be in private ownership.

But there are hopeful signs. The Aviation Minister, Lord Brabazon of Tara, recently announced government approval for borrowings, so far, of up to £8.89 million this year out of total expected capital spending of about £30 million.

More important, perhaps, is the Transport Department's response to the airport's request that the major development of a second terminal should be treated as a special case, with an appropriate increase in borrowing powers.

A different tussle is over North Atlantic licensing. Manchester feels, rather bitterly, that little has happened to fulfil the promise in a White Paper on airports policy, published 2½ years ago, that negotiations "will take place over the next few months about the access of United States airlines to Manchester".

The airport's chief executive, Gil Thompson, comments drily in his annual report: "This is hardly a demonstration of a spirit of commitment by the Government to the development of the Manchester 'hub', al-

though in September 1985 a temporary permit was granted to American Airlines for a daily service between Chicago and Manchester."

Nor does government action seem to support its policy that passengers originating in the regions should, wherever possible, be carried from non-London airports, to stimulate the regional economy.

Manchester's aggressive marketing of its passenger and cargo facilities and potential — 20 per cent of the population live within 90 minutes' drive and 60 per cent of the country's manufacturing industry within two trucking hours — has borne fruit in the last 18 months and more is ready for harvesting.

Northwest Airlines, one of the world's largest carriers, announced last month its intention to start daily services from Boston, Massachusetts, next summer. American Airlines and Pan Am are vying to start daily flights from New York, in competition with British Airways.

Meanwhile, the chorus of pneumatic drills has resumed at the airport after a brief respite. A £3 million course modernization has been completed, and now the drills are breaking up an airfield-marshalling area to lay the foundations for a new domestic passenger terminal to cost more than £27 million.

A big part of the airport's success story revolves round the £16 million cargo centre, opened only a year ago and now buzzing with £2 million worth of goods a day. Extension plans have been brought forward urgently to cope with record cargo growth.



A giant performance in the North-West.

ICL is this country's leading supplier of computers and information systems. Many of our achievements have emanated from our investment in the North-West, an area where we employ more than 5,000 people.

At West Gorton we have a purpose-built site for the design and development of ICL mainframe computer systems. It is also the location for our worldwide mainframe marketing and product development teams. In central Manchester we operate one of the most comprehensive sales, service and support operations in the United Kingdom.

ICL designs, develops and manufactures its highly successful Series 39 range of mainframe systems entirely in the North-West utilising the

most advanced computer-controlled assembly line in Europe.

To further demonstrate our commitment to the North-West, a new £1 million extension is under construction at West Gorton and an additional £1.3 million is to be spent on new production facilities at our manufacturing plant in Ashton.

This kind of investment typifies our confidence in the North-West and is part of a record of achievement that leads to one inescapable conclusion.

There is no better or stronger IT company to do business with.

We should be talking to each other.

ICL

It's just like the blitz

Deep below Stockport town centre stretches a honeycomb of sandstone tunnels which once sheltered a bomb-blitzed community of 10,000 and may now become an important European tourist attraction, writes Ian Smith.

The English Tourist Board and Heritage Projects have undertaken a £17,500 feasibility study, commissioned by Stockport Council, to determine whether the labyrinth, 120 ft deep in some places, is suitable for a Second World War museum.

The project, expected to cost £3 million, would use life-size models, memorabilia and futuristic scene-setting techniques. The five-mile warren of dimly lit tunnels, second in size as a bomb shelter only to the London Underground, was once the setting for births and deaths; there were long rows of bunk beds, a hospital, nursing quarters and even a church.

Moored barrage balloons straining into skies lit by anti-aircraft searchlight beams may await visitors arriving at the car park to board vintage buses taking them on a journey into the past.

If the plan goes through, visitors will re-live a bomb raid on an underground train nosing through the tunnels, see smoldering ruins and pass scenes of devastation left by Heinkel and Junkers aircraft. Later, they may visit the restaurant — where only ration coupons will be accepted.

Peter Blake, head of the council's information unit, says the museum plan is "unimaginably exciting".

He emphasizes: "Nothing remotely like our underground tunnelling system exists anywhere else and at a time when we are working at full stretch to promote the town to a worldwide audience it would be a great mistake not to capitalize on this hidden history."

Maps, photographs, documents and anecdotes of troglodyte life during the blitz are being collected by Stockport's leisure services director, Dr Graham Nicholson. The Imperial War Museum is making official war records available for research.

Work on the underground shelters began on the day Neville Chamberlain signed the Munich peace pact. Unconvinced by assurances of peace in our time, the then mayor of Stockport, Alderman Tom Hunt, ordered the caves, first inhabited two centuries earlier, to be enlarged for evacuees.

Thousands owe their lives to the Mr Hunt's far-sightedness, though his humanitarianism was reserved for the select minority. At a council meeting on October 2, 1940, just hours before the town quaked under its first air raid, he urged the poor to be excluded from the shelters "to prevent the indulgence of their laziness and indifference to cleanly habits".

**WE'RE
28
GOING ON
150**

Since the 1830's we have served the region's business. Now 28 partners have merged to form Cobbett Leak Almond — old heads on young shoulders. A wealth of experience to help you create and keep the wealth in your business.

Call Roger Hawes and ask for our corporate brochure.

**COBBETT
LEAK ALMOND**
S O L I C I T O R S

Ship Canal House
King Street Manchester
M2 4WB Tel: 061-833 3333

Offices also in Wilmslow, Whaley Bridge, Holmes Chapel and Congleton.

TIMESHARE

FOCUS

A SPECIAL REPORT

Caring about the sharing

By Christopher Warman, Property Correspondent

Later this month, the Timeshare Developers' Association will be launched and become the official trade organization of the fast-growing, British-based timeshare industry. It is a significant event in the development of this form of holiday-home ownership which has had its share of troubles and criticism since it came to Britain 12 years ago.

The association will initially represent about half the industry and is self-regulating with a tough code of conduct dedicated to developing the industry and protecting the interests of the consumer.

Timeshare, also known as holiday ownership, time-ownership and multi-ownership, involves buying one week or more of ownership for a number of years in a holiday resort property.

All reputable resorts enable the owner to exchange a week or more at a resort elsewhere in the world.

Since timeshare was first established in Scotland in 1975, following a pattern set in the United States, it has grown fast. Worldwide there are an estimated 1.3 million timeshare owners, of whom 120,000 are British.

This year has brought about 30,000 new British owners, which by December will have realised sales of £225 million.

Of the 2,000 timeshare resorts throughout the world, some 400 are in Europe and 55 in the UK.

The new association will start with 31 developers representing 57 resorts in Britain and Europe.

It has evolved out of three bodies which will now disband — the British Property Timeshare Association, the European Holiday Timeshare Association and the Timeshare Developers' Group.

The latter was a grouping of the largest developers, includ-

ing Barratt and Wimpey, with two American exchange organizations — Resorts Condominium International and Interval International — which came into being about a year ago and provided the impetus for the industry to think about its public image and its future, and to do something about it.

Graham Williams, chairman of Elliott Property and Leisure Group, which has resorts in Britain and Europe, says: "The most noticeable thing about the industry is the change from the original entrepreneurs to the big companies. With the arrival of the big companies, who believe timesharing to be an important part of the holiday and leisure industry, realism has been broken through and we are now introducing effective self-regulation."

Apart from people who have bought timeshares, public understanding of the industry has been poor, and what has come to attention has been the hard, sometimes unscrupulous, selling methods adopted by some developers, particularly abroad.

The consequent criticism has put the timeshare industry on the defensive, from which it is now recovering.

Confronted by reports of people being almost dragged off the streets in Spain and Portugal to see resorts, Frank Chapman, managing director of Barratt Multi-Ownership and Hotels, says bluntly: "If I get a complaint of that sort, I fire the person immediately, right or wrong. It may be tough, but it is the only way to stop it."

However widespread or little used these tactics have been, the publicity has diverted attention from the resorts themselves, and what they have to offer.

The best resorts combine the luxury of a good hotel with the facilities of a sports and leisure centre or country club, and once built they must be maintained like a good hotel.

A week's timeshare will cost from less than £2,000 to more than £10,000 depending on the size of the apartment or cottage and the time of year. The average is around £5,000.

In addition, maintenance



costs average £79 a week.

The week can be exchanged for a week in the same seasonal band (or below) at resorts throughout the world, a feature of timesharing which has helped its growth.

Alternative forms of holiday ownership include Hapimag's quarter ownership, in which members invest to qualify for a holiday at one of its resorts, and the Holiday Property Bond, an investment in holiday homes and prime securities. (See article *When a quarter will do*.)

For a while, potential owners were encouraged to think of timeshare as a property investment. It is certainly not a short-term investment, nor is it likely to increase in value as property.

Developers now play down that possibility, explaining timeshare as a holiday investment; buying holidays now and in the future at today's prices.

Timeshare is growing because, says Colin Collins, marketing director of RCI: "The public know a good deal when they see one. They are rejecting the ageing standard of traditional package tours. With tour operators demanding lower and lower prices, hoteliers are finding themselves unable to re-invest in their product. Let's face it, the package is looking pretty tired and, frankly, tatty."

If that is true, timesharing has a rosy future.

Seek advice before buying

Proper advice and information about timeshare for owners and potential owners has been hard to get until recently, partly because the industry was fragmented into different organizations and partly because there has been no real avenue for independent help, writes Christopher Warman.

This year it has come from two directions: from the Department of Trade and Industry, which has had informal talks with timeshare operators, and from the Consumers' Association magazine *Which?*

In its pamphlet *Your Place in the Sun, or is it?*, the DTI sets out a checklist for buyers, and while it in no way criticises timeshare itself it expresses concern with some sales and marketing methods.

It advises caution and warns against signing anything on a first meeting with a timeshare salesman or paying anything unless the buyer is completely sure he, or she, wants to go ahead.

It also urges the customer to beware of gifts and prizes, and to make sure the full details of the timeshare are in writing.

It concludes: "Remember, a timeshare property is a long-term purchase and shouldn't be bought lightly. If you sign a legally binding contract, you may be held to it."

The timeshare industry welcomed this as sensible advice, but it was less pleased with the *Which?* report which, while acknowledged a high degree of satisfaction among timeshare owners, cast doubt on resale, renting and exchange.

After a survey of owners, the report said that many people who had bought

timeshare were happy with their purchase, while others bitterly regretted being "whitewashed" into a purchase they could not sell.

Which? advised: "Do be sure you can afford the continuing financial commitment of maintenance charges and exchange organization fees, and don't assume that you can sell a timeshare if you need the money."

The industry's response was to say that "the bias of the report is revealed by its verdict which, whilst reporting a high level of satisfaction, also included an

'Which?' report was biased

unprovable assumption that satisfaction levels would drop in the future."

The new Timeshare Developers' Association's code of conduct for members emphasises that all activities are conducted with "integrity, dignity, propriety and the utmost courtesy. There must be no harassment, and any resorts which employ timeshare "cannibals" must be prepared to ensure that their staff work in accordance with the local laws, operate away from areas primarily used for relaxation, including public beaches and swimming pools, and are identified by a uniform or badge.

It guarantees that information about timeshare properties, including their rental, resale and exchange potential, is accurate and consistent.

Full details of owners' associations and post-sales management arrange-

ments, and fees, must be provided, and all contracts must include a minimum five-day period in which the buyer can change his mind.

Association members will have to show that owners have guaranteed security of purchase in whatever circumstances, and a say in the maintenance and management fees charged.

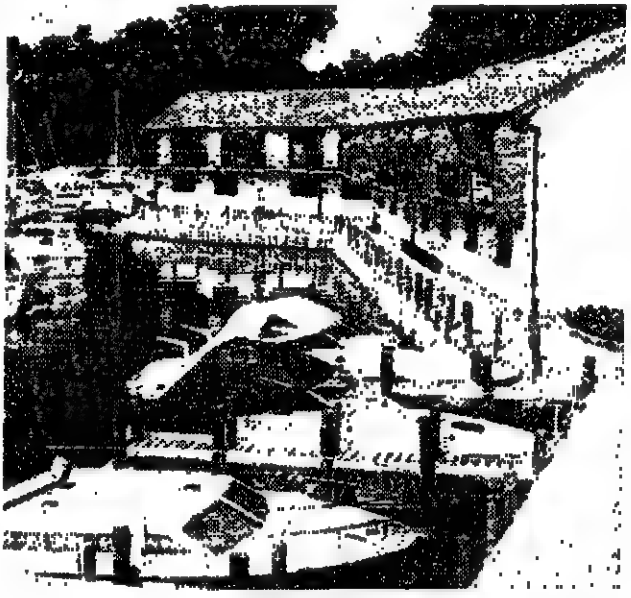
The TDA will also have a full-time, London-based secretariat offering potential buyers advice and information.

The association says: "The formation of the TDA demonstrates the commitment of the majority of holiday timeshare companies to help both the industry and the consumer. We will now have the power to enforce rigorous standards and the ability to deal effectively with the teething problems of this rapidly growing industry."

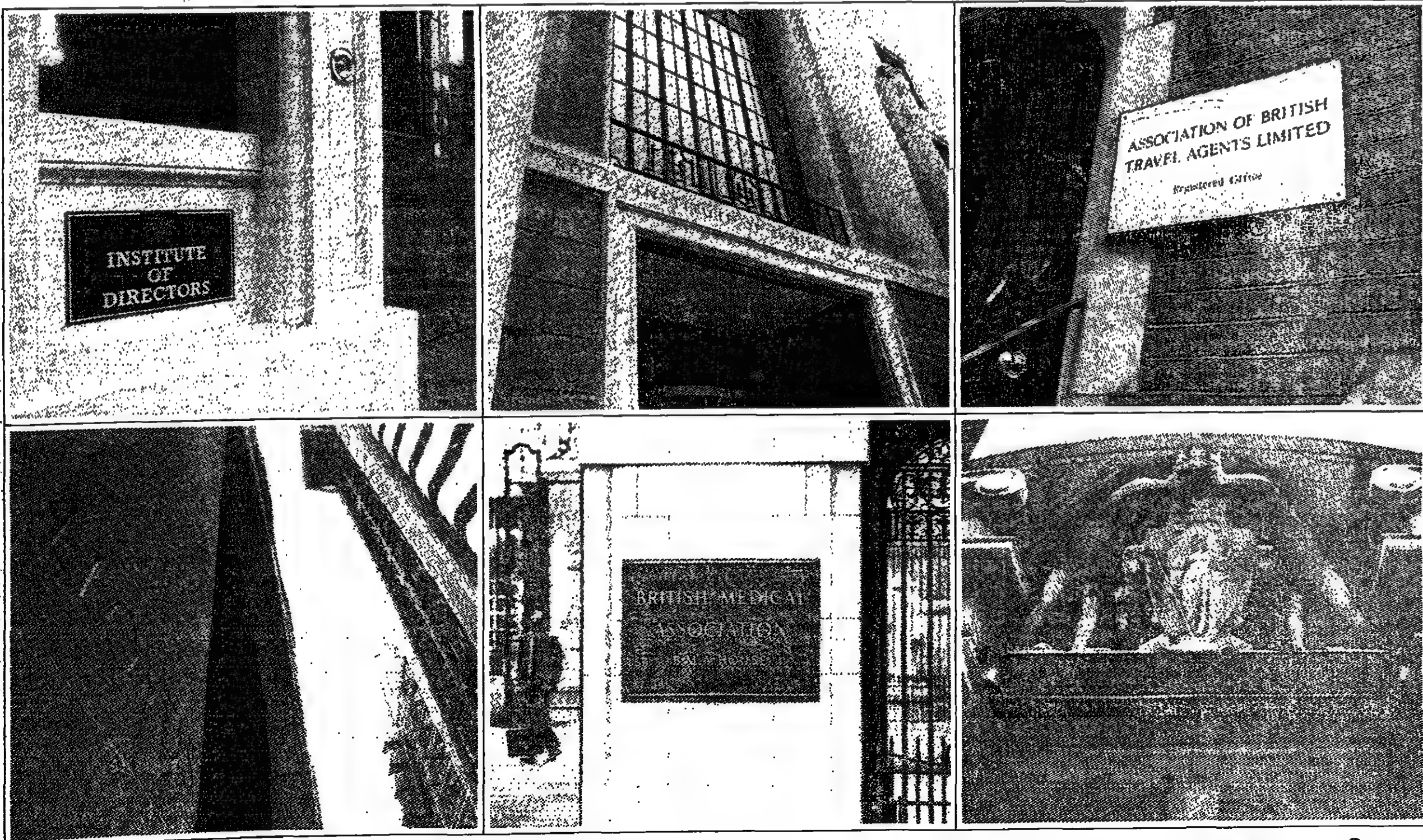
Wimpey Time-Ownership, one of the leading members, is keen to point out that owners have complete security regarding their purchase as well as control over the future of the resort.

In most cases, time-owners automatically become shareholders in the resort management company, and any purchaser can seek advice from Wimpey's legal department.

The emergence of big building and development companies into timesharing brings its own degree of reassurance. There may be complaints from time to time, but their presence represents a long-term commitment. This provides a contrast with some of the firms who earlier came into the industry to make a quick profit and get out again.



Lakeland luxury: £20 million Windermere marina village



Now the timeshare industry has its own authority.

Each year over five million people worldwide take a timeshare holiday. This extraordinary popularity has grown from nothing in little more than ten years.

It has led to a proliferation of companies and schemes, some of which have been less than professional. Which has left the timeshare buyer with a most confusing set of options. Who can you trust? Which deal is best? Decisions often had to be made in the dark.

Until now. We are pleased to announce the formation of the Timeshare Developers Association. A self-regulating association between the largest and most professional timeshare developers and operators.

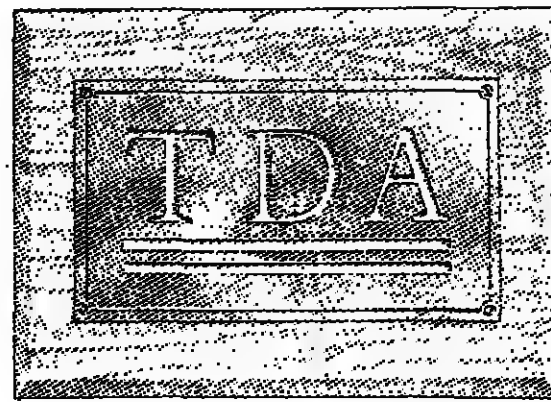
The TDA has been formed to clear a path through the confusion. To establish and enforce the most stringent code of conduct right through the industry. And bring a climate of integrity and security to the marketplace.

TDA members are required to provide full legal title to the timeshare; under both national and international law. It ensures that customers get exactly the timeshare they pay for. And that all relevant information has been disclosed prior to the sale. All contracts will also be required to have at least five days cancellation period.

The conduct of TDA sales personnel is also strictly defined. There is to be no harassment, no undue pressure. Canvassing on beaches is, for example, forbidden under the code.

TDA will require that all marketing techniques adopted by members must be both reasonable and fair. It means that buyers can approach the question of timeshare with absolute confidence. Because if they do business with a TDA member their deal is both safe and secure.

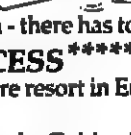
Which, we feel, will make their holidays all the more enjoyable.



Your security in timeshare.

Clube Praia da Oura

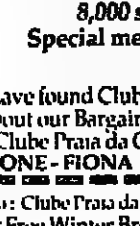
so popular?



MEMBERSHIP


1 in 10 timeshare owners in the UK own at Clube Praia da Oura - there has to be a reason.

SUCCESS ***** We're the most established and successful timeshare resort in Europe.



LOCATION


Right on the Golden Beach at Praia Da Oura, Algarve.



FACILITIES

For the whole family, swimming pools, gardens, jacuzzis, restaurants, bars, on site entertainment and every sports facility within easy reach.

DESIGN Terraced studio, one and two bedroom apartments, beautifully designed, landscaped and maintained



EXCHANGE Clube Praia da Oura is affiliated to Interval International - opening the door to 500 resorts worldwide.

**This year, enjoy your winter break on the Algarve.
At our expense.**

Now you can try the most established and successful Holiday Ownership Resort in Portugal for between 3 and 4 days - at our expense! We will fly you to the resort and provide you with free accommodation so that you can sample the pleasures for yourself. Listed below are the main reasons why Clube Praia da Oura is so successful. But don't take our word for it, come and discover them for yourself. Bring your partner - or the family - and we will provide them with free accommodation too.

The perfect location - on golden beach - Algarve
Beautifully designed, landscaped and maintained
A resort that cares for the family
Imitated but never equalled
8,000 satisfied owners
Special membership privileges

To find out why so many have found Clube Praia da Oura their home from home in the Algarve OR to find out more about our Bargain breaks November to March - cut out this coupon

Post to: Clube Praia da Oura, P.O. Box 117, London E15 8RN.
OR TELEPHONE: GIONA CHURCHILL NOW ON 01-573 9040

Post to: Clube Praia da Oura P.O. Box 117, London E15 8RN.

☐ **YES** Send details of your Free Winter Breaks

☐ **YES** Send details of Clube Praia da Oura

Name _____

Address _____

Postcode _____

Tel No. _____

Day _____

Even _____

BUYING TIME?

Timeshare Trustees (International) Limited — 'TTI' is now the largest trust and administration company operating in the timeshare field in Europe. We ensure that timeshare owners receive good legal title to occupation of a completed timeshare property and although the services provided by us are of fundamental importance to time share resort operators we are a trustee for and responsible to timeshare owners.

To receive a comprehensive brochure of TTI's wide range of administrative and computerised services, please contact our Customer Services Department.



TIMESHARE TRUSTEES (INTERNATIONAL) LTD.
P.O. BOX 10, TOWER STREET CENTRE, RAMSEY, ISLE OF MAN
Telephone: 0624 814555 Telex: 826105 TITTON G Fax: 0624 814523

500 good reasons for buying quality timeshare at Interval International member resorts

Interval International is the quality holiday exchange network giving timeshare owners access to around 500 of the world's best timeshare resorts.

Only timeshare resorts which have satisfied the requirements of the 'Interval 500' evaluation criteria, relating to the quality of the resort area, development site, leisure facilities, timeshare units and guest services, are eligible to be affiliated to the network.

Over 120 of these resorts are designated as Interval International Five Star. A timeshare resort's membership of the Interval International holiday exchange network is your assurance of owning quality timeshare and having access to quality holiday exchange opportunities through our efficient exchange service.

When you buy timeshare at an Interval International member resort you are automatically enrolled to the Interval International holiday club.

Membership brings you an annual 300 page directory of exchange resorts, the quarterly magazine 'European Traveller', access to low cost holiday charter flights (backed by a fair price guarantee), travel insurance offers, car hire discounts and much more.

Membership of Interval International is your key to an exciting new world of quality holidays.



Interval International is serviced in Europe by
Wimpey Homes Leisure Division
Gilmora House
57-61 Mortimer Street
London W1N 7TD
Telephone 01-631 1765

TIMESHARE/4

The pitfalls of reselling

Talk to people in the timeshare industry about reselling or renting out a timeshare week and most will emphatically echo Mr Punch's advice to those contemplating matrimony, "Don't".

A timeshare week, they will stress, cannot and must not be compared with conventional property investments. It is, they say, too often viewed as bricks and mortar, a view which leads to sorely disappointed timeshare owners.

"Resale is a matter of concern to the industry," said a spokesman for the Timeshare Developers' Association.

Most of the reputable leading developers consider it part of the service to "their" owners to run a successful resale programme. The resale sales fee is an apparently hefty 15 per cent. This cannot however be compared to the estate agents' standard 2½ to 3 per cent as the capital sums involved are so much larger.

"You have to look at the purchase of a timeshare week as holiday bought in advance," he said. Under five years is considered a short-term sale as that may well be the time period in which a new timeshare development is still selling units itself.

"It is foolish to expect the developer to sell your property before his," he pointed out. He classified early sellers into three categories. First, people who have bought and enjoyed their timeshare and now want to trade up to either a larger unit or different resort.

Second, people who should not have bought timeshare as a short-term investment but did. Third, people who realized it was a long-term purchase, intended to keep it at least 10 years but whose circumstances have changed.

Changed circumstances usually mean some sad variant of bereavement, bankruptcy or bust-up. It would take the wisdom of Solomon to divide a timeshare week after divorce.

An amazingly updated version of *Private Lives* could be based on an estranged couple trying a midweek changeover with respective new partners. Selling is the obvious answer.

The timeshare industry is encouraging individual developers to create a "second-hand" market. If intending purchasers know that if they need to sell the hassles will be shouldered by the developer, it can be an initial selling plus.

Timeshare weeks sell on "when" as much as "where". If you own February weeks in

the Algarve, known as "sun" weeks in the UK, your natural market is the golfing enthusiast. If you own the first two weeks in July at a UK resort, your best customers will be in Scotland where the schools break up two weeks earlier.

In the first five years of a new development the selling price of new units determines the resale price. Supply and demand still play a part though.

In an exceptionally successfully and sought-after development you can find the timeshare equivalent of a Jaguar XJ6 selling at a premium to list price.

Frank Chapman of Barratt Multi-Ownership and Hotels, says: "Pioneers do best. People who bought nine or 10 years ago have seen good returns on capital. But having to sell at an early stage is like selling a house on a half-built estate — you're competing with the builder."

Barratt has resold more than 500 weeks at its Loch Rannoch development in the Highlands. Typical examples are a week in late August/early September bought in 1982 for £4,625 sold this year for £7,300. An October week bought in 1979 for £1,050 sold for £3,150. Another October week bought in 1978 for £1,600 sold for £3,200, while a 1976 purchaser sold his June week that cost £1,100 then for £5,000 this year.

John Attenborough of Wimpey Homes Leisure Division stressed the folly of timeshare buyers to cash in short-term.

"It's a timeslot. How do you show it without bargaining in on other people's holidays? If the developer does the selling he can show similar units which are empty."

John Parry of Langdale, the Lake District timeshare resort near Ambleside, says: "We have sold 80 resale weeks and have known buyers get capital appreciation of 125 per cent."

A low season January week in an Ambleside mid-sized lodge sleeping six, bought for £1,600 in 1982 sold for £3,900 recently, while a better week at the end of May, bought for £3,900 the same year, sold for £11,500 this year.

Timeshare Bureau of Westminster Bank Chambers, Market Hill, Salisbury, Suffolk, started by Brian Wates, reports a stock of 10,000 weeks in the UK and Europe. He insists: "Both resale and rental of timeshare are in their infancy. The potential for a second-tier market is enormous."

Doreen King

FOCUS



Flying out, but not at rock-bottom fares: most timeshare apartments have a weekend changeover meaning peak-time travel

The price of getting there

The nature of the timeshare is a person who plans. The timeshare family know exactly where they're going and exactly which week they're going.

That means the overseas air fares for which they are in the market are not the rock-bottom late getaway special bargains hastily purchased two weeks before departure, writes Doreen King.

The two exchange organizations to which most timeshare resorts are affiliated, Interval International and RCI Europe (Resort Condominium International), are the main purveyors of keenly priced charter flights to the timesharing gentry.

Edward Davies, of II explained: "Our special World Card gives our owners identification and access to a number of benefits."

"Timeshare peak seasons tend to follow the general holiday seasons. The flights most in demand are to the Portuguese Algarve, the Costa del Sol, Tenerife and Lanzarote, Malta, Austria and Switzerland."

"Timeshare owners have to realize the advertised bargain last minute getaways — Malaga and back for £79 are usually come-ons and don't exist when you ring up and try to book them."

"The cheapest flights are not the answer for the timeshare. Most timeshare developments overseas run a Saturday or Sunday changeover day."

"It's no good offering someone who wants a daytime flight on a specific day something in the middle of Tuesday night from Luton."

"For summer high season flights to Spain or Portugal, we managed to get people fares of £150 to £160 per person return."

Interval International has a link with a specialist tour operator, Holidayfax of Sheen Lane, London, SW14, which runs a mixture of its own charters (it holds an ATOL licence), and through Prestel can access the seat banks of

the major tour operators like Thomson Holidays, Air Europe, Intasun and British Airways.

Holidayfax has a fair price guarantee. Should the traveller make a definite booking through them and later find a comparable flight to the same destination from the same airport on the same day in a published brochure, the difference will be refunded.

Ian Champness of Holidayfax explains: "We offer



Concessions: John Attenborough of Wimpey Leisure

guaranteed slot departures. Timeshare owners usually want what we call Slot One, which is between 8.00 and 10.30 in the morning.

"Typical prices we've been offering are, say, from Gatwick to the Canaries, £125 return in February, £129 in

November. We've been doing Faro, Portugal, for £99 in November and £118 in December. Most winter rates to Europe are £100 to £130."

Holidayfax literature solemnly warns timeshare owners of the dangers of last-minute bargain fares. "Unless you are willing to gamble on finding seats or risk arriving in your holiday home a week late, they are not recommended."

The other leading exchange operator, RCI, bought 20,000 charter seats last year on behalf of its UK members.

Colin Collins of RCI explained: "We previously worked with a charterer but for next year we are starting a full scale in-house travel club with ten staff running flights both to the timeshare resorts with which we are affiliated and exchange locations."

"This year we managed Malaga for a minimum of £64 return and a maximum of £130 depending on season. Charter rates are normally a third to a half less than Apex scheduled flights."

"Of course it is fair to say that if an owner happens to have particular regular dealings with an individual travel agent, perhaps a firm used extensively for the owner's business travel, they might find a better price."

Wimpey Homes Leisure Division has also started an in-house travel agency. "We managed to get good concessions to Malaga, Gibraltar, Tenerife and Lanzarote," said John Attenborough. "We offer our owners other concessions too. Golfers get 50 per cent off green fees at Costa del Sol resorts and ten per cent off car hire rates."

Interval International offer member owners free holiday insurance and have negotiated a 20 per cent discount on Avis car hire throughout Europe.

RCI has a deal for American holidaymakers who can hire a car for £36 for a week's unlimited mileage. On the Continent, a Fiat Panda for a week's unlimited mileage in Spain costs £61 a week. RCI members are offered a special on exchanging — two weeks in the US for one week in Europe.

Timeshare owners are now recognized as a free spending group. "It's psychology," explained one industry veteran.

"After a few years, time share owners start forgetting what they paid out in the first place and start feeling their holiday is free. So they're happy to eat out every night and take lots of trips and excursions."

GET A PIECE OF THE SUN FROM ATLANTIC LEISURE

Atlantic Leisure Group is one of the leading holiday ownership developers on Spain's popular Costa del Sol and a member of the industry watchdog, the Timeshare Developers Group. With over 5,000 British owners enjoying holidays in luxury studios, apartments and villas at three attractive resorts near Marbella, Atlantic Leisure has much to offer those interested in holiday ownership.

Prices for one week start from as little as £2,300, depending on the style of accommodation and time of year. And Atlantic Leisure owners can holiday worldwide, thanks to Atlantic's membership of the world's two leading time exchange organisations.

However, seeing is truly believing. With Atlantic Leisure, you and a partner can visit Spain for four days and three nights, sample the lifestyle and quality accommodation, and learn more about the advantages of holiday ownership and it will only cost you £195 (per couple).

Just telephone Atlantic Leisure Group on 01-409 1436 to reserve your place. But places are limited, so call now to secure your opportunity to enjoy timeless holidays with Atlantic Leisure.

Call 01-409 1436 now to reserve your £195 Spanish mini-holiday.

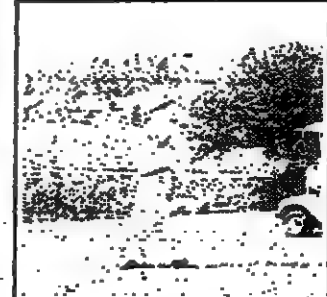


SUN ON THE COSTA DEL SOL AND IN THE CANARIES

MARBELLA
Luxuriously furnished villas and apartments PLUS swimming pools, tennis, bowls and championship golf. Time-Ownership and Outright Purchase.

TENERIFE

Choice of three magnificent developments in the sunny south. Own pools and restaurants. Time-Ownership and Outright Purchase.



LANZAROTE
Bungalows with heated pools, restaurants etc., near a picturesque fishing village. Time-Ownership and Outright Purchase.

SPORT

A JACK NICKLAUS GOLF COURSE IN THE WEST COUNTRY

ST MELLION

Britain's most luxurious Time-Ownership lodges plus membership of a top-class golf and country club. Time-Ownership only.



SOPHISTICATION A ROYAL RESIDENCE IN THE HEART OF SUSSEX

BRANTRIDGE

Choose an apartment in the manor house (former home of Princess Alice) or a new cottage in the 100 acres of grounds. Heated pool, restaurant. Time-Ownership only.

WIMPEY LEISURE LIFESTYLES

CUT OUT AND POST TODAY FOR YOUR FREE BROCHURE TO: WIMPEY LEISURE, FREEPOST, HORSHAM RH12 2ZA

☐ MARBELLA ☐ TENERIFE ☐ LANZAROTE ☐ ST MELLION ☐ BRANTRIDGE

Name

Address

Telephone

(day)

(evening)

THE-1125

For those in the know... a selection of timeshare resale bargains

COUNTRY	AREA	TYPE	CAPACITY	WEEK No(s)	START DATE	EXCHANGE Co	PRICE PER WEEK
Spain	Costa del Sol	Apt	4	5 & 6	30 Jan	RCI	£750
Spain	Costa del Sol	Studio	2	21	21 May	RCI	£1000
Spain	Costa del Sol	Apt	2	25	25 Jun	RCI	£1600
Spain	Marbella	Villa	4	4	23 Jan	RCI	£1750
Spain	Lanzarote	Apt	2	10 Dec	10 Dec	RCI	£1350
Spain	Tenerife	Studio	2	41/42/43/44	6 Oct	RCI	£1250
Spain	Tenerife	Villa	4	16 & 17	12 Apr	RCI	£1800
Spain	Tenerife	Apt	2	18	29 Apr	RCI	£2000
Spain	Tenerife	Villa	4	17	19 Apr	RCI	£2045
Spain	Lanzarote	Apt	2	37 & 38	8 Sept	RCI	£2500
Portugal	Algarve	Studio	2	19 Feb	19 Feb	II	£550
Portugal	Algarve	Studio	2	24 & 25	10 Jun	II	£1080
Portugal	Algarve	Villa	4	51 & 52	28 Dec	RCI	£1425
Portugal	Algarve	Villa	4	15 & 17	10 Apr	RCI	£1365
Portugal	Algarve	Apt	2	17	24 Apr	RCI	£1700
Portugal	Algarve	Villa	4	51	22 Dec	II	£2545
Portugal	Algarve	Studio	2	23 Sept	23 Sept	RCI	£1080
Portugal	Algarve	Apt	2	30	25 Jul	RCI	£2500
Portugal	Algarve	Apt	2	17 May	17 May	RCI	£2500
Portugal	Algarve	Villa	4	23/30/31	18 Jul	RCI	£2250
U.S.A.	Florida	Apt	2	47/48	19 Nov	RCI	£5061
U.S.A.	Florida	Apt	2	3 Apr	3 Apr	II	£2250
France	Val d'Isere	Studio	2	2	3 Apr	RCI	£1100
Malta	St. Pauls Bay	Apt	2	41 & 42	10 Oct	II	£1000
Greece	Corfu	Hotel Apt	2	1 & 18	1 May	RCI	£2000
Greece	Kent	Apt	2	21 & 22	22 May	RCI	£2250
U.K.	Imvros	St/Apt	2	15 Aug	15 Aug	RCI	£2700
U.K.	Solihull	Villa	4	31 Jan	31 Jan	RCI	£2500
U.K.	Solihull	Villa	4	23 & 24	28 May	RCI	£3800
U.K.	Devon	Lodge	4	27 Aug	27 Aug	RCI	£3000
U.K.	London	Apt	2	34	26 Aug	RCI	£2370

We are selling these weeks on behalf of private owners. A money back guarantee if offered in each case. Alternatively, some owners offer a discount if you waive the guarantee.

PHONE 0473 824133 - OR WRITE TO PRIMESHARE INTERNATIONAL, FREEPOST, IPSWICH IP7 5BR



Join the HAPIMAG Property Club

Min. Investment
£2,000*

This once-only payment provides up to 3 weeks RENT-FREE holidays EACH YEAR for you and your family FOR EVER.

*The above investment is the minimum and does not include the cost of the holiday.

SAALBACH - AUSTRIA

TORONTO - ITALY

PRAGUE - CZECH REPUBLIC

and enjoy "Rent-Free" holidays anytime, anywhere - for ever

HAPIMAG'S 45,000 Investor-Members jointly own a 'portfolio' of over 1,700 apartments, chalets, hotels and other leisure facilities in 40 of Europe's top destinations — from Scandinavia to the Canaries and from Greece to London (and benefit from world-wide exchanges).

HAPIMAG Members, their families and friends, (and you) may holiday "rent-free" in any of their properties at any time of the year with as little as 24 hrs notice. There are ski and seaside apartments, city pied-à-terre and country retreats to suit everyone.

HAPIMAG also offers extra features such as a credit purchase scheme and a Buy-Back facility as well as low-cost: travel, car hire, insurance, cruises, etc. Established 24 years ago, Swiss managed and fully protected by Swiss law, all mean a HAPIMAG investment in your future holidays is safe, trouble-free and entirely enjoyable.

For full details of the world's largest and longest established Holiday-Property Club, please contact:

COMSER INTERNATIONAL, Dept TMN

FAIRVIEW RD, TIMPERLEY, CHESHIRE, WA5 7AR

TEL: 061-904 9750

Tuned the k

A

Senior Lecturer in Logistics

HEATH MOUNT SCHOOL HERTFORDSHIRE HEAD

HORIZONS

A guide to
career choiceTuned in to the music of
the keyboard masters

After a recital or a concert by a virtuoso pianist we are always fulsome in our praise for the performer, while the instrument itself tends to be taken for granted. Yet, for the expertise that goes into making and maintaining a piano to a high standard the performance of a Polini or an Ashkanazy would sound flawed.

Not everyone with an interest in music necessarily wants to become a performer or a teacher. There is a considerable band of technicians who make the instruments in the first place, who repair and restore them, who sell and distribute them, and finally ensure that they are in tune. But how exactly does one set about entering the backroom music business?

One way is to be born into it, like David Grover, managing director of the Bentley Piano Company, whose family have been manufacturing pianos since 1830. In 1911 his grandfather moved the company out of London to a disused cotton mill at Woodchester in the Cotswolds, and since then more than 150,000 pianos have been manufactured on the site.

A large number of British piano makers have gone out of business in this century, and there are now only four major ones left. Faced with competition from cheap imported makes, Grover is determined that this will not happen to his firm. He aims to produce a high-quality product for both the domestic and foreign markets, at the same keeping abreast of customer preference.

The family tradition is also evident among the craftsmen on the factory floor. Sons have followed their fathers into the factory and completed apprenticeships here. It is usual to specialize in a particular aspect of the manufacture, such as making the case-work, assembling the action, or completing the stringing.

However, a piano manufacturing operation involves more than just making pianos. Like any business there is a need for professionals in other areas - clerical staff, a company secretary and a sales director.

Christopher Wilcox fulfils the latter function at Bentley. He comes from a musical background, and was once a chorister at Winchester. He lived in Paris for a number of years, and through an advertisement in the *Herald Tribune* he landed a job as interpreter and assistant to the managing director of an American firm which had taken over a French musical instrument manufacturer. "I learnt the music trade the hard way - through initiative and application," he recalls.

Eventually he decided to leave Paris and return to England where he heard that Bentley Pianos had a vacancy. He joined the firm in 1975, and has no regrets about the move. "There is

something very satisfying about selling a piano", he observes. "One never knows what joy and usefulness will come from that instrument."

The company exports 40 per cent of its production, which means that foreign travel is necessary. He spends two or three months of the year visiting overseas dealers and agents - mostly in Europe and the Middle East. Bentley pianos are exported to more than 30 countries including such exotic locations as Tahiti and New Caledonia - but so far his business trips have not extended as far as the South Pacific.

Selling pianos is not quite the same as selling office machinery, for instance. You have to be able to chat knowledgeably about all aspects of the music business to connoisseurs, as well as being knowledgeable about your product. You also need to be a good listener and responsive to customer needs as well as those of the different markets. The French like round legs on their pianos so the firm has brought out a special model for the French market.

Piano manufacturing
and maintenance offers
an ideal opening for
those with a musical ear
and a creative sense,
says Roger Jones

No matter how expensive a piano is, it has to be properly maintained, and this is the work of a network of piano tuners and repairers dotted around the country, though nobody I asked seemed to know exactly how many. "No more than 10 per cent," was one estimate I received.

The usual way to enter this profession is to follow a course of training. One of the main centres for this is the Musical Instrument Technology department of the London School of Furniture, which offers a two year full-time City and Guilds course in piano tuning. In addition it offers BTEC National and Higher National Diploma courses in Musical Instrument Technology, each of which lasts two years.

There are other centres in the provinces. The Welsh School of Musical Instrument Making and Repair near Caerphilly has a two-year City and Guilds course and a three-year in depth course leading to the school's own diploma. The intake is restricted to seven students per year. Other courses exist at Newark, Edinburgh, and the Royal National Institute for the Blind at Hereford.

However, the two exponents I came across were largely self-taught. Peter Newham taught himself to tune a piano at the age of 15, with a few pointers from

experts. For a time he was a musician, playing mainly jazz and pop. Then, 12 years ago went to work for a piano restorer and repairer in Munich.

He returned to England and set up on his own as a piano tuner and repairer. Now that he has established a reputation for himself, he tunes concert hall pianos as well as uprights in front parlours. And from restoring and repairing old pianos he has progressed to his own showroom retailing new pianos.

His assistant, Julian Thomson, is also self-taught. After gaining a degree in Geology, Julian travelled around Africa for a year, before returning to England and the dole.

Being unemployed can be a dispiriting experience for any young man. "I wanted to get my teeth into something, so I spent an hour each day tinkering with the piano at home", he said. "However, this can only take you so far, because every piano is different."

His tinkering and study of piano-tuning manuals brought him to a reasonable level of proficiency, and he took a job with a local piano dealer, where he did the intricate work of reconditioning the action mechanism.

Since joining Peter Newham, he has become involved in all aspects of piano restoration - apart from polishing. "This is a task which requires manual dexterity, patience and a sense of relative pitch," he says. A complete restoration can take three weeks, and the imposing German grand that he was busy restringing when I called was likely to take even longer.

For both Peter and Julian - and Christopher, as well - theirs is not so much a living as a labour of love. The job brings them into contact with interesting people and instruments, and is unlikely to degenerate into mere routine. Peter, who has just returned from the continent, where he has been offering technical advice to a West German piano manufacturer, modestly confesses that he is "still learning". For him the challenge of achieving technical perfection in his workshop is every bit as great as that facing the piano virtuoso on the concert platform.

Useful addresses:
Institute of Musical Instrument Technologists, 13 Crouch Hill, London N8 9DX
Piano Tuners' Association, 10 Rectory Road, Herne Bay, Kent CT6 6LD
London College of Furniture, 41 Commercial Road, London E1 1LA
Welsh School of Musical Instrument Making and Repair, Thomas Street, Aberdare, Caerphilly CF8 2AY
Newark Technical College, Chantry Park, Newark, Notts
Stevenson College of Further Education, Inchview Terrace, Portobello, Edinburgh EH7 6TH

EDUCATIONAL

COURSES

Montessori
training to the
highest
standards...

For an internationally accepted Montessori nursery teaching qualification. Correspondence, full or part time course. **Write for a prospectus or ring 01-893 0165**

London Montessori Centre
Dept. 1, 18 Baldern St. London W1

ST. GODRIC'S COLLEGE
LONDON
SECRETARIAL, BUSINESS AND LANGUAGE COURSES
Places available for courses commencing in September & October.
Day & Residential Students.
For further information please contact:
The Registrar,
2 Ackerly Road,
London NW3 6AD.
Telephone: 01-435 9831

Why retake
your GCEs at
Lansdowne?

Recent Studies Committee
"Retaking a qualification gives you a second chance to succeed."
"Retaking a qualification gives you a second chance to succeed."
"Retaking a qualification gives you a second chance to succeed."
Lansdowne, 79 Palace Gate, Kensington, London W8
TEL: 01-581 3307

PRE-UNIVERSITY?
POST-UNIVERSITY?

Part-time evening courses in Accounting, Economics, Law, Management, Marketing, Statistics, and many others.
For details apply to: The Secretary, David Game College, 85 Old Brompton Rd, SW7 3LD & 209-212 Tottenham Ct Rd, W1 9AF
TEL: 01 584 9097/5918/57580

PLANTAGENET ENGLAND 5 DAY COURSE
November 6th - 10th
On the Arts of the Middle Ages, including: Cathedral walls and the Arts of the Middle Ages.
Apply to: Plantagenet, 01-749 7086.

KIRKHAM GRAMMAR SCHOOL
Lancashire
(Independent Co-Educational Day/Boarding School)
GRADUATE TEACHER OF GEOGRAPHY
Required for January 1988 (Scale 1 or 2 depending upon qualifications and experience). The post is full-time, with a residential house and a small garden. Salary commensurate with experience.
Apply immediately by letter and curriculum vitae to: The Headmaster, Kirkham Grammar School, Kirkham, Lancashire, LA20 2BA. Please give details of contact telephone number, and the names and addresses of two referees.

TREVOR-ROBERTS TUTORIAL COLLEGE
HISTORY/ GEOGRAPHY TUTOR
Required to commence 11th January, 1988. The college is co-educational for pupils, aged 9-14 years, to prepare them for GCSE examinations in a happy atmosphere, designed to promote self-confidence as well as academic achievement. Salary commensurate with experience. Applications with cv and references to: The Registrar, Trevor-Roberts Tutorial College, 57 Elm Avenue, London NW3 3ET.

INTERIOR DESIGN
Fast expanding Design School needs assistant (22+). Good typing/telephone manner, some word processing, prepared to learn every aspect of the business. Starting salary £3,000, genuine opportunity for progression.
Telephone Sue Scott, tel: 01-402 8592.

UNIVERSITY
APPOINTMENTSUNIVERSITY OF
SOUTHAMPTONCHAIR IN DEPARTMENT
OF ACCOUNTING AND
MANAGEMENT SCIENCE

Applications are invited for a fourth Chair in the Department of Accounting and Management Science. Applicants may have interests in any area relating to the Department's activities, which include accounting, finance, information technology, and management science.

Further details may be obtained from the Secretary and Registrar, The University, Southampton, SO9 5NH, to whom applications (11 copies from persons in the UK) should be sent before 15 January 1988.

TRAIN FOR A CAREER IN COMPUTING

Commencing on 7th December, Mantech Training are again running 14-week MSC sponsored courses.

Systems Analysis
This leads to the NCC Certificate in Systems Analysis and includes Programming and PC packages. Applicants aged between 25 and 40 should have at least A-level standard of education combined with strong commercial experience.

Programming and Analysis
Covering the BASIC and COBOL languages together with PC packages and an introduction to Systems Analysis. Applicants should be aged between 23 and 33 with a minimum of four O-levels.

For MSC sponsorship applicants must live in the London area and have had two years away from full-time education. Telephone now to reserve a place on a selection seminar and ask for Mel McCaskey, Mantech Training Limited, 87 Blackhorse Road, London, SE1 8BE.

Tel: 01-828 8642 **MANTECH TRAINING LIMITED**

Bristol Polytechnic Law Society Final Examinations
The Law Department of Bristol Polytechnic is offering a four week revision course for the Law Society Final Examinations beginning 23.5.88.
For further information contact: Law Department, Bristol Polytechnic, Coldharbour Lane, Bristol BS16 1QY, tel 0272 656261 ext 2333.

DAVID GAME COLLEGE GROUP

offers:
GCE RETAKE & ONE YEAR;
Full or Part time Business; Computing and Secretarial Courses; Law Degree (LLB External); Hotel and Cat. Management Diploma.
College Accom Available S. Ken. & W. Ken.
Apply to:
THE SECRETARY, DAVID GAME COLLEGES,
85 OLD BROMPTON RD, SW7 3LD & 209-212 TOTTENHAM CT RD, W1 9AF
TEL: 01 584 9097/5918/57580

"SPRECHEN SIE DEUTSCH"
Why not?
Improve your sales image and export turnover. Information for North-West courses. Please write to:
EURO-LINK
21, Auckland Rd., Blacon - Chester CH1 5SH
Cheshire

LL.B. DEGREE
Full time day course at London School of Law Degree. Foundation courses for overseas students. **EURO-LINK**
Full and part time courses for 1st and 2nd year students. For details apply to: London School of Law Degree, 100 Old Brompton Rd, W1 9AF. Telephone: 01-584 9097.

LONDON SCHOOL OF HYGIENE AND TROPICAL MEDICINE
NEW INITIATIVE
Senior Lectureship in the Social Impact of AIDS
Applications are invited for this new post, funded by the Wellcome Foundation. The post is to develop and direct a research group to study the history of the social impact of AIDS, initially in the UK, but leading to wider studies in the longer term. Working within the Department of Community Health in this postgraduate medical school, the group will have the support of a multi-disciplinary institution and will collaborate closely with bodies such as the London School of Economics and the Wellcome Institute for the History of Medicine. Initial core funding is available for five years for the Senior Lectureship, a Research Fellow and several assistants, with financial support for a continuous series of publications. The person appointed will also contribute to postgraduate teaching in the School.

Candidates should have an academic background in the social sciences, specializing in some of the following: Economics, Sociology, Contemporary history or Public Health. A proven track record in research is essential. The appointment will be on the universities' salary scale for non-clinical senior lecturers, salary range: £19,883 - £22,998 (inclusive), rising to £21,663 - £24,303 on 1st March 1988, with membership of USS. For further details, please telephone 01-536 8636 and speak to Professor Patrick Hamilton (Ext. 399) or Dr Nick Black (Ext. 228). Applications with curriculum vitae and the names of three referees should be forwarded to the Personnel Office, London School of Hygiene and Tropical Medicine, Keppel Street, London WC1E 7HT. Closing date: 11th December 1987.

LIVERPOOL SCHOOL OF TROPICAL MEDICINE
Lecturer/Senior Lecturer
Health Services Development
(Research)

Applications are invited for a new 3 year appointment in the Department of International Community Health for a Health Services Research worker. The person appointed to this unusual post would have teaching and research responsibilities within the department but would be largely concerned with neighbouring World District Health Authority. In this role the appointee would have an honorary appointment with WDA and be responsible to the Director of Community Medicine. The office would link relevant with the Management, Information Systems, Health Economics and other groups within the department. Applicants could be from a range of disciplines and would be expected to have had postgraduate qualifications and experience in health services research. Knowledge and experience within the NHS essential. Communication, quantitative, and teaching skills an advantage. Appointment could be made at Lecturer/Senior Lecturer salary level according to experience. Enquiries and applications with the names of three referees should be sent to: Professor K.W. Newell, Department of International Community Health, Liverpool School of Tropical Medicine, Pembroke Place, Liverpool L3 5QA. Applications close on 13th November 1987.

Get on course
for a career in
Computing

Apply now for a place on the Higher National Diploma Computer Studies Course starting in January 1988.

With your one or more 'A' levels or equivalent, this full-time course is ideal if you are looking for a real career opportunity. We also welcome applications from mature students. This course carries a mandatory grant (subject to eligibility).

Call us now on Slough (0753) 34585
Department of Computing and Information Systems or
The Course Advisory Centre
Slough College of Higher Education
Wellington Street, Slough SL1 1YG

Slough College

PROFESSIONAL
QUALIFICATIONS?
Courses Jan-June 1988

FULL TIME COURSES
• University of London LLB Inter & Part 1
• Association of Accounting Technicians
• Chartered Association of Certified Accountants
• Chartered Institute of Management Accountants
• Institute of Estate Management
• Institute of Marketing

PART TIME SATURDAY REVIEW COURSES
• CPE/Diploma in Law
• Solicitors' Final
• Chartered Association of Certified Accountants

Correspondence courses and specialist publications available in most subjects.
For further details tel 01-385 3377 or write to the Registrar (Ext. TW5), HLT Group of Colleges, 200 Greyhound Road, London W14 8RY

UNIVERSITY TUTORIAL COLLEGE
FOUNDED IN 1881
GCSE AND 'A' LEVELS
RETAKE AND 1 YEAR COURSES
• Oldest and most experienced tutorial college in London
• Laboratories, Library, Lecture Theatre, Computer Facilities
For prospectus visit: www.utorial.co.uk or write to: UNIVERSITY TUTORIAL COLLEGE, 103 GREAT RUSSELL STREET, LONDON WC1B 3JA. 01-580 4676

GUIDANCE FOR ALL AGES!
8-14 yrs. School choice Prospects
15-24 yrs. Job finding, courses
25-34 yrs. Advancement, new start
35-54 yrs. 2nd Career, Redundancy
Assessments and Guidance for all ages. Free brochure.
CAREER ANALYSTS
01-935 5452 (24 hrs)

University of Liverpool
Chair of Pure Mathematics
Applications are invited for a Chair in the Department of Pure Mathematics. The Chair is held by Professor C.T.C. Wall, F.R.S., currently holder of a SERC Senior Research Fellowship from 1982 to 1988. The Department has an excellent international reputation and attracts considerable research funding. It works closely with the Department of Applied Mathematics and Theoretical Physics and of Statistics and Computational Mathematics. Applications are welcome from candidates who have an outstanding research record and whose research has possibilities of interaction with current departmental work. The salary will be within the range approved for non-clinical professional salaries, currently not less than £23,005 per annum. Closing date for this post is 2nd January 1988. Quote Ref: PM882.

Chair of Veterinary Anatomy
Applications are invited for the newly established Chair of Veterinary Anatomy (the successor of Professor A.S. King on 30th September, 1987). The Chair will be held in the new Department of Veterinary Preclinical Sciences, in the Faculty of Veterinary Science. Preferred applicants will have leadership experience in research and teaching within preclinical sciences. The salary will be within the range approved for non-clinical professional salaries, currently not less than £23,005 per annum. Closing date for this post is 30th November 1987. Quote Ref: PM884.

Chair of Nursing
Applications are invited for the newly established Chair of Nursing to be held in the Department of Nursing in the Faculty of Medicine. The Chair forms part of a major development of nursing within the Faculty which includes the establishment of the new Department and the development of a new four-year integrated undergraduate course leading to the degree of Bachelor of Nursing (B.NUR.G.U.L.). The salary will be within the range approved for non-clinical professional salaries, currently not less than £23,005 per annum, and will be subject to the qualifications and experience of the successful candidate. Interested parties are invited to contact Professor P. Harris, Dean of the Faculty of Medicine, tel. 653 289 2871. Closing date for this post is 30th November 1987. Quote Ref: PM885.

Chair of Paediatric Pathology
Applications are invited from Paediatric Pathologists for the newly established Liverpool Health Authority Chair of Paediatric Pathology to be held in the Department of Paediatric Pathology and the Royal Liverpool Children's Hospital (Alder Hey). The successful candidate will enjoy the support of a substantial grant from the Foundation for the Study of Infant Deaths. The salary will be within the range approved for clinical professional salaries (currently up to £32,840 per annum) and, usually, will depend on the qualifications and experience of the successful candidate. Interested parties are invited to contact Professor P. Harris, Dean of the Faculty of Medicine, tel. 653 289 2871. Closing date for this post is 30th December 1987. Quote Ref: PM886.

Applications, together with the names of three referees, should be received by The Registrar, The University, PO Box 147, Liverpool L69 3GB, from whom further particulars may be obtained (only) appropriate referees.
An Equal Opportunity Employer.

University of Strathclyde
CAREERS
ADVISORY SERVICE
DIRECTOR

Applications are invited for the post of Director of the Careers Advisory Service. The Director will be responsible to the University Court through the Registrar and Secretary for the provision of an effective careers service for students. The Director will also be responsible for determining the philosophy of the service, its policy and organisation; the allocation of duties; and for the day-to-day running of the service. Salary on a range from £23,380 per annum. USS benefit. Application forms and further particulars (Quote Ref. 56/87) are available from the Registrar, University of Strathclyde, 16 Richmond Street, Glasgow G1 1XD. Closing date for applications: 27 November 1987.

POSTS

Cranfield
Senior Lecturer in Logistics
The Senior Lecturer in Logistics and Operations Management will take overall responsibility for the lecturing and research into these areas within the School of Defence Management. He/she will therefore have a sound knowledge of either Military or Industrial Logistic Systems and have proven lecturing expertise and significant experience in the modelling of Logistics and Operations. In addition to co-ordinating the current Logistics and Operations Management inputs into the existing courses, the successful applicant will be expected to play a major role in the design and implementation of new courses and course modules. In terms of contract research, contributions to current research contracts will be expected. It is therefore considered important that the applicant be well-respected within the Logistics community and be able to communicate effectively with senior officers of all levels and senior management in the industrial sector. A great deal of responsibility and accountability is attached to the academic staff and the successful applicant will be expected to be successful in the school's activities in the field of Logistics and Operations Management. In order to achieve the expansion expected, considerable enthusiasm and energy will need to be displayed. Salary range £18,450-£21,805 per annum. (From March 1, 1988 £20,720-£22,810 per annum). For application form and further details apply to The Personnel Office, (HQ), RMCS, Shrivenham, Swindon, Wilt. SN6 8LA. Tel (0793) 78252 ext 2403/2421 quoting ref. 5504.1387. Closing date for applications November 13, 1987.

WEST MIDLANDS CHURCHES' FURTHER EDUCATION COMMITTEE
REGIONAL FURTHER EDUCATION DEVELOPMENT OFFICER
The West Midlands Churches' Further Education Committee seeks to appoint a practising Christian with experience of Further Education to this challenging and significant post, which will build on existing networks and strategies, and has the support of all major denominations. Tenable for 3 years, commencing as soon as possible. Salary based on the Senior Lecturer (F.E.) Scale. Closing date for applications: 13th November 1987. Further particulars from the Director, St. Peter's Sateley Trust, Grays Court, 3 Nursery Road, Birmingham B15 3JX. Telephone 021 427 6800

THE PENSIONS MANAGEMENT INSTITUTE
EDUCATION ASSISTANT (TUITION)
The Institute wishes to appoint a man or woman to take specific responsibility for the administration and development of the Institute's tuition facilities. The successful applicant will have a good academic background of either different forms of year learning or educational publishing or preparing candidates for examinations. Neither a knowledge of pensions nor the ability to type is essential although computer keyboard skills are highly desirable. Salary in the range of £9,500 p.a. Please write or telephone (01-247 1452) for further details to The Pensions Management Institute, PMI House, 124 Middlesex Street, London E1 7HY. Closing date for applications Monday 23 November.

JESUS COLLEGE, OXFORD
Oriel College, Oxford
FIXED-TERM FELLOWSHIP AND LECTURESHIP IN GERMAN
Jesus College proposes to elect a suitably qualified candidate to a teaching Fellowship in German Language and Literature with effect from 1 October, 1988. The Fellowship will be held in conjunction with a Lectureship at Oriel College. The appointment is open to men and women and will be limited to a single period of five years (including one year's probation) with no possibility of extension. The appointment will be in the field of Modern German Literature and the Fellow will be expected to take most of the normal responsibilities of a full Tutorial Fellow. No University post is associated with the appointment. Further particulars may be obtained from the Principal, Jesus College, Oxford OX1 3DW to whom applications, together with the names of three referees, should be sent not later than 28 November 1987.

FRANCE TUTOR REQUIRED
To teach native UK students in France on a full-time basis. Teaching assistant, May or June or September/October. (July/Aug) French speaking. Will be in France. Salary: £10,000-£12,000. Further details: France Tutor, 100, High Street, London E1 1AA. No French required. Tel: (0503) 261205

NURSERY SCHOOL KENSINGTON
Requires:
Qualified Teacher
Mornings only from January. Happy Atmosphere. Excellent Salary. Reply to BOX 637

HEATH MOUNT SCHOOL
HERTFORDSHIRE
HEAD
Applications are invited from suitably qualified candidates for the post of Head of Heath Mount School, following the resignation of the present Headmaster on medical grounds. The appointment can be for 1st April or 1st September 1988. Further details may be obtained from The Chairman of the Governors (T), Heath Mount School, Woodhall Park, Watton-at-Stone, Hertford, SG14 3NG, (Telephone 0920 830230).

01-481

2nd 1955-1956
ator/Assistant

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

EDWARD ERDMAN

Leading West End Surveyors require

Senior Audio/VP Secretaries 25-35

For 2 Partners

Both jobs are highly pressurised in very busy Departments. You have to be able to react quickly to situations which arise all in the course of a workaholic Partner's day, as well as cope with tapes to be typed at speed on a Wang. You must like to always be busy, have excellent presentation, good secretarial experience, 'O' level education, be a non-smoker, and have a sense of humour.

If you want to know more, please telephone me:-

Ruth Blasdale

Personnel Officer

Edward Erdman,

6 Grosvenor Street

Mayfair, London W1X 0AD

01 629 8191

INTERNATIONAL ENTERTAINMENT COMPANY

PA/SECRETARY TO CHIEF OPERATING OFFICER

Senior Executive requires experienced PA/Secretary. Position offers unique training in television and communications industry.

Planning and travelling to international television festivals is required. Applicants should have excellent shorthand, typing, French and possibly another language. Administrative and organisational skills essential.

Contact: Cathy 01-435-7121

MARKETING PA

c£13,000

Social & Leisure

Job of the year! Working with top SW1 marketing team organising and co-ordinating social and leisure events with stars of stage, screen and sport. Good income, excellent benefits, flexible hours, possibly French. Some travel.

OFFICE ADMINISTRATOR 25-35

c£12,000

Knightsbridge

A great opportunity with top SW1 marketing team organising and co-ordinating social and leisure events with stars of stage, screen and sport. Good income, excellent benefits, flexible hours, possibly French. Some travel.

PERSONNEL PA mid 20's

c£11,000

Efficient, organised and responsible. Your work will be highly confidential and you will be a pleasure to work with. Shorthand, typing and in WP a must, but you will be a key person in the Personnel function.

PUBLIC RELATIONS PA early 20's

c£9,250

Wide range of promotional work created a major opportunity for full involvement in exciting events. Ideally one fast learner, excellent shorthand, good WP. An exciting challenge in the West End area.

MORE JOBS FOR MORE PEOPLE WITH MORE CARE

Please phone 01-589 8807

01-589 8807

JOYCE GUINNESS

RECRUITMENT CONSULTANTS 28 Southampton Avenue, Highbury SW5

Judy Farquharson Limited

47 New Bond Street, London, W1Y 9HA

01-483 8834

EXCELLENT CAREER OPPORTUNITIES

ARTS VIDEO PRODUCTION - W1

First class PA, 100/60 wpm speeds. Languages useful. To £13,000.

EXCLUSIVE CATERERS - SW9

Bright, enthusiastic with lots of initiative and 90/50 wpm speeds to assist MD. c£12,000.

PROPERTY DEVELOPMENT - W1

Chairman's PA with 120/65 wpm speeds, confident and mature personality, able to work under pressure. To £14,500.

MARKETING - W1

Excellent opportunity for young secretary to train in marketing and promotion. Good typing skills, bright personality. £10,250.

JFL RECRUITMENT CONSULTANTS

MEDIA £15,000+ PA TO CHAIRMAN

His present PA has been promoted to a Managerial position, the one before that is now a Director. As a central co-ordinator, your job will be 90% organising, 1% sec (100/50 skills required); plan his complex diary, handle v.a. sensitive information, recruit staff, delegate work, attend board meetings.

If you are 28-35, 'A' level educated, working at senior level now and thrive under pressure, call Paulette now for the complete picture.

01-408 0424

Tate APPOINTMENTS

Maine-Tucker

WANTED PR MANIAC

£10,000 + Masses of Perks

This is a fabulous job in a top company with lots of get-it-up-and-go young people in lovely SW1. You will be working in an exciting PR team on a permanent basis. The outfit is spearheaded, gung-ho, getting on with it. The person needed will be super-organised, bright and have good typing and some shorthand (100+).

N.B. We specialise in genuine career moves.

50 Pall Mall St James's London SW1Y 9LB Telephone 01-925 0948-9

CONFERENCE ORGANISERS require 2nd jobber as WP Operator/Assistant

The successful applicant will become part of a busy team organising and managing conferences.

Fast, accurate typing skills essential. The position will appeal to someone seeking varied and creative work with an opportunity to develop organisational skills and to learn other computer skills such as desktop publishing.

Phone Jenny Mann on 01 242 4141.



TOP PA - PACKAGE £17,000

Would you welcome a challenging role? Then this is an excellent opportunity to assist a Top Executive in this leading International Bank. Working purely for him you will most certainly utilise your initiative and organising abilities to the full, as you liaise closely with Senior Personnel and VIP's concerning a cross section of projects. Ideally late 20s/early 30s, sound secretarial skills 50 wpm Shorthand/60 wpm Typing and languages would be useful.

PA - NO SHORTHAND - c£13,000

No real involvement or career prospect? Then look no further, for this International Organisation have several interesting secretarial Partner level positions where 50% administrative is assured for audio secretaries who would welcome a challenging role. The offices and benefits are superb. If you are between 24-35 and have accurate skills then contact us now.

RECEPTIONIST - £9,000 + MORTGAGE SUBSIDY

Do you enjoy variety and team work? Then join this Merchant Bank in the City where you will be responsible, with 2 others, for greeting a cross section of clients throughout the day. Ideally you are in your early 20s, have relevant experience coupled with a typing speed of 35 wpm. Benefits will include a Mortgage subsidy and Bonus.

PHONE: ANN GROVER/CELIA AHLQUIST/

KAREN BETANCOURT ON 588-6674

(Recruitment Consultant)

5 BROAD STREET PLACE, BLONFIELD STREET, LONDON EC2 7JH

CITY SECRETARIES

CORPORATE FINANCE

£12,000 + BENEFITS

The Corporate Finance Department of a large Merchant Bank in EC2 is looking for two bright shorthand secretaries (20-25) with 40/50 wpm speeds to work for a young team.

Very hectic department, long hours (paid over-time), excellent benefits including subsidised mortgage.

For further details on these and many other positions please telephone

Annette Van Dyck for an appointment on 928 2254.

City Secretaries (Rue Com), Peak House, 28 Eastcheap, London EC3M 1ER

BILINGUAL PA - JAPANESE

to £15,000 PA

PA with fluent Japanese and English required for the Managing Director of a successful and expanding Information Technology Company in the City. Slow/steady shorthand would be useful as would a desire for career advancement. Excellent benefits offered.

YOUNG S/N SECRETARY

£11,000 pa

Young, lively shorthand secretary for varied 50/50 role in EC3 Insurance Brokers. Loss of client contact, lunches and functions to arrange and attend and a lot of personal administration to undertake for two young Directors.

THE BEST OF BANKING

c£14,000 package

Total involvement and support is offered by a Vice President of this leading Investment Bank. Your role will require commitment and energy but the rewards are excellent in terms of both remuneration and job satisfaction. The administrative content of the role includes extensive international liaison and organisation of business and social events and although shorthand is an asset, it is not essential. Package includes 5% mortgage subsidy, bonus and much more. 55 wpm typing, audio and wp skills needed.

OSBORNE - RICHARDSON

Small, Friendly & Very Professional

110 NEW BOND STREET, LONDON W1

RECRUITMENT CONSULTANTS

Call Anna French, Debbie Berkovich, Just Osborne or Helen Richardson

01-409 2393

Cameron, Choat & Partners

Public Relations and Marketing Consultants

PR SECRETARY

For Account Executive in young company located in modern, stylish offices near Gloucester Road tube. Applicants must be well groomed, have fast accurate typing (no S/H), good organisational skills and an ability to deal with clients at all levels. WP experience an advantage but will train. Age 24+.

Salary £8,900 pa + 2 bonuses + BUPA

Apply in writing with CV to:

Jacquie Mundle

Cameron Choat & Partners

Bury House, 126-128 Cromwell Road

LONDON SW7 4ET

NO AGENCIES

ANTIQUE PORCELAIN £8,000

Leading international firm offers an exciting opportunity for a skilled audio secretary (no S/H) to work within exclusive world of priceless porcelain.

Please call Linda on 01 439 2308

Mistprestige

RECRUITMENT CONSULTANTS

HIGH CALIBRE SECRETARY

OXFORD

Challenging opportunity for a professional, intelligent and highly motivated individual to join a small, but fast growing international consultancy company.

If you are in your 20's or early 30's with excellent secretarial skills, together with commitment, initiative, the ability to work under pressure and, not least, a sense of humour, then we should like to hear from you.

We offer an excellent remuneration package, circa £8,500 plus benefits, and the opportunity to develop within the company. If you are interested please write enclosing your C.V. to:

Margaret Carter

International Business Information Ltd

Fairbrook, Webbs Way

Kidlington

Oxford OX5 2EW

Or telephone 0865 5279 for more details.

SPANISH/FRENCH

Exceptional, senior PA/Sec reqd by busy Chairman of West End Co. English to m/t standard, fluent Spanish + good French reqd along with the full range of sec skills. Varied workload demands good organisation and a mature, articulate manner. Age: 30-45 £15,000

JAPANESE

Do you have Japanese to m/t standard, along with fluent English + a work visa? Ideal opportunity for a Sec/PA who can combine the above with typing in both large & who enjoys a varied workload. No SH reqd. This is a new & exciting post. £11,000.

ENGLISH WITH JAPANESE

Prestigious City firm seeks an experienced well-groomed PA/Sec with good typing + WP skills (no SH reqd), and good knowledge Japanese to translate into English and liaise with their clients. Age: 20's. c£11,000.

MULTI LINGUAL ASSISTANT

Provide back-up as Assistant/Sec to 3 busy salesmen who travel overseas frequently. Your work will involve dealing with clients worldwide and researching financial institutions. Excellent possibility of promotion to Office Manager. c£10,000 (to inc. use) + annual trip to S. America.

BOYCE BILGUAL

01 404 4434

(Age)

BORN ORGANISER TO £11,500

The Head Office of this International Company seeks a professional PA with senior level experience. You will work for two charming top executives in their Marketing Department. They travel extensively and are keen to delegate areas of responsibility to you. 60/100 skills and wordprocessing ability required.

Please telephone 01 240 3511

Early/late appointments arranged

Elizabeth Hunt

Recruitment Consultants

2-3 Bedford Street London WC2

SECRETARY

c£9,000

Based in the Training Office your day involves a high administrative content, organisation of courses and seminars with Wang WP (will cross train) for general secretarial duties. Rusty shorthand useful, 50 typing. Age College Leaver + +.

RECEPTIONIST

c£9,500

With this large multinational Co. you are their visitors first contact so will need to be well presented have previous experience and accurate typing for occasional letters on their WP (will cross train). Age 25-35.

SECRETARY

c£11,000 + Exc. Benefits

As secretary to 2 directors of the Stock Broking division of this financial conglomerate you will be totally involved, utilise your shorthand and word processing skills and already have gained experience within a similar organisation. Age 20+.

THAMES APPOINTMENTS

16 HANOVER SQUARE, W1. 01-491 4764/4744

FEELING SPECIAL

Temping is all about plenty of variety combined with top rates and assignments. But there's a lot more - the 'service' for a start. At Osborne Richardson we do something few agencies seem to bother with - make you feel special.

We'll meet you one-to-one, get to know you and keep you out of the crowd. We won't be sending you out to an assignment you don't want. There's no point and none of our blue chip clients would keep coming back to us if we did.

So if you'd welcome that 'special feeling' come and meet us. We're smaller, friendlier and very professional. We're Osborne Richardson.

OSBORNE - RICHARDSON

Smaller, Friendlier & Very Professional

110 NEW BOND STREET, LONDON W1

RECRUITMENT CONSULTANTS

Call Anna French, Debbie Berkovich, Just Osborne or Helen Richardson

01-409 2393

Winter Blues

Are you concerned that you will not be earning this winter?

Does the thought of a long-term assignment fill you with enthusiasm?

Are you skilled on any of the following machines?:

• Wang • Wordplex

• IBM Displaywriter or • IBM PC

If the answers to the above three questions are yes, please telephone: 01-491 4764/4844. Thames Temporaries Ltd- 16 Hanover Square, London W1.

Thames Temporaries Ltd.

Your Future?

An opportunity to advance your career in a lively new role with real responsibility.

You will need to be mature, cool-headed and well organised to:-

• Supervise a small admin team

• Organise and assist at client functions

• Establish personal contacts with major clients

• Provide a confidential secretarial service

We're a growing company with over 200 staff working in a modern friendly atmosphere and to continue our expansion we need a confident well-presented person who will report directly to the Head of Sales and Marketing - the right reward is available for the right person.

Send your C.V. to The Personnel Manager, Computer Cab Co Limited, 7 Woodfield Road, London W9 2BA.



SECRETARY TO COMPANY SECRETARY

Cape Industries PLC the parent company of a successful Group of Companies is seeking to recruit a Senior Secretary for its Company Secretary based at the Head Office in Watford. Good shorthand and typing skills as well as wordprocessing experience are essential. Experience in any insurance or legal fields would be an advantage.

This position offers a salary of £10,000. 25 days holiday, contributory pension scheme and free life insurance.

If you are aged 25+ and feel you have the necessary qualities please write enclosing your CV to:

Mrs T Anderson

Cape Industries PLC

Iver Lane, Uxbridge

Middlesex UB8 2JQ

Lipha

TIRED OF TRAVELLING UPTO TOWN?

We are a busy, expanding pharmaceutical company with French origins based near Heathrow and are looking for a first class Secretary to give full support to our Managing and Marketing Directors. You should be 25-35 years of age with excellent secretarial skills and a high level of initiative. A reasonable knowledge of the French language is also required for liaison with our parent company. In return for your excellent skills we will offer you an attractive salary, free luncheon facilities, membership of BUPA, life insurance and car parking facilities.

If you think this position appeals write with full CV to:

Mr D R Gifford, Marketing Director

Lipha Pharmaceuticals Ltd,

Harrier House,

High Street Yewley,

West Drayton, Middlesex UB7 7QG

£14,000 PA(RK) IN ENFIELD

You are a good communicator, a top PA and a secretarial superstar! Well educated and street wise, you will assist the MD of a major company in Enfield initiative, SH WP required; car parking available.

City 377 8690

West End 439 7061

SECRETARIES PLUS

INTERNATIONAL PHOTOGRAPHIC AGENCY

One of the world's leading suppliers of photography to the advertising, travel, publishing and corporate markets.

PERSONAL ASSISTANT

£13,000 PLUS

We are a friendly, professional and very busy company housed primarily in St John's Wood close to the tube. We seek an enterprising person (age 26 to 45) with shorthand who will act as PA to our MD in an exciting expansion year. This position involves little secretarial work. It goes beyond being a PA and will include managerial responsibilities and status. The successful applicant will be a first class organiser, a good letter writer and communicator, and will apply energy and imagination to a variety of projects and tasks. Please send your CV in confidence to Caroline Cook.

tony stone worldwide

28 Finchley Road, St. John's Wood, London NW8 8ES.

Bilinguase

LINCHPIN with French

£11,000-£14,000 aae

Small City-based business communications company seeking for a bilingual linchpin with the ability to work on their own. Your responsibilities will include administration, client liaison, some legal and general secretarial support. Some Japanese would be useful and good French is required for international calls. Typing 50wpm and WP.

Telephone Bilinguase on 01 493 8446

46 Maddox Street, London W1R 9PD

We'll help your business run fluently.

CHAIRMAN SEC/PA

£13,000 MEG + EXC PERKS

The Chairman of this prestigious City concern seeks a Public School educated sec ideally in their thirties and with a Parliamentary background. Rusty s/h & good audio skills. Please call Alison, Penny or Angie on

01-638 4851

NEW VENTURE

(Rec Cons)

BOOKLINK

Small Publishing Agency is looking for an organised, self-motivated secretary with good communication skills and conversant with word processor. Salary negotiable.

Applications to: Booklink, 146B Kings Cross Road, London W1X 9DH.

Telephone: 637-1763

3 DAYS A WEEK FREELANCE

Mature responsible secretary with good shorthand/typing/WP skills to assist in small office. Please apply in writing with CV first instance to:

St J Carr & Co

11 - 15 Arlington Street, St James's London SW1A 1BD

SECRETARY WITH MANAGEMENT POTENTIAL

to take over busy GP's group practice near Sloane Square

Salary c£12,000

01 235 0011 after 2pm

MORGAN GILLIE

Period Property Specialists

Urgently require a secretary for their increasingly busy Dutchman Estate Agents office. Must be well organised, articulate, smart and have experience on Wordstar wordprocessor. Excellent salary with wide ranging responsibilities in an interesting and exciting working environment.

Telephone Ian Rutter 01 761 0800

JUNIOR SECRETARY

19 years plus for lively Design Company in SW1. Must be articulate, well-presented. Typing min 45 wpm, WP an advantage, will cross train. Salary negotiable. Ring 528 6530. (No Agencies)

MIXING POLITICS

Salary 2 neg. Meeting politics with an exciting new business venture & the demands of a top design Co. requires an experienced & articulate secretary. These very qualities are sought for the extraordinary PRIVATE PA position based in an elegant Kensington location. The successful candidate will apply

Contact Mel Ironside on 01-629 9323

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

DO YOUR PROFESSIONAL STANDARDS
REFLECT A METICULOUS NATURE?

An accomplished PA with top level experience preferably gained in a relevant environment, you will be fully capable of supporting the Senior Partner of this international firm of solicitors advising in the corporate financial, commercial and property areas.

Working independently from your own office, you will play a key administrative role with responsibility for confidential records as well as the organisation of business lunches and the Senior Partner's travel arrangements.

Possibly a graduate, your immaculate grammar and keen eye for detail will assist you in drafting official correspondence. You will also possess the discretion, maturity and confidence to liaise directly with all levels of personnel.

Aged 30+, your unerring competence plus the flexibility to work a 9 to 6 day, will merit a salary of £13,500 together with half-yearly reviews.

Telephone 01-606 1611.
3-6 Trump Street EC2V 8DA

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

STEP UP IN PERSONNEL

£11,500

The Personnel Manager of this substantial company dealing with financial institutions, foreign corporations, banks and governments requires a dedicated and extremely capable assistant. You will be responsible for assisting with all the administration including offer letters, induction packs for new members of staff, up-dating a highly

confidential personnel records for over 200 people and many other duties that are associated with personnel including some interviewing. The ideal applicant will have personnel experience, be self motivated, tactful and have a keen sense of responsibility and confidentiality. Age 25+ with good secretarial skills.

Carrera

RECRUITMENT ADVISERS

35 PICCADILLY, LONDON W1V 9PB. TEL. 01-439 3233

SECRETARY/PA

For Director and Company Secretary of successful privately owned group of companies involved in manufacturing and financial activities in the UK and USA. Candidates must have experience at senior secretarial level where the emphasis is more on PA work than on shorthand and typing, although the latter must be impeccable. A clean driving licence is essential. Pleasant, air-conditioned offices near Junction 3 of the M4. Salary £11,000. Company pension scheme, private medical insurance etc. Write to Mrs J. Mason-Johns with full CV. at

Centre House,
Victory Way, Heston,
Middlesex TW5 9NS.

SECRETARY
£9,500

Our Finance Director and Accounts Department require a Secretary with audio and shorthand. Excellent benefits including lunches, annual bonuses and FREE holidays.

Send CV to R. Pratt,
Barratt Multi-Ownership & Hotels Ltd,
6 Half Moon Street, London W1A 7BA.
Tel: 01-629 2731

Chartered Surveyors
require lively and efficient
SECRETARY /
PERSONAL ASSISTANT

with good audio typing skills capable of running small but increasingly busy office in West End. Previous property experience and sense of humour essential. Salary £12,000 neg. RING: 01 491 0999

TIME FOR A MOVE?

Friendly West End surveying practice requires a Senior Secretary for head of Professional Department. Good organisational and typing skills, shorthand unnecessary. Some word processing experience helpful otherwise will train. £9,000 negotiable.

Telephone Alison on 01 408 2222.

(No agencies)

THREE HATS

package £20,000
Dedicated and multi-talented individual required to take on challenging opportunity within prestigious and expanding international company. The role involves a wide range of administrative tasks, ability to type & excellent communication skills. Call 01 771 0771.

Middleton-Jones

T.V. MARKETING

Join this famous TV organisation as P/A secretary to their fast moving director of programme sales. You will assist him in all areas of international marketing, and each day will be very different. (100/60 skills and 5 weeks holiday).

Please telephone 01-240 3531.

Early/late appointments arranged.

Elizabeth Hunt

Recruitment Consultants

2 Bow Lane London EC4

EXCITING CAREER MOVE FOR
EXECUTIVE PA/SECRETARY

£11,500 + BENEFITS FULHAM

The VICE PRESIDENT of marketing/communications division of this international, hi-tech corporation requires a confident, outgoing person (mid-30s to mid-40s) with initiative to deal with overseas visitors and liaise effectively with journalists, PR and advertising people. Ideal for flexible person with a keen eye for detail and excellent verbal and written communication skills. Salary £11,500 pa plus benefits. A European language is desirable as is driving licence.

Call Michelle TED Agt 01 736 9857

ACE FOSTER BEAZLEY ASSOCIATES

PROMOTIONS SECRETARY
COLLEGE LEAVER

£8,500 + PERKS + BONUS

No shorthand or previous experience is needed to join the hectic world of Promotions. All you need is to be bubbly, not afraid of the telephone and enjoy client contact. With some typing and a good eye for detail, you will be successful.

For more information
CAROLINE WALLINGER
01-437 4802

11 OXFORD CIRCUS AVE. LONDON
RECRUITMENT CONSULTANTS

STOCKBROKING

£12,000 + Mortgage Subsidy

Join this prestigious merchant bank as senior secretary in the stockbroking side and you will be at the heart of the City. Working very closely with your boss, your initiative and intelligence will be well rewarded. (100/60 skills and WP experience required).

Early/Late appointments arranged
Please telephone 01-240 3551

Elizabeth Hunt

Recruitment Consultants

18 Grosvenor Street London W1

INTERESTED
IN FIGURES?

Small rising accountancy practice in St James's, SW1 area needs receptionist/secretary/PA to run the office. Must have good typing and telephone manner, be well presented, have knowledge of word processing, be versatile and able to work on own initiative. Knowledge of book-keeping useful.

Telephone 01-930 2853

DESIGN SECRETARY

Leading design consultancy requires a bubbly, enthusiastic, capable and well-spoken junior secretary aged 18-25. Must be meticulous and good humoured and enjoy working as part of a friendly team. Typing 50 wpm, s/h useful, driving licence essential.

Please apply in writing enclosing a full cv to:
Fiona Houston, Nucleus Design Limited
Ferry Works, Summer Road, Thames Ditton
Surrey KT7 0QJ

OSLO AND PARIS
COMMISSIONS

Small, very busy international office in central London requires:

BILINGUAL SECRETARY (Eng/Fr) for immediate start and BILINGUAL ADMIN SECRETARY (Eng/Fr) with book-keeping experience, to start in January 1988

Two free salaries

Enthusiasm and sense of humour essential

For details ring
01 242 9927

SENIOR ADMINISTRATOR /
PERSONAL ASSISTANT

A new clinical diagnostic centre in the Harley Street area seeks a Senior Administrator to play a key role in its development. Medical secretarial and word processing skills essential. Accounting and computing skills and experience in business administration desirable. Salary depending on age and experience but no less than £14,000 pa. Please reply to BOX M81

No Agencies

FACILITIES MANAGER
VACANCIES THROUGHOUT LONDON
TO JOIN LEADING PLC COMPANY.

Superb opportunity to develop a competent team providing services in a busy business centre. Exciting typing, word processing and admin skills needed plus ability to work effectively under pressure.

Salary £9 - £11,000 pa plus other benefits.

Call Andrea Lee 01 735 3001.

No Agencies

CHELSEA

Secretary/Personal Assistant for 2 Directors - overseas business. Ability/interest with user-friendly computer/word processor important. Spanish helpful. Attractive salary.

Telephone:
01-376 5585

SECRETARY/PA

For director of international firm of management consultants in hotels, tourism and leisure. Good secretarial skills and own going personality. Excellent prospects. Salary around £9,500 depending on experience. Graduate looking for first appointment would be considered. Please apply enclosing c.v., day time telephone number and recent photograph if possible to:

Managing Director,
Quantum Associates Limited,
2 Post Street, London SW1X 9EL

GOLDEN FUTURES - CITY

£12,000

Vice President of this Futures Brokers is looking for a lively intelligent and capable secretary/PA to cope with his hectic office. Hard work and keen interest could be rewarded with prospects to advance within the broking world.

Ring Mary Pettit or Sally Owens on 235 8427

4 Post Street, London SW1

K NIGHTSBRIDGE

SECRETARIES

La Creme

IS THERE LIFE AFTER A TIME-SHEET?

Career development doesn't have to stop just because you are typing. My aim is to give you assignments that will complement your skills and broaden your experience. Come and join a great team. Call me, Amanda, as soon as you can.

01-491 8688

SUPER SECRETARIES

PA/SECRETARY

to Finance Director of Financial PR Consultancy required. Dynamic, go-ahead, rapidly expanding, City company.

Salary £11,000

Please send CV to BOX M35

PANORAMIC

£17,000

A unique opportunity has arisen within a highly successful international bank working for a senior executive responsible for world-wide strategy and development.

In return for a high level of interest and commitment, he will delegate and involve you in aspects of his confidential work, using your decision making skills to the full. This is an exciting opening for a senior secretary with some City experience who would relish the opportunity to learn about the bank's business and who wants to work alongside a successful but human boss.

Age: 25-35 Salary: 18k/19k

City Office

725 8491

ANGELA MORTIMER

VICE PRESIDENT'S PA

£12,000

This international oil company is looking for an excellent P.A. who has the ability to hold the fort when he is away. You will be expected to deal with all worldwide travel arrangements, liaise with people from all over the world, obtain visas etc., and travel information etc. A P.A. this is a varied and interesting position and requires a self-motivated and adaptable P.A. with excellent secretarial skills.

BOND STREET BUREAU
(Rec Cons.)
22 South Molton St., W1
629 3692/629 6580

SLOANE STREET

£13,000

We are small, well established and long established: a very successful business. We need someone 25-35 with a lot of commonsense to run our office. Good skills (100/60) are essential and the ability to cope with activity peaks and the occasional trough.

If you thrive on both responsibility and challenge please send your CV to our auditors: "secretary 9091", Levy Gate, 100 Chalk Farm Road, London NW1 5EH.

(no agencies)

DESIGN COMPANY
PA/ADMIN/SEC
TO DIRECTOR

Outgoing personality. Someone firm but nice. Run office (30 staff). Must have good typing and exp. Intelligent with good education and numeracy. A fun atmosphere.

£10,500 + profit sharing, 23+.

Phone Mrs Byzantine

NORMA SKEMP

Personnel Services

01-222 5091

P.A.
ESTATE
AGENTS
LONDON
W1

up to £12,000

This well established company currently seeks an experienced secretary to assist the Managing Director. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £12,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

General Secretary Architects, WI

This very successful and well known company currently requires a secretary to assist the Managing Director. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £12,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

GET INTO LEGAL

£11,000

Super opportunity for bright young person to join a leading law firm in the City. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £11,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

FANTASTIC BENEFITS

£11,500

Experienced S/H secretary to assist the Managing Director. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £11,500 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

ARTS Director of Publishing Co

£12,000

For more information
Bernadette of Bond St.

01-232 1294

INTERVIEWER

One branch recruitment consultant in SW1

requires an interviewer to handle permanent placements. This would suit a 30-40 year old self starter with office experience who wishes to become involved in recruitment consultancy. Salary package by negotiation.

For more information
VERONICA LAPA

01 837 6225

KENTACOM

Recruitment Consultants

RESTAURANT PA

THE MD of this world-renowned Mayfair restaurant needs a PA with personal and business matters. This is a senior post with a high degree of involvement and client liaison. Good shorthand and typing skills essential. Phone: Pamela Price on 486 6551. Rec Cons.

STRIKE IT RICH!

£11,000

Join the international sales and marketing division of a major oil based in Victoria. You will be using your personal and business matters. This is a senior post with a high degree of involvement and client liaison. Good shorthand and typing skills essential. Phone: Pamela Price on 486 6551. Rec Cons.

LOVE-DATE

01 283 0111

CLASSICAL Fashion Co seek a

young woman to assist the Managing Director. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £11,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER £10,000. Join

the leading Computer Software Company and become involved in graduate recruitment. You should be enthusiastic, hard-working and have 40 wpm typing skills. Excellent salary and benefits. Call Mary Pettit or Sally Owens on 235 8427. 4 Post Street, London SW1

BAKER STATION - BENEFITS

Young, bright secretary to assist the Managing Director. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £11,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

CONSERVATIVE MP

requires experienced resourceful PA.

CV's to BOX M49

GET INTO TELEVISION

ADMIN ASSISTANT

Age 18+ £10,000. 0+ level standard with a fair for the City. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

OFFICE JUNIOR/TRAINEE SEC

Age 18+. 0+ level standard & a little typing exp. full training given. Salary 1st.

Ring Mick Rolfe

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

COLLEGE LEAVER SECRETARY. If

you're new to the office or have just left school, we have a great opportunity for you. The role involves a wide range of administrative tasks and the successful candidate will be responsible for the day to day running of the office. Salary up to £10,000 per annum plus benefits.

For more information
Bernadette of Bond St.

01-232 1294

RECEPTIONIST

£10,000

For more information
Bernadette of Bond St.

01-232 1294

RECEPTIONIST

£10,000

For more information
Bernadette of Bond St.

01-232 1294

RECEPTIONIST

£10,000

For more information
Bernadette of Bond St.

01-232 1294

RECEPTIONIST

TENNIS: WIGHTMAN CUP ENDS WITH A BANG RATHER THAN ITS USUAL WHIMPER

Late flutters in the love match

Simon Barnes

Williamsburg, Virginia
The Wightman Cup is supposed to be a frightfully traditional sort of event, even in the United States, but for once tradition was dispensed with, for once the Wightman Cup ended not with a whimper but a bang — or at least with a bit of a pop.

The traditional result of this annual competition between the British and the American women is 7-0. Great Britain had not won a match in the competition since 1984 — a run of 23 consecutive defeats in singles and doubles. The Americans took this series in the first four matches in this best-of-seven contest and as Pam Shriver, the United States captain, said, if it had been the World Series it would have stopped right there.

But the Wightman Cup is, normally quite pitiful and goes on until Britain lose the series by seven matches to love. That was the script they seemed to be following on the last day when Miss Shriver overcame the best that Anne Hobbs could put her way in straight sets to put the States 5-0 up.

But then tradition went out of the window. Jo Durie, ranked 65th, was matched against Zina Garrison, ranked eighth. And Miss Durie shocked us all by winning 7-6, 6-3. Miss Garrison continued to show all the jelly-in-the-knee steadiness you normally associate with Brits and she lost a match which both players seemed to be trying hard to lose.

You would think that Vir-



Tradition breaker: Miss Durie refusing to behave like a jelly in a heatwave on Saturday

ginia Wade had won Wimbledon again from the squeaks in the England team box. Flushed with the party spirit, Miss Hobbs and Miss Durie went into the final match against Miss Garrison and Lori McNeil and lost the first set 6-4, went 2-5 down in the last and then won it 7-5.

Well, it is obvious what it all means. Miss Durie, re-finding her confidence, will go roaring back up to the dizzy heights of yesterday — and she was once ranked fifth. Miss Hobbs will join her in beating the world. Next year the Wightman Cup at the Albert Hall will be one-way traffic and the Brits will win 7-0.

Or perhaps not. Perhaps the Wightman Cup means nothing whatsoever. The Ameri-

cans try to sell it these days under the slogan "the most elegant competition in women's tennis," which strikes me as the product of desperation. It is a very nice slogan but for two things: the Wightman Cup is not very elegant and it is hardly competitive at all.

The American organizer, Dick Anzulot, said: "Sometimes the British sense of national pride is so great that you wish to heck they'd win." Well, what is the point of being a patron if you can't be patronizing?

The Wightman Cup has not become an anachronism. It always was one. It does not illustrate the declining standards of British tennis: it has illustrated for virtually every year of its existence since 1923

the immense superiority of American women's tennis. The score in the series is now 49-10 in the Americans' favour.

The States have 179 women in the rankings; the British have 25. This is a mismatch and it is hardly surprising that no one paid to see it over its three days: the vast gym was empty. No one wants to see something when they know how it comes out, not if it is sport, anyway. This is not Hamlet. Actually, it is *Much Ado About Nothing*.

But the players absolutely love it. "I'm a very traditional person," Miss Shriver said. "And I think competition and tradition together is nice. I like the opening ceremony, I like the file and drum band, I like

the way they brought in the bobbies from London." Yes, they flew in nine policemen, who paraded before play every day: the Americans still suffer from the delusion that British policemen are cute.

But what the players truly love about the Wightman Cup is a rare chance of revelling in team spirit. Professional tennis is a tough life: there can be few people as lonely as the British female tennis players sitting with their head in a towel in Pittsburgh or Cincinnati, 6-0 and 3-0 down, with no resources left but their own sense of defeat. Miss Durie and Miss Hobbs have flown on to Worcester, Massachusetts, and Sara Gomer has gone to Arkansas. They miss the team jollies of the previous week quite dreadfully.

For, in the Wightman Cup, you have friends to cheer you and friends to cheer in your turn and you even have a coach in your corner to talk to at the change-over. For once, even British losers were winners as they revelled in the team's pair of victories. For once they all found tennis wholly jolly.

But now it is back to the usual lucrative but heart-breaking round of hotel rooms and defeats in strange places: and perhaps looking forward to the jollier team days of the next Wightman Cup. True, they will probably lose it by seven games to love as usual, and they will feel, as they usually do, that they were lucky to get love. But which of us is not?

RESULTS: United States 5, Great Britain 0. Singles: Zina Garrison (USA) 7-6, 6-3, Jo Durie (GB). Doubles: Lori McNeil (USA) 7-6, 6-3, Pam Shriver (USA) 7-6, 6-3. Miss Durie (GB) 7-6, 6-3, Miss Garrison (USA) 6-4, 6-3.

Teltscher rounds off happy return

Hong Kong (Reuters) — Eliot Teltscher, of the United States, made a triumphant return to the scene of his first major victory by beating John Fitzgerald, of Australia, in a puny five-set final of the Hong Kong Grand Prix yesterday.

Teltscher, seeded third, who had not returned here since taking the title at the age of 19 in 1978, came from two sets down to beat Fitzgerald 6-7, 3-6, 6-1, 6-2, 7-5. Teltscher won the last four games of a predominantly baseline contest to take the \$40,000 (about £23,500) first prize.

"That's nearly as sweet as winning here nine years ago. I am feeling pretty good at the moment," Teltscher, who admitted he had been considered quitting at the end of this season, said. "With this win behind me, I will be definitely playing the circuit next year."

Fitzgerald, who decided to play here after the fiasco of defeating Jimmy Connors in Tokyo last week, took a tight first set 6-5 in the tie-break, having even then set points while trailing 5-6.

When the unseeded Australian won the second set 6-3, the match appeared to be as good as over but Teltscher then turned it on by taking 10 games without reply.

Teltscher had a comfortable passage into the final once he won a fiercely contested first set in the semi-final against Darren

Bikes are banned from long rallies

Paris (Reuters) — International Motorcycling Federation (FIM) leaders said on Saturday that they would seek an explanation from Jean-Marie Balestre, head of the International Motor Sport Federation (FISA), on his move to bar motorcycles from long-distance rallies. The FIM vice-president, Herve Kervella, said Algeria also opposed the move and had decided to ban all rallies. It stages part of the Paris-Dakar race.

FISA decided earlier this month that from 1989 motorcycles would be excluded from long-distance rallies in which they have competed alongside cars. The exception would be the Paris-Dakar event.

The 80cc class, the smallest bikes on the circuit, would probably be dropped from the world championships in the next two years, Adrien Vey, vice-president of the FIM, said.

Next year's world championship grand prix season will start in Brazil.

GRAND PRIX CALENDAR: March 6: Brazil; March 13: Argentina; March 27: Japan; April 10: USA; April 24: Spain; May 1: Portugal; May 22: Italy; May 29: West Germany; June 12: Austria; June 25: Netherlands; July 3: Belgium; July 17: Yugoslavia; July 24: France; August 7: Britain; August 14: Sweden; August 28: Czechoslovakia; September 4: San Marino (80cc/125cc only); Endurance championships: April 3: France; May 28: Britain; July 3: Austria; July 31: Japan; August 14: Belgium; September 11: Spain.

LACROSSE

Tourists in sharp form

The American women's under-24 side won every match in the first week of their British tour, beating the home Scots 16-1 and Scotland 8-0 at Edinburgh (Peter Tatlow writes).

The Scots claim, with some justification, that the games were more even than the scores suggest. In the 8-0 defeat, they had the Americans rattled during the early stages and a couple of quick goals might have made all the difference. The Americans did not score until the 13th minute.

The Americans play England today and Wales on Saturday. The touring side play fast, using their unique stick-work to shoot at goal at the most unexpected moments.

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

EM ACCEPTANCE CUP: First round: Croydon v Welling, Farnborough v Yeovil. Second round: Dagenham v Harrow, Northwich v Rhyd.

BEAZER HOMES LEAGUE: Westgate Insurance Cup First round: Hednesford v Kidsgrove, Walsley v Kidsgrove.

VAUGHAN-OPPEL LEAGUE: First division: Stevenage Borough v Staines, St Albans City v Watlington, Wokingham v Rushmore. Second division: Rushmore v Wokingham.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

FA YOUTH CUP: First round: Epsom v Boreham Wood, Epsom v Boreham Wood.

Queen's Bench Divisional Court

Law Report November 2 1987

Court of Appeal

Home Secretary can reduce sentences of foreign courts

Regina v Secretary of State for the Home Department, Ex parte Read (Gary John) before Lord Justice Parker and Mr Justice Kennedy (Judgment October 30)

The Home Secretary had the power, under the Repatriation of Prisoners Act 1948 and the Convention on the Transfer of Sentenced Persons (drawn up within the Council of Europe and signed by the United Kingdom in March 1983) to fix the term to be served by a prisoner (serving a term of imprisonment in a foreign country which was also a party to the Convention and for an offence committed there, and subsequently transferred to the UK pursuant to a warrant issued by the Home Secretary) at less than the term fixed by the warrant.

The Queen's Bench Divisional Court so held in a judgment given by Lord Justice Parker and Mr Justice Kennedy. The applicant, Mr Gary John Read, a declaration to that effect by way of judicial review. He had been sentenced in Spain on October 23, 1985 (having been in custody since 1980) to a term of 12 years and one day for an offence of introducing counterfeit currency into Spain, and his application to be transferred to the UK to serve his sentence was refused on February 5, 1987.

The court reached differing conclusions on when the secretary of state should determine such a prisoner's earliest release date on the basis that he was entitled to remission in respect of the sentence imposed.

Mr Edward Fitzgerald for the applicant, Mr Nigel Fleming for the secretary of state.

LORD JUSTICE PARKER said that the applicant with two co-defendants was convicted of introducing some £200,000 of counterfeit bank notes, the amount attributable to him being £4,500.

The sentence imposed on him was the minimum for the offence for which he was convicted (the maximum was 20

years), and the sentencing court stated that it would exercise its power under the criminal code to request the Government to grant a partial commutation of sentence by reduction to six years and one day.

That power when exercised by the Spanish court's own motion showed that the court considered the sentence to be manifestly excessive. The authorities in Spain had still not indicated that they would accept their court's recommendation.

On the applicant's transfer to the UK to Wandsworth Prison, the warrant provided that the term to be served in the UK was 2,647 days and his earliest release date was determined to be April 16, 1992, the secretary of state had directed himself that he had no power to fix any lesser term.

The UK in signing the Convention had adopted the continued enforcement procedure under article 10 which provided that the administering state (here, the UK) "shall be bound by the legal nature and duration of the sentence as determined by the sentencing state" (Spain).

Paragraph 2 of the article provided that if the sentence "is compatible with the law of the administering state, or its law so requires, that state may, by a court or administrative order, adapt the sentence to the punishment or measure prescribed by its own law for a similar offence."

It was common ground that the similar offence in the UK was one under section 15(1) of the Forgery and Counterfeiting Act 1981 for which the maximum sentence was 10 years (under section 22).

His Lordship said that the secretary of state, in fixing the term to be served, accepted that the Convention was enabled to reduce the sentence to one of 10 years, being the maximum prescribed by the UK, and to any other term to be served by deducting from the period of 10

years the time already spent in custody in Spain; to reduce the sentence further would breach paragraph 1 of the article and be beyond the power conferred by paragraph 2.

Mr Fitzgerald submitted, *inter alia*, that that was incorrect; a maximum sentence enacted by Parliament was reserved in English law for the most serious of cases falling within the particular section; the real maximum for an offence under the section was the top end of the range established by the Court of Appeal for an offence of the gravity of the particular offence under consideration.

Further, the range in relation to the offence of the gravity in the present case was from one to four years imprisonment, and the secretary of state could have imposed a sentence of one year; he should have reduced the sentence to one of four years; he could and should have provided in the warrant for the term to be served to be for that period less the period already served in Spain.

Moreover, it was contrary to and incompatible with English law to impose or enforce a term of imprisonment which was manifestly excessive; that was self-evident from the fact that the sentence of one year was provided for it to be served in full; if it was greater than the maximum he provided for it to be reduced to that amount. His contention was that it was the foreign sentence which the secretary of state had to enforce.

His Lordship was unable to accept the secretary of state's view; the terms of paragraph 1 of article 10 were qualified by paragraph 2 which conferred the power to depart from paragraph 1 if the foreign sentence was by its nature or duration incompatible with the law of the administering state.

His Lordship said that if, as Mr Fleming contended, the secretary of state was correct, his task was a simple one on transfer: he had merely to ascertain the maximum sentence laid down by Parliament; if the foreign sentence was less than the maximum he simply provided for it to be served in full; if it was greater than the maximum he provided for it to be reduced to that amount. His contention was that it was the foreign sentence which the secretary of state had to enforce.

His Lordship was unable to accept the secretary of state's view; the terms of paragraph 1 of article 10 were qualified by paragraph 2 which conferred the power to depart from paragraph 1 if the foreign sentence was by its nature or duration incompatible with the law of the administering state.

His Lordship said that if, as Mr Fleming contended, the secretary of state was correct, his task was a simple one on transfer: he had merely to ascertain the maximum sentence laid down by Parliament; if the foreign sentence was less than the maximum he simply provided for it to be served in full; if it was greater than the maximum he provided for it to be reduced to that amount. His contention was that it was the foreign sentence which the secretary of state had to enforce.

His Lordship was unable to accept the secretary of state's view; the terms of paragraph 1 of article 10 were qualified by paragraph 2 which conferred the power to depart from paragraph 1 if the foreign sentence was by its nature or duration incompatible with the law of the administering state.

His Lordship said that if, as Mr Fleming contended, the secretary of state was correct, his task was a simple one on transfer: he had merely to ascertain the maximum sentence laid down by Parliament; if the foreign sentence was less than the maximum he simply provided for it to be served in full; if it was greater than the maximum he provided for it to be reduced to that

Gavaskar the great inspires India and warns England

From John Woodcock
Cricket Correspondent
Bombay



Not even the absence of the West Indians can detract from the attraction of the World Cup semi-finals — the first between Pakistan and Australia in Lahore on Wednesday, the second, between India and England, here in Bombay on Thursday. India's preference for having England as their opponents rather than Pakistan, as well, of course, for playing at home, was made unmistakably clear by the attention they paid to their own race when beating New Zealand in Nagpur on Saturday.

Three of the four semi-finalists won five of their six qualifying matches — England were the exception — and to judge from the brilliance with which they went for the knockout against New Zealand, India are now playing the best cricket of all. The batting of Srikanth and Gavaskar was stunningly good — a delight to connoisseurs and layman alike.

Even at 38 and although he intends to make this World Cup his international swansong, Gavaskar remains a great player. He can take 10 years qualifying for England if he likes, and still do a bit of good. Against the very best bowling at the start of an innings he may not be as secure as he was, but the batman with which he still plays the ball, the strength with which he still hits it and the certainty of his timing made it all the more surprising

that his hundred against New Zealand was his first for India in 101 innings in one-day internationals.

The way India are batting at the moment suggests that nothing less than 270 is likely to be enough against them on Thursday, at any rate on a good pitch. As the tempo heats up, perhaps Gavaskar should be given further thought to going in at No. 3. He was more concerned yesterday about Foster's knee, which is still troubling him. There was talk of bare patches on a spinner's length at the Wankhede Stadium where England and India meet, but we can have a look at those today.

I had been hoping that England and India would meet in the final in Calcutta next Sunday. What the promoters are praying for, I dare say, is for India to play Pakistan, and that is now the likeliest eventuality. Mr Salve, the politician who uses cricket as a platform, and is chairman of the World Cup organising committee, might claim it, if it comes to pass, as "further justification" for moving the

centre of world cricket from Lord's to the subcontinent.

It might have been worth it had the sides which have been eliminated — West Indies, Zimbabwe, Sri Lanka and New Zealand — been going to play off for the minor places. As it is, some will hang around for a while, including the West Indians, who have a full tour of India coming up, while others go rather sadly home.

In the last two World Cups Sri Lanka and Zimbabwe both managed victories, Zimbabwe's over Australia in 1983 being especially commendable. This time, on mercilessly easy pitches the weaker attacks have been more ruthlessly exposed, and among those, amazing to relate, were the West Indians.

The first of the semi-finals will be umpired by Dickie Bird and David Shepherd, who also stood together in Nagpur on Saturday. That is a nice compliment to English umpiring. Shepherd, rosy enough even in an English April, is now the colour of the setting sun. Bird, less robust, has mostly been venturing out only to do his work. For obvious reasons they were not eligible to stand in England's semi-final, which will be umpired by Steve Woodward of New Zealand and the South Australian, Tony Crawford, who had a season or two in the early sixties in the Lancashire League.

Allan Lamb is considering a return to his native South Africa to play domestic cricket there. England manager Peter Lush said yesterday that nothing has been finalized yet.



Uplifting moment: Yuri Zacharevich, of the Soviet Union, lifts 190kg to set a Welsh record (Photograph: Ian Stewart)

Bulgarian takes top honour

By Chris Than

To win the Silver Dragon Trophy, Yuri Zacharevich, the world champion and record-holder, of the Soviet Union, needed a total of 440kg — that is in percentage terms, 98.32 of his own world record — in the 110 kilogram division. The trophy is awarded to the lifter whose total is nearest to the world record in percentage.

Although Zacharevich set World all-comers records in both styles with 190kg in the snatch and 230kg in the clean and jerk, he failed to reach the magic mark of 440kg which would have kept him alive in the 110kg division. He was eliminated on December 5.

The winner of the trophy, Mihail Petrov, of Bulgaria, set the standards of the fierce contest on Saturday with a marvellous performance of 345kg in the 67.5kg class. His total meant in percentage 97.8 of the world record of his category.

Yesterday Zacharevich knew his target from the outset but he appeared beyond his depth at this moment in time. In order to total 440kg he needed a world record of 250kg in the clean and jerk, which was obviously too much.

In the 67.5kg division, Tony Morgan, aged 17, of Wales, brother of Commonwealth champion and record holder David, finished a commendable third behind two Bulgarians, Petrus and Kodjabashev.

RESULTS: Saturday, 67.5kg: 1. M Petrov (Bul), 345kg; 2. A Kodjabashev (Bul), 310kg; 3. T Morgan (Wal), 275kg. 110kg: 1. M Petrov (Bul), 345kg; 2. A Kodjabashev (Bul), 310kg; 3. T Morgan (Wal), 275kg.

Piquet rears as champion on day of the prancing horse

By John Blansden

Gerhard Berger, of Austria, has put Ferrari back on the winner's podium by scoring a clear-cut victory in yesterday's Japanese Grand Prix, in which he led all the way.

His success has provided a timely tonic for grand prix racing when it first seems to be losing its sparkle after Nigel Mansell's absence through injury from the race. The Englishman's inability to compete here means that Nelson Piquet, his Canon Williams-Honda team colleague, has inherited his third world championship.

Had Mansell been competing yesterday and his car had been reliable it is difficult to imagine him finishing, at worst, second behind Berger, in which case the championship would then have been decided in Australia, the final race, in two weeks' time.

Berger, watched by a capacity crowd who had made their way to the Suzuka circuit expecting him to win, was another Honda-powered victory, gave them instead an immaculate performance during which his leader under serious threat.

The last time a Ferrari was first across the finishing line was in August 1985, when Michael Alboreto won the German Grand Prix at the Nürburgring, and the Italian might well have

MOTOR RACING

Nigel Mansell flew back to Britain yesterday and was smuggled from his plane at Heathrow hidden inside a catering service lorry. The Englishman, whose championship ended when he crashed during practice for the Japanese Grand Prix, was taken from the aircraft by way of a side door. A hydraulic device inside the lorry lifted him down from the aircraft onto the tarmac, where he walked slowly to a nearby car.

He made it a Ferrari one-two yesterday had his car not stalled on the start line, leaving him at the tail of the pack.

His storming drive through the field ended in fourth place behind the Lotus-Honda of Ayrton Senna, who edged Stefan Johansson's McLaren-TAG out of second place on the run-up to the finishing line as the McLaren faltered for lack of fuel.

Berger's victory, aided by magnificent work in the Ferrari pits during which all four wheels of his car were changed in under seven seconds, is a tremendous morale booster for his team, who have seen their cars improving race by race in recent months only to be let down by poor reliability. Yesterday provided the evidence that the famous prancing horse's stalling has been recovered, which will bring both satisfaction and relief to Enzo Ferrari as

SQUASH RACKETS

Barrington pressing for a fresh campaign

By Colin McQuillan

English Squash Rackets Association officials, who retired to their beds in the early hours of Sunday morning exhausted but relieved to have steered the biggest ever world championships to a successful end, will return to their desks today to find one of their number impatiently waiting to begin again.

Jonah Barrington was appointed later than he wanted as the coach to an England squad which struggled to maintain form from lengthy pre-selection, but finished by sweeping Australia from third place.

"I am now effectively out of a job," he said after watching Neil Harvey beat Rodney Martin 9-1, 9-4, 9-4 and Bryan Beeson calmly outmanoeuvre Chris Robertson 9-3, 9-6 10-8.

These are the men... who must form the core of the England teams to come," Barrington said. "Nothing would please me more than for the SRA to let me add the good young players rising through the junior England squads to these men for a two-year build-up to the 1989 world championships in Singapore."

Jansher Khan, the new world champion, and Jahangir Khan, the perennial world No. 1, then stamped a massive mutual authority on the final, in which Pakistan beat New Zealand 3-0.

Against Ross Norman, at first string in the final, Jansher returned from 1-2 down to win in the last two rallies of a five-game battle of extraordinary skill, endurance and speed.

Jahangir's dismissals of Martin and Stuart Davenport, the New Zealanders who later announced his impending retirement from the international circuit, revealed a return of appetite under the superiority of his tenacious control.

RESULTS: Squash Rackets Association World Championships, 1987. Men's Singles: 1. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 2. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 3. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 4. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 5. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 6. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 7. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 8. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 9. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 10. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 11. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 12. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 13. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 14. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 15. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 16. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 17. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 18. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 19. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 20. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 21. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 22. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 23. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 24. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 25. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 26. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 27. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 28. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 29. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 30. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 31. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 32. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 33. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 34. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 35. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 36. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 37. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 38. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 39. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 40. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 41. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 42. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 43. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 44. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 45. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 46. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 47. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 48. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 49. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 50. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 51. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 52. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 53. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 54. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 55. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 56. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 57. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 58. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 59. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 60. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 61. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 62. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 63. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 64. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 65. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 66. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 67. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 68. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 69. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 70. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 71. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 72. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 73. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 74. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 75. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 76. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 77. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 78. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 79. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 80. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 81. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 82. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 83. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 84. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 85. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 86. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 87. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 88. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 89. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 90. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 91. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 92. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 93. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 94. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 95. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 96. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 97. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 98. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 99. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 100. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 101. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 102. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 103. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 104. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 105. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 106. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 107. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 108. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 109. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 110. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 111. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 112. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 113. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 114. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 115. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 116. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 117. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 118. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 119. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 120. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 121. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 122. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 123. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 124. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 125. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 126. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 127. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 128. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 129. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 130. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 131. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 132. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 133. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 134. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 135. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 136. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 137. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 138. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 139. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 140. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 141. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 142. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 143. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 144. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 145. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 146. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 147. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 148. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 149. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 150. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 151. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 152. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 153. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 154. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 155. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 156. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 157. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 158. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 159. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 160. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 161. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 162. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 163. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 164. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 165. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 166. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 167. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 168. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 169. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 170. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 171. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 172. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 173. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 174. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 175. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 176. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 177. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 178. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 179. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 180. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 181. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 182. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 183. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 184. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 185. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 186. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 187. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 188. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 189. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 190. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 191. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 192. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 193. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 194. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 195. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 196. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 197. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 198. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 199. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 200. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 201. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 202. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 203. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 204. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 205. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 206. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 207. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 208. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 209. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 210. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 211. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 212. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 213. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 214. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 215. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 216. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 217. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 218. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 219. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 220. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 221. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 222. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 223. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 224. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 225. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 226. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 227. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 228. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 229. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 230. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 231. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 232. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 233. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 234. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 235. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 236. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 237. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 238. Jahangir Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Ross Norman (NZ); 239. Jansher Khan (Pak) 3-0 (9-4, 9-6, 9-4) vs. Stuart Davenport (NZ); 24

Barnes burns so brightly in the white-hot derby

By Stuart Jones
Football Correspondent

Liverpool 2
Everton 0

A local derby of burning heat and physical ferocity was decided yesterday by two gentle touches of delicate finesse. With a flick of the outside of his boot and a back-heal, John Barnes lifted Liverpool above the unrelenting frenzy and back to the top of the first division.

As well as retaining their two-point lead with two home games in hand, Liverpool restored their pride and reclaimed the Merseyside crown that had been ripped away from them on Wednesday. To do so they had to use all of their considerable force to withstand an assault that bordered on the edge of illegitimacy.

Everton, with Clarke replacing the suspended Heath, started as they had finished their Littlewoods Cup triumph in midweek. In control of the turbulent and tempestuous opening 20 minutes, they were threatening to crush Liverpool's League record at Anfield that has yet to show a single blemish so far this season.

Steven almost left a significant mark on it midway through the first half. But his attempt to turn in Wilson's low bounce bounced off the right knee of Grobbelaar and Liverpool, who were by then beginning to climb out of their initial discomfort, were rarely again in such severe danger.

Amid a hail of tackles that crackled like thunder, it took a fragile nudge to break down the solid walls of aggression.

Maradona and Rush find target

Rome, (Agencies) — Ian Rush and Diego Maradona, who have both been out of form, both scored two goals in the Italian league yesterday.

Rush headed his first goal in five games and then the Welshman scored with a powerful left-foot shot as Juventus beat Avellino 3-0.

Napoli beat Empoli 2-1 to stay three points clear. Maradona, looking fitter after a two-week rest cure, equalized an Ekstrom goal with a penalty and then scored a magnificent winner.

In Spain, Athletic Bilbao drew 0-0 at home to Real Madrid on Saturday. In doing so, Howard Kendall's team ended Real's 100 per cent record this season. In France, Maurice Johnston scored for Nantes in their 2-1 win over Cannes to become the French first division's joint leading scorer with nine goals.

Barnes intercepted a misguided pass from Snodin and instantly released McMahon through the middle of a back four that had momentarily been caught square.

McMahon shook off Ratcliffe's attempts to impede him and lofted the ball over the sprawling Southall. Liverpool, who had been battering the resistance of their neighbours for more than two hours, had finally found a way through but their tense triumph in 11 League fixtures was not yet certain.

Reid, whose individual battle with McMahon was one of the more compelling features of a second absorbing fixture, would not allow his colleagues to yield. Nor would Steven and Stevens, both of whom disturbed Grobbelaar's composure.

First division leaders

Team	P	W	D	L	F	A	Pts
Liverpool	11	10	1	0	21	5	31
Sheff Wed	10	9	2	2	23	7	28
Sheff Utd	10	8	2	2	22	11	26
Nottingham	10	8	1	3	24	11	25
Man Utd	10	7	1	3	24	15	23
Chelsea	10	6	3	2	24	21	23

paratively calm second half. But they were to fall further behind in the seventh minute.

After Aldridge had been denied from adding to his remarkable goal-scoring sequence by a linesman waving a flag, Barnes made another delightfully nonchalant and decisive impact. He again freed McMahon, who later admitted that the pace of the game was, if anything, even more frantic than it had been four days earlier.

Aldridge's effort was blocked but Beardsley, not renowned for an eager acceptance of responsibility

inside the area, did not hesitate to seize and convert the loose opportunity. His gloriously powerful and accurate drive matched the spectacular creation and execution of the first, and more crucial, goal.

Kenny Dalglish, Liverpool's player-manager, said: "It was not Barnes's best game or his most entertaining display but he contributed to both goals and that is what you are judged on."

In view of Waddle's probable absence through injury, Barnes seems certain to take part in the decisive European Championship qualifying tie in Yugoslavia next week. No preparation for an afternoon that England's manager has described as potentially "white hot" could have been more appropriate for a winger, whose level of consistency is now equalling his brilliance.

Dalglish pointed out that, in spite of the level of hefty commitment, "both sides deserve credit for pushing themselves up and getting on with it. There were no bookings and no signs of trouble." He justifiably praised a referee "who assisted by handling it so well and so sympathetically."

Dalglish, angered because he felt that his formidable side had not "played at all" during the midweek defeat, offered a simple explanation for the apparent improvement during the televised fixture. "On Wednesday we made their best chances for them," he said. "This time we didn't give them so much help."

LIVERPOOL: S Grobbelaar; G Gillespie, M Lawman, S Nicol, A Whelan, A Hansen, S Beardsley, J Aldridge, C Johnston, J Barnes, S McManis.

EVERTON: N Southall; G Stevens, P Van Den Hauwe, K Rutherford, D Stevenson, P Reid, J Stewart, W Clarke, G Hargreaves, G Sutor, J Snodin, I Wilson.



Striking up a strained relationship: Ratcliffe and Beardsley on a day when the Mersey did not exactly overflow with mercy

Taylor at his best all-round

From Steve Acteson
Toronto

Dennis Taylor more than matched Jimmy White's spectacular break-building skills as he beat the world No. 2 9-7 in the Labatt Canadian Snooker Masters final in Toronto on Saturday to extend his lead at the top of the World Series grand prize table to nine.

Taylor had two centuries in three frames at one point and eight breaks of more than 40 in total, but was disappointed to miss the chance of recording the first televised overseas maximum 147 break in the fifth frame.

With CBC television transmitting live across Canada, Taylor rolled home 13 reds and blacks, but then had to use the rest for the fourteenth red and over-cut it to end the break at 104.

A winner's cheque for \$25,000 proved effective consolation as Taylor, appropriately enough on Halloween night, evoked ghosts of seasons past with his impressive all-round performance. He has not played better since the 1984-85 season, when he won his first ranking title and went on to win the world championship.

RESULTS: D Taylor (9-7) beat J White (Eng), 6-7. Frame scores (Taylor first): 25-61, 128-6, 1-97, 65-13, 104-4, 7-91, 127-7, 90-11, 104-4, 9-64, 31-60, 70-10, 68-60, 70-21, 45-73, 63-43.

WORLD SERIES GRAND PRIZE STANDINGS: 1, D Taylor (9-7, 1st round, 5 points); 2, D White (Eng), 3, J White (Eng), 3, 12, 4, T Griffiths (Wel), 3, 8, 5, S Hendry (Sco), 2, 6, 6, W Foulds (Eng), 3, 7, 7, T Thorburn (Can), 2, 5.

Lendl's wall-work too baffling for Mecir

From Rex Bellamy, Tennis Correspondent, Antwerp

Ivan Lendl won the European Community Championship (ECC) for the fourth time in five attempts when he beat Miloslav Mecir 5-7, 6-1, 6-4, 6-3 in yesterday's final, which lasted for three hours and 18 minutes. Lendl won \$130,000, Mecir \$85,000.

The first set went wrong chiefly because Lendl, twirling down between points, took too long about it and was warned for a time violation. Irritated, he lost 11 of the next 13 points. In the rest of the match, he played like a computerized wall, as *La Libre Belgique* aptly put it.

Lendl moved well to contain a fierce assault, especially at the start. Mecir, leaning on the ball as if on a bomb-release button, was swinging him from corner to corner. There was variety and delicacy of touch in Mecir's game, too, and Lendl responded in kind, because he is no man to play second fiddle, even with the clever stuff.

Mecir had to play more good shots than he could safely manage. He is an angler

and he tried every kind of bait — but the only fish in the vicinity was a shark.

In Saturday's semi-finals, Lendl won 6-4, 7-6 against Pat Cash, who lost two critical points with double-faults, and Mecir beat Mats Wilander 6-1, 6-3.

Lendl and Cash were hard-eyed and unflinching: two strong, fast athletes whose intense, calculated violence hinged on fine margins. Lendl was like a rock withstanding waves of adversity. Whatever the challenge — threat or opportunity — he had the composure and the wits to deal with it.

Cash had two break-points for a 5-3 lead in the first set, was 5-2 up in the second, and was the first to gain an edge in the tie-break. He varied his game astutely, offered Lendl no regular pace or rhythm, but was second-best in the decisive phases of a thrilling clash of wits.

The other match featured comparatively lightweight skills but, again, the degree of commitment was awesome. Grim-faced, both men seemed

to age visibly. Mecir is not always like that. This time he played as men do in dreams, creating openings with shots of subtle variety and, for all the risks he took, seldom missing the target.

Wilander had nothing to hurt him with and often looked bewildered, because he was playing to patterns and Mecir was cleverly disrupting them. Wilander often looked slow — which he is not — because he had no idea which way Mecir would send him.

Finally, I have to confess to Wilander-like perplexity during a jog that led past a diversity of goats into an open-air museum of sculpture. Auguste Rodin and Henry Moore were familiar, but one might have gone to the grave without knowing about a Belgian artist called Rik Poot. Yes, Rik Poot. Every day of every tournament offers some pearl of education.

RESULTS: Best of 5 sets: I Lendl (Can) beat P Cash (Aus), 6-4, 7-6, 6-3. Mecir (CZ) beat M Wilander (Swe), 6-1, 6-3. Final: Lendl beat Mecir, 5-7, 6-1, 6-4, 6-3.

Disco kid comes good again with a grandstand finish

From Patricia Davies, Estoril

Robert Lee was acclaimed winner of the Portuguese Open by a classical choir and a bunch of local folk dancers at Estoril, near Lisbon, yesterday. Lee, whose tastes run to something more modern, especially discos, looked happy enough, having finished with a 67 and a total of 195.12 under par, which had sufficed to keep him a shot ahead of Sam Torrance.

It was Lee's second European tour victory in a six-year career and enabled him to cock a gentle snook at those who disapprove of his regime of late nights and high jinks — people like Tony Jacklin, who earlier this season was highly critical of what he saw as a lack of dedication on the part of many young professionals.

"I'm sure Tony had me in mind," said Lee, "and my sponsors also had a word, thinking I wasn't working hard enough. I believe I was and this victory just goes to show that you can go out to casinos every night and still win golf tournaments."

He grinned wickedly as he said this, glossing over the fact that he had gone to bed early prior to his first round of 61 and had left the delights of the casino at two in the morning, before yesterday's third and final round.

But even Lee was beginning to doubt his training schedule after nine holes. His card was sadly devoid of birdies and he was out in a very ordinary 35, and engulfed by the pack. True to form, however, he improved as the day wore on.

He had a birdie two at the 16th and then drove the 265 yards to the 17th green. His seven-foot eagle putt had little chance on a green that resembled a ploughed field but a

birdie three saw him regain the lead. When he had a solid four at the last, only Torrance could force a play-off and he missed from four feet.

FINAL SCORES (GB unless stated): 195: R Lee, 61, 67, 67, 196: S Torrance, 67, 64, 58, 197: O Sellberg (Swe), 65, 63, A Sherbrooke, 65, 67, 65, 198: J Young, 65, 63, P Walker (Ire), 71, 63, 64, C O'Connor (Ire), 69, 65, 64, 199: J Rivera (Esp), 70, 68, 63, P Fisher, 64, 69, 67, C O'Leary, 67, 65, 68, 68, 200: C Cason, 68, 65, 68, R Drummond, 67, 68, 68, 201: W Lister, 74, 63, 65, O Edwards (Swe), 68, 67, 66, B Andrade (US), 68, 65, 67, D Llewellyn, 67, 67, 68, W Longmuir, 68, 73, 71, 202: M Pardo (Esp), 70, 65, 67, N Hansen, 70, 68, 65, D Smyth (Ire), 71, 64, 68, R Chapman, 68, 67, 65, 204: J Morgan, 71, 67, 65, M Persson (Swe), 69, 67, C Rogers (Ire), 67, 67, Gordon J Brand, 64, 74, 66, B Marchbank, 67, 71, 66, G Turner, 66, 72, 68, A Murray, 70, 65, 69, 205: M Briggs, 69, 69, 67, P A Brostrom (Swe), 70, 65, 68, M Martin (Esp), 67, 69, 65, J Davis (Sri), 70, 68, 65, 206: J Waters, 69, 67, A Cassessa (Ire), 71, 68, 66, A Samuels (Arg), 69, 71, 68, 207: J-M Carstensen (Den), 70, 68, 67, 208: S Lums (Sco), 68, 70, 69, 209: M James, 67, 74, 68, A Fontaine (Swe), 69, 69, 68, 210: S Trewing (Ire), 68, 70, 70, 211: J Galt (Sri), 71, 69, 65, M Sorenson (Swe), 69, 71, 72, M Lerner (Swe), 70, 69, 70, 212: J Rudge (Can), 67, 73, 70, 213: A Garrido (Esp), 72, 68, 71.

But even Lee was beginning to doubt his training schedule after nine holes. His card was sadly devoid of birdies and he was out in a very ordinary 35, and engulfed by the pack. True to form, however, he improved as the day wore on.

He had a birdie two at the 16th and then drove the 265 yards to the 17th green. His seven-foot eagle putt had little chance on a green that resembled a ploughed field but a

birdie three saw him regain the lead. When he had a solid four at the last, only Torrance could force a play-off and he missed from four feet.

FINAL SCORES (GB unless stated): 195: R Lee, 61, 67, 67, 196: S Torrance, 67, 64, 58, 197: O Sellberg (Swe), 65, 63, A Sherbrooke, 65, 67, 65, 198: J Young, 65, 63, P Walker (Ire), 71, 63, 64, C O'Connor (Ire), 69, 65, 64, 199: J Rivera (Esp), 70, 68, 63, P Fisher, 64, 69, 67, C O'Leary, 67, 65, 68, 68, 200: C Cason, 68, 65, 68, R Drummond, 67, 68, 68, 201: W Lister, 74, 63, 65, O Edwards (Swe), 68, 67, 66, B Andrade (US), 68, 65, 67, D Llewellyn, 67, 67, 68, W Longmuir, 68, 73, 71, 202: M Pardo (Esp), 70, 65, 67, N Hansen, 70, 68, 65, D Smyth (Ire), 71, 64, 68, R Chapman, 68, 67, 65, 204: J Morgan, 71, 67, 65, M Persson (Swe), 69, 67, C Rogers (Ire), 67, 67, Gordon J Brand, 64, 74, 66, B Marchbank, 67, 71, 66, G Turner, 66, 72, 68, A Murray, 70, 65, 69, 205: M Briggs, 69, 69, 67, P A Brostrom (Swe), 70, 65, 68, M Martin (Esp), 67, 69, 65, J Davis (Sri), 70, 68, 65, 206: J Waters, 69, 67, A Cassessa (Ire), 71, 68, 66, A Samuels (Arg), 69, 71, 68, 207: J-M Carstensen (Den), 70, 68, 67, 208: S Lums (Sco), 68, 70, 69, 209: M James, 67, 74, 68, A Fontaine (Swe), 69, 69, 68, 210: S Trewing (Ire), 68, 70, 70, 211: J Galt (Sri), 71, 69, 65, M Sorenson (Swe), 69, 71, 72, M Lerner (Swe), 70, 69, 70, 212: J Rudge (Can), 67, 73, 70, 213: A Garrido (Esp), 72, 68, 71.

But even Lee was beginning to doubt his training schedule after nine holes. His card was sadly devoid of birdies and he was out in a very ordinary 35, and engulfed by the pack. True to form, however, he improved as the day wore on.

He had a birdie two at the 16th and then drove the 265 yards to the 17th green. His seven-foot eagle putt had little chance on a green that resembled a ploughed field but a

birdie three saw him regain the lead. When he had a solid four at the last, only Torrance could force a play-off and he missed from four feet.

FINAL SCORES (GB unless stated): 195: R Lee, 61, 67, 67, 196: S Torrance, 67, 64, 58, 197: O Sellberg (Swe), 65, 63, A Sherbrooke, 65, 67, 65, 198: J Young, 65, 63, P Walker (Ire), 71, 63, 64, C O'Connor (Ire), 69, 65, 64, 199: J Rivera (Esp), 70, 68, 63, P Fisher, 64, 69, 67, C O'Leary, 67, 65, 68, 68, 200: C Cason, 68, 65, 68, R Drummond, 67, 68, 68, 201: W Lister, 74, 63, 65, O Edwards (Swe), 68, 67, 66, B Andrade (US), 68, 65, 67, D Llewellyn, 67, 67, 68, W Longmuir, 68, 73, 71, 202: M Pardo (Esp), 70, 65, 67, N Hansen, 70, 68, 65, D Smyth (Ire), 71, 64, 68, R Chapman, 68, 67, 65, 204: J Morgan, 71, 67, 65, M Persson (Swe), 69, 67, C Rogers (Ire), 67, 67, Gordon J Brand, 64, 74, 66, B Marchbank, 67, 71, 66, G Turner, 66, 72, 68, A Murray, 70, 65, 69, 205: M Briggs, 69, 69, 67, P A Brostrom (Swe), 70, 65, 68, M Martin (Esp), 67, 69, 65, J Davis (Sri), 70, 68, 65, 206: J Waters, 69, 67, A Cassessa (Ire), 71, 68, 66, A Samuels (Arg), 69, 71, 68, 207: J-M Carstensen (Den), 70, 68, 67, 208: S Lums (Sco), 68, 70, 69, 209: M James, 67, 74, 68, A Fontaine (Swe), 69, 69, 68, 210: S Trewing (Ire), 68, 70, 70, 211: J Galt (Sri), 71, 69, 65, M Sorenson (Swe), 69, 71, 72, M Lerner (Swe), 70, 69, 70, 212: J Rudge (Can), 67, 73, 70, 213: A Garrido (Esp), 72, 68, 71.

But even Lee was beginning to doubt his training schedule after nine holes. His card was sadly devoid of birdies and he was out in a very ordinary 35, and engulfed by the pack. True to form, however, he improved as the day wore on.

He had a birdie two at the 16th and then drove the 265 yards to the 17th green. His seven-foot eagle putt had little chance on a green that resembled a ploughed field but a

birdie three saw him regain the lead. When he had a solid four at the last, only Torrance could force a play-off and he missed from four feet.

FINAL SCORES (GB unless stated): 195: R Lee, 61, 67, 67, 196: S Torrance, 67, 64, 58, 197: O Sellberg (Swe), 65, 63, A Sherbrooke, 65, 67, 65, 198: J Young, 65, 63, P Walker (Ire), 71, 63, 64, C O'Connor (Ire), 69, 65, 64, 199: J Rivera (Esp), 70, 68, 63, P Fisher, 64, 69, 67, C O'Leary, 67, 65, 68, 68, 200: C Cason, 68, 65, 68, R Drummond, 67, 68, 68, 201: W Lister, 74, 63, 65, O Edwards (Swe), 68, 67, 66, B Andrade (US), 68, 65, 67, D Llewellyn, 67, 67, 68, W Longmuir, 68, 73, 71, 202: M Pardo (Esp), 70, 65, 67, N Hansen, 70, 68, 65, D Smyth (Ire), 71, 64, 68, R Chapman, 68, 67, 65, 204: J Morgan, 71, 67, 65, M Persson (Swe), 69, 67, C Rogers (Ire), 67, 67, Gordon J Brand, 64, 74, 66, B Marchbank, 67, 71, 66, G Turner, 66, 72, 68, A Murray, 70, 65, 69, 205: M Briggs, 69, 69, 67, P A Brostrom (Swe), 70, 65, 68, M Martin (Esp), 67, 69, 65, J Davis (Sri), 70, 68, 65, 206: J Waters, 69, 67, A Cassessa (Ire), 71, 68, 66, A Samuels (Arg), 69, 71, 68, 207: J-M Carstensen (Den), 70, 68, 67, 208: S Lums (Sco), 68, 70, 69, 209: M James, 67, 74, 68, A Fontaine (Swe), 69, 69, 68, 210: S Trewing (Ire), 68, 70, 70, 211: J Galt (Sri), 71, 69, 65, M Sorenson (Swe), 69, 71, 72, M Lerner (Swe), 70, 69, 70, 212: J Rudge (Can), 67, 73, 70, 213: A Garrido (Esp), 72, 68, 71.

McCutcheon ousts the struggling holder

By David Rhys Jones

When Steve Rees won last year's CIS UK singles championship at the Preston Guild Hall, he used a set of minimum bias bowls, which his critics unkindly and inaccurately labelled "straight". A bowler to increase the minimum permissible bias led to the introduction of a new Master Bowl, with a wider draw, which left Rees possessing a set of illegal bowls which had to be hurriedly modified for this year's event.

Although he ran up a 6-0 lead in the first set, the Welshman appeared to be

struggling to get used to his new projectiles throughout a tough opening match with Rod McCutcheon, from Belfast. McCutcheon used orthodox, heavy tactics, and was blessed with three strokes of good fortune, and eliminated the holder 7-6, 7-6.

Other favourites fared better. Willie Wood and Tony Alcock played with authority to overwhelm the young Welshmen, Jeff Wilkins and Simon Evans. Wilkins, aged 22, was unlucky to meet Wood in such devastating form.

Results, page 47

Honeyghan's chance to make amends

Lloyd Honeyghan can have an unexpectedly rapid chance to win back one of the crowns he lost at Wembley last week. Instead of recognizing Mexico's Jorge Vaca as their new welterweight champion, the International Boxing Federation (IBF) has given Honeyghan a deadline of 90 days to reclaim the title.

The former champion from Bermondsey, who is considering his future amid speculation over personal problems, has been installed as the IBF No. 1 contender and can meet either Yungkil Chung, of Korea, or Simon Brown, of Jamaica, for the vacant title.

Brown, however, is expected to be eliminated from the higher echelons of the 108 lb division because of weight problems and looks set to campaign at light-middle.

Meanwhile, Mickey Duff, Honeyghan's manager, is working on a re-match with Vaca, whom he has signed on a three-bout option contract.

European switch

Luxembourg, apparently fearing violence by Scottish football supporters in its capital city, has moved the venue for its forthcoming European championship tie against Scotland to Esch-sur-Alzette, a town on the French border.

Officials said city councillors appeared to have been influenced by rioting by English supporters at matches between Luxembourg and England in 1977 and 1983.

Tour chance

The Trinidad and Tobago wicketkeeper, David Williams, has been named in the West Indies cricket squad for the tour of India that follows the World Cup.

TOUR PARTY: I A Richards (captain), R A Harper (vice-captain), E A E Bakshi, W M Gonsalves, C G Burns, W W Dowe, P L Dizon, C G Greenidge, D L Haynes, C L Hooper, A G Logan, B F Patterson, R B Richardson, P V Simmons, C A Walsh, D Williams.

SPORT IN BRIEF

Record swim

Laura Gahan broke a 12-year-old swimming record when she swam the junior 100m backstroke in 1min 08.59sec at the Hewlett Packard English Schools championships in Hull on Saturday.

Skate success

The British figure skater, Joanne Conway, took the overall bronze in the women's singles event at the Skate Canada tournament which ended on Saturday.

Home victory

The Australian golfer, Roger Mackay, won the Australian PGA championship yesterday by one stroke from Mike Colandro, of the United States.

Agent's death

Bagenal Harvey, the sports agent, whose clients included Denis Compton and the All England Club, has died after a short illness.

Obituary, page 20

Record swim

Laura Gahan broke a 12-year-old swimming record when she swam the junior 100m backstroke in 1min 08.59sec at the Hewlett Packard English Schools championships in Hull on Saturday.

Skate success

The British figure skater, Joanne Conway, took the overall bronze in the women's singles event at the Skate Canada tournament which ended on Saturday.

Home victory

The Australian golfer, Roger Mackay, won the Australian PGA championship yesterday by one stroke from Mike Colandro, of the United States.

Agent's death

Bagenal Harvey, the sports agent, whose clients included Denis Compton and the All England Club, has died after a short illness.

Obituary, page 20

END COLUMN

Time to steer a straight course

By Barry Pickthall